CHIPS for America

How Private Capital Can Chip In



NĽ October 27, 2023 STANDARDS AN

Today's Speakers







Senior Investment & Financial Structuring Director, Head of Financial Structuring Farha Faisal Investment Director Caroline Sambuco Investment Principal Harry Finegold Investment Principal

CHIPS for America Vision



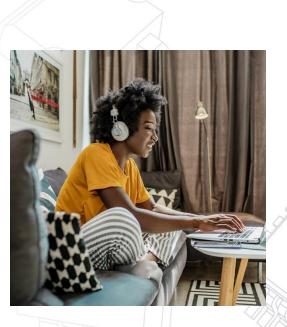


Economic Security

The CHIPS Act will strengthen supply chain security and increase economic resilience in critical sectors.

National Security

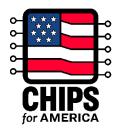
The CHIPS Act will support U.S. manufacture of high-quality and secure chips for defense and other critical infrastructure applications.



Future Innovation

The CHIPS Act will spur innovation, increase competitiveness, and ensure long-term U.S. sector leadership.

Vision for Success: Materials and Equipment Facilities



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Strengthen Supply Chain Resilience

- ✓ The U.S. and its allies will reduce chokepoint risks flowing from geographic concentration
- Supply chain participants will improve the transparency of demand and supply to reduce the risks of production disruptions





- The U.S. will have incentivized major U.S. equipment and materials suppliers to increase their footprints in the U.S.
- Non-U.S. suppliers of the world's most advanced equipment, materials, and subsystems will also establish large-scale footprints in the U.S.

Support Vibrant U.S. Fab Clusters

- Each CHIPS-funded fab cluster in the U.S. will be supported by dozens of suppliers, including many investing in the U.S. for the first time
- State and local entities encouraged to help facilitate the expansion of these ecosystems

Vision for Success: Commercial Fabrication Facilities



Leading-Edge Logic

- ✓ The U.S. will have at least two new large-scale clusters of leading-edge logic fabs
- ✓ U.S.-based engineers will develop the process technologies underlying the next gen of logic chips

By the end of the decade...

- ✓ U.S.-based fabs will produce high-volume memory chips on economically competitive terms
- R&D for next-generation memory technologies critical to supercomputing and other advanced computing applications will be conducted in the U.S.



- The U.S. will be home to multiple high-volume advanced packaging facilities
- The U.S. will be a global leader in commercialscale advanced packaging technology

- **Current-Generation and Mature**
- The U.S. will have strategically increased its production capacity for current-gen and mature chips
- Chipmakers will also be able to **respond more nimbly** to supply and demand shocks

Program Priorities





Funding Opportunities



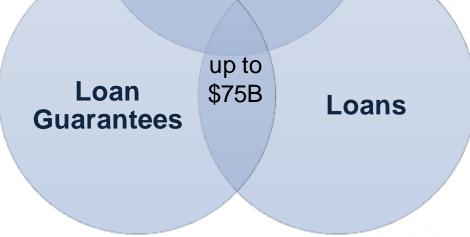
February 28, 2023	June 23, 2023	September 29, 2023	
For <u>commercial</u> <u>leading-edge, current</u> , and <u>mature node</u> <u>fabrication facilities</u>	For <u>large</u> <u>semiconductor</u> <u>materials</u> and <u>equipment facility</u> <u>projects</u> \$300M+	For <u>smaller</u> <u>semiconductor</u> <u>materials</u> and <u>equipment facility</u> <u>projects</u> under \$300M	To support the construction of <u>semiconductor R&D</u> <u>facilities</u>

The CHIPS Program Office has received over 500 statements of interest and 100 pre-applications and full applications

Funding Instruments

Funding Availability

Direct Funding \$38.2B



Funding by Project Direct funding expected to be 5-15% of project capital expenditures

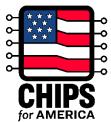
Expected total amount of a CHIPS Incentives Award (across loans, loan guarantees and grants) expected not to exceed 35% of project capital expenditures

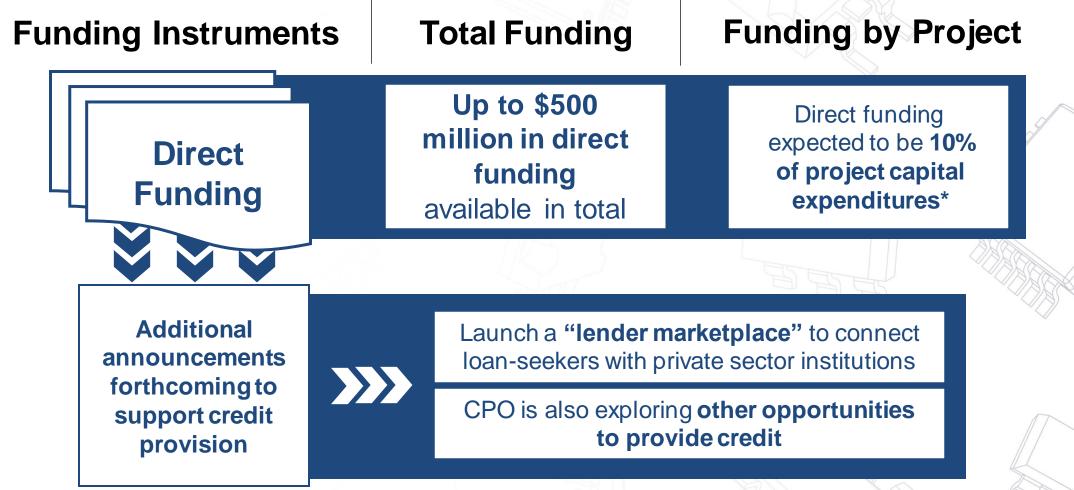
Loan Terms



- No fixed limit on the loans or guarantees that a project may receive (total amount of CHIPS incentives across loans, loan guarantees and grants expected to be below 35% of project CapEx)
- Loan guarantees are not expected to cover more than 80% of any thirdparty debt obligation
- **<u>Tenor</u>**: Potentially up to 20-25 years
- Interest Rate: based on cost of funds to Department of Treasury plus a portion of the spread to the market rate
- <u>Structure</u>: Corporate or project finance or hybrid option available
- <u>Amortization</u>: Corporate loans will have bullet maturities; Project finance loans need to be amortized

Funding – Smaller Supply Chain Projects





*In rare cases, applicants may receive an award of either 20% or 30% with demonstrating a compelling case for the project and that additional funding is necessary. Projects eligible for the Advanced Manufacturing Investment Credit will not receive an award of more than 20%.

How Private Capital Can 'Chip' In Examples of Private Capital Solutions to Support CHIPS Applicants

Corporate Loans

Potential Capital Providers

Description

Potential

CHIPS

Support

 Institutional Capital Markets, Banks, Private Credit, Infrastructure Funds, Insurance Companies, Pension Funds, Sovereign Wealth Funds, etc.

- Financial institutions provide direct corporate loans for semiconductor projects
- Loans could potentiallybe secured by assets such as Semiconductor equipment, inventory, IP, real-estate or other infrastructure



- U.S. Govt. could underwrite and provide a loan alongside private loan
- U.S. Govt. could provide partial loan guarantees to help facilitate the loan and improve economics to the applicant

Asset-Backed / Non-Recourse Project Loans

 Institutional Capital Markets, Banks, Private Credit, Infrastructure Funds, Insurance Companies, Pension Funds, Sovereign Wealth Funds, REITs, etc.



- Financial institutions provide asset-backed non-recourse project loans for semiconductor projects
- Loans supported byproject cash flows and assets such as real estate, equipment, customer contracts, IP, inventory, etc.



- U.S. Govt. could underwrite and provide a loan alongside private loan
- U.S. Govt. could provide partial loan guarantees to help facilitate the loan and improve economics to the applicant

Consortiums / Joint Ventures

• Parent Companies, Private Equity, Infrastructure Funds, Sovereign Wealth Funds, Pension Funds, etc.



Financial institutions form consortiums or enter jointventures with semiconductor companies to build projects



 In addition to grants, U.S. Govt. could provide capital via low-cost, long-duration loans or guarantee debt issued by such consortiums/JVs to improve the overall economic returns of such ventures

Sale Lease-Backs

• Infrastructure Funds, REITs, Insurance Companies, Pension Funds, Private Credit, etc.

Financial institutions enter **sale** lease-back transactions involving equipment, realestate, and other infrastructure assets



 U.S. Govt. could potentially provide low-cost loans to entities buying and leasing equipment or other assets to semiconductor companies to help facilitate the transaction and improve overall economics



Customer Supply Agreements Backed Financing

Customers, Banks, Private Credit, Insurance Companies, Structured Credit Funds, Diversified Asser Mangers, Private Equity, etc.

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Customers enter
supply contracts with
semiconductor companies to
secure supplyof
semiconductors.
Semiconductor Companies
raise financing backed by
such supply contracts
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 U.S. Govt. could potentially provide low-cost loans backed by such supply contracts to help facilitate transactions and improve overall economics



Next Steps

- Visit <u>CHIPS.gov</u> for resources, including:
 - Notice of Funding Opportunity
 - Vision for Success paper
 - FAQs and fact sheet
- Lender/Advisor Portal Resource Forthcoming
- Please contact the CHIPS Program Office if you:
 - Have ideas about potential new financing structures
 - Would like to be included as an interested financial institution in the Lender/Advisor Portal to get connected with potential CHIPS applicants
- Contact us
 - <u>financialinstitutions@chips.gov</u> financial institution / advisor inquiries
 - <u>askchips@chips.gov</u> general inquiries
 - <u>apply@chips.gov</u> application-related inquiries



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