



A special event to connect rail OEMs and manufacturers interested in becoming suppliers to support of intermodal transportation in the U.S.

NEXT GENERATION RAIL SUPPLY CHAIN FORUM

The U.S. Department of Transportation (DOT) and U.S. Department of Commerce (DOC) recently formed a partnership to leverage agency capabilities to ensure the development of a domestic supply base to support intermodal transportation in the United States.

The objective of the Next Generation Rail Supply Chain Connectivity Forums is to attract U.S. manufacturers to the supply base for next generation rail equipment being procured in the U.S. The Forum will facilitate connections between rail industry Original Equipment Manufacturers (OEMs) and a broader domestic supply base, to include both traditional and non-traditional rail suppliers.

This Forum represents an opportunity for manufacturers with capabilities that are potentially relevant to next generation rail to grow & diversify into this exciting emerging market.

February 8, 2012

Sacramento, CA

Woodlake Hotel Sacramento

www.nist.gov/mep/rail

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ABOUT THE FORUM

The Forum is designed to bring large carbuilders and OEMs together with smaller, capable and interested U.S. manufacturers to facilitate reaching the goal of 100% domestic content in railcars that will be funded by state and federal dollars. The forums will provide a venue for smaller manufacturers to learn what products are needed and find out more about investments they need to consider when entering the rail industry. Key stakeholders that will participate include:

- Government agencies (U.S. DOT, state transportation, and local economic development agencies) and rail service operators that will be the public investors in the procurement and operation of next generation U.S. rail equipment, and that will be driving for 100% domestic content;
- Rail carbuilders and associated OEMs that will be delivering next generation rail equipment for service in the U.S.;
- All size U.S. manufacturers who can potentially be suppliers, including manufacturers who currently supply to the rail industry, as well as those that do not, but could; and
- The DOC/NIST Manufacturing Extension Partnership (MEP) – a federal/state/private partnership operating in all 50 states that will serve to connect U.S. manufacturers with supply opportunities, and provide assistance to manufacturers as appropriate.

Visit www.nist.gov/mep/rail for more information.

EVENT PARTNERS



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EVENT AGENDA

“Not only are we improving how we move people and goods, but we are strengthening our economy by providing opportunities for American companies and their employees to build our transportation system here at home.”

Transportation Secretary
Ray LaHood

7:30a	Registration & Continental Breakfast
9:00a	Welcome Remarks from U.S. DOT, NIST MEP
9:10a	Next Generation Rail Equipment Keynote: The Opportunity Space and Domestic Content Objectives
10:00a	BREAK (one-on-one scheduling)
10:15a	Original Equipment Manufacturer (OEM) Panel 1
11:15a	Original Equipment Manufacturer (OEM) Panel 2
12:15p	LUNCH (one-on-one scheduling)
1:15p	Supplier Panels – Traditional Rail Suppliers & Non-Traditional
2:15p	BREAK (one-on-one scheduling)
2:30p	Supply Chain Connectivity
3:30p	Concluding Remarks / Next Steps
3:45p	One-on-One Meetings among Carbuilders, OEMs, Suppliers
5:30p	Networking Reception
7:00p	ADJOURN

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The Manufacturing Extension Partnership (MEP) works with small and mid-sized U.S. manufacturers to help them create and retain jobs, increase profits, and save time and money. The nationwide network provides a variety of services, from innovation strategies to process improvements to green manufacturing. MEP also works with partners at the state and federal levels on programs that put manufacturers in position to develop new customers, expand into new markets and create new products. www.nist.gov/mep



Founded in 1995, The Corporation for Manufacturing Excellence (Manex) is a premier niche consulting firm with a focus on small to midsize manufacturers to help them quickly achieve cost efficiencies and increased profits.

As a member of the National Institute of Standards and Technology (NIST), Manex leverages leading edge programs and technologies to deliver high-impact solutions in four key areas – strategy, people, process and performance. www.manexconsulting.com



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