

The National-Level Economic Impact of the Manufacturing Extension Partnership (MEP)

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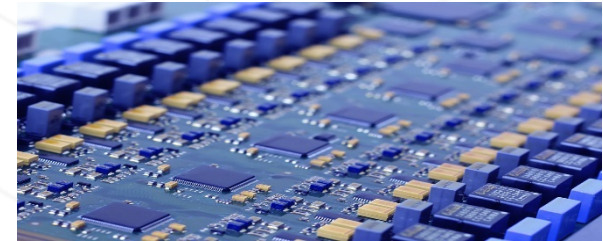
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March 3, 2017



MEP • MANUFACTURING
EXTENSION PARTNERSHIP



MEP Economic Impact Analysis

APPENDIX TO TECHNICAL REPORT

State-Based Summary of Survey Responses

As a means to better understand the effect that the MEP Centers have on the economy, the centers administer a common survey to their clients on how the companies have benefited through increased sales, employment, and investment as well as reduced production costs.

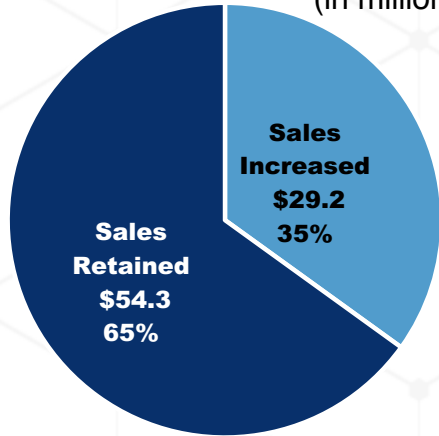
When the survey was administered in federal fiscal 2016, slightly more than 6,500 companies responded. Their responses were aggregated and used as inputs into the Regional Economic Models, Inc. (REMI) economic impact model to estimate the impacts from the collective centers on the U.S. economy.

This Appendix contains the state-by-state summaries of survey responses to the MEP Centers.

Alabama

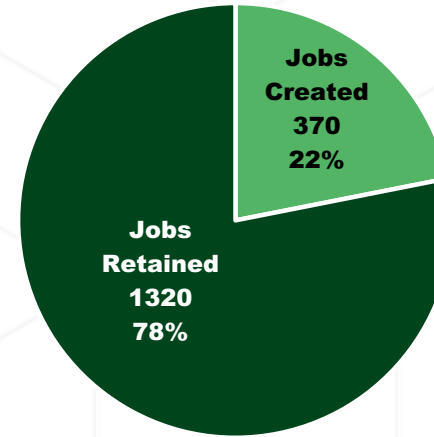


Total Sales Increased vs. Total Sales Retained
(in millions)



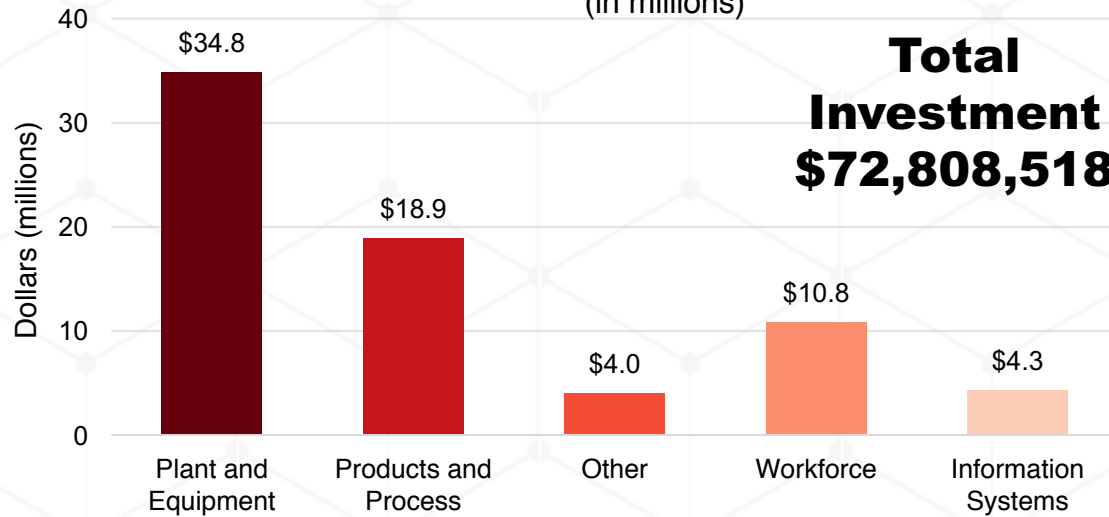
Total Sales
\$83,431,627

Total Jobs Created vs. Total Jobs Retained



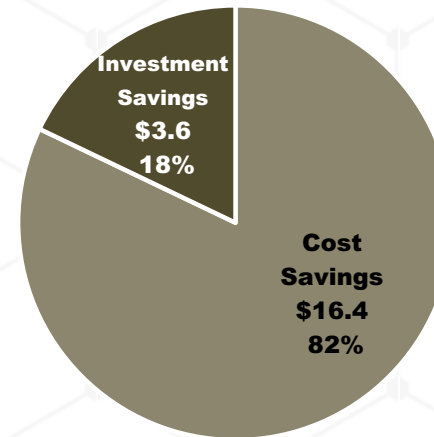
Total Jobs
1,690

Breakdown of Total Investments
(in millions)



Total Investment
\$72,808,518

Total Cost Savings vs. Total Investment Savings
(in millions)

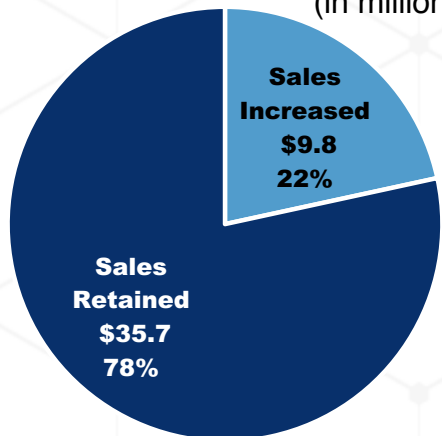


Total Savings
\$19,927,712

Arkansas

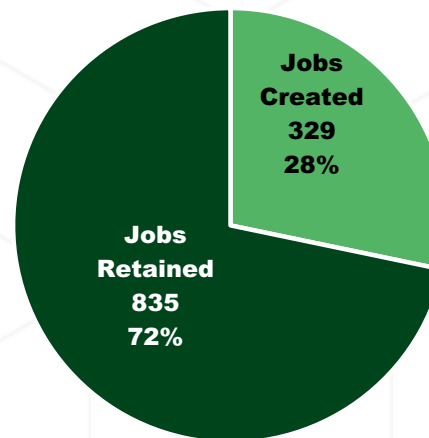


Total Sales Increased vs. Total Sales Retained
(in millions)



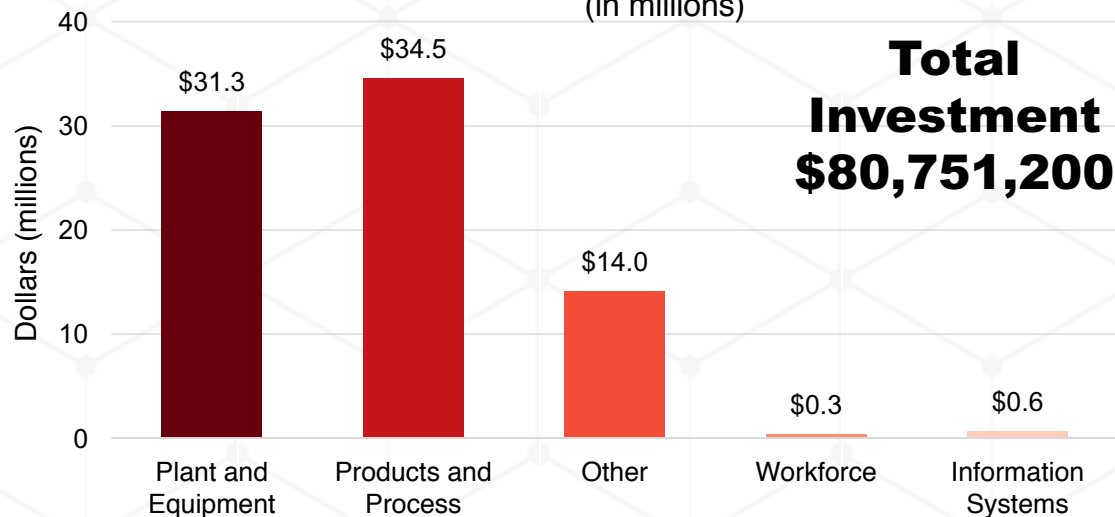
Total Sales
\$45,582,935

Total Jobs Created vs. Total Jobs Retained



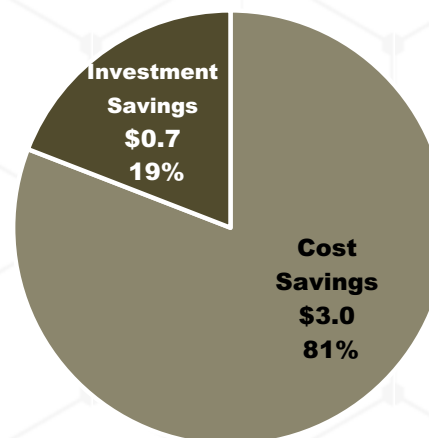
Total Jobs
1,164

Breakdown of Total Investments
(in millions)



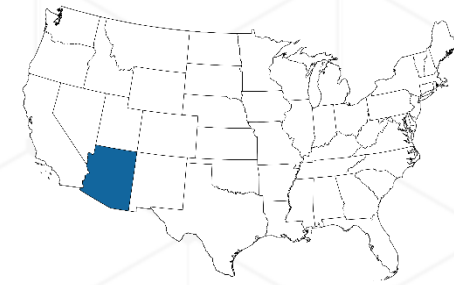
Total Investment
\$80,751,200

Total Cost Savings vs. Total Investment Savings
(in millions)

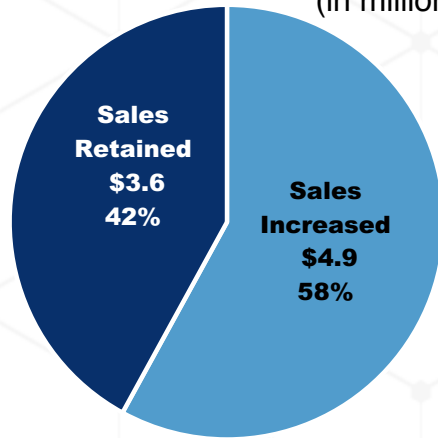


Total Savings
\$3,651,572

Arizona

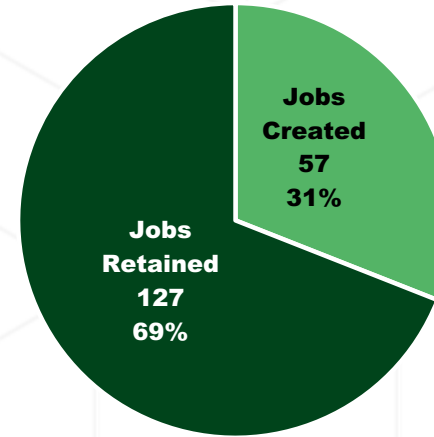


Total Sales Increased vs. Total Sales Retained
(in millions)



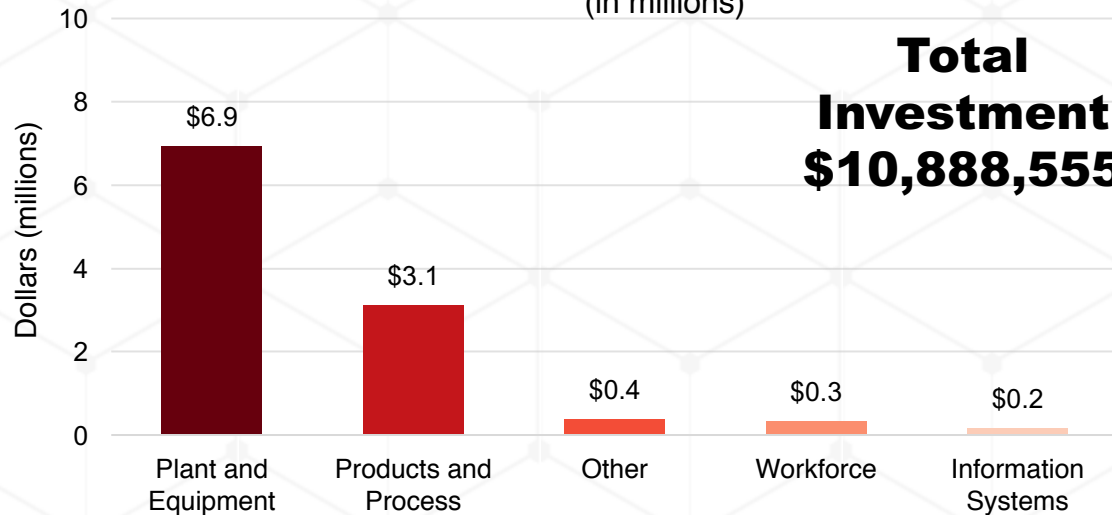
Total Sales
\$8,450,500

Total Jobs Created vs. Total Jobs Retained



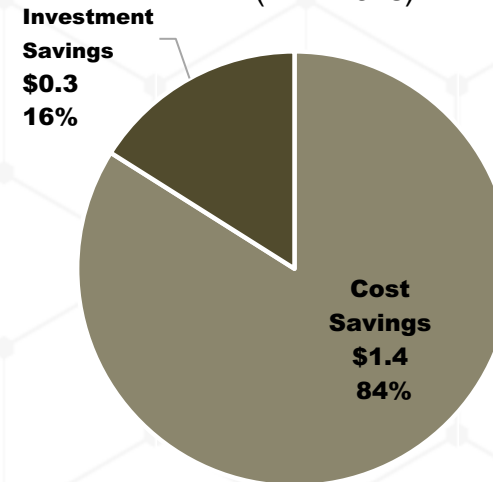
Total Jobs
184

Breakdown of Total Investments
(in millions)



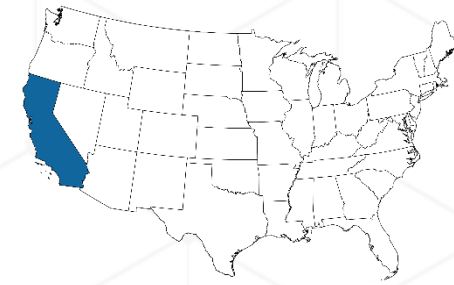
Total Investment
\$10,888,555

Total Cost Savings vs. Total Investment Savings
(in millions)

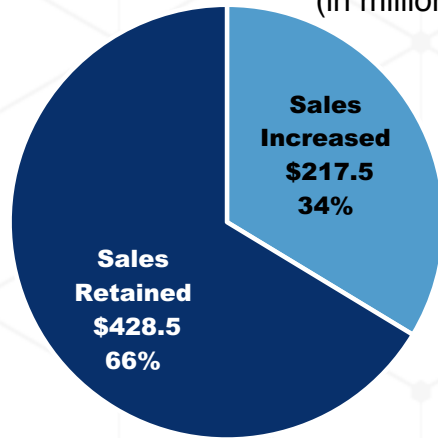


Total Savings
\$1,717,560

California

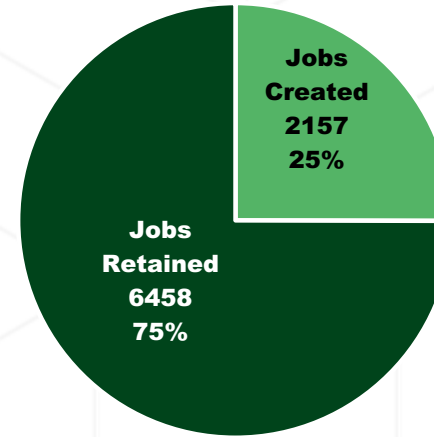


Total Sales Increased vs. Total Sales Retained
(in millions)



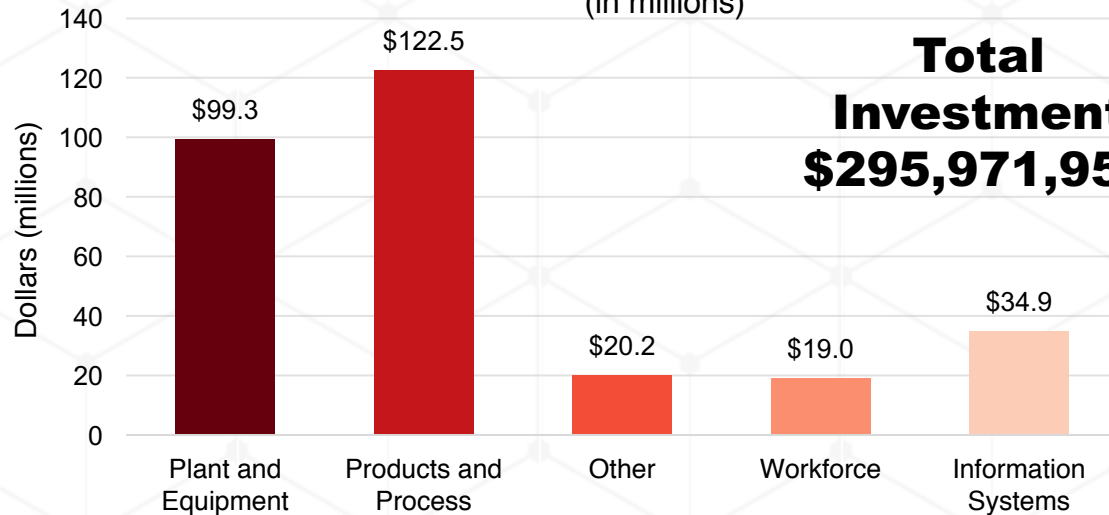
Total Sales
\$646,043,035

Total Jobs Created vs. Total Jobs Retained



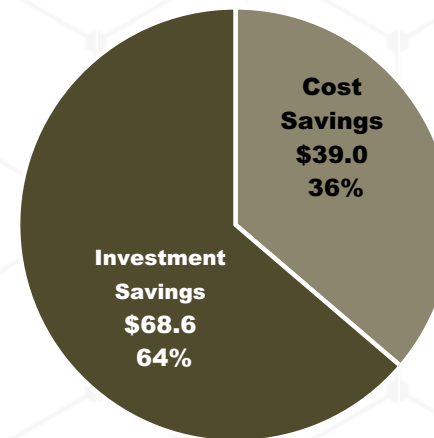
Total Jobs
8,615

Breakdown of Total Investments
(in millions)



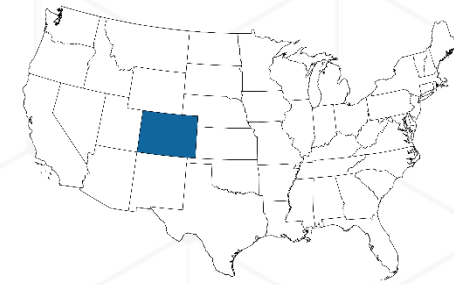
Total Investment
\$295,971,952

Total Cost Savings vs. Total Investment Savings
(in millions)

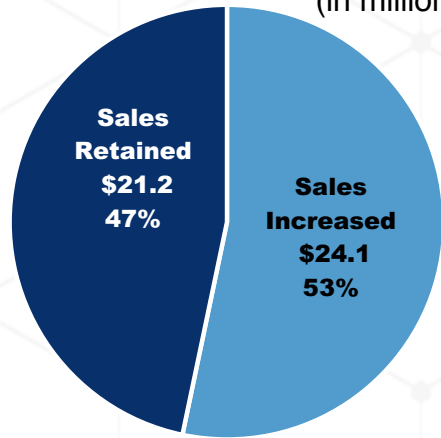


Total Savings
\$107,649,798

Colorado

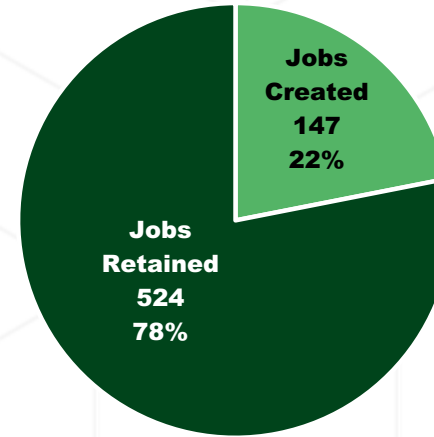


Total Sales Increased vs. Total Sales Retained
(in millions)



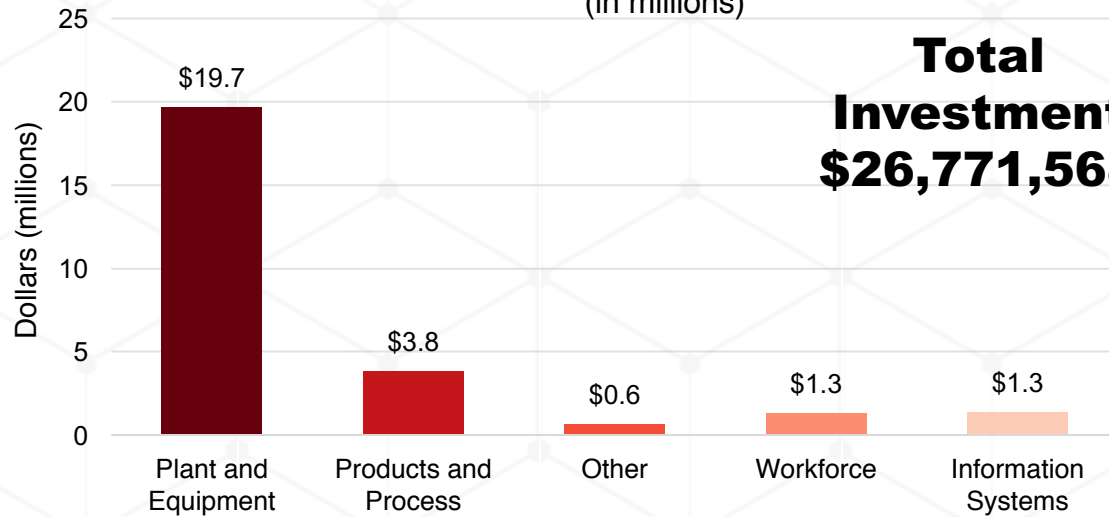
Total Sales
\$45,302,600

Total Jobs Created vs. Total Jobs Retained



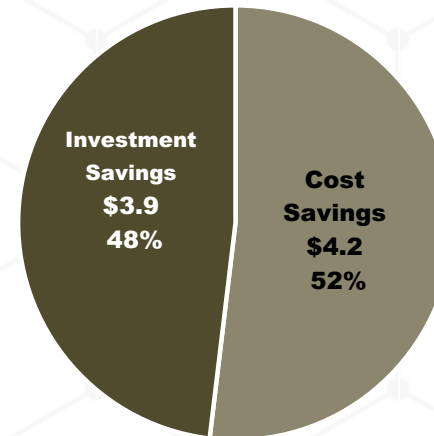
Total Jobs
671

Breakdown of Total Investments
(in millions)



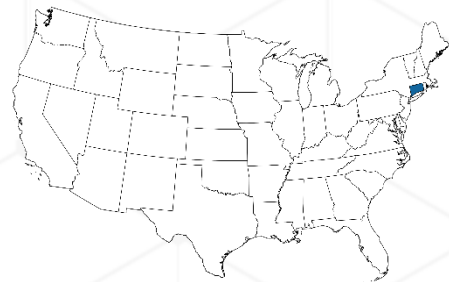
Total Investment
\$26,771,568

Total Cost Savings vs. Total Investment Savings
(in millions)

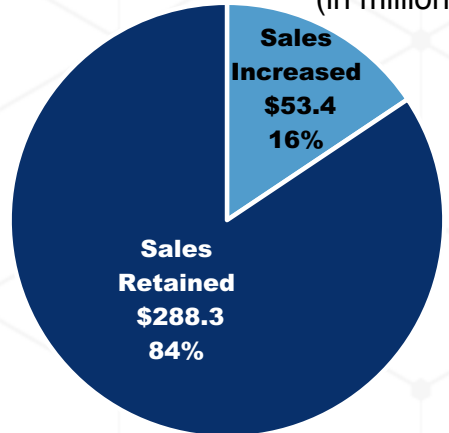


Total Savings
\$8,163,270

Connecticut

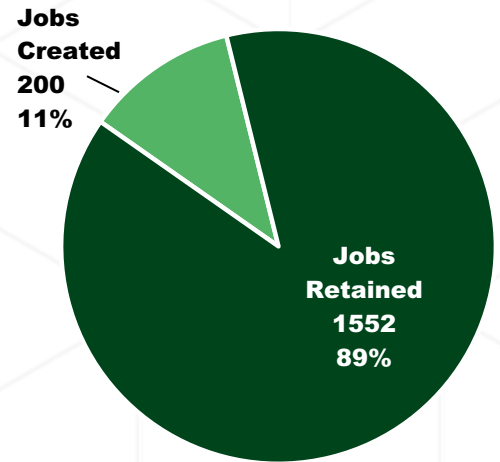


Total Sales Increased vs. Total Sales Retained
(in millions)



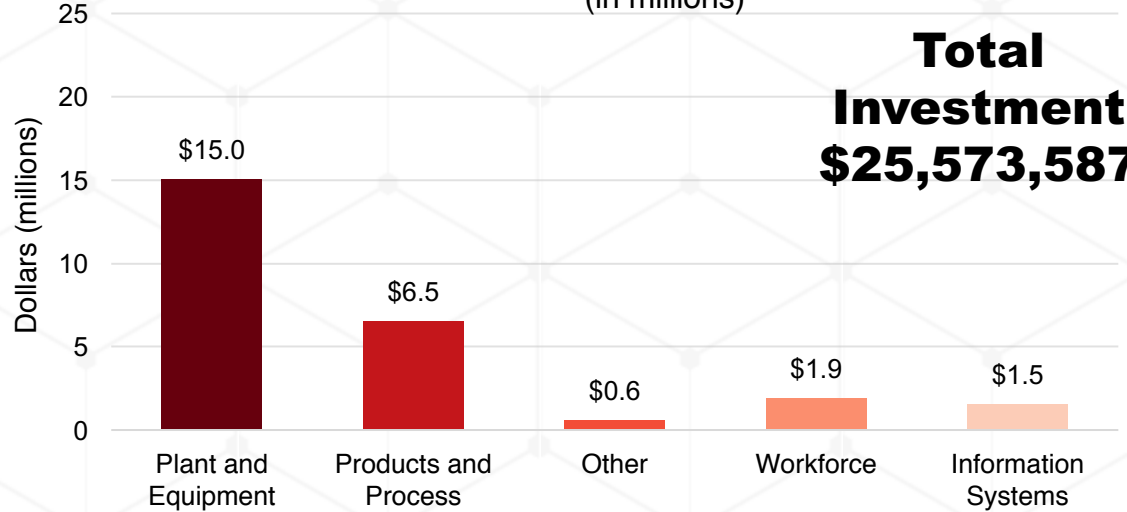
Total Sales
\$341,699,143

Total Jobs Created vs. Total Jobs Retained



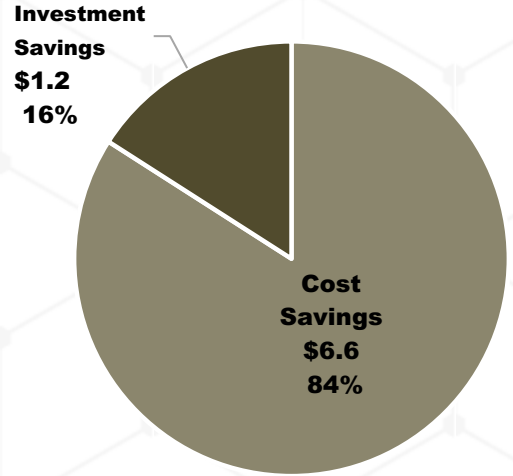
Total Jobs
1752

Breakdown of Total Investments
(in millions)



Total Investment
\$25,573,587

Total Cost Savings vs. Total Investment Savings
(in millions)



Total Savings
\$7,807,610

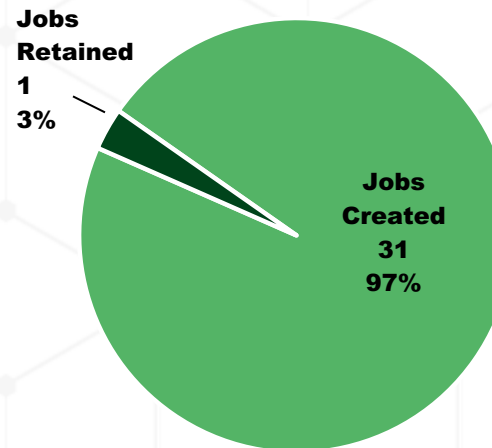
District of Columbia



Total Sales Increased vs. Total Sales Retained
(in millions)

Total Sales
\$0

Total Jobs Created vs. Total Jobs Retained



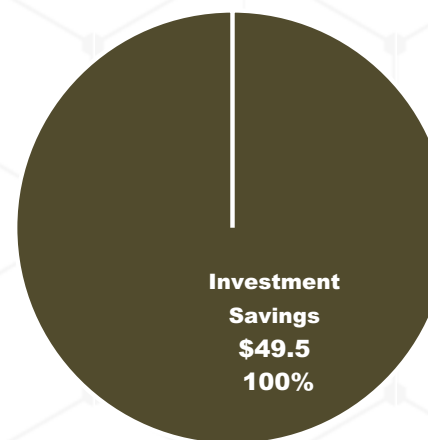
Total Jobs
32

Breakdown of Total Investments
(in millions)



Total Investment
\$0

Total Cost Savings vs. Total Investment Savings
(in millions)

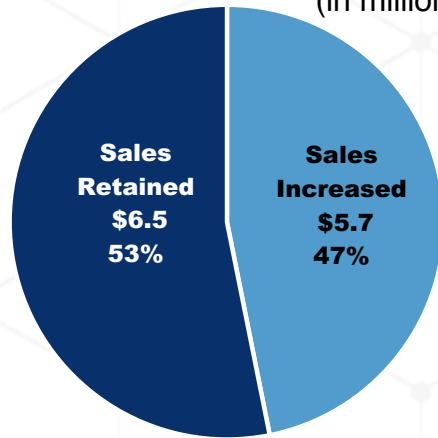


Total Savings
\$49,500,000

Delaware

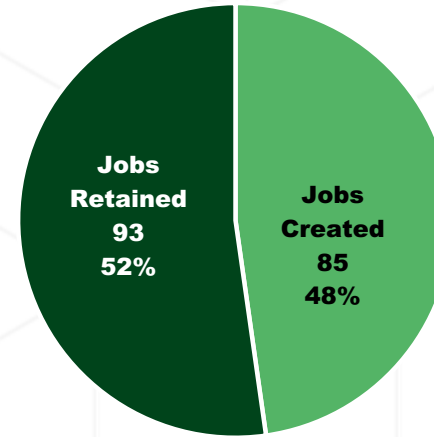


Total Sales Increased vs. Total Sales Retained
(in millions)



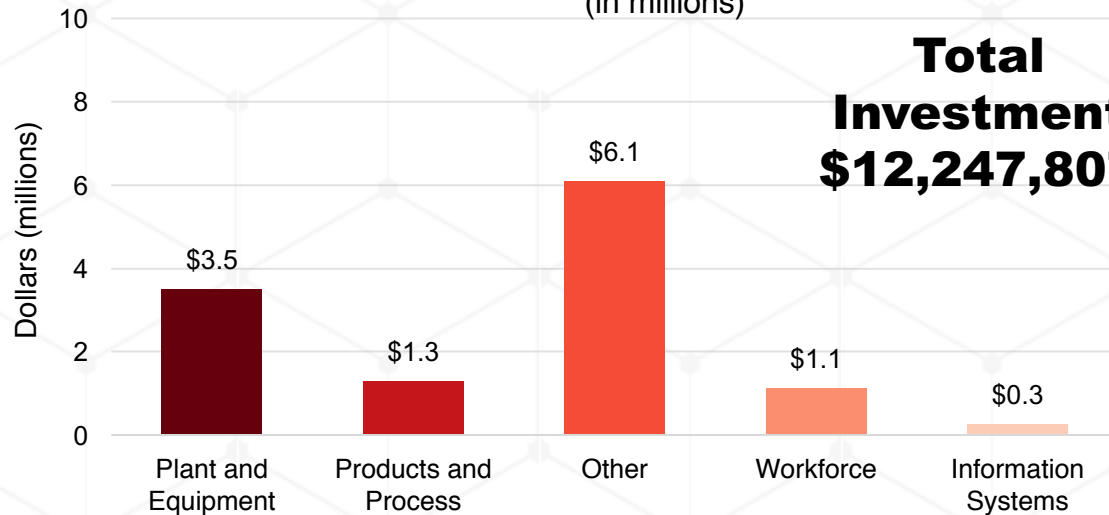
Total Sales
\$12,135,000

Total Jobs Created vs. Total Jobs Retained



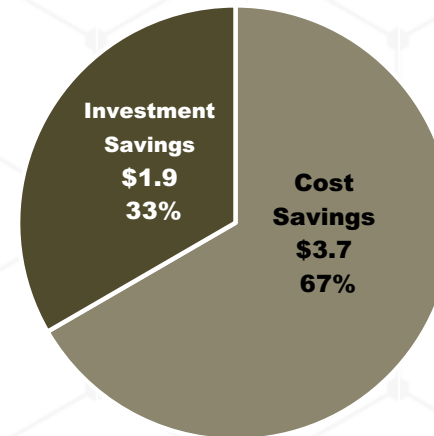
Total Jobs
178

Breakdown of Total Investments
(in millions)



Total Investment
\$12,247,807

Total Cost Savings vs. Total Investment Savings
(in millions)

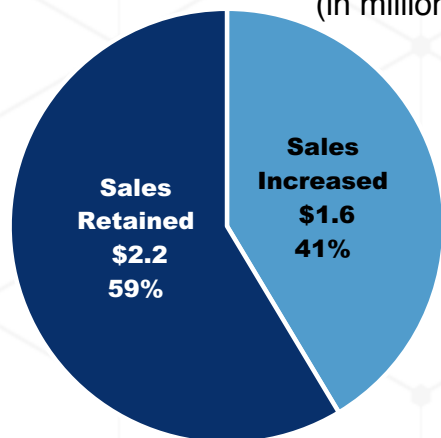


Total Savings
\$5,548,270

Florida

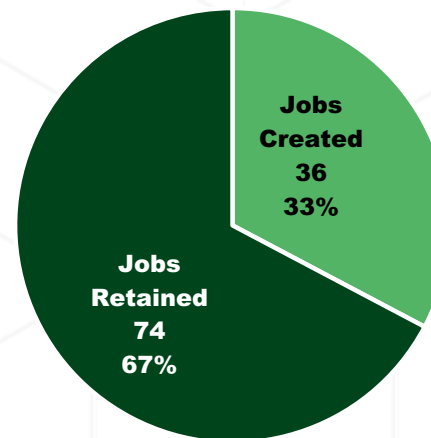


Total Sales Increased vs. Total Sales Retained
(in millions)



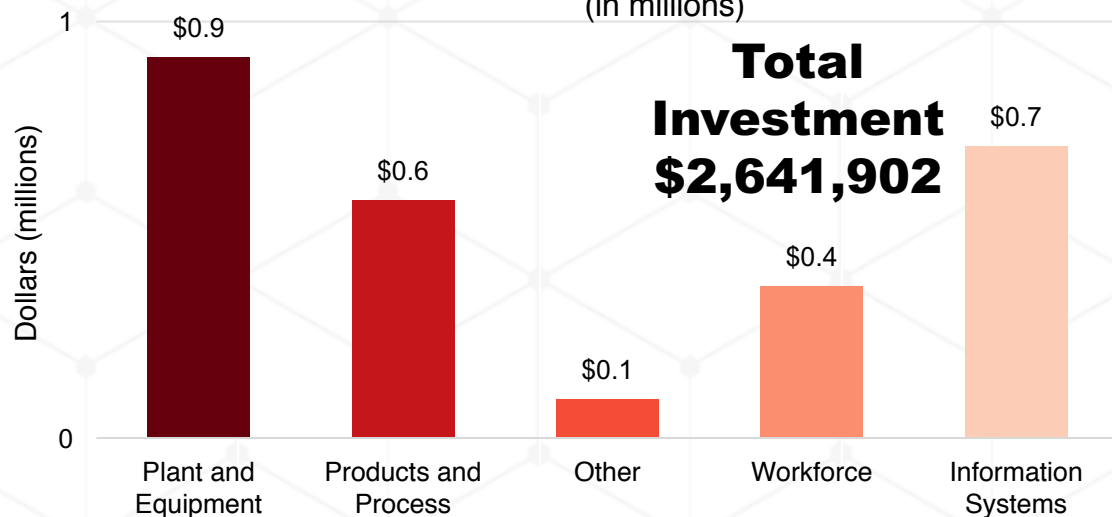
Total Sales
\$3,784,801

Total Jobs Created vs. Total Jobs Retained



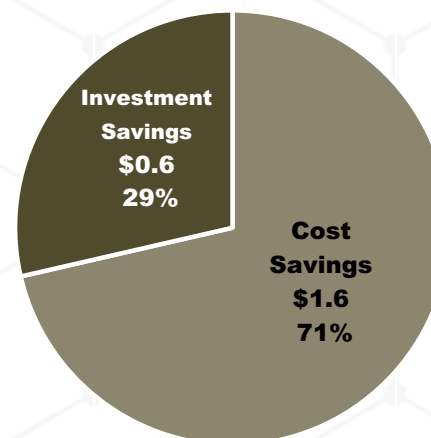
Total Jobs
110

Breakdown of Total Investments
(in millions)



Total Investment
\$2,641,902

Total Cost Savings vs. Total Investment Savings
(in millions)

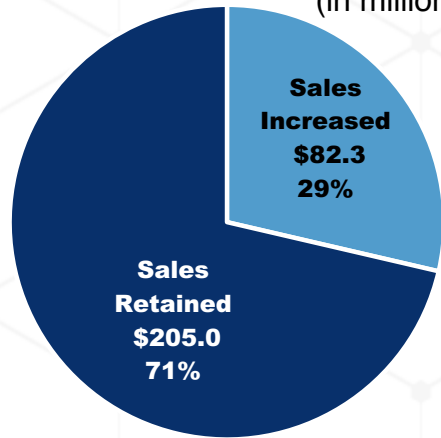


Total Savings
\$2,250,101

Georgia

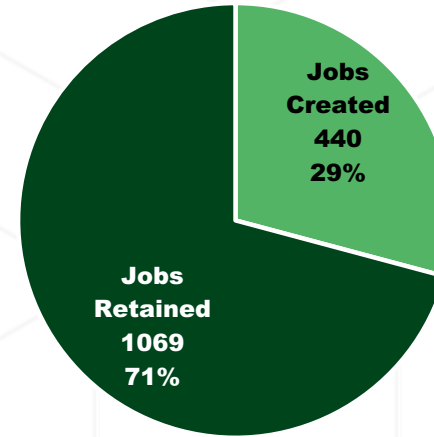


Total Sales Increased vs. Total Sales Retained
(in millions)



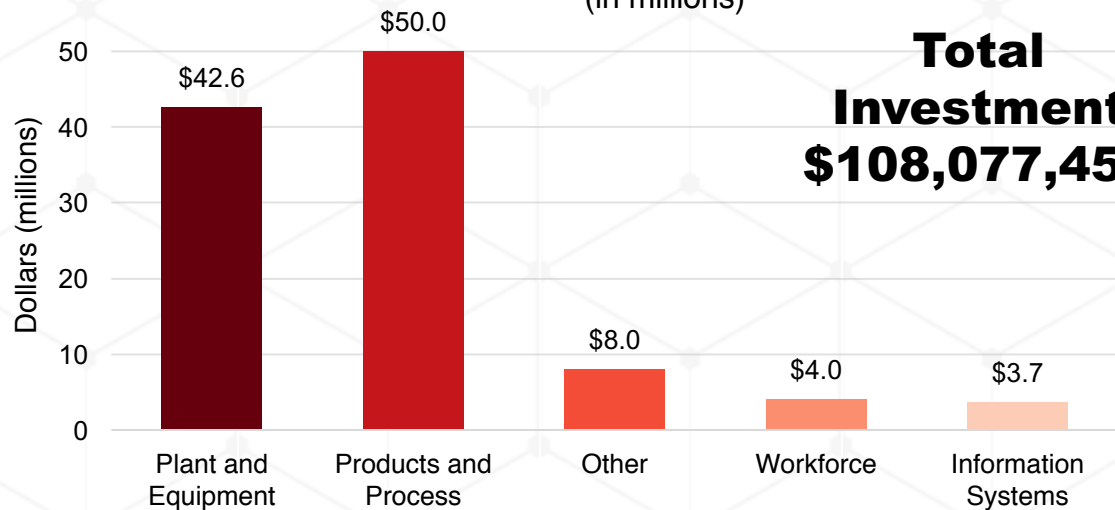
Total Sales
\$287,307,020

Total Jobs Created vs. Total Jobs Retained



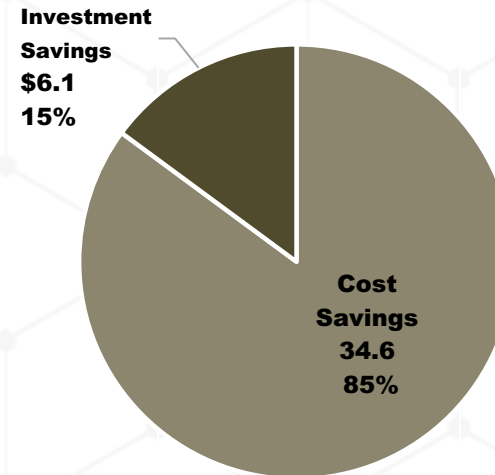
Total Jobs
1,509

Breakdown of Total Investments
(in millions)



Total Investment
\$108,077,456

Total Cost Savings vs. Total Investment Savings
(in millions)

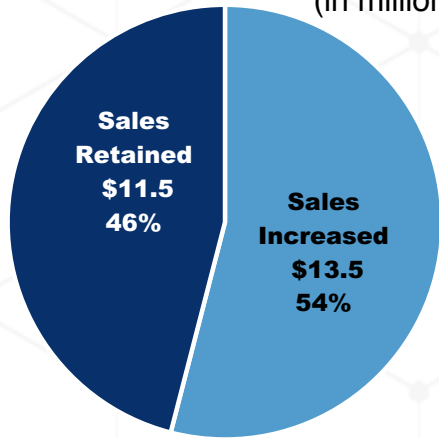


Total Savings
\$40,697,134

Hawaii

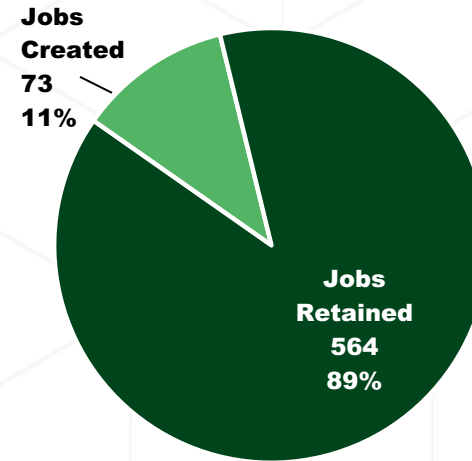


Total Sales Increased vs. Total Sales Retained
(in millions)



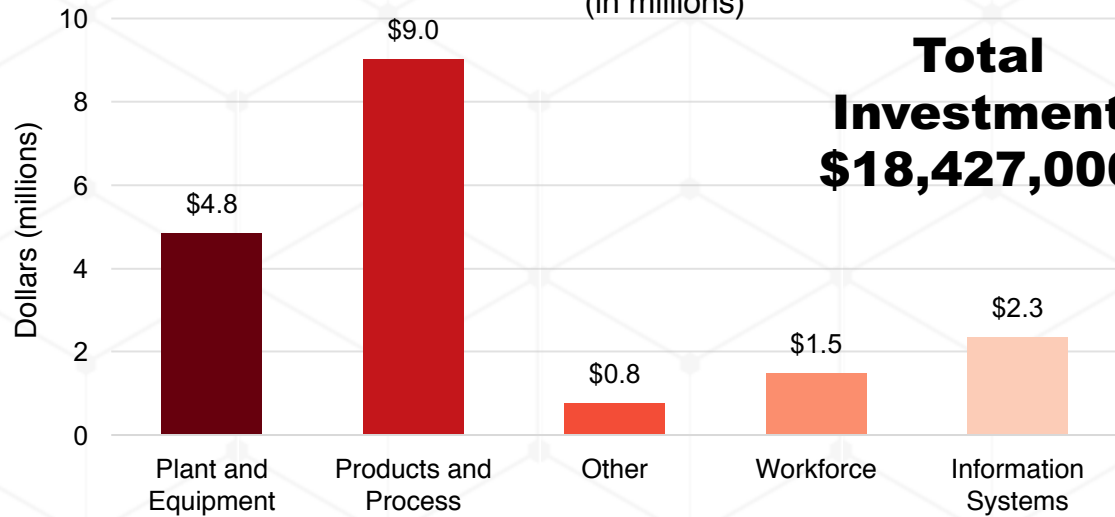
Total Sales
\$24,994,600

Total Jobs Created vs. Total Jobs Retained



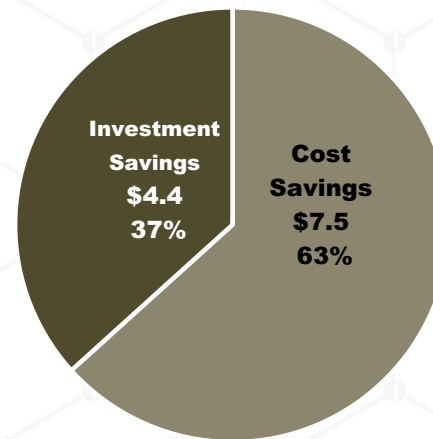
Total Jobs
637

Breakdown of Total Investments
(in millions)



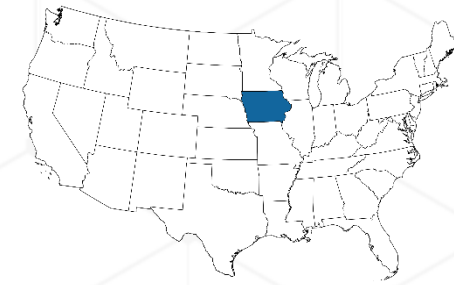
Total Investment
\$18,427,000

Total Cost Savings vs. Total Investment Savings
(in millions)

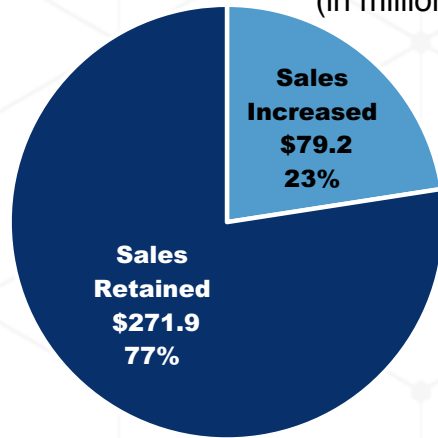


Total Savings
\$11,880,301

Iowa

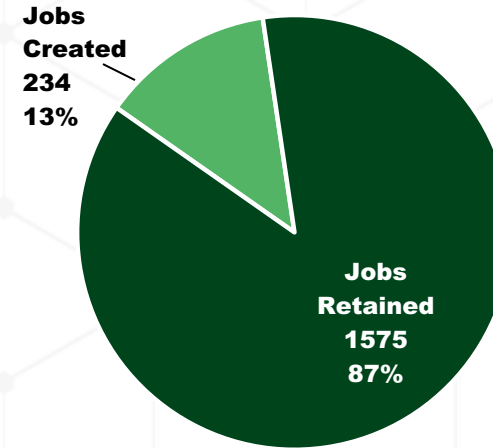


Total Sales Increased vs. Total Sales Retained
(in millions)



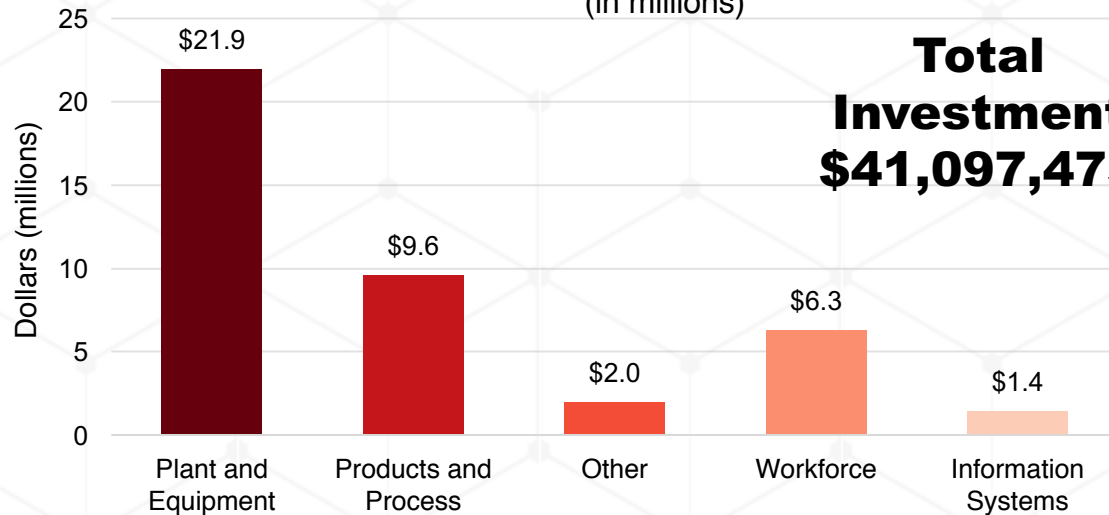
Total Sales
\$351,141,126

Total Jobs Created vs. Total Jobs Retained



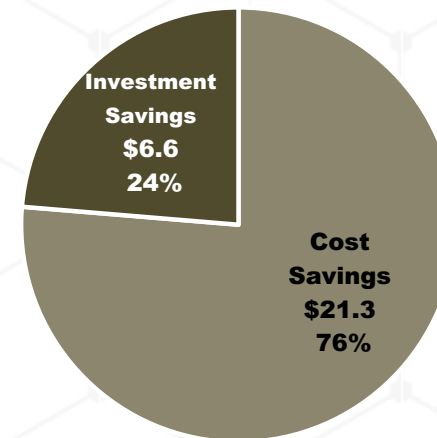
Total Jobs
1,809

Breakdown of Total Investments
(in millions)



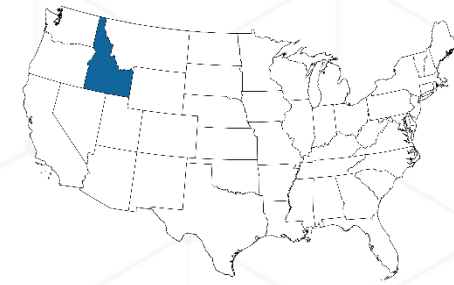
Total Investment
\$41,097,475

Total Cost Savings vs. Total Investment Savings
(in millions)

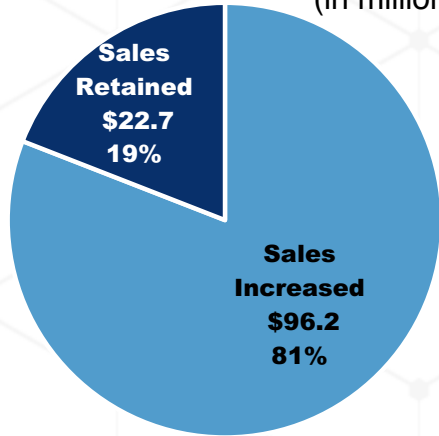


Total Savings
\$27,864,904

Idaho

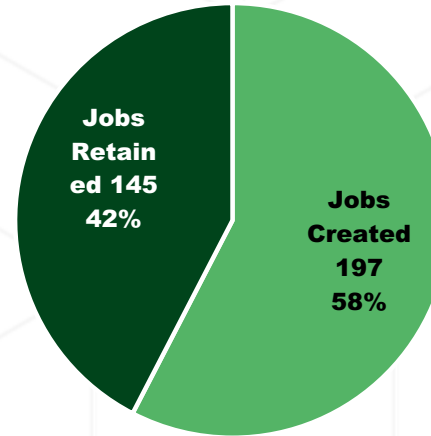


Total Sales Increased vs. Total Sales Retained
(in millions)



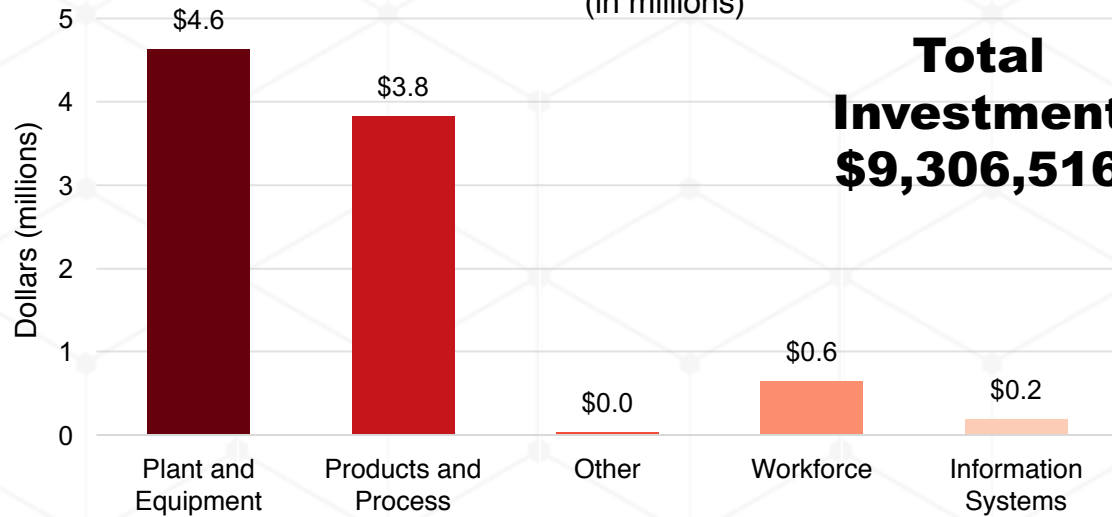
Total Sales
\$118,827,000

Total Jobs Created vs. Total Jobs Retained



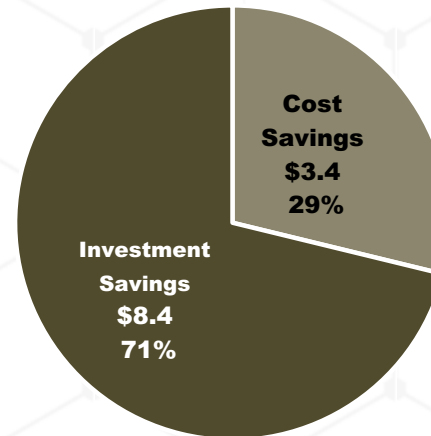
Total Jobs
342

Breakdown of Total Investments
(in millions)



Total Investment
\$9,306,516

Total Cost Savings vs. Total Investment Savings
(in millions)

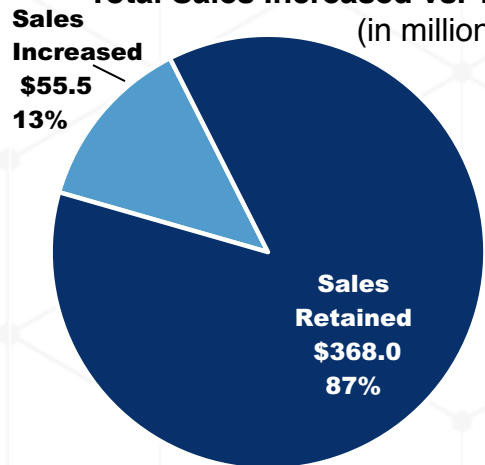


Total Savings
\$11,844,000

Illinois

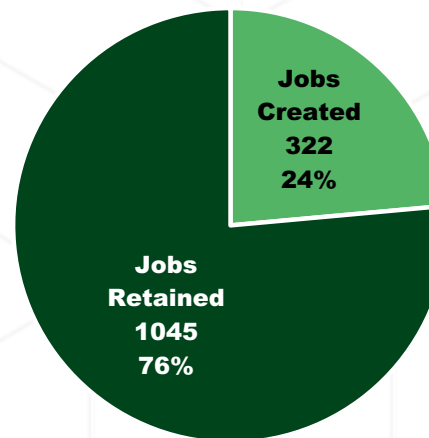


Total Sales Increased vs. Total Sales Retained
(in millions)



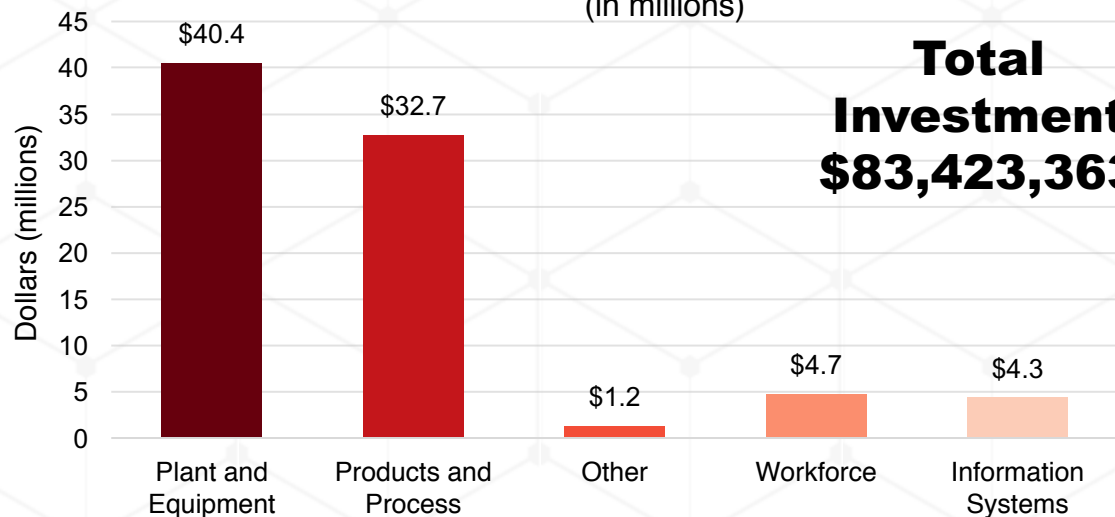
Total Sales
\$423,444,753

Total Jobs Created vs. Total Jobs Retained



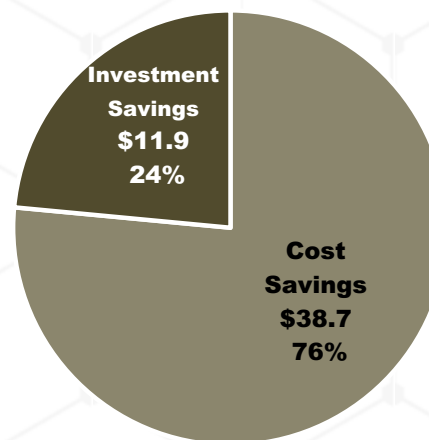
Total Jobs
1,367

Breakdown of Total Investments
(in millions)



Total Investment
\$83,423,363

Total Cost Savings vs. Total Investment Savings
(in millions)

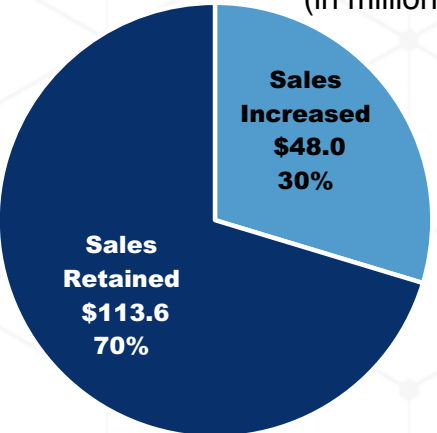


Total Savings
\$50,578,480

Indiana

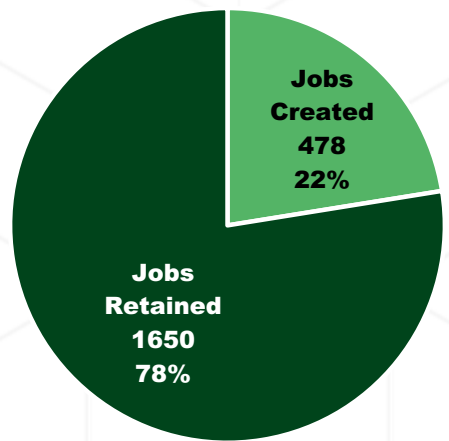


Total Sales Increased vs. Total Sales Retained
(in millions)



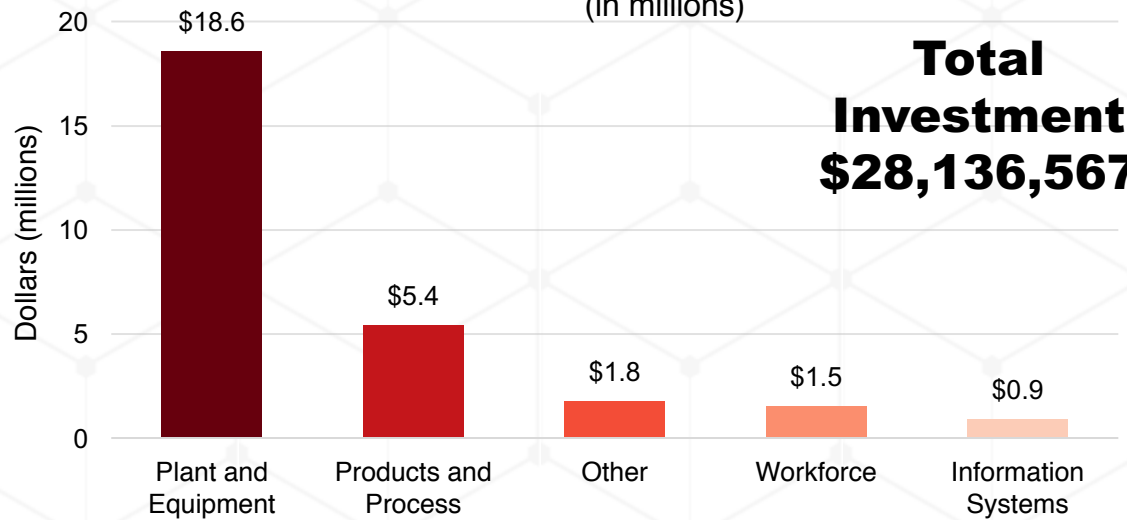
Total Sales
\$161,596,411

Total Jobs Created vs. Total Jobs Retained



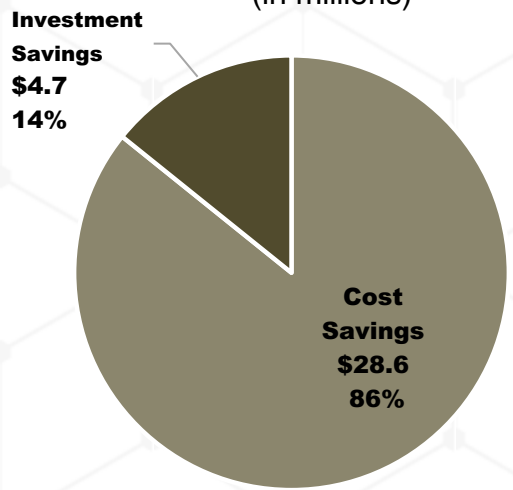
Total Jobs
2,128

Breakdown of Total Investments
(in millions)



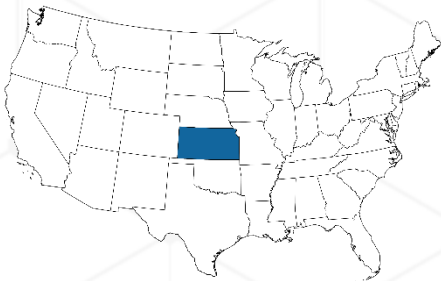
Total Investment
\$28,136,567

Total Cost Savings vs. Total Investment Savings
(in millions)

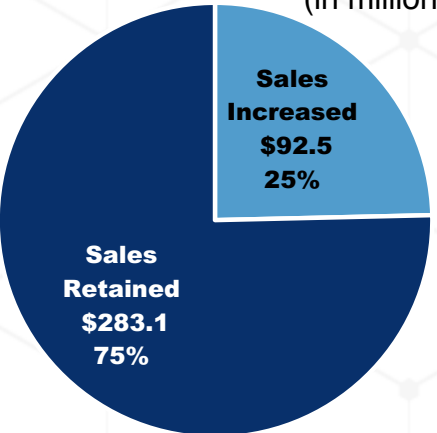


Total Savings
\$33,382,419

Kansas

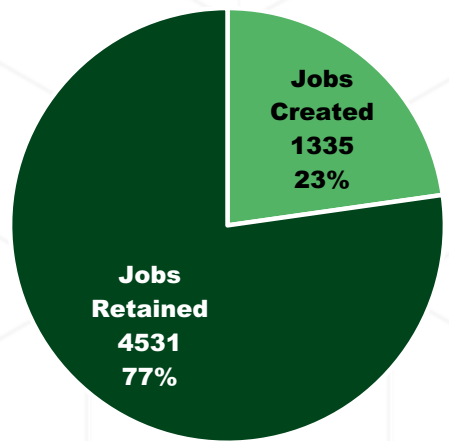


Total Sales Increased vs. Total Sales Retained
(in millions)



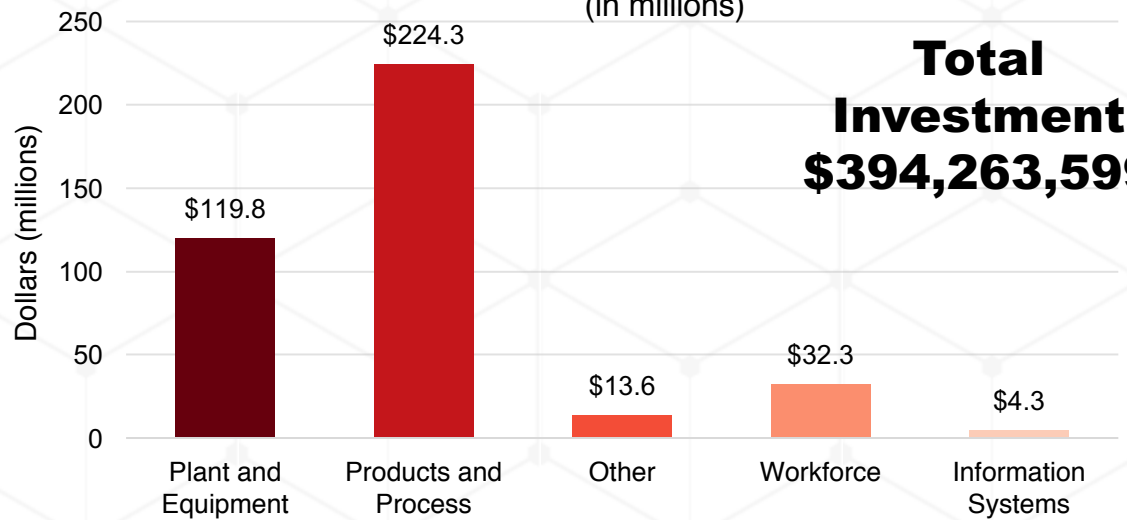
Total Sales
\$375,652,500

Total Jobs Created vs. Total Jobs Retained



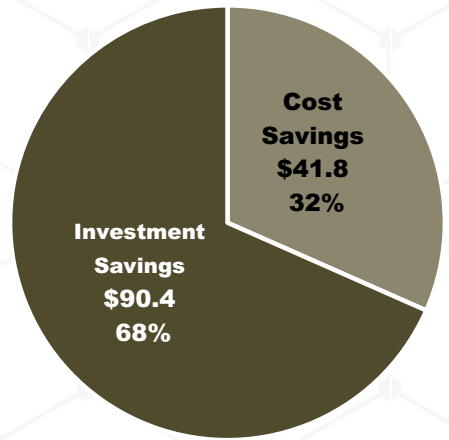
Total Jobs
5,866

Breakdown of Total Investments
(in millions)



Total Investment
\$394,263,599

Total Cost Savings vs. Total Investment Savings
(in millions)

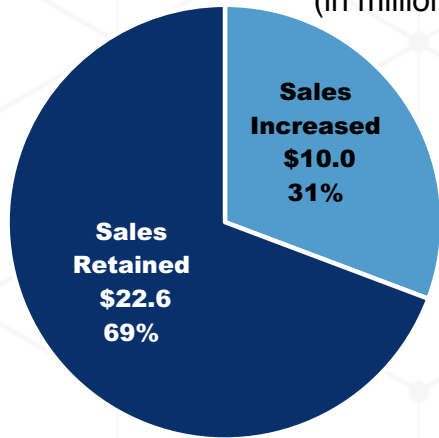


Total Savings
\$132,184,310

Kentucky

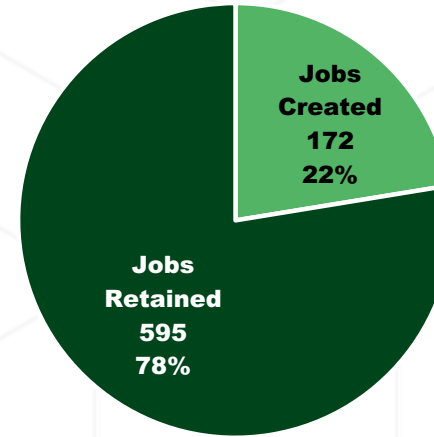


Total Sales Increased vs. Total Sales Retained
(in millions)



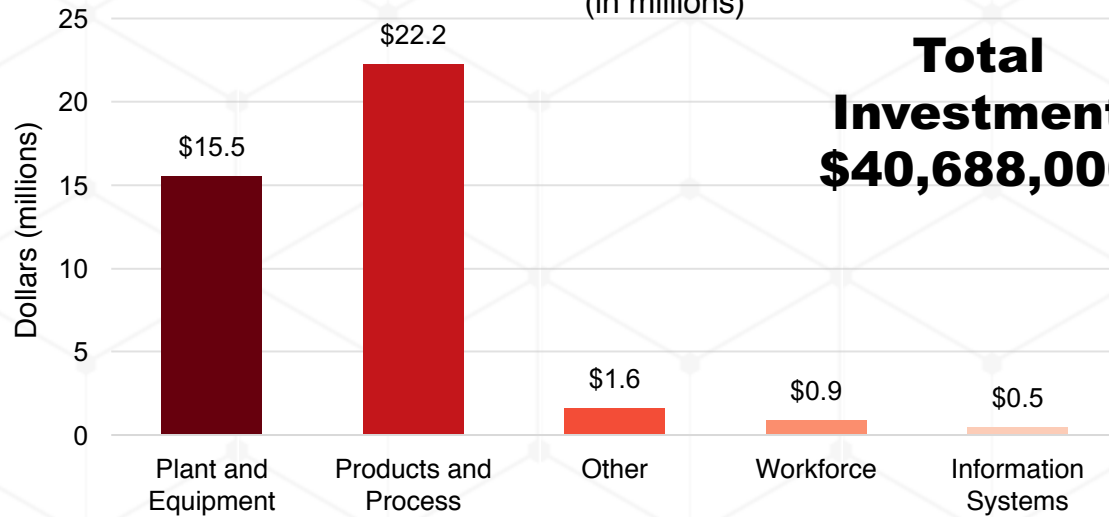
Total Sales
\$32,570,000

Total Jobs Created vs. Total Jobs Retained



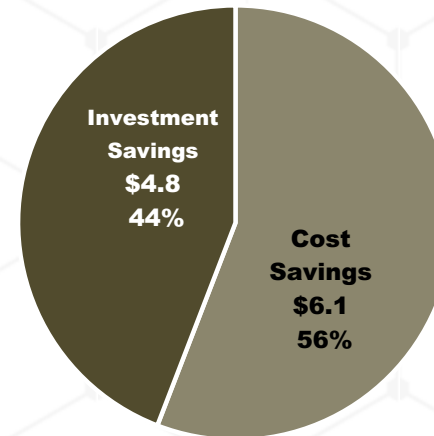
Total Jobs
767

Breakdown of Total Investments
(in millions)



Total Investment
\$40,688,000

Total Cost Savings vs. Total Investment Savings
(in millions)

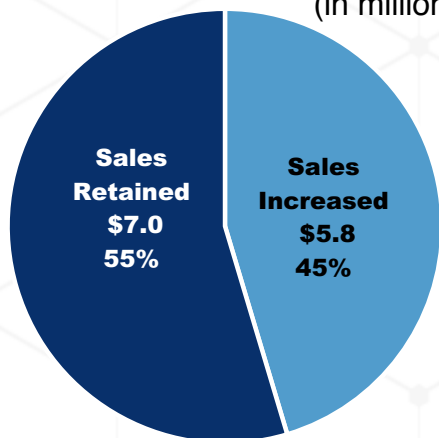


Total Savings
\$10,909,800

Louisiana

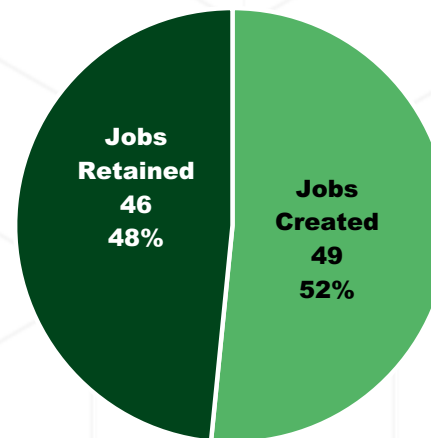


Total Sales Increased vs. Total Sales Retained
(in millions)



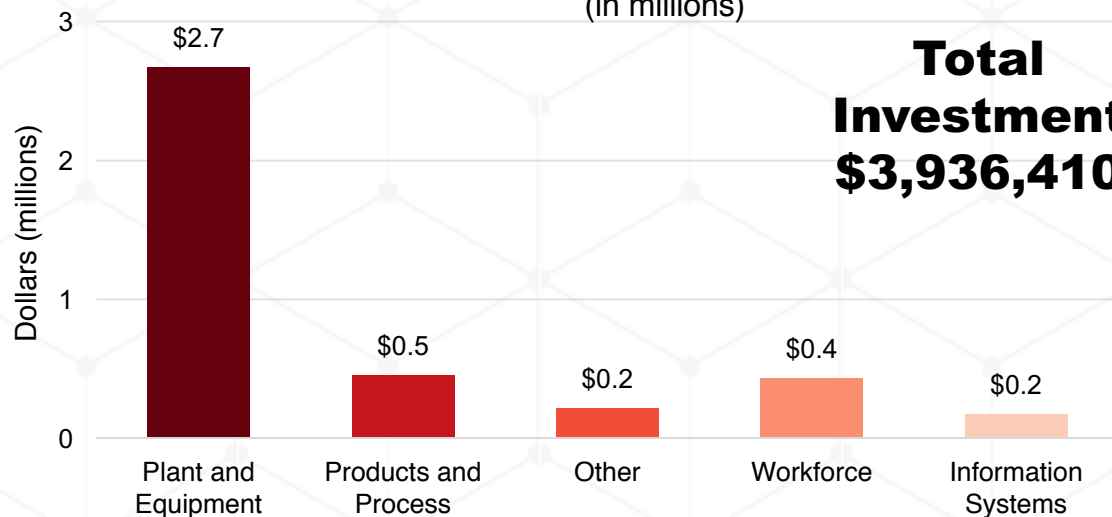
Total Sales
\$12,820,000

Total Jobs Created vs. Total Jobs Retained



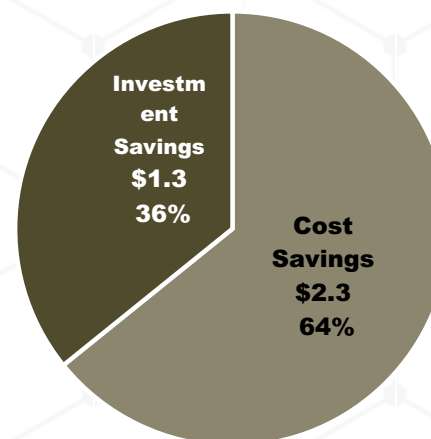
Total Jobs
95

Breakdown of Total Investments
(in millions)



Total Investment
\$3,936,410

Total Cost Savings vs. Total Investment Savings
(in millions)

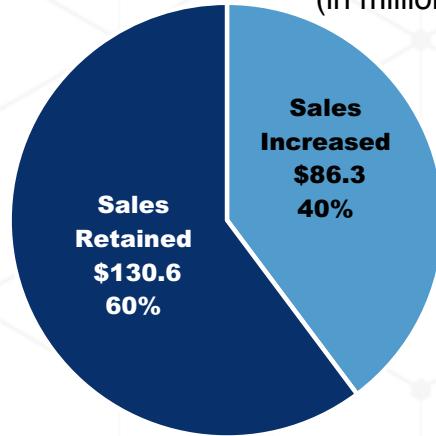


Total Savings
\$3,626,500

Massachusetts

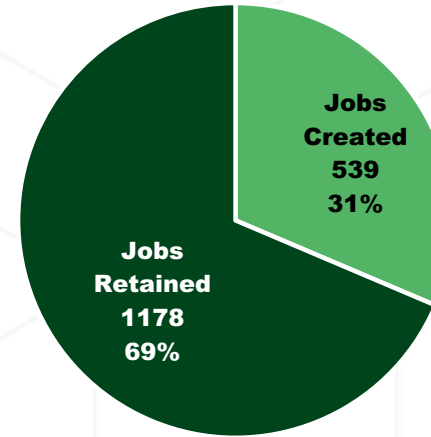


Total Sales Increased vs. Total Sales Retained
(in millions)



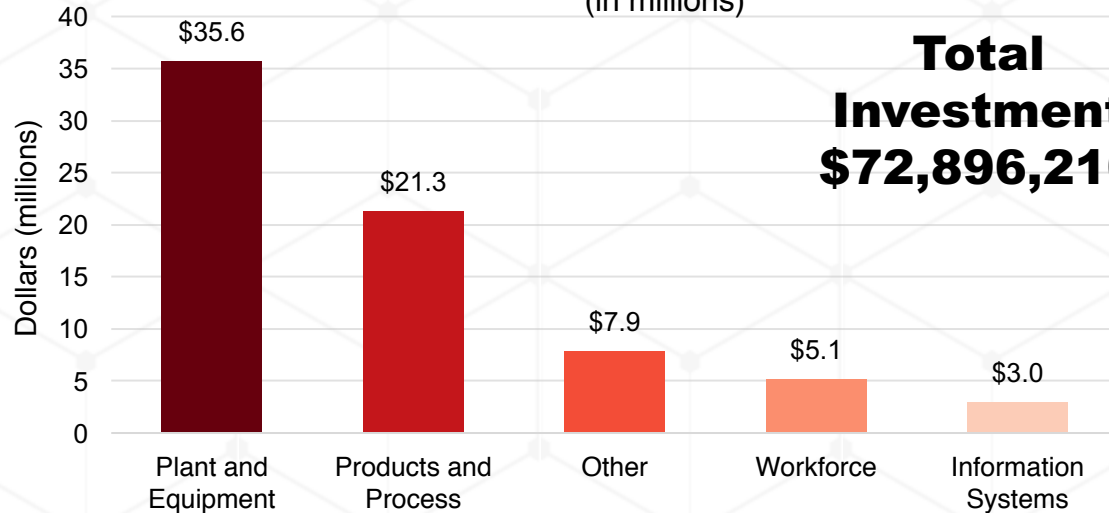
Total Sales
\$216,956,780

Total Jobs Created vs. Total Jobs Retained



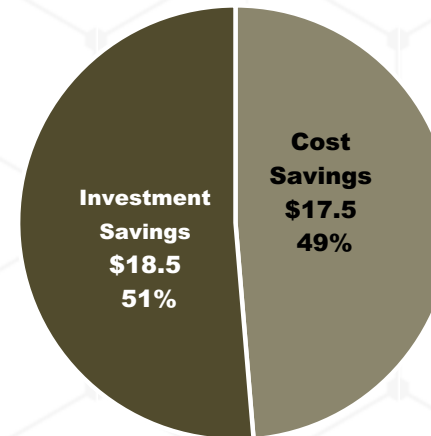
Total Jobs
1,717

Breakdown of Total Investments
(in millions)



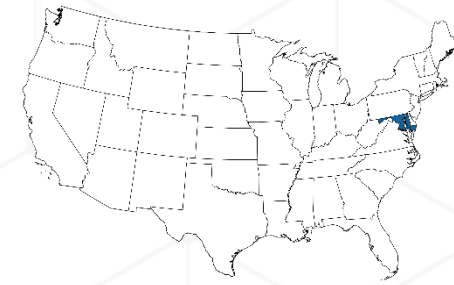
Total Investment
\$72,896,210

Total Cost Savings vs. Total Investment Savings
(in millions)

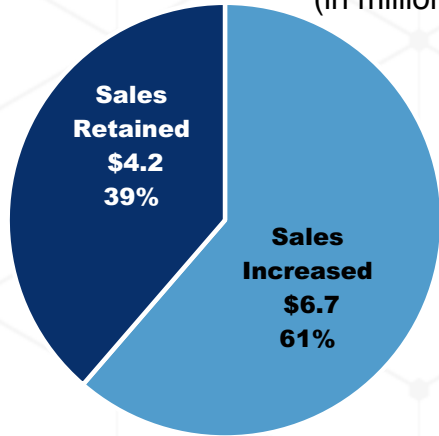


Total Savings
\$35,946,369

Maryland

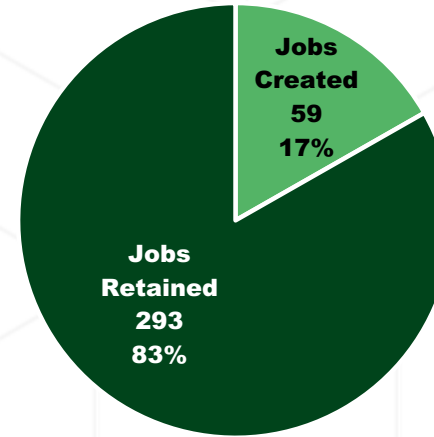


Total Sales Increased vs. Total Sales Retained
(in millions)



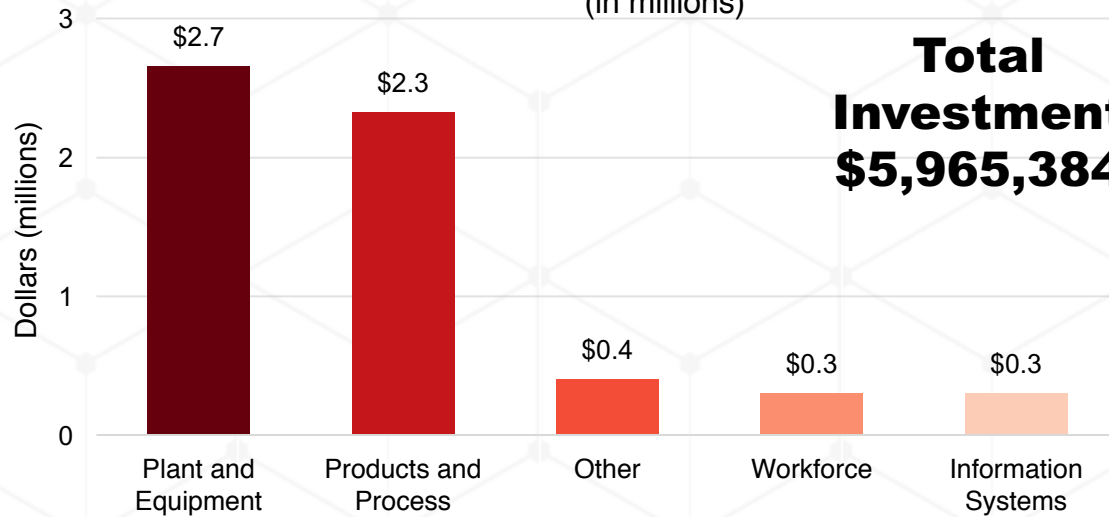
Total Sales
\$10,980,000

Total Jobs Created vs. Total Jobs Retained



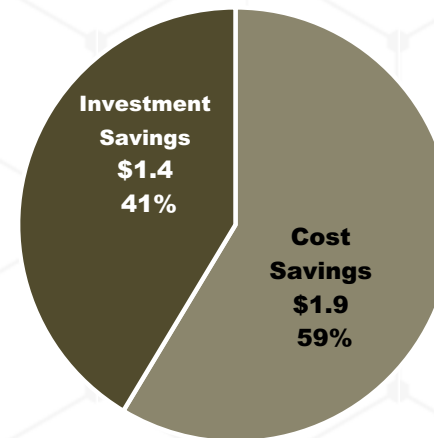
Total Jobs
352

Breakdown of Total Investments
(in millions)



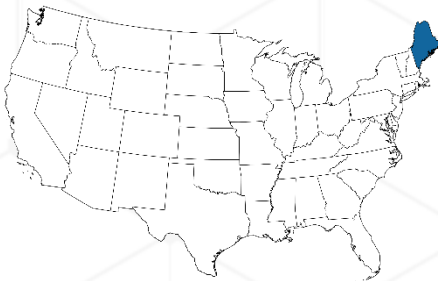
Total Investment
\$5,965,384

Total Cost Savings vs. Total Investment Savings
(in millions)

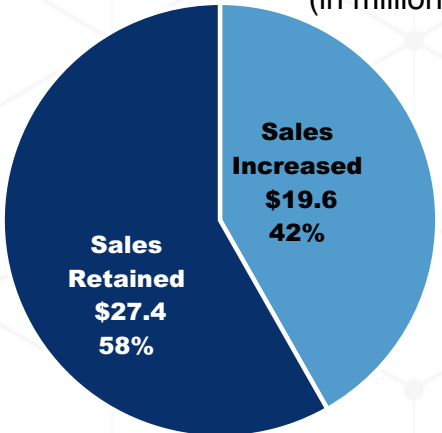


Total Savings
\$3,317,749

Maine

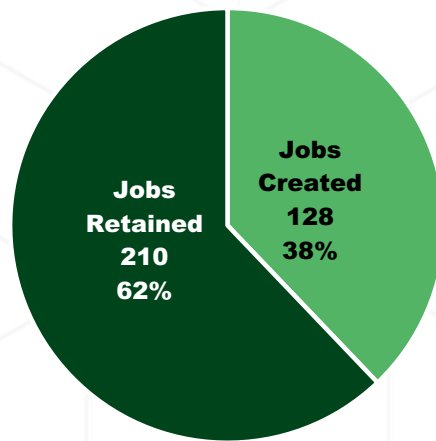


Total Sales Increased vs. Total Sales Retained
(in millions)



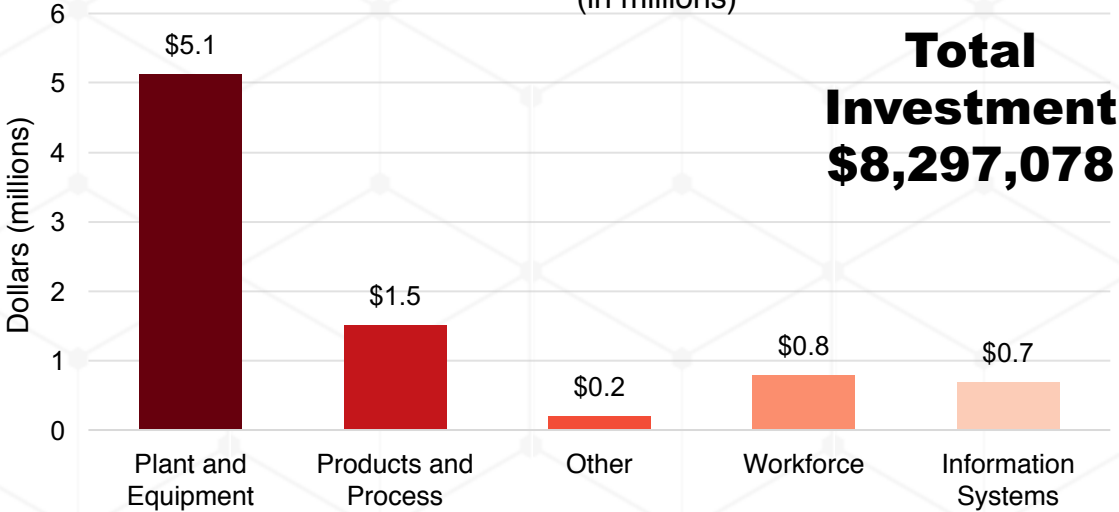
Total Sales
\$47,037,000

Total Jobs Created vs. Total Jobs Retained



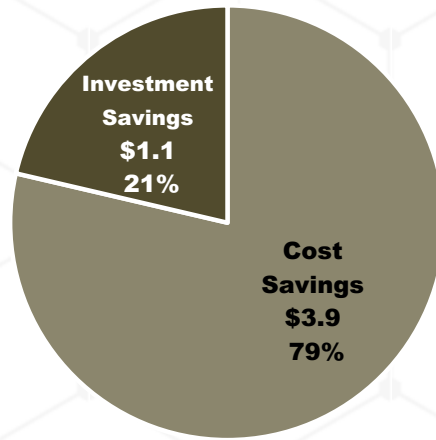
Total Jobs
338

Breakdown of Total Investments
(in millions)



Total Investment
\$8,297,078

Total Cost Savings vs. Total Investment Savings
(in millions)

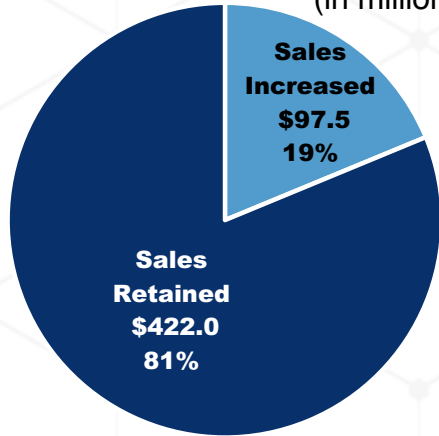


Total Savings
\$4,977,345

Michigan

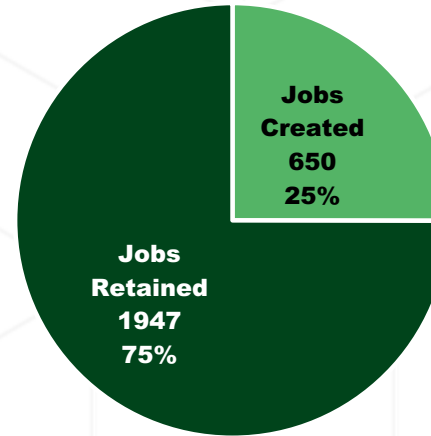


Total Sales Increased vs. Total Sales Retained
(in millions)



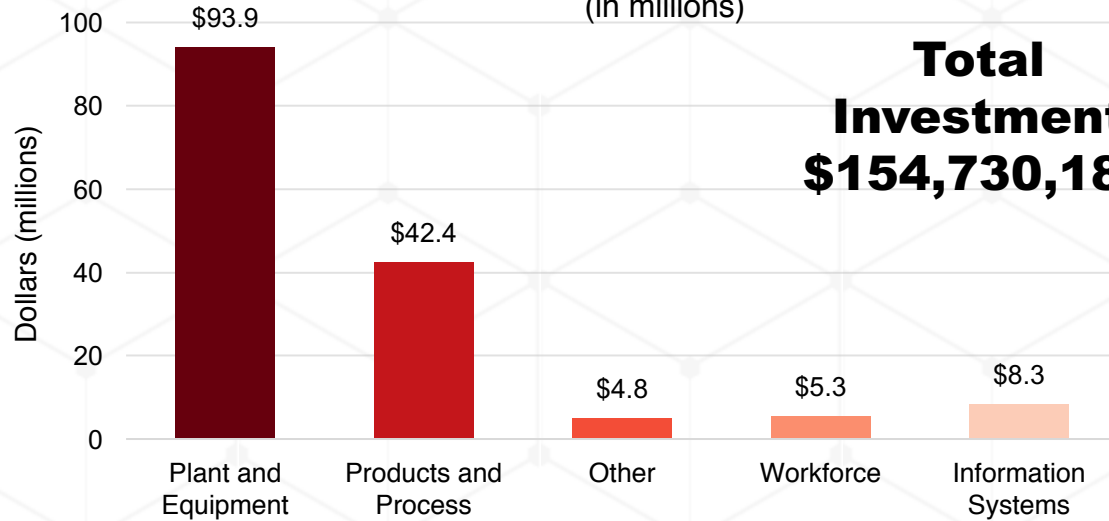
Total Sales
\$519,514,415

Total Jobs Created vs. Total Jobs Retained



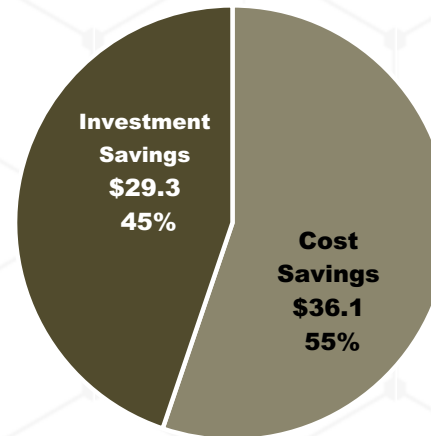
Total Jobs
2,597

Breakdown of Total Investments
(in millions)



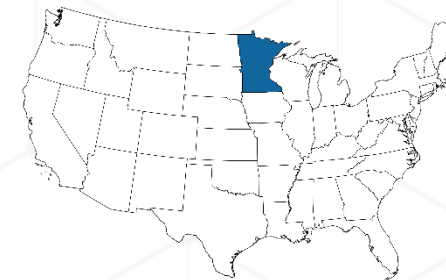
Total Investment
\$154,730,181

Total Cost Savings vs. Total Investment Savings
(in millions)

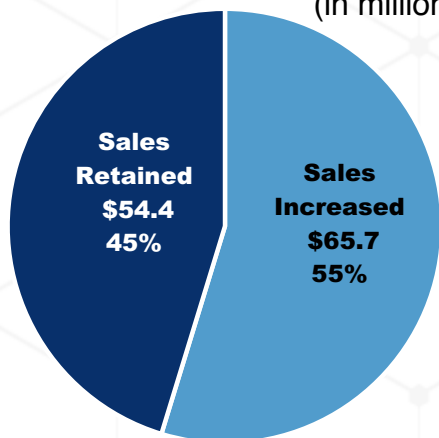


Total Savings
\$65,392,567

Minnesota

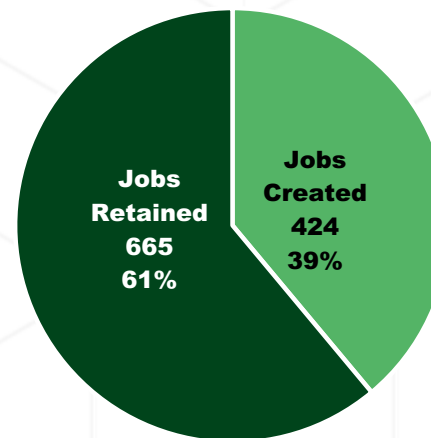


Total Sales Increased vs. Total Sales Retained
(in millions)



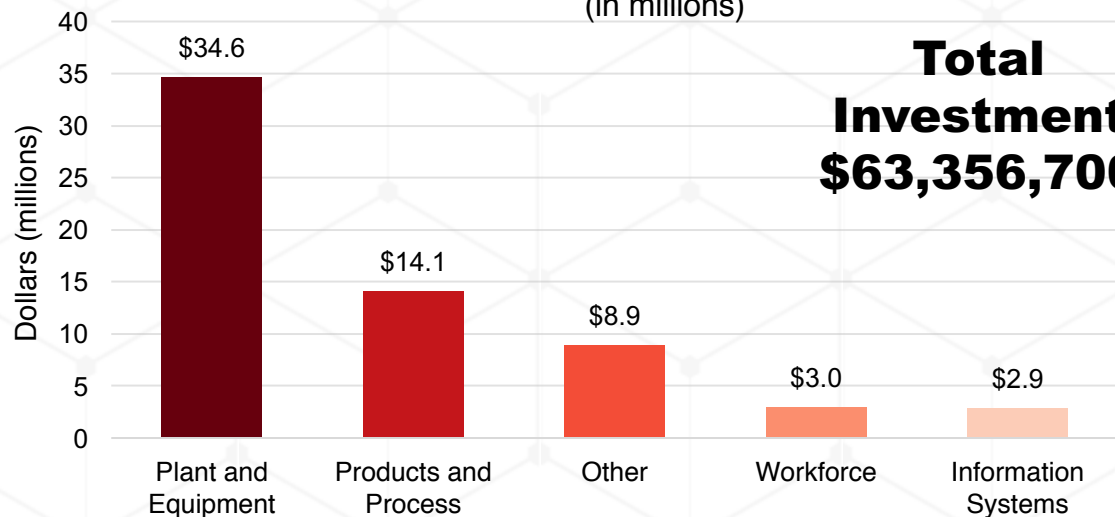
Total Sales
\$120,100,000

Total Jobs Created vs. Total Jobs Retained



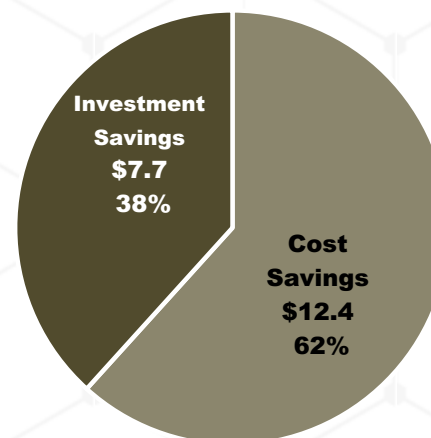
Total Jobs
1,089

Breakdown of Total Investments
(in millions)



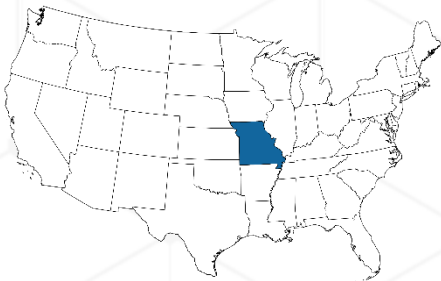
Total Investment
\$63,356,700

Total Cost Savings vs. Total Investment Savings
(in millions)

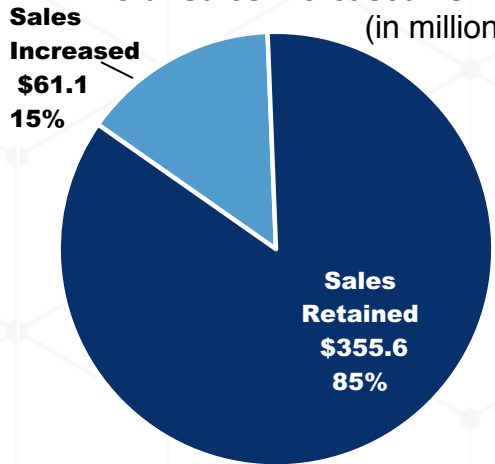


Total Savings
\$20,168,904

Missouri

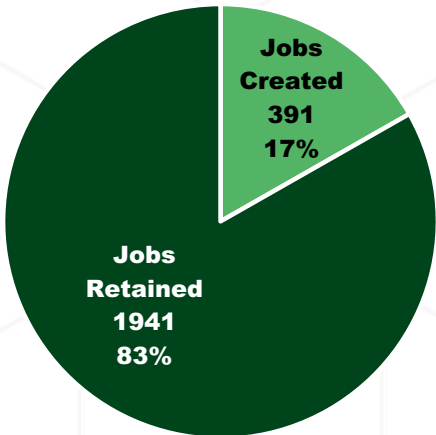


Total Sales Increased vs. Total Sales Retained
(in millions)



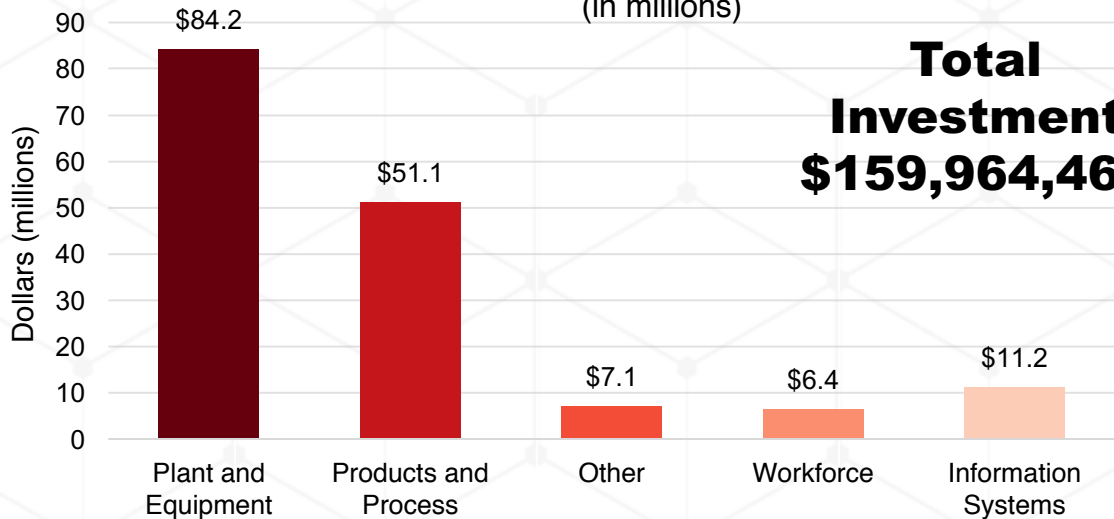
Total Sales
\$416,682,502

Total Jobs Created vs. Total Jobs Retained



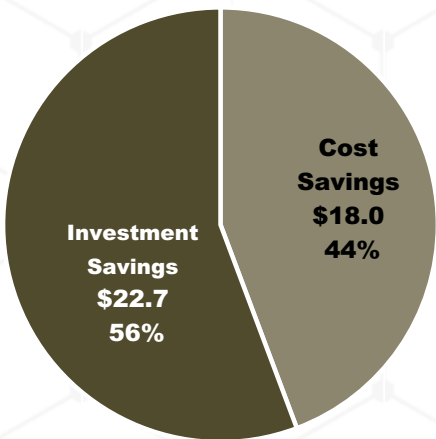
Total Jobs
2,332

Breakdown of Total Investments
(in millions)



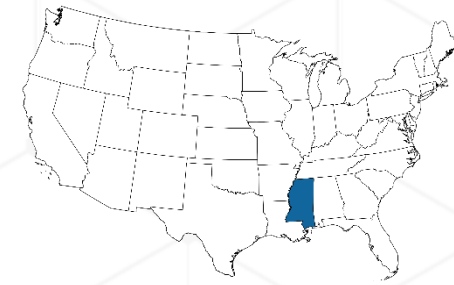
Total Investment
\$159,964,467

Total Cost Savings vs. Total Investment Savings
(in millions)

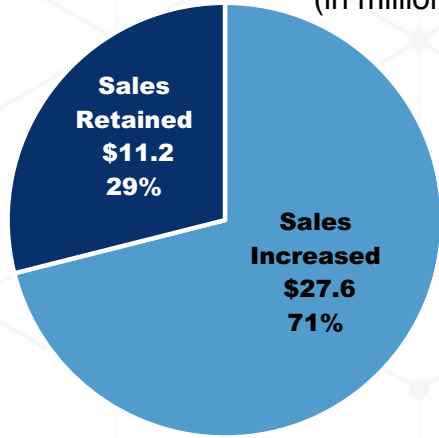


Total Savings
\$40,719,100

Mississippi

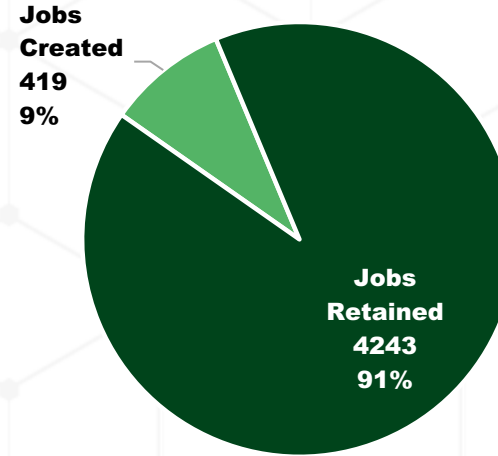


Total Sales Increased vs. Total Sales Retained
(in millions)



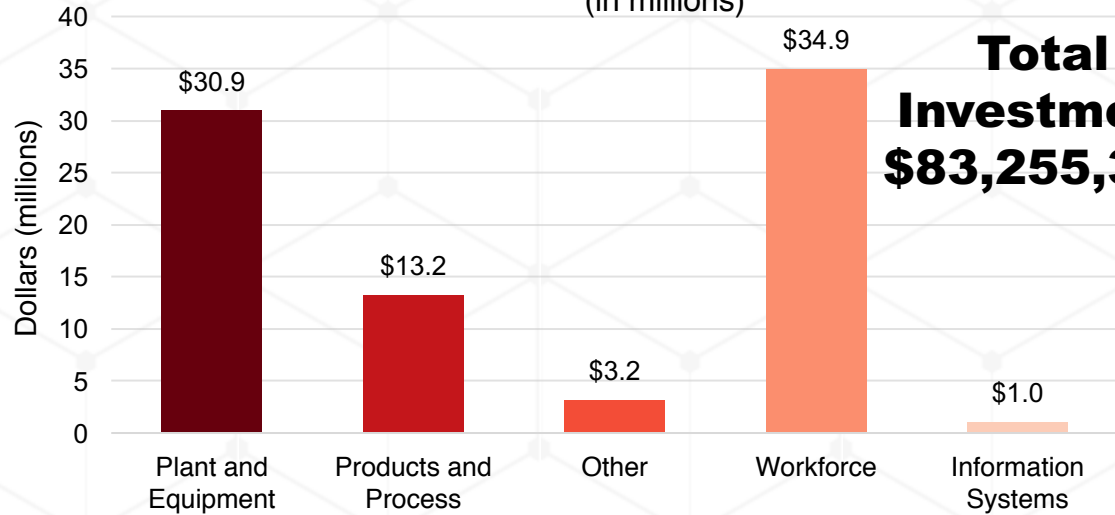
Total Sales
\$38,817,000

Total Jobs Created vs. Total Jobs Retained

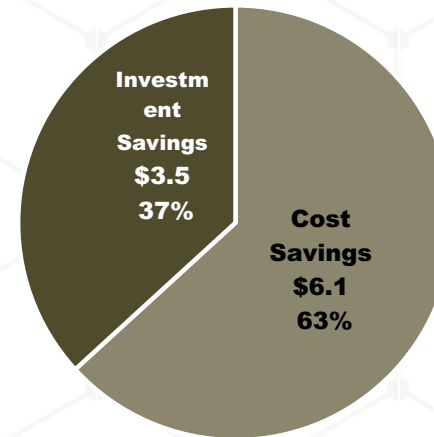


Total Jobs
4,662

Breakdown of Total Investments
(in millions)

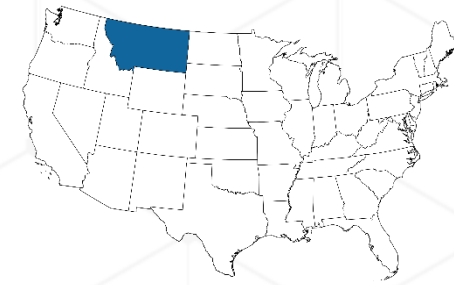


Total Cost Savings vs. Total Investment Savings
(in millions)

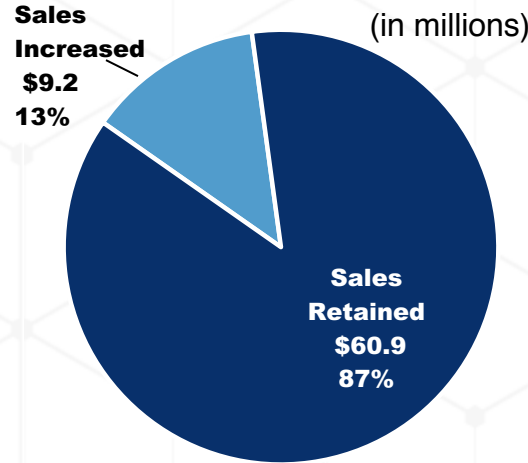


Total Savings
\$9,613,853

Montana

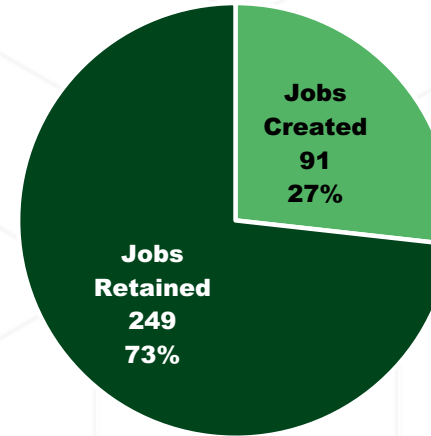


Total Sales Increased vs. Total Sales Retained



Total Sales
\$70,104,172

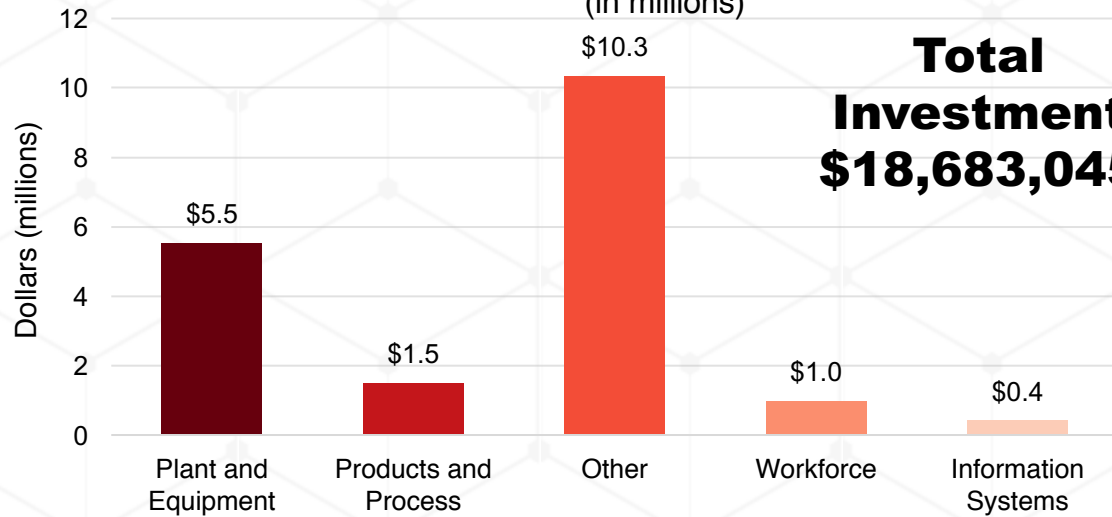
Total Jobs Created vs. Total Jobs Retained



Total Jobs
340

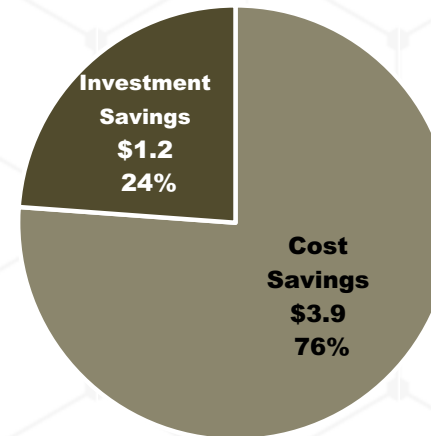
Breakdown of Total Investments

(in millions)



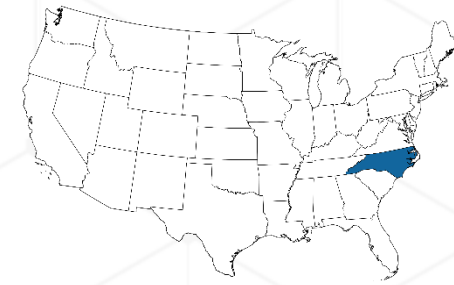
Total Cost Savings vs. Total Investment Savings

(in millions)

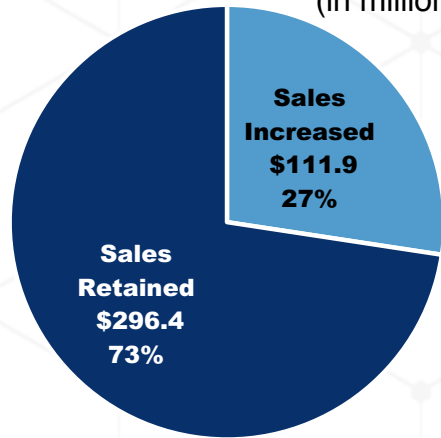


Total Savings
\$5,161,224

North Carolina

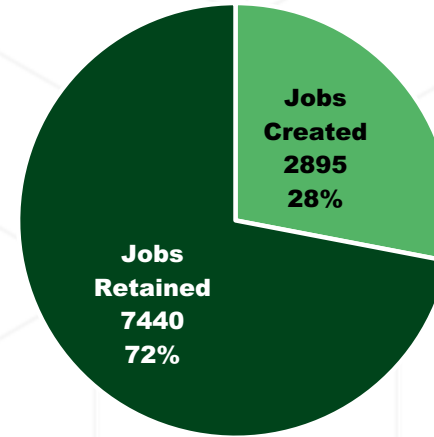


Total Sales Increased vs. Total Sales Retained
(in millions)



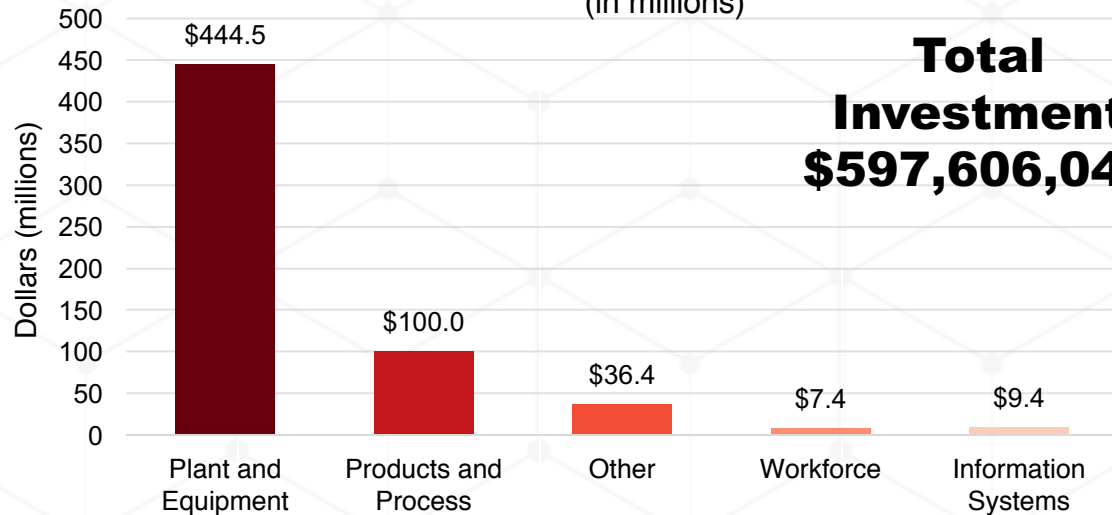
Total Sales
\$408,211,777

Total Jobs Created vs. Total Jobs Retained



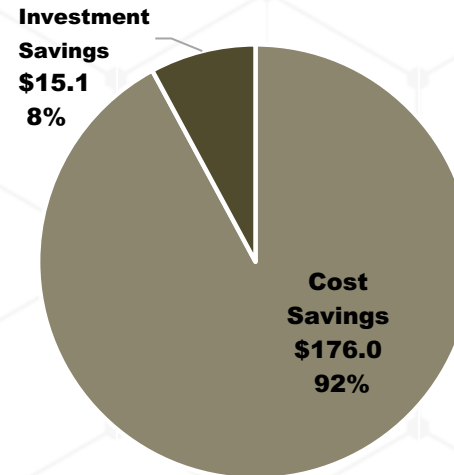
Total Jobs
10,335

Breakdown of Total Investments
(in millions)



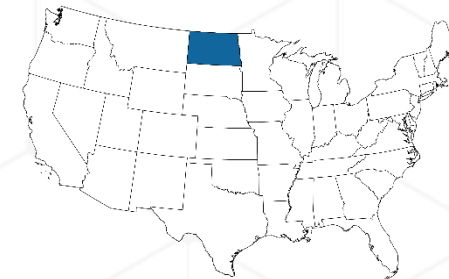
Total Investment
\$597,606,047

Total Cost Savings vs. Total Investment Savings
(in millions)

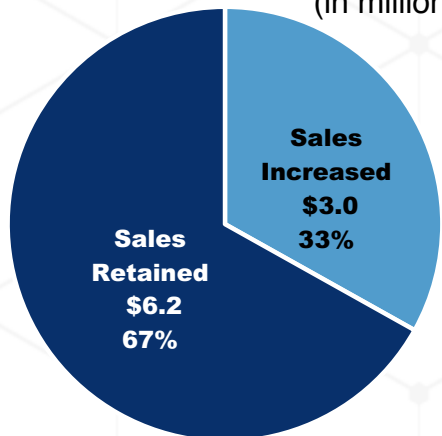


Total Savings
\$191,023,970

North Dakota

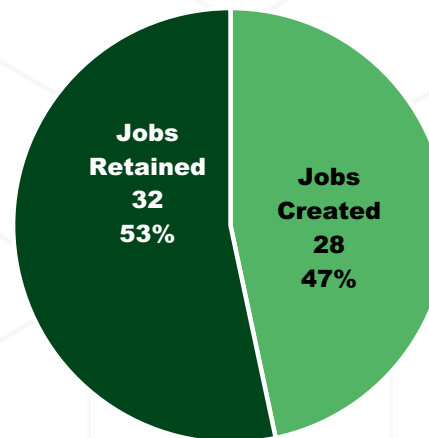


Total Sales Increased vs. Total Sales Retained
(in millions)



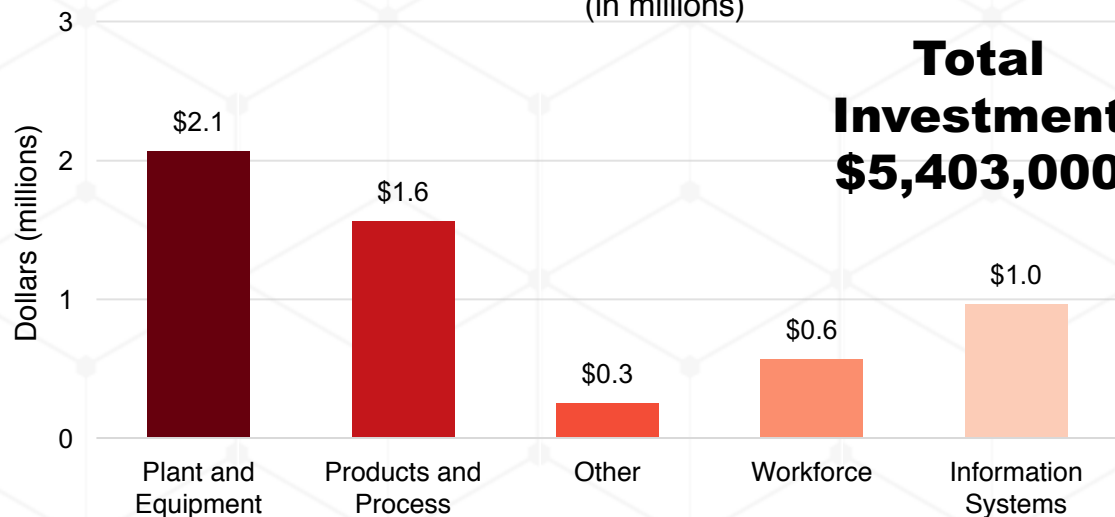
Total Sales
\$9,195,000

Total Jobs Created vs. Total Jobs Retained



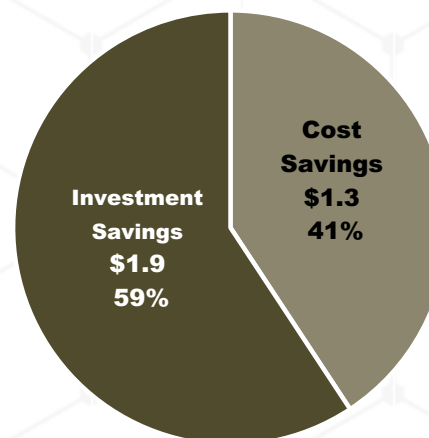
Total Jobs
60

Breakdown of Total Investments
(in millions)



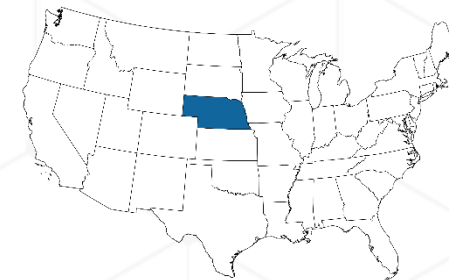
Total Investment
\$5,403,000

Total Cost Savings vs. Total Investment Savings
(in millions)

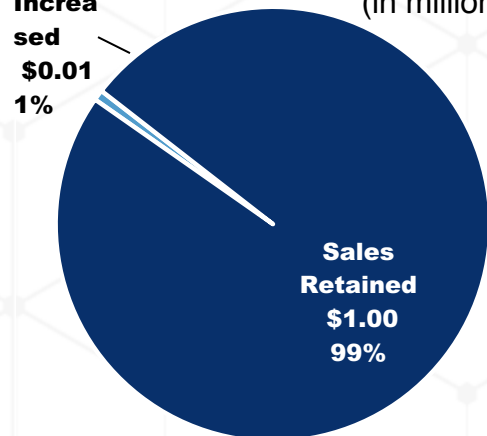


Total Savings
\$3,163,000

Nebraska

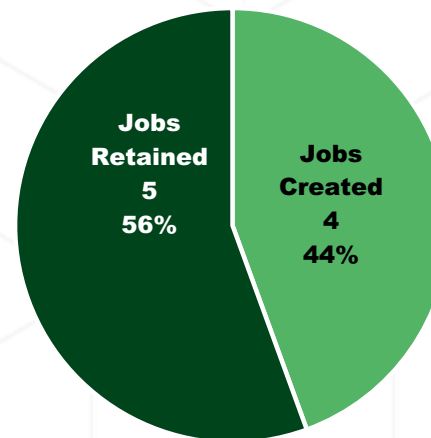


Total Sales Increased vs. Total Sales Retained
(in millions)



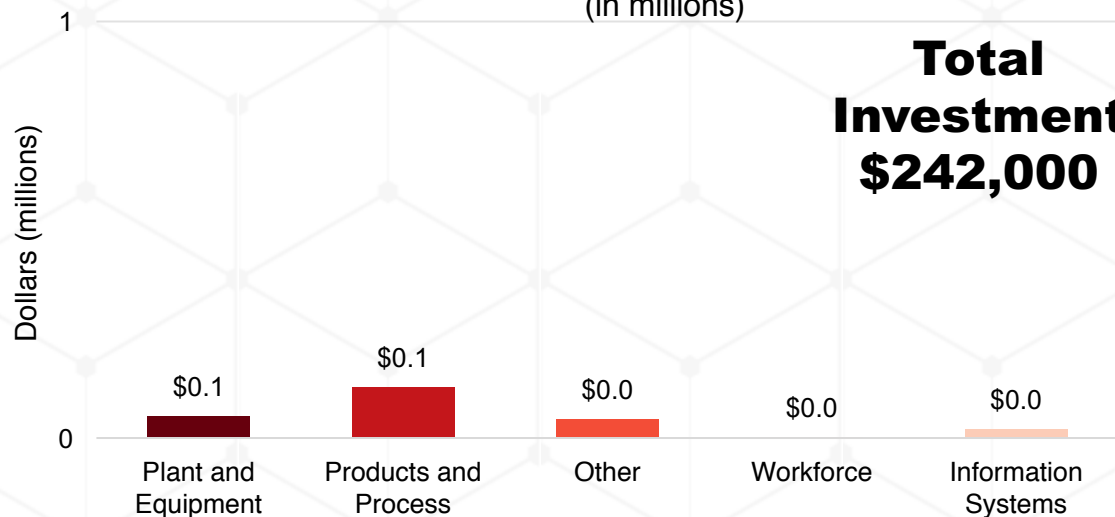
Total Sales
\$1,008,000

Total Jobs Created vs. Total Jobs Retained



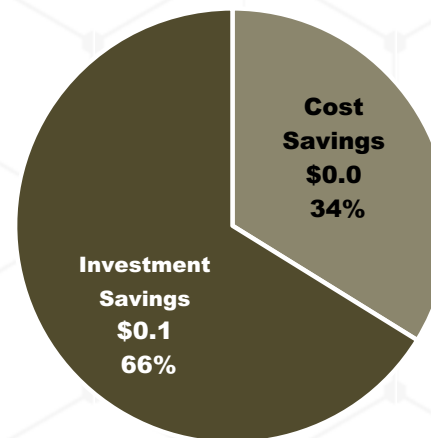
Total Jobs
9

Breakdown of Total Investments
(in millions)



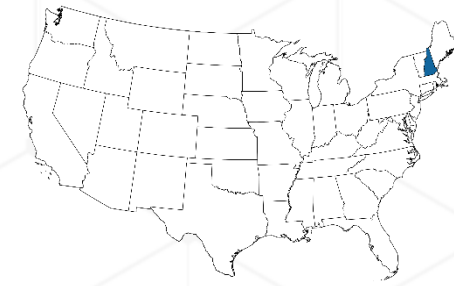
Total Investment
\$242,000

Total Cost Savings vs. Total Investment Savings
(in millions)

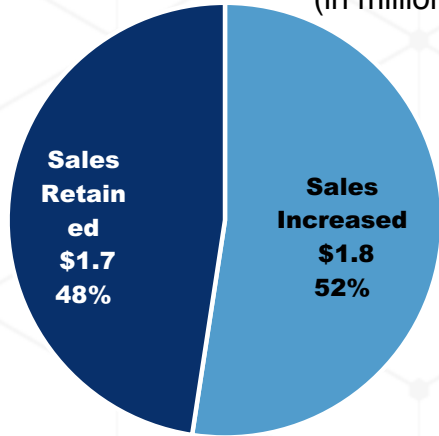


Total Savings
\$102,000

New Hampshire

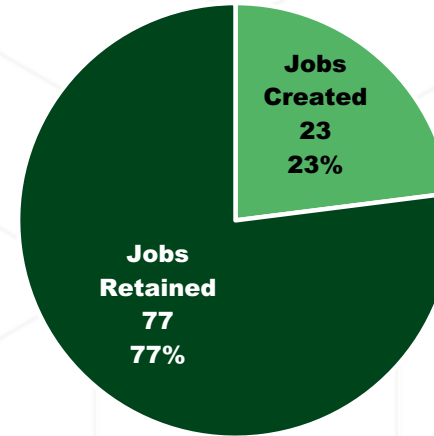


Total Sales Increased vs. Total Sales Retained
(in millions)



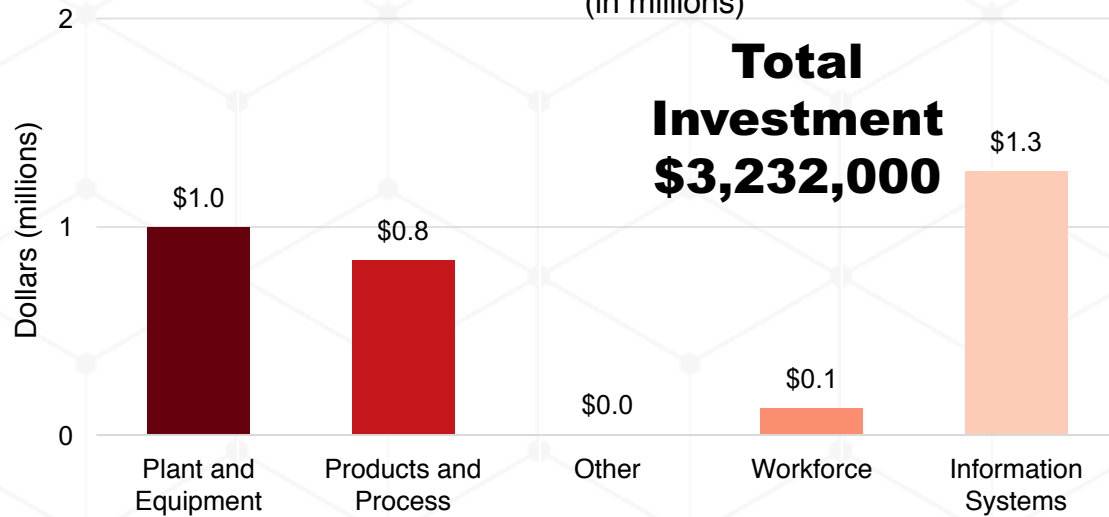
Total Sales
\$3,514,000

Total Jobs Created vs. Total Jobs Retained

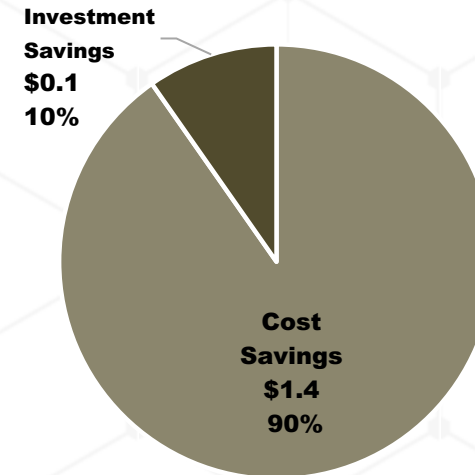


Total Jobs
100

Breakdown of Total Investments
(in millions)

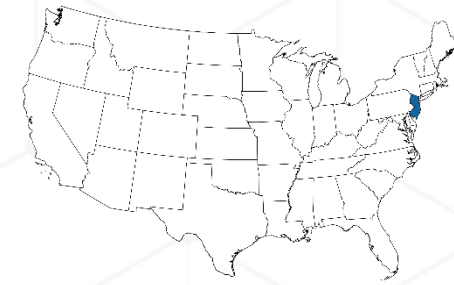


Total Cost Savings vs. Total Investment Savings
(in millions)

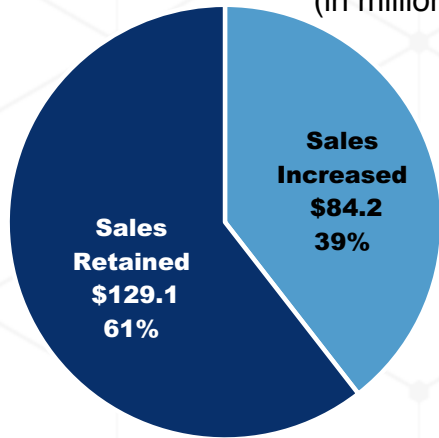


Total Savings
\$1,533,000

New Jersey

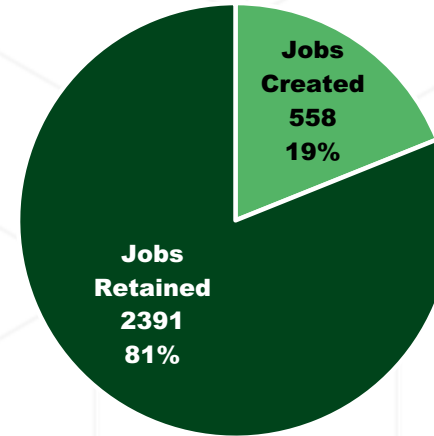


Total Sales Increased vs. Total Sales Retained
(in millions)



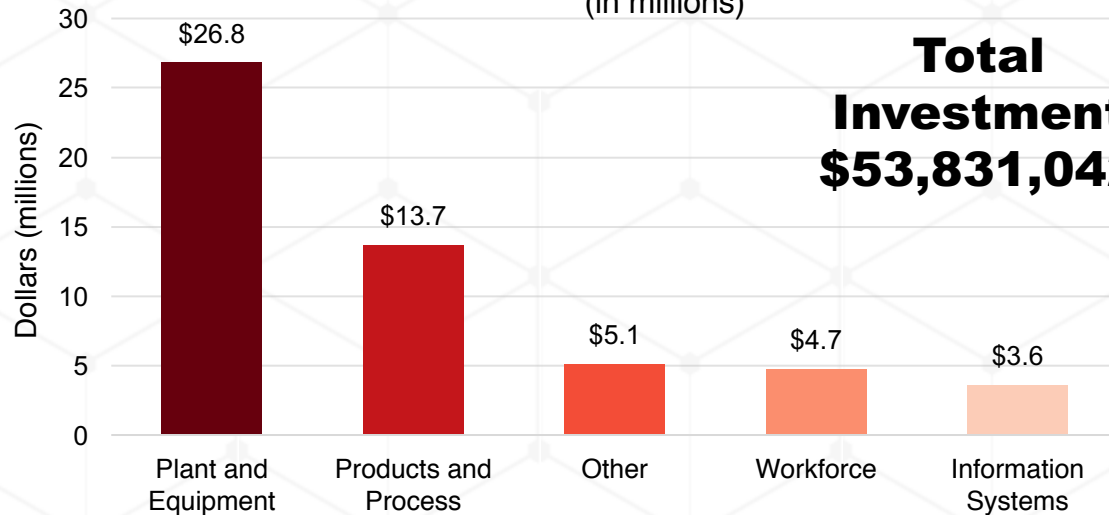
Total Sales
\$213,279,700

Total Jobs Created vs. Total Jobs Retained



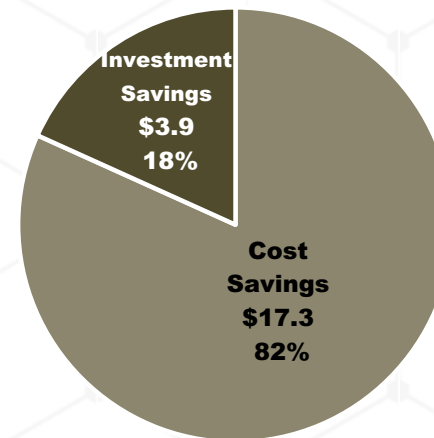
Total Jobs
2,949

Breakdown of Total Investments
(in millions)



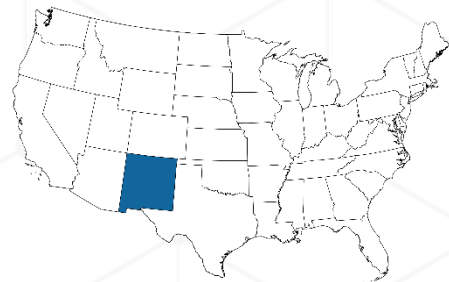
Total Investment
\$53,831,042

Total Cost Savings vs. Total Investment Savings
(in millions)

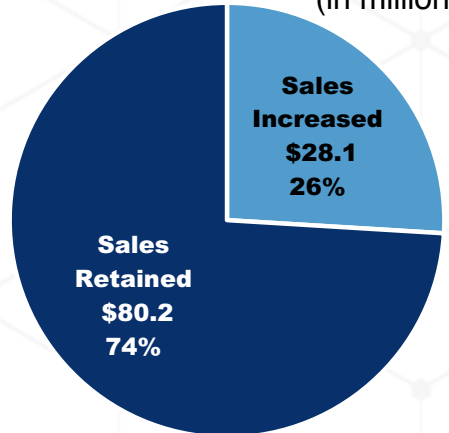


Total Savings
\$21,197,250

New Mexico

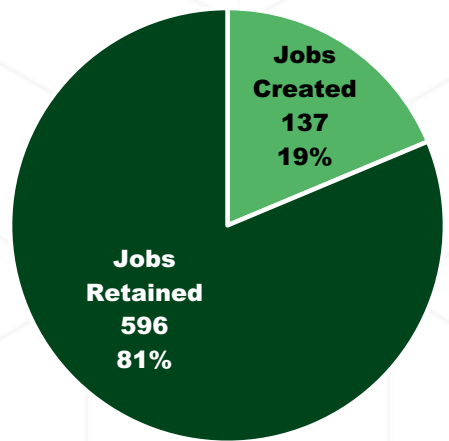


Total Sales Increased vs. Total Sales Retained
(in millions)



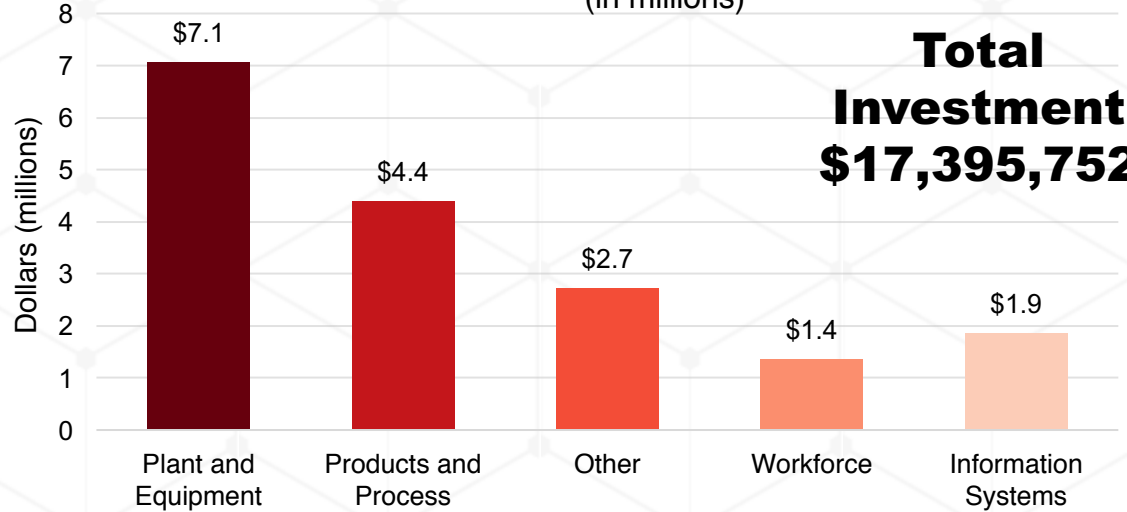
Total Sales
\$108,382,852

Total Jobs Created vs. Total Jobs Retained



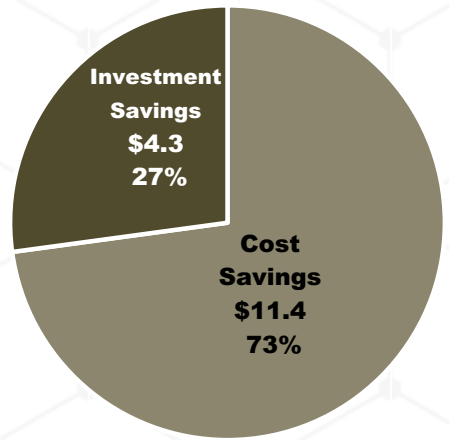
Total Jobs
733

Breakdown of Total Investments
(in millions)



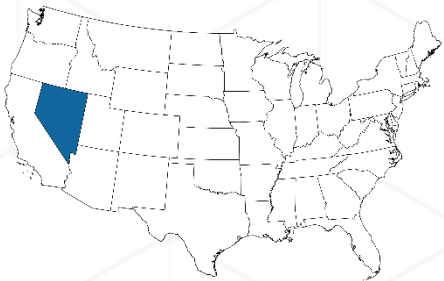
Total Investment
\$17,395,752

Total Cost Savings vs. Total Investment Savings
(in millions)

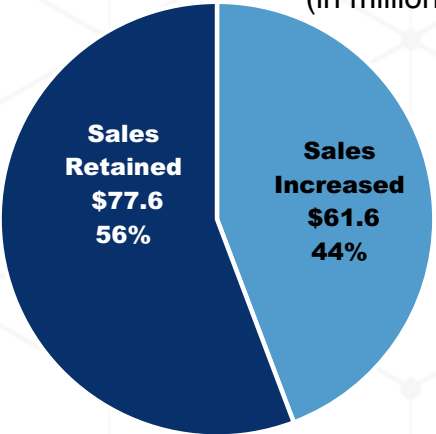


Total Savings
\$15,661,723

Nevada

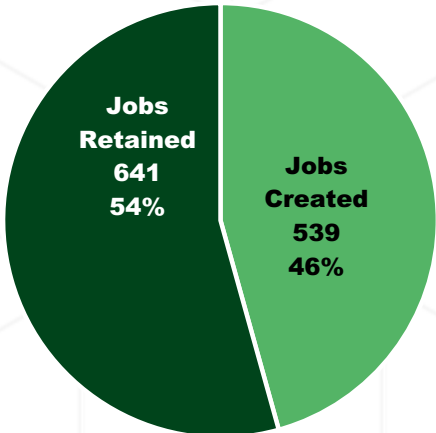


Total Sales Increased vs. Total Sales Retained
(in millions)



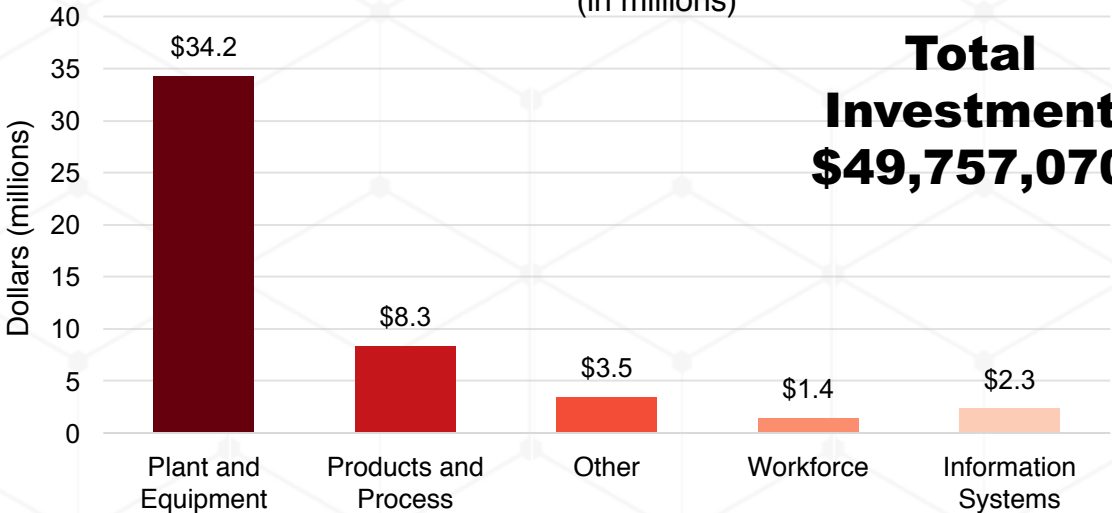
Total Sales
\$139,274,000

Total Jobs Created vs. Total Jobs Retained



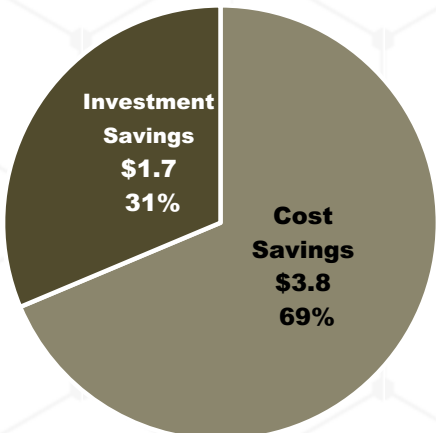
Total Jobs
1,180

Breakdown of Total Investments
(in millions)



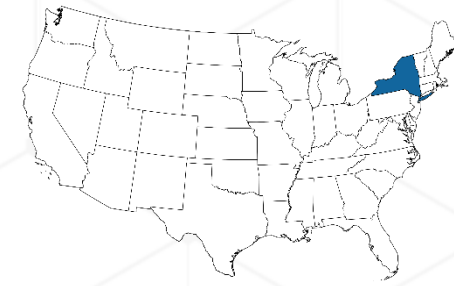
Total Investment
\$49,757,070

Total Cost Savings vs. Total Investment Savings
(in millions)

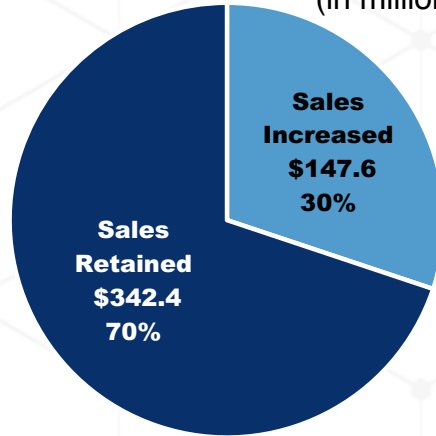


Total Savings
\$5,518,350

New York

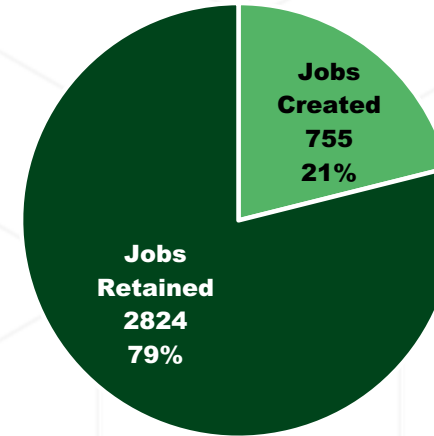


Total Sales Increased vs. Total Sales Retained
(in millions)



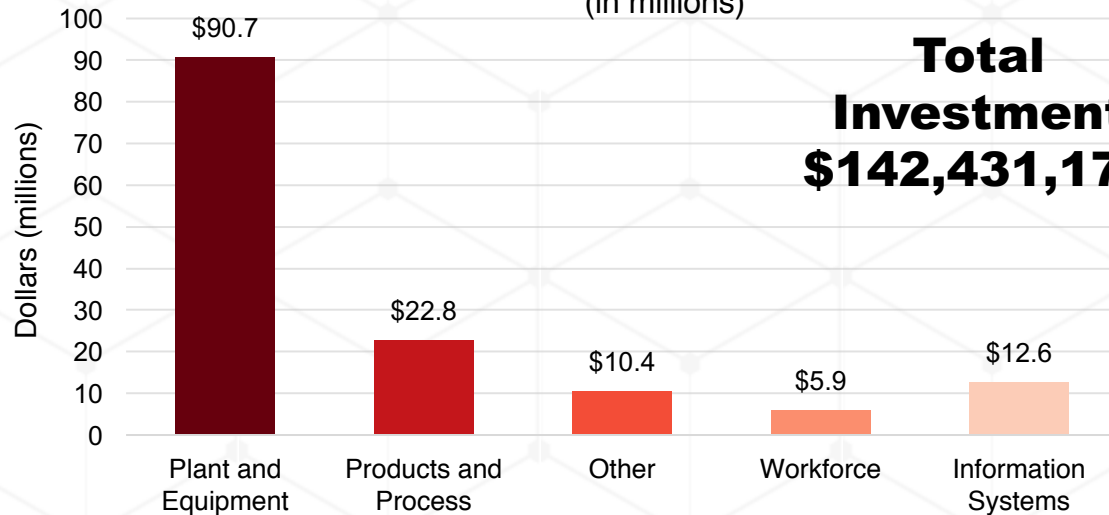
Total Sales
\$490,016,486

Total Jobs Created vs. Total Jobs Retained



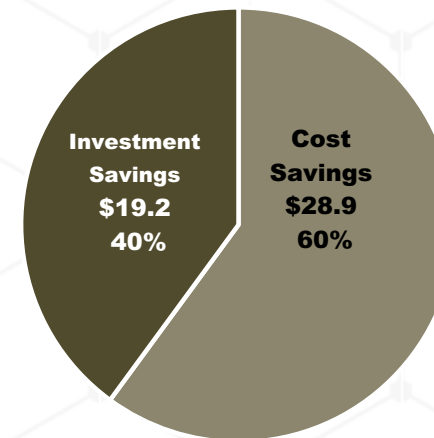
Total Jobs
3,579

Breakdown of Total Investments
(in millions)



Total Investment
\$142,431,173

Total Cost Savings vs. Total Investment Savings
(in millions)

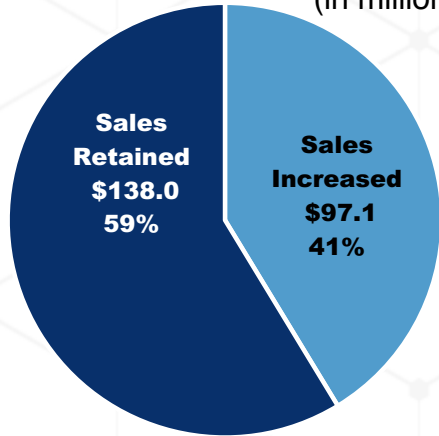


Total Savings
\$48,112,917

Ohio

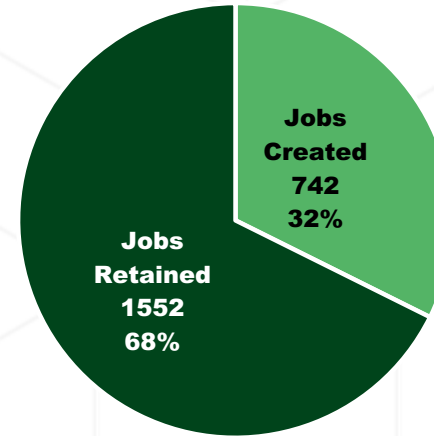


Total Sales Increased vs. Total Sales Retained
(in millions)



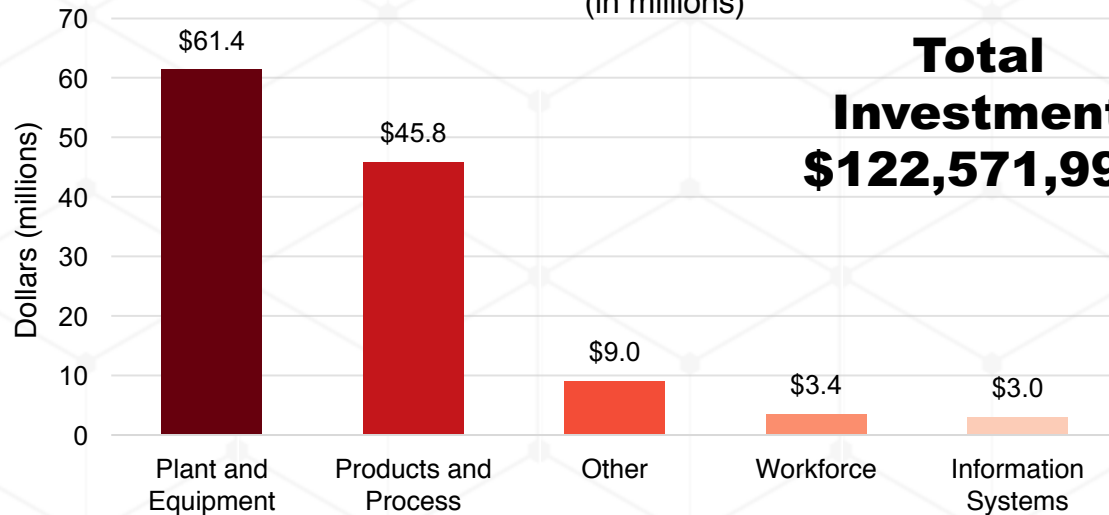
Total Sales
\$235,126,365

Total Jobs Created vs. Total Jobs Retained



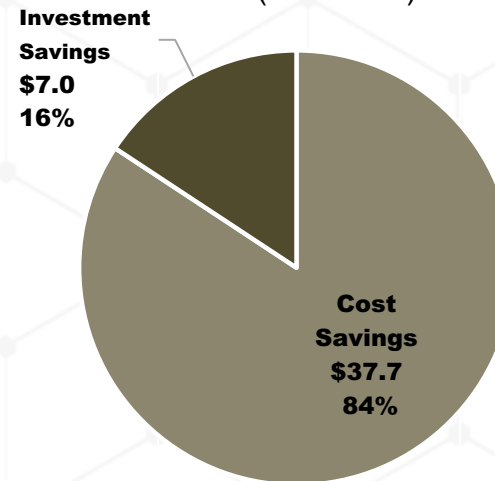
Total Jobs
2,294

Breakdown of Total Investments
(in millions)



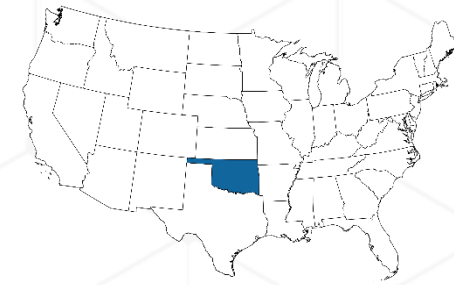
Total Investment
\$122,571,992

Total Cost Savings vs. Total Investment Savings
(in millions)

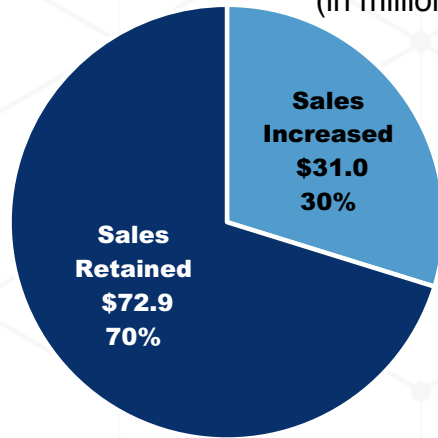


Total Savings
\$44,729,192

Oklahoma

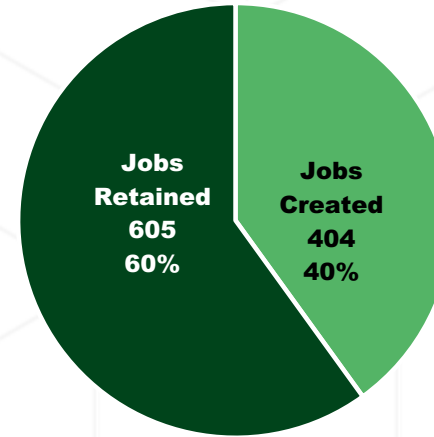


Total Sales Increased vs. Total Sales Retained
(in millions)



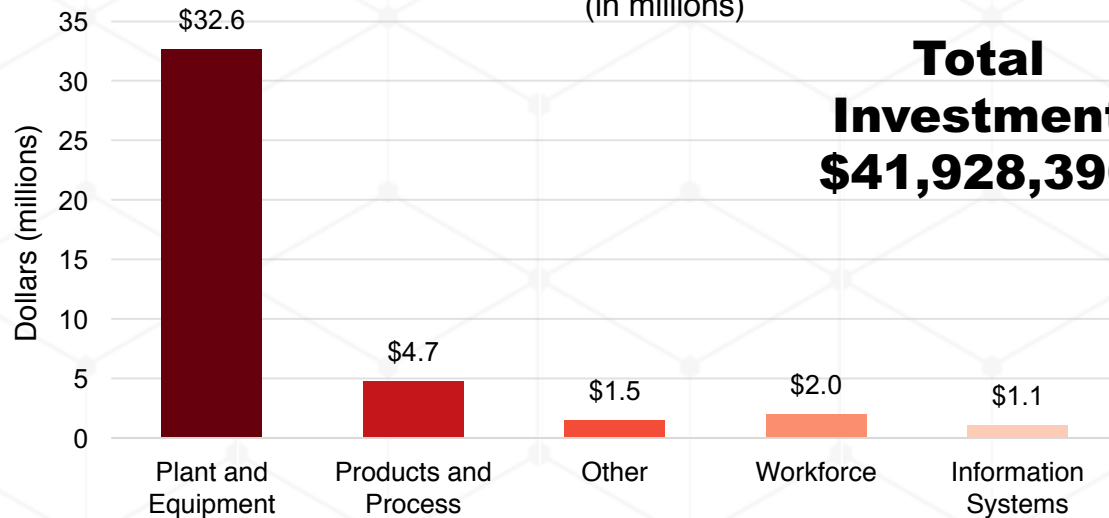
Total Sales
\$103,876,688

Total Jobs Created vs. Total Jobs Retained



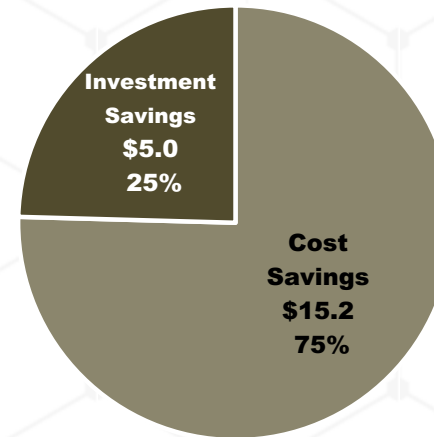
Total Jobs
1,009

Breakdown of Total Investments
(in millions)



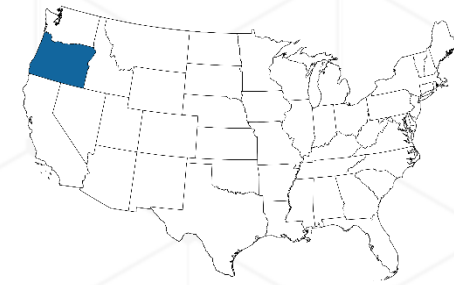
Total Investment
\$41,928,396

Total Cost Savings vs. Total Investment Savings
(in millions)

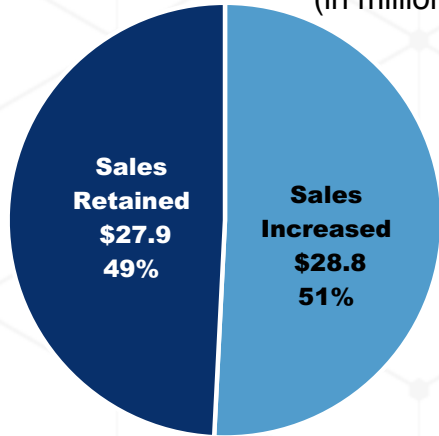


Total Savings
\$20,169,963

Oregon

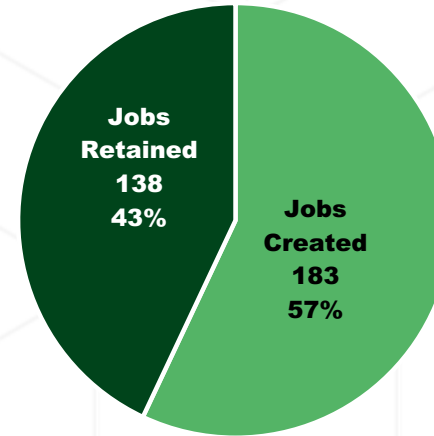


Total Sales Increased vs. Total Sales Retained
(in millions)



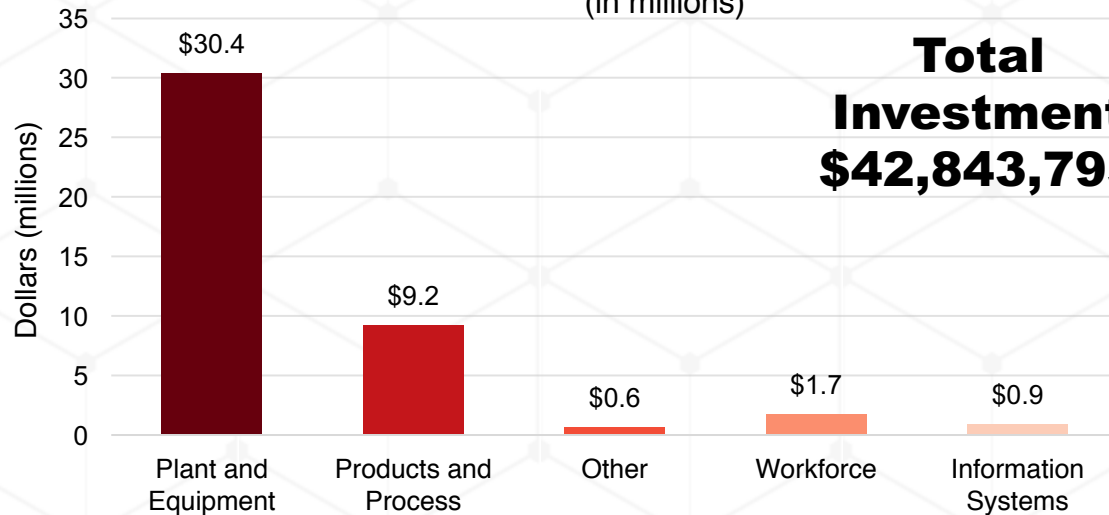
Total Sales
\$56,676,600

Total Jobs Created vs. Total Jobs Retained



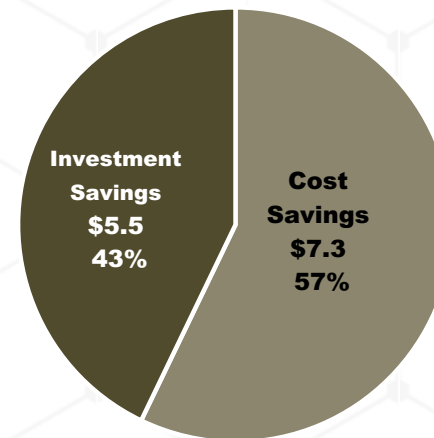
Total Jobs
321

Breakdown of Total Investments
(in millions)



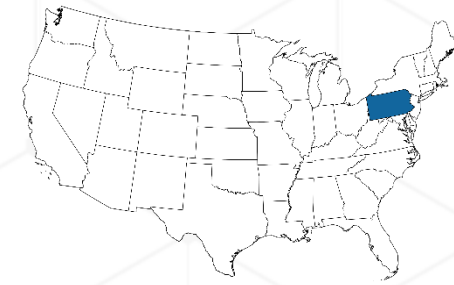
Total Investment
\$42,843,795

Total Cost Savings vs. Total Investment Savings
(in millions)

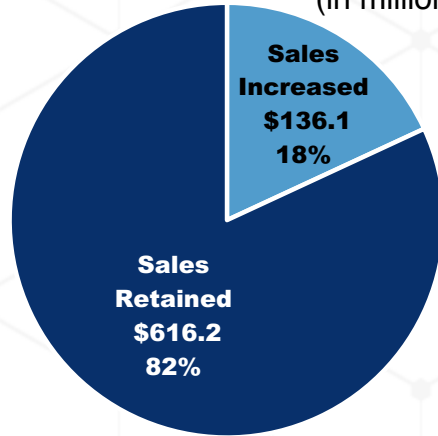


Total Savings
\$12,842,000

Pennsylvania

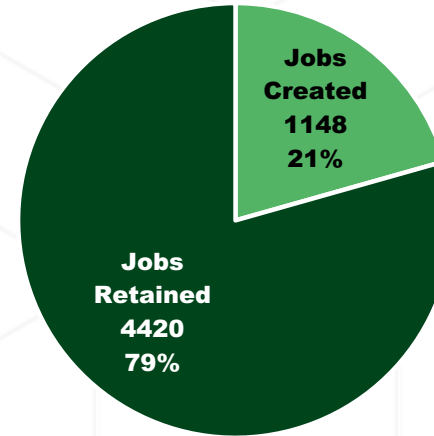


Total Sales Increased vs. Total Sales Retained
(in millions)



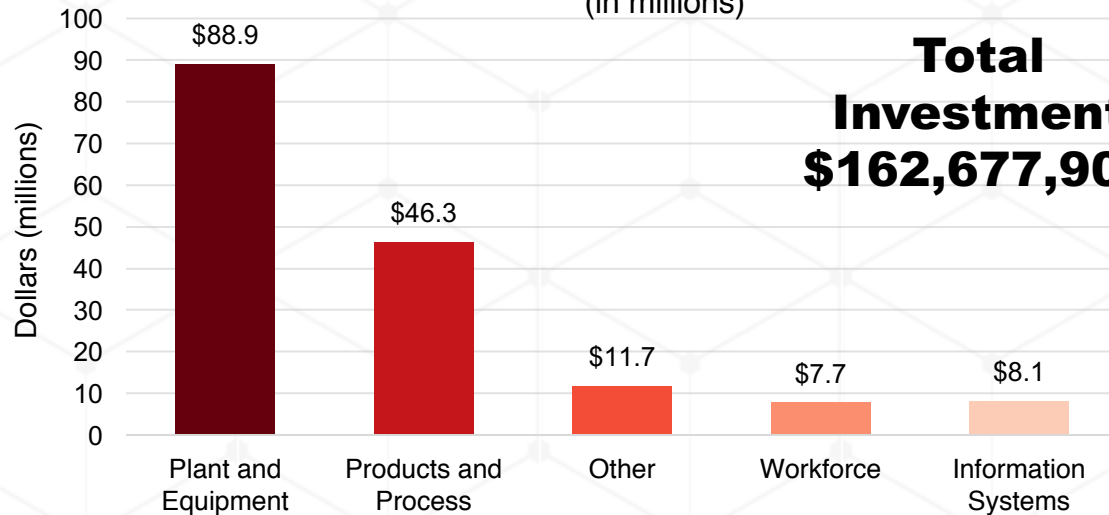
Total Sales
\$752,272,148

Total Jobs Created vs. Total Jobs Retained



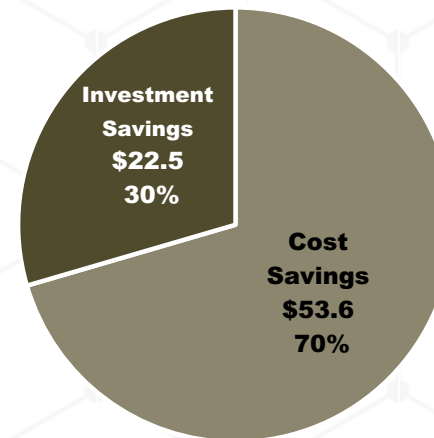
Total Jobs
5,568

Breakdown of Total Investments
(in millions)



Total Investment
\$162,677,906

Total Cost Savings vs. Total Investment Savings
(in millions)

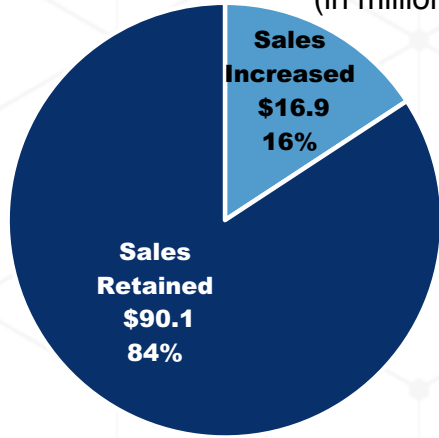


Total Savings
\$76,092,825

Puerto Rico

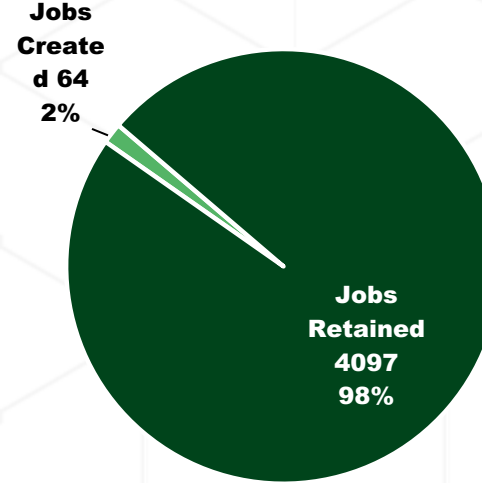


Total Sales Increased vs. Total Sales Retained
(in millions)



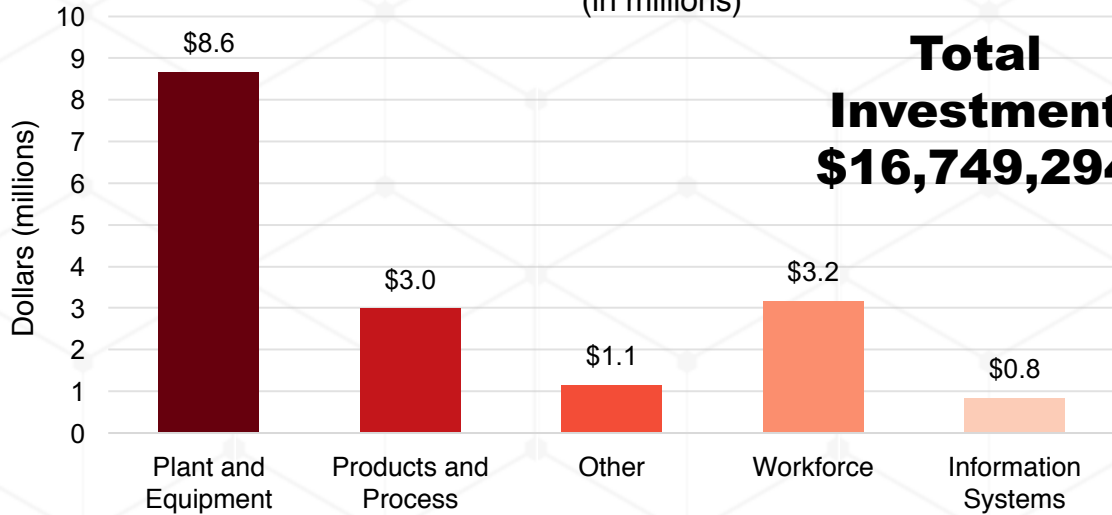
Total Sales
\$106,957,278

Total Jobs Created vs. Total Jobs Retained



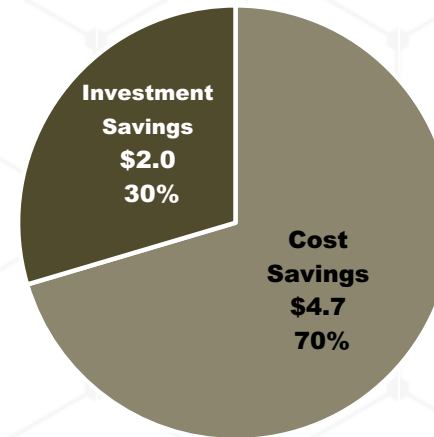
Total Jobs
4,161

Breakdown of Total Investments
(in millions)



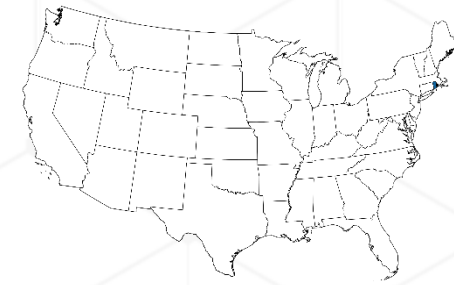
Total Investment
\$16,749,294

Total Cost Savings vs. Total Investment Savings
(in millions)

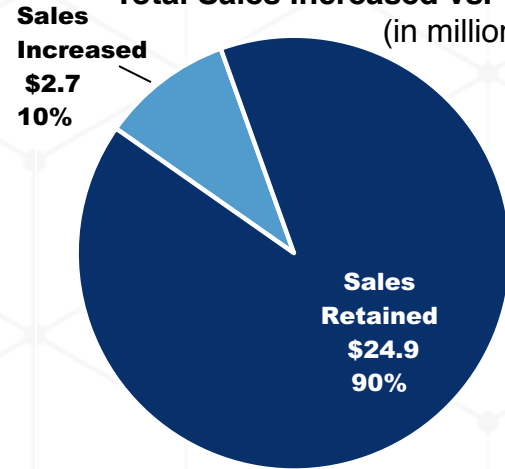


Total Savings
\$6,661,210

Rhode Island

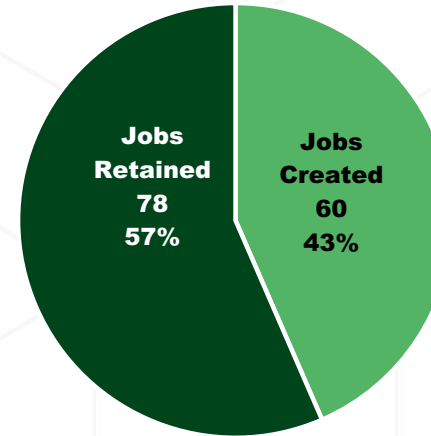


Total Sales Increased vs. Total Sales Retained
(in millions)



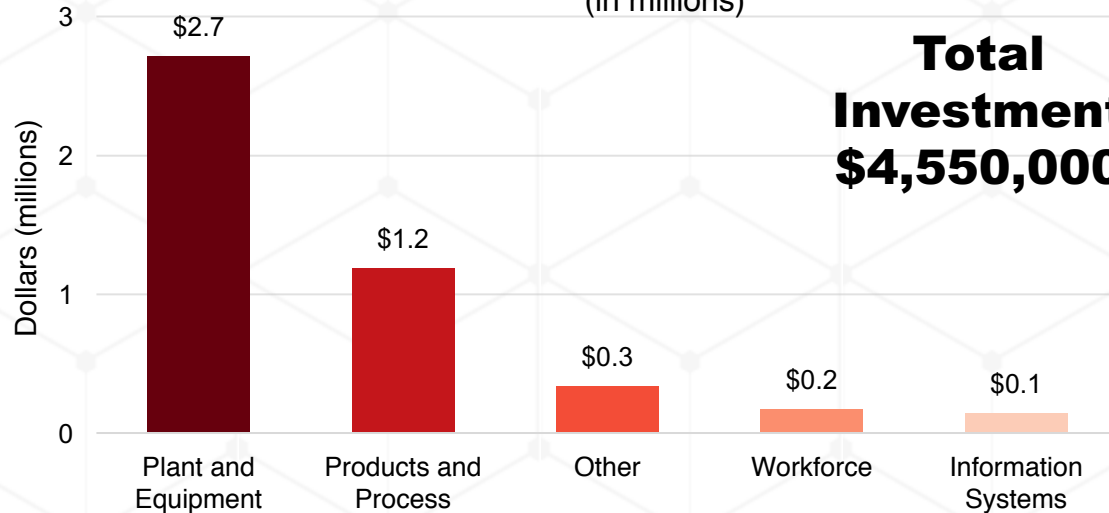
Total Sales
\$27,639,000

Total Jobs Created vs. Total Jobs Retained



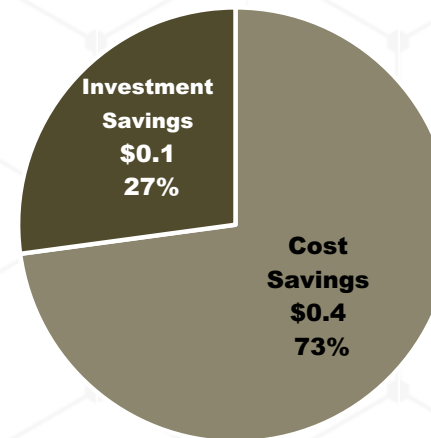
Total Jobs
138

Breakdown of Total Investments
(in millions)



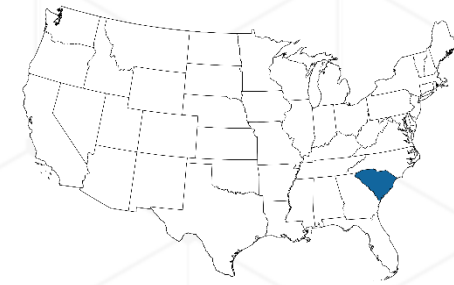
Total Investment
\$4,550,000

Total Cost Savings vs. Total Investment Savings
(in millions)

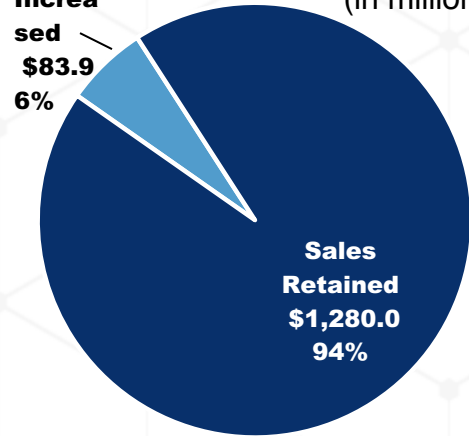


Total Savings
\$551,600

South Carolina

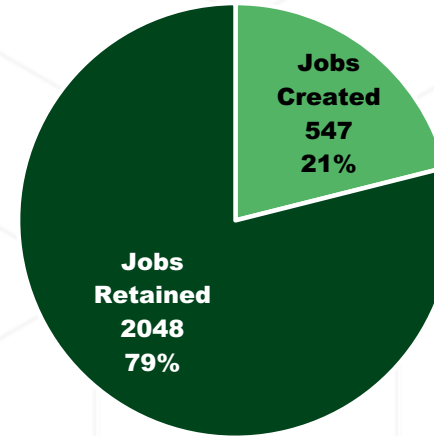


Total Sales Increased vs. Total Sales Retained
(in millions)



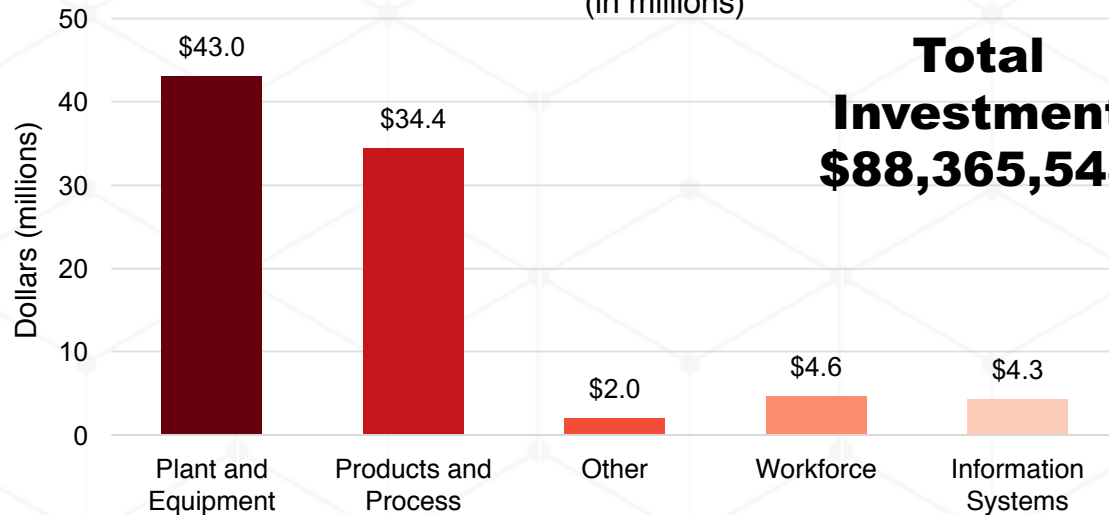
Total Sales
\$1,363,922,337

Total Jobs Created vs. Total Jobs Retained



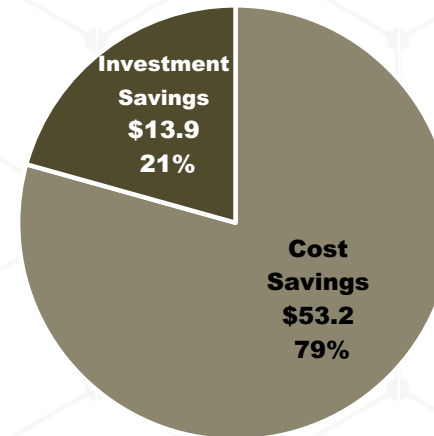
Total Jobs
2,595

Breakdown of Total Investments
(in millions)



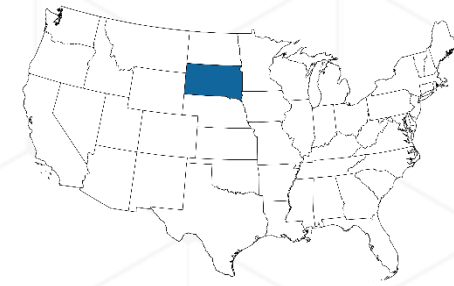
Total Investment
\$88,365,548

Total Cost Savings vs. Total Investment Savings
(in millions)

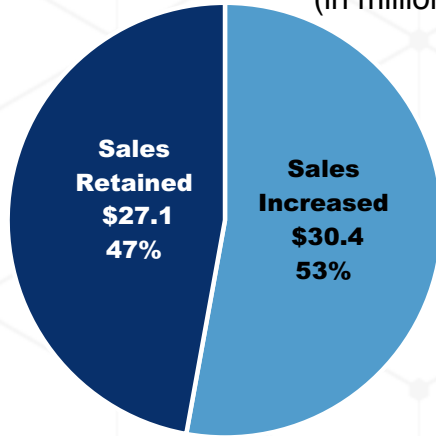


Total Savings
\$67,086,093

South Dakota

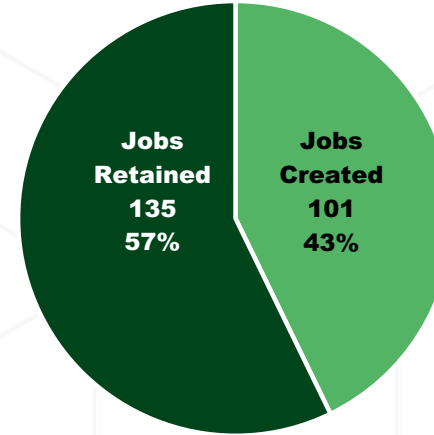


Total Sales Increased vs. Total Sales Retained
(in millions)



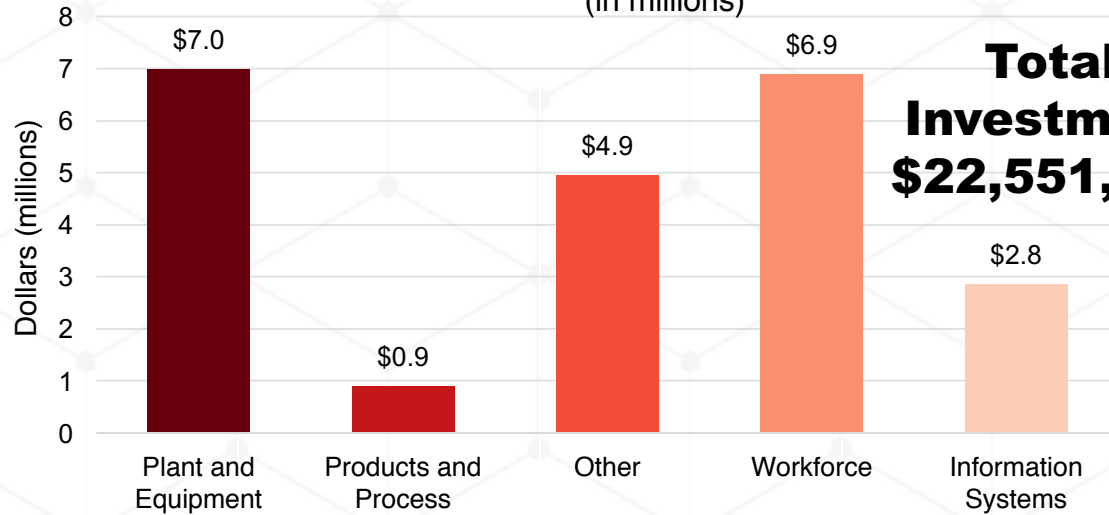
Total Sales
\$57,540,095

Total Jobs Created vs. Total Jobs Retained



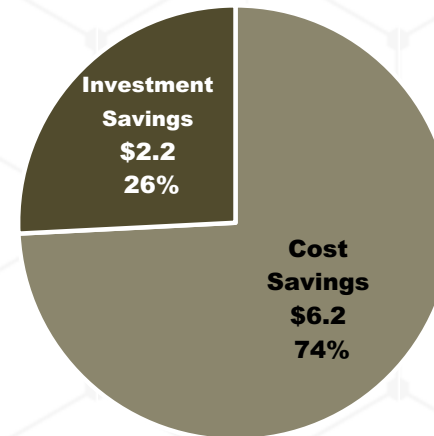
Total Jobs
236

Breakdown of Total Investments
(in millions)



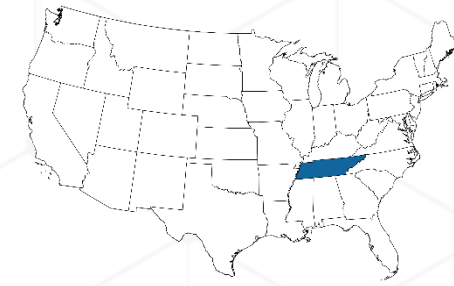
Total Investment
\$22,551,431

Total Cost Savings vs. Total Investment Savings
(in millions)

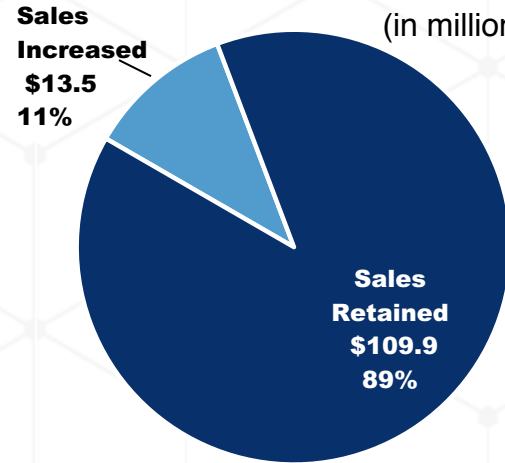


Total Savings
\$8,388,726

Tennessee

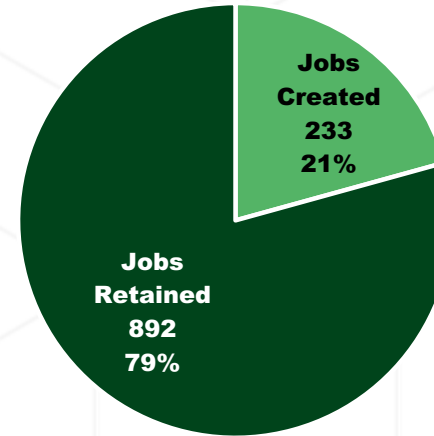


Total Sales Increased vs. Total Sales Retained
(in millions)



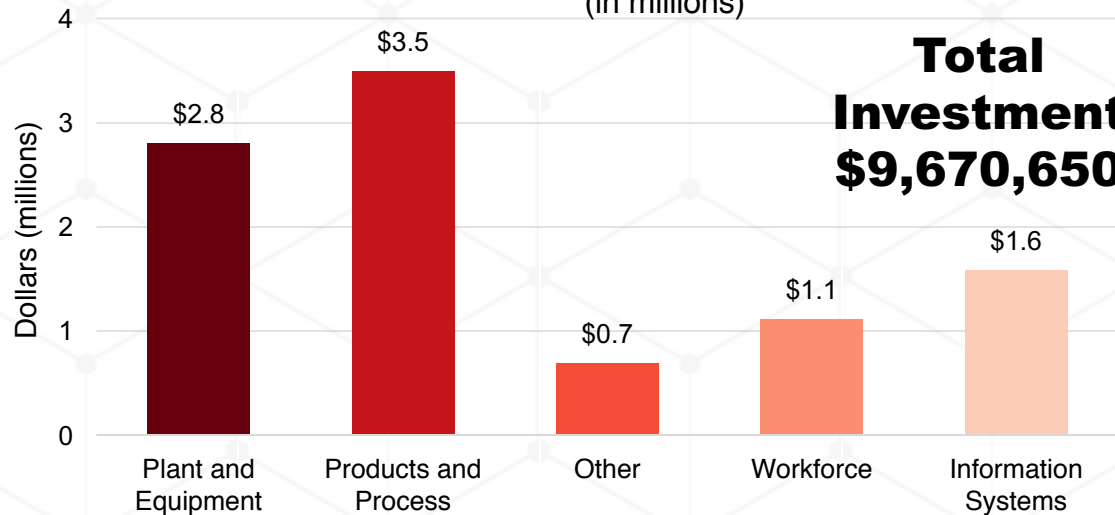
Total Sales
\$123,351,229

Total Jobs Created vs. Total Jobs Retained



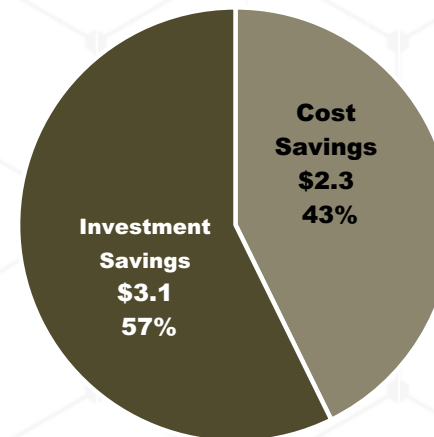
Total Jobs
1,125

Breakdown of Total Investments
(in millions)



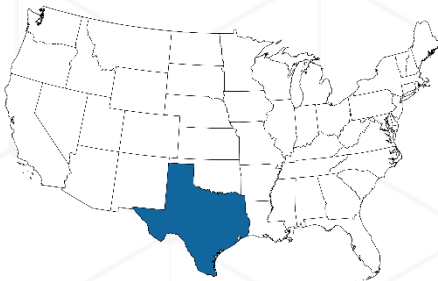
Total Investment
\$9,670,650

Total Cost Savings vs. Total Investment Savings
(in millions)

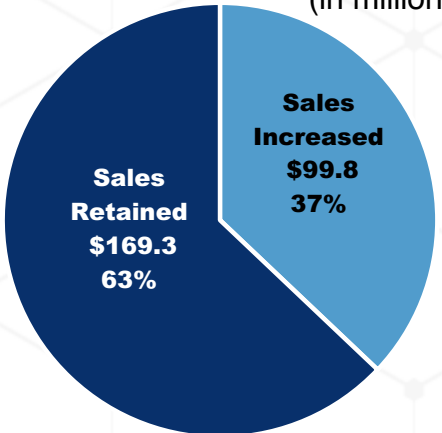


Total Savings
\$5,441,750

Texas

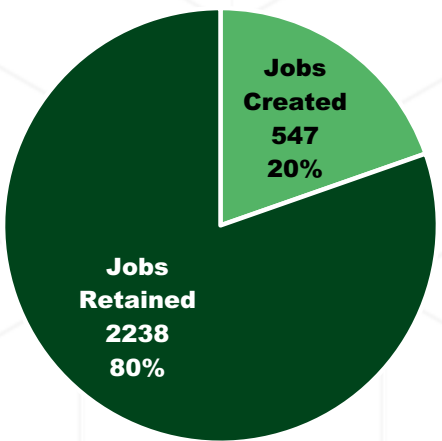


Total Sales Increased vs. Total Sales Retained
(in millions)



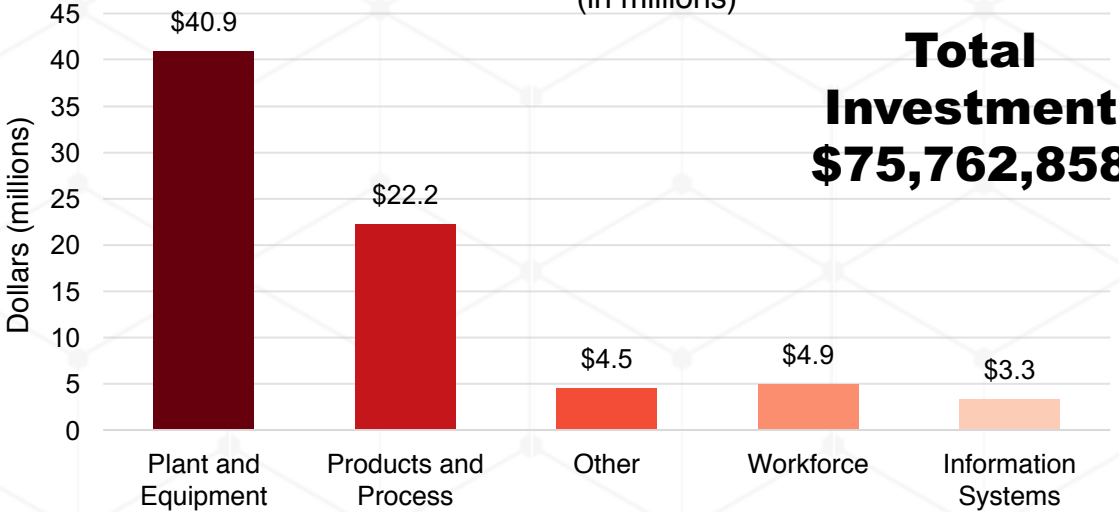
Total Sales
\$269,142,842

Total Jobs Created vs. Total Jobs Retained



Total Jobs
2,785

Breakdown of Total Investments
(in millions)



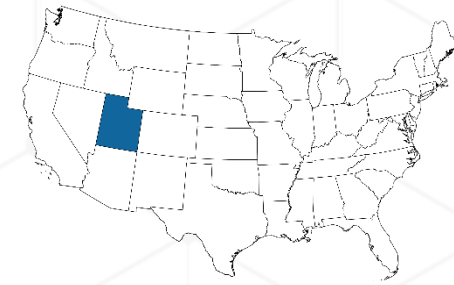
Total Investment
\$75,762,858

Total Cost Savings vs. Total Investment Savings
(in millions)

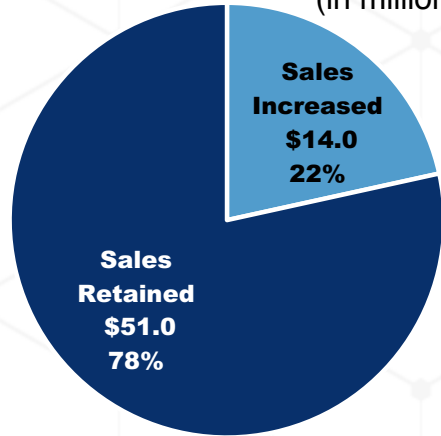


Total Savings
\$66,516,301

Utah

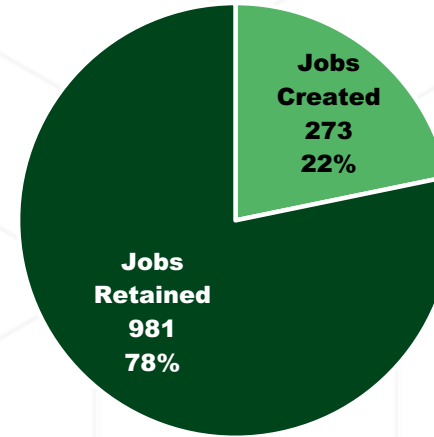


Total Sales Increased vs. Total Sales Retained
(in millions)



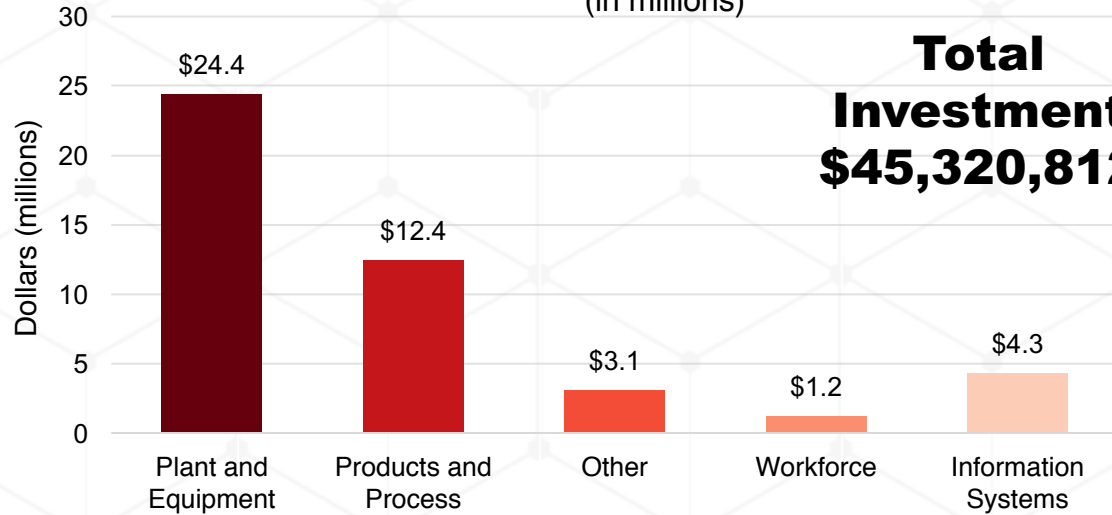
Total Sales
\$65,021,504

Total Jobs Created vs. Total Jobs Retained



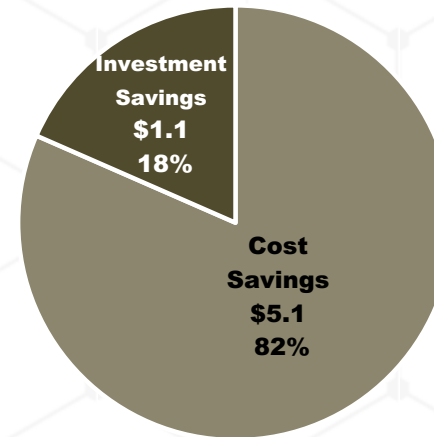
Total Jobs
1,254

Breakdown of Total Investments
(in millions)



Total Investment
\$45,320,812

Total Cost Savings vs. Total Investment Savings
(in millions)

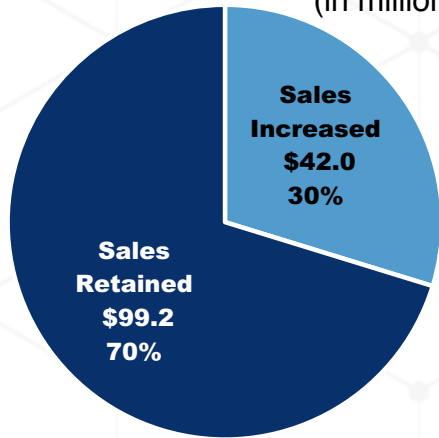


Total Savings
\$6,199,302

Virginia

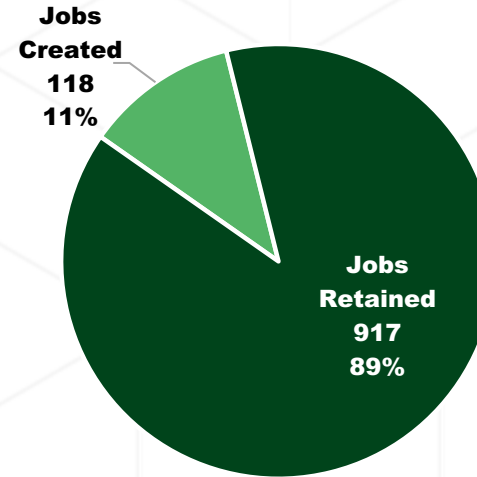


Total Sales Increased vs. Total Sales Retained
(in millions)



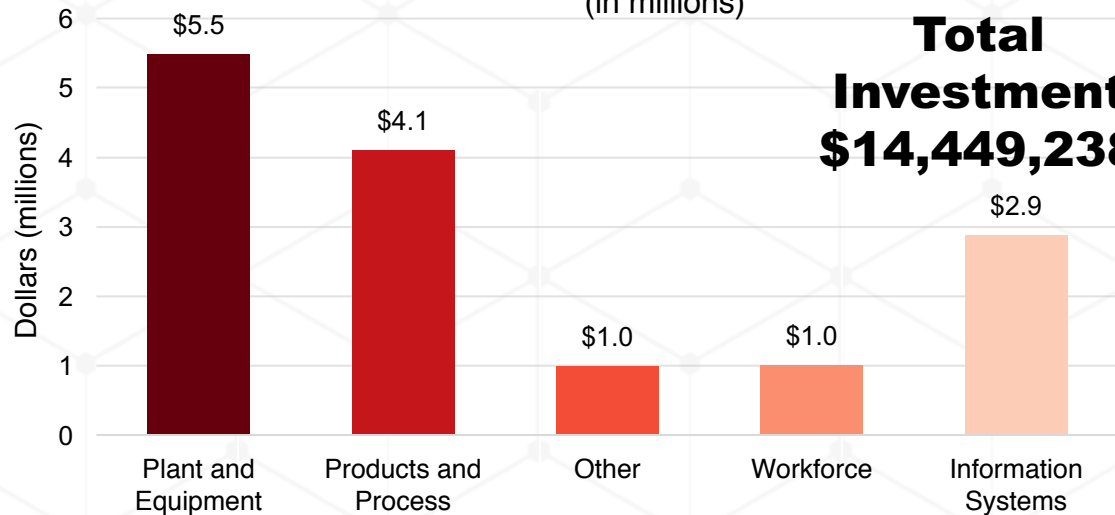
Total Sales
\$141,203,708

Total Jobs Created vs. Total Jobs Retained



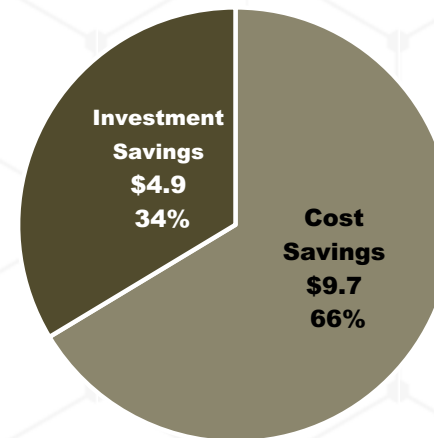
Total Jobs
1,035

Breakdown of Total Investments
(in millions)



Total Investment
\$14,449,238

Total Cost Savings vs. Total Investment Savings
(in millions)

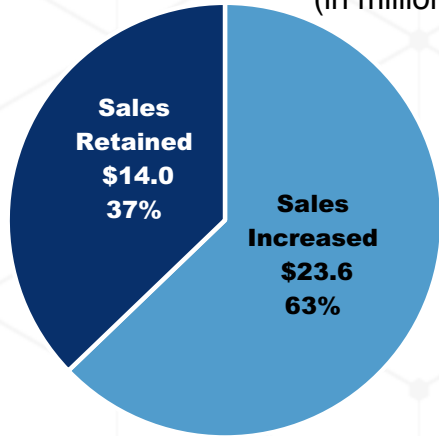


Total Savings
\$14,657,876

Vermont

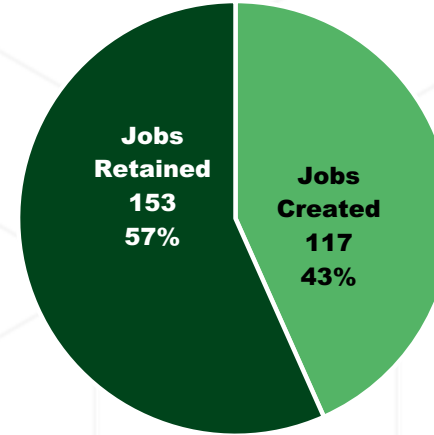


Total Sales Increased vs. Total Sales Retained
(in millions)



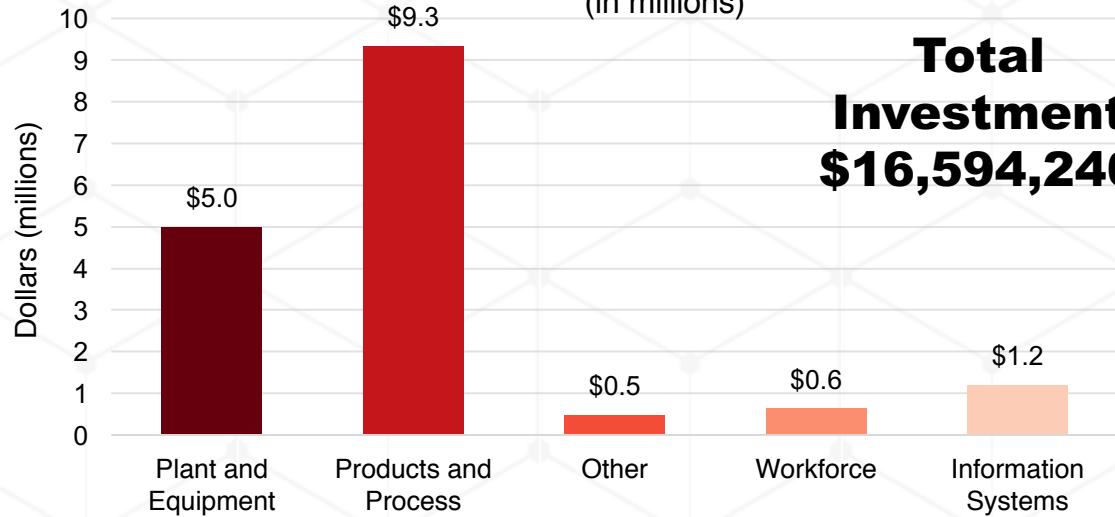
Total Sales
\$37,530,630

Total Jobs Created vs. Total Jobs Retained



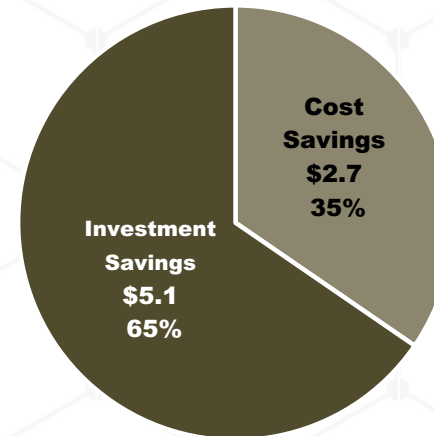
Total Jobs
270

Breakdown of Total Investments
(in millions)



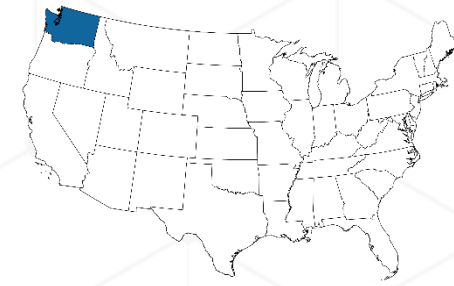
Total Investment
\$16,594,240

Total Cost Savings vs. Total Investment Savings
(in millions)

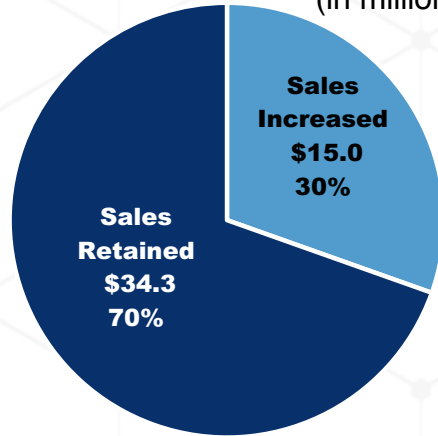


Total Savings
\$7,802,505

Washington

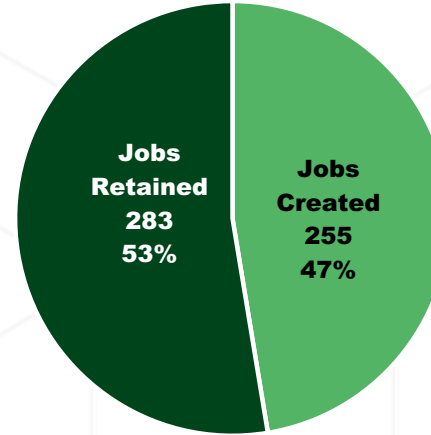


Total Sales Increased vs. Total Sales Retained
(in millions)



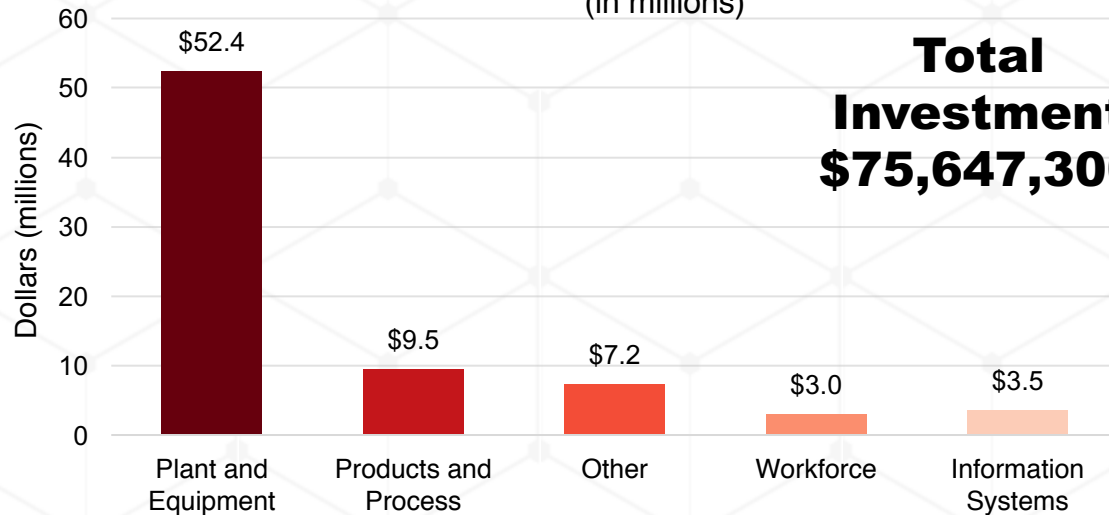
Total Sales
\$49,293,887

Total Jobs Created vs. Total Jobs Retained



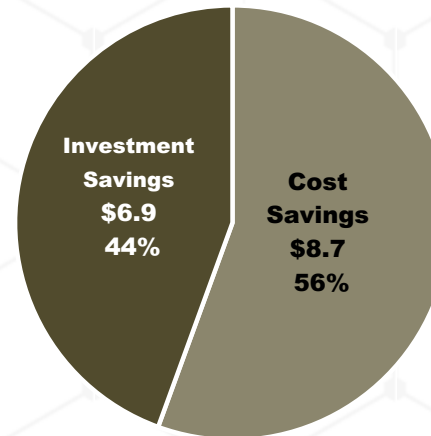
Total Jobs
538

Breakdown of Total Investments
(in millions)



Total Investment
\$75,647,300

Total Cost Savings vs. Total Investment Savings
(in millions)

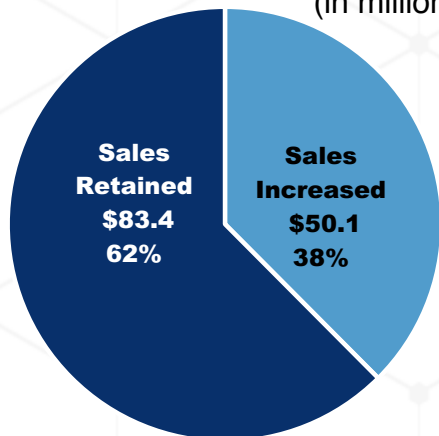


Total Savings
\$15,569,227

Wisconsin

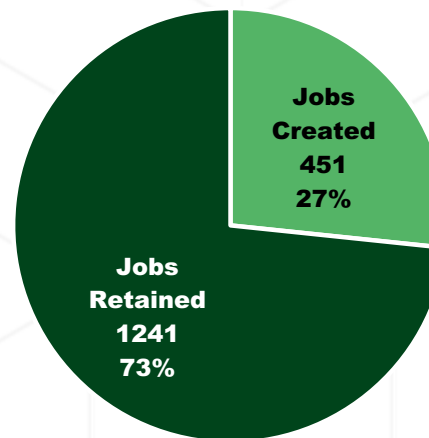


Total Sales Increased vs. Total Sales Retained
(in millions)



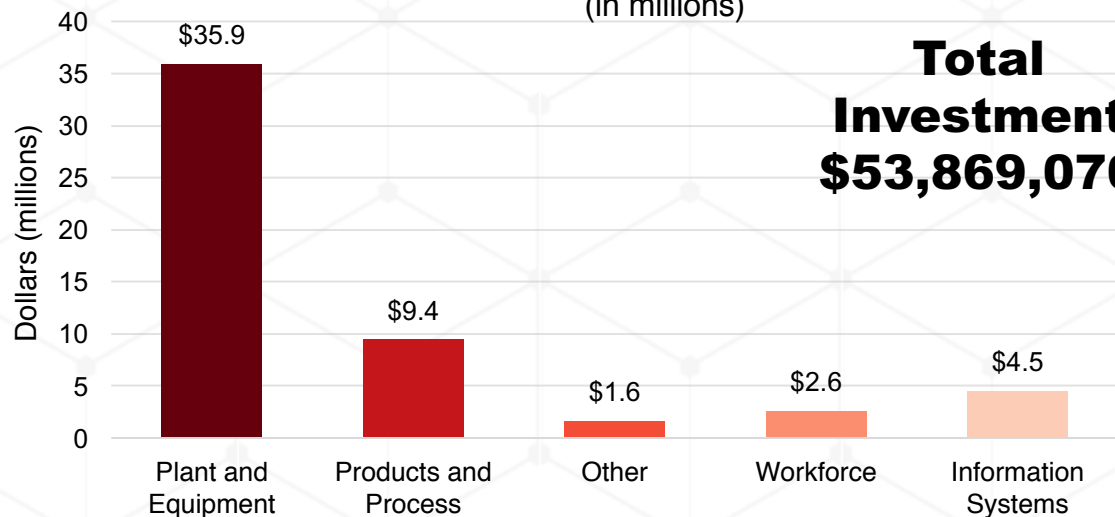
Total Sales
\$133,532,497

Total Jobs Created vs. Total Jobs Retained



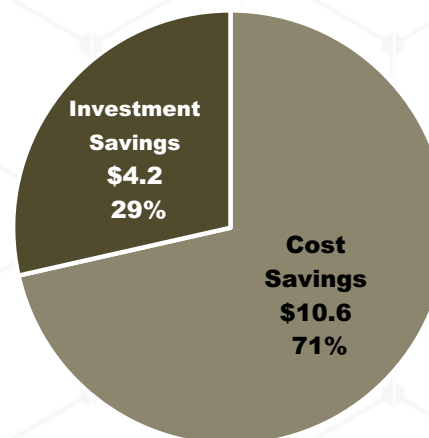
Total Jobs
1,692

Breakdown of Total Investments
(in millions)



Total Investment
\$53,869,070

Total Cost Savings vs. Total Investment Savings
(in millions)

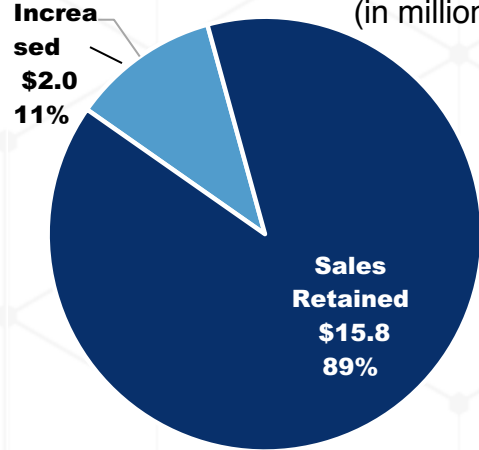


Total Savings
\$14,783,556

West Virginia

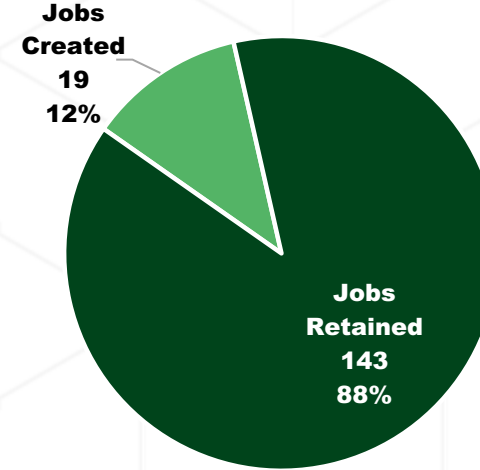


Total Sales Increased vs. Total Sales Retained
(in millions)



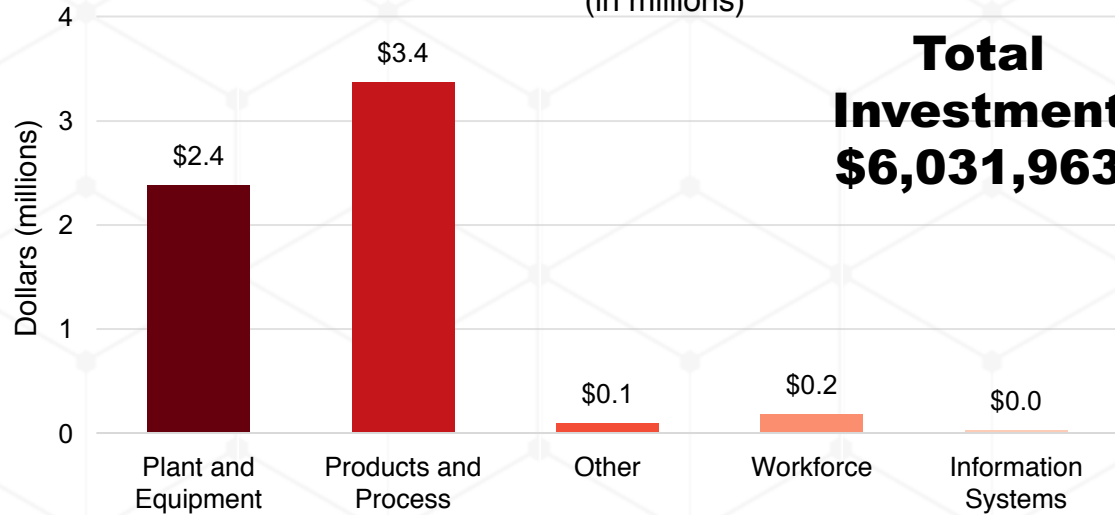
Total Sales
\$17,805,000

Total Jobs Created vs. Total Jobs Retained



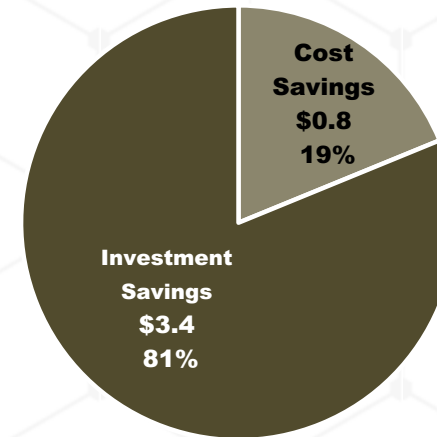
Total Jobs
162

Breakdown of Total Investments
(in millions)



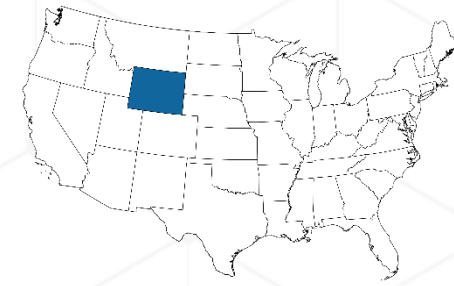
Total Investment
\$6,031,963

Total Cost Savings vs. Total Investment Savings
(in millions)

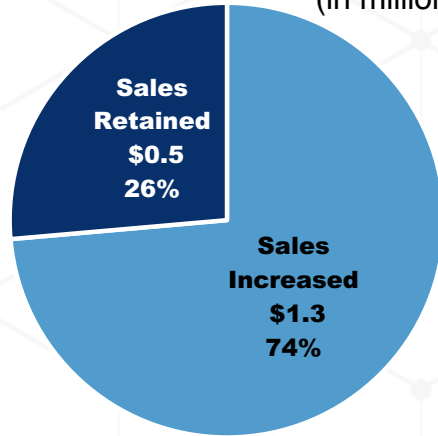


Total Savings
\$4,223,602

Wyoming

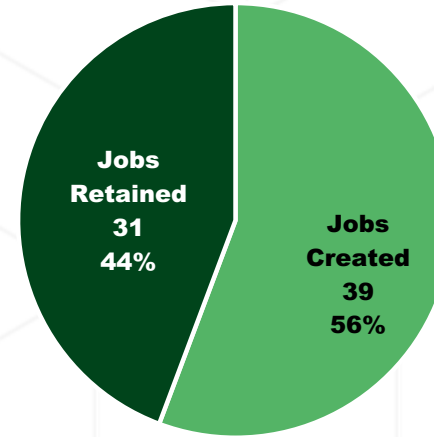


Total Sales Increased vs. Total Sales Retained
(in millions)



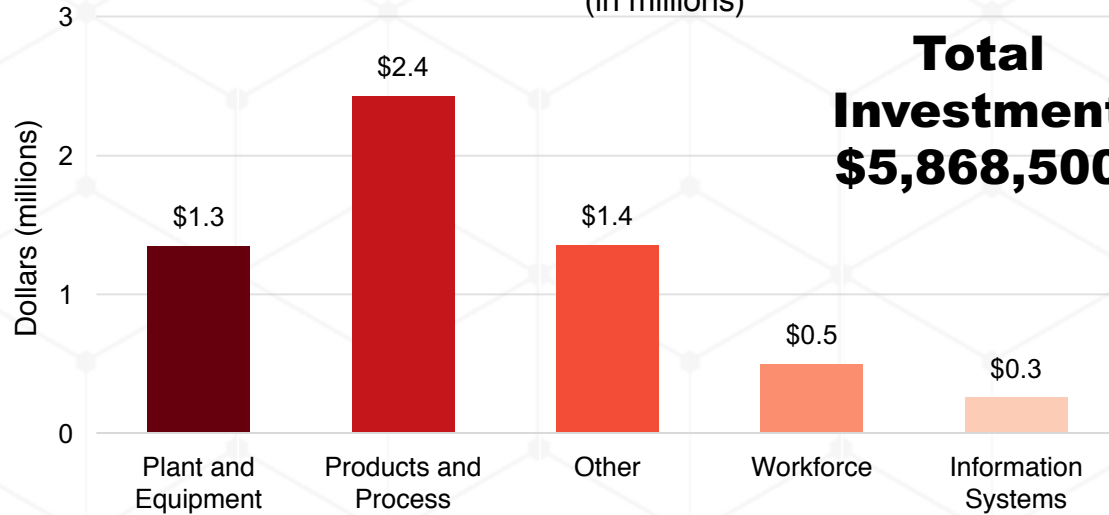
Total Sales
\$1,705,000

Total Jobs Created vs. Total Jobs Retained



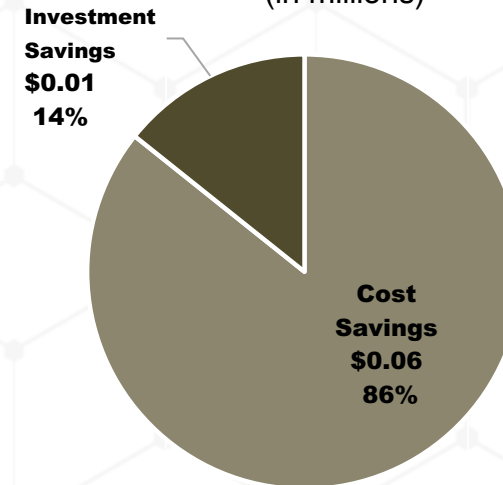
Total Jobs
70

Breakdown of Total Investments
(in millions)



Total Investment
\$5,868,500

Total Cost Savings vs. Total Investment Savings
(in millions)



Total Savings
\$70,050