

Next Generation Rail Supply Chain Connectivity Forum

Date: February 14, 2012

Location: Chicago, IL

8:00 am	Registration and Continental Breakfast
9:00 am	Welcome Remarks and Speaker Introductions Forum Facilitator: Dave Stieren, NIST-MEP Sean O'Shea, Deputy Chief of Staff representing Honorable Pat Quinn, Governor of the State of Illinois
9:20 am	US DOT and US DOC Keynotes Honorable Joseph Szabo, Administrator U.S. DOT Federal Railroad Administration Honorable John Porcari, Deputy Secretary U.S. DOT Aimee Dobrzeniecki, Deputy Director, NIST Manufacturing Extension Partnership
9:50 am	Next Generation Rail Equipment Keynotes: The Opportunity Space and Domestic Supply Chain Kevin Kesler, U.S. DOT Federal Railroad Administration Ann Schneider, Illinois DOT Secretary of Transportation
10:15 am	Q&A – The Opportunity Space
10:30 am	Break One-on-one scheduling
10:45 am	OEM Panel 1 Alstom, Bombardier, EMD, Siemens To include intro to products, supply needs, supply requirements
11:10 am	Q&A – OEM Panel 1
11:25 am	OEM Panel 2 Brookville, GE Transportation, MotivePower, Nippon-Sharyo To include intro to products, supply needs, supply requirements
11:55 pm	Q&A – OEM Panel 2
12:10 pm	Lunch and One-on-one scheduling
1:20 pm	Supplier Panel 1 – Traditional Rail Suppliers Freedman Seating, Knorr Bremse, Super Steel, WABTEC To include rail supply products, benefits, requirements, certifications, markets/customers served
1:45 pm	Q&A – Supplier Panel 1
1:55 pm	Supplier Panel 2 – Non-Traditional, Potential Suppliers Dotson Iron Castings, Elite Mfg Technologies, Walco Tool & Engineering To include address of motivation for supply interest / target business results, known barriers and other concerns/unknowns
2:15 pm	Q&A – Supplier Panel 2
2:30 pm	Break One-on-one Scheduling
2:40 pm	Supply Chain Connectivity – Discussion of OEM and Supplier Panel Issues Facilitator: Dave Stieren, NIST MEP Kevin Kesler, U.S. DOT Federal Railroad Administration Joseph Shacter – Illinois DOT Director of Public & Intermodal Transportation
3:25 pm	Closing Remarks Dave Stieren, NIST MEP
3:30– 6:30 pm	One-on-One Meetings among Car Builders, OEMs, Suppliers (10 minutes each) See Description
3:30– 7:00 pm	Concurrent Networking Reception

One-on-One Meetings among Car Builders, OEMs, Suppliers

- Ten minute introductory, private meetings between participating rail car builders / OEMs and prospective suppliers.
- Participating suppliers can include both current suppliers and potential new suppliers.
- These are NOT intended to be deal negotiation meetings – these are private introductory meetings to discuss the basics of participating in these OEMs' supply chains.
- Suppliers are encouraged to fill out profile sheets provided to them by MEP prior to attending the Forum.
- Suppliers are encouraged to also contact OEMs prior to the Forum, at a minimum via visiting an OEM website.
- OEMs are encouraged to make themselves available for these meetings and be prepared to discuss the following:
 - In what component, assembly, and product areas they are seeking suppliers.
 - Highlights of what supplying to them means.
 - Near-term supply opportunities
- Suppliers and OEMs are encouraged to interact in a near-term follow up manner after the Forum relating to specific supply opportunities and business negotiation details.

Participating OEMs and Panelists:

Alstom Transportation – Chuck Wochele, chuck.wochele@transport.alstom.com

Bombardier Transportation – Jack Martinson, jack.martinson@us.transport.bombardier.com

Brookville Equipment Corporation – Ben Crana, bcrana@brookvillecorp.com

Electro-Motive Diesels – Kevin Bahnline, kevin.bahnline@emdiesels.com

GE Transportation – John Park, john.park1@ge.com

MotivePower, Inc. – Ken Pierson, kpiersp@wabtec.com

Nippon-Sharyo North America – Ken Kuriyama, kuriyama@nipponsharyo.com

Siemens – Richard Trail, Richard.trail@siemens.com

Freedman Seating Company – Sudha Veerapaneni, sudhav@freedmanseat.com

Knorr-Bremse – Mark Kaidy, mark.kaidy@knorrbrakecorp.com

Super Steel – Paul Stack, paul.stack@supersteel.com

WABTEC – Bill Saddler, bsaddler@wabtec.com

Dotson Iron Castings – Chris Witt, cwitt@dotson.com

Elite Manufacturing Technologies – Steven Schommer, sschommer@emt333.com

Walco Tool & Engineering – Karen Schultz, karens@walcotool.com