

# Flow Cytometry Standards Consortium Workshop Day Two

Sumona Sarkar

NIST, Biosystems and Biomaterials Division

Feb 17, 2021


# Workshop Goals

---

- Launch and inform future directions of the Flow Cytometry Standards Consortium.
- State-of-the-art in flow cytometry applications
- Identify pressing measurement challenges and standards needs
- Provide initial feedback on the proposed directions of the Consortium.



# Workshop Day-One Summary

- Overview of NIST and the NIST flow cytometry program
  - FDA's perspectives on standardization of flow cytometry
  - Overview of existing standards efforts: documentary and reference materials
  - Use Cases where flow cytometry was a crucial measurement technique
  - Challenges, needs, gaps, and opportunities
- 

# Highlights of Needs and Challenges

---

- Flow cytometry is an important mode of measurement for (e.g.)
  - Cell therapy product characterization and testing (e.g. identity, purity, potency)
  - Detection and evaluation of engineered T cells before and after infusion
  - Patient screening/starting cell population characterization
  - *In vitro* diagnostics
- Challenges:
  - Instrument variability – between manufacturers, between replicate instruments
  - Gate setting ambiguity – too dependent on instrument/instrument settings
  - Sample handling and preparation
  - Representative samples for flow cytometry method development – transitioning from healthy donor samples to diseased state
  - Measurement quality for rare events – FACS and molecular methods don't always agree
  - Accurate cell counts – to support product dosing

# Highlights of Gaps and Opportunities

---

- Reference materials for instrument-to-instrument calibration
- Reference materials that represent “clean” and “dirty” samples for validation
- Reference materials for specific cell types (e.g. MSCs)
  
- Guidelines for data interpretation across flow platforms
- Guidelines on sample preparation
- Guidelines for panel optimization and antibody titration
- Guidelines for instrument qualification and performance checks

# Agenda – Day 2

Wednesday, February 17, 2021 | 12:00 to 4:00 pm ET



- 12:00 PM – 12:10 PM** Workshop Day-One Summary and Goal setting for Day-Two
- 12:10 PM – 1:10 PM** NIST Flow Cytometry Standards Consortium and Working Group objectives
- 1:10 PM – 1:20 PM** Break
- 1:20 PM – 2:50 PM** Technology/Capability Showcase of Companies
- 2:50 PM – 3:50 PM** Consortium Strategy, Including Near-term and Long-term Goals of the Consortium/Working Groups
- 3:50 PM – 3:55 PM** Next steps and Closing Remarks
- 3:55 PM** Adjourn for the day

Last Session  
(2:50-3:50pm):  
Consortium  
Strategy, Including  
Near-term and  
Long-term Goals of  
the Consortium/  
Working Groups

- Presenters, please join back into the presenter's link to participate in a live discussion
- Attendees, Please share your ideas in the Q/A on:
  - Activities for the Flow Cytometry Standards Consortium
  - Wish list of tools and strategies to improve flow cytometry measurements
  - Additional challenges



# NIST Flow Cytometry Standards Consortium - Reference Materials and Reagents

Lili Wang, Biosystems and Biomaterials Division, NIST



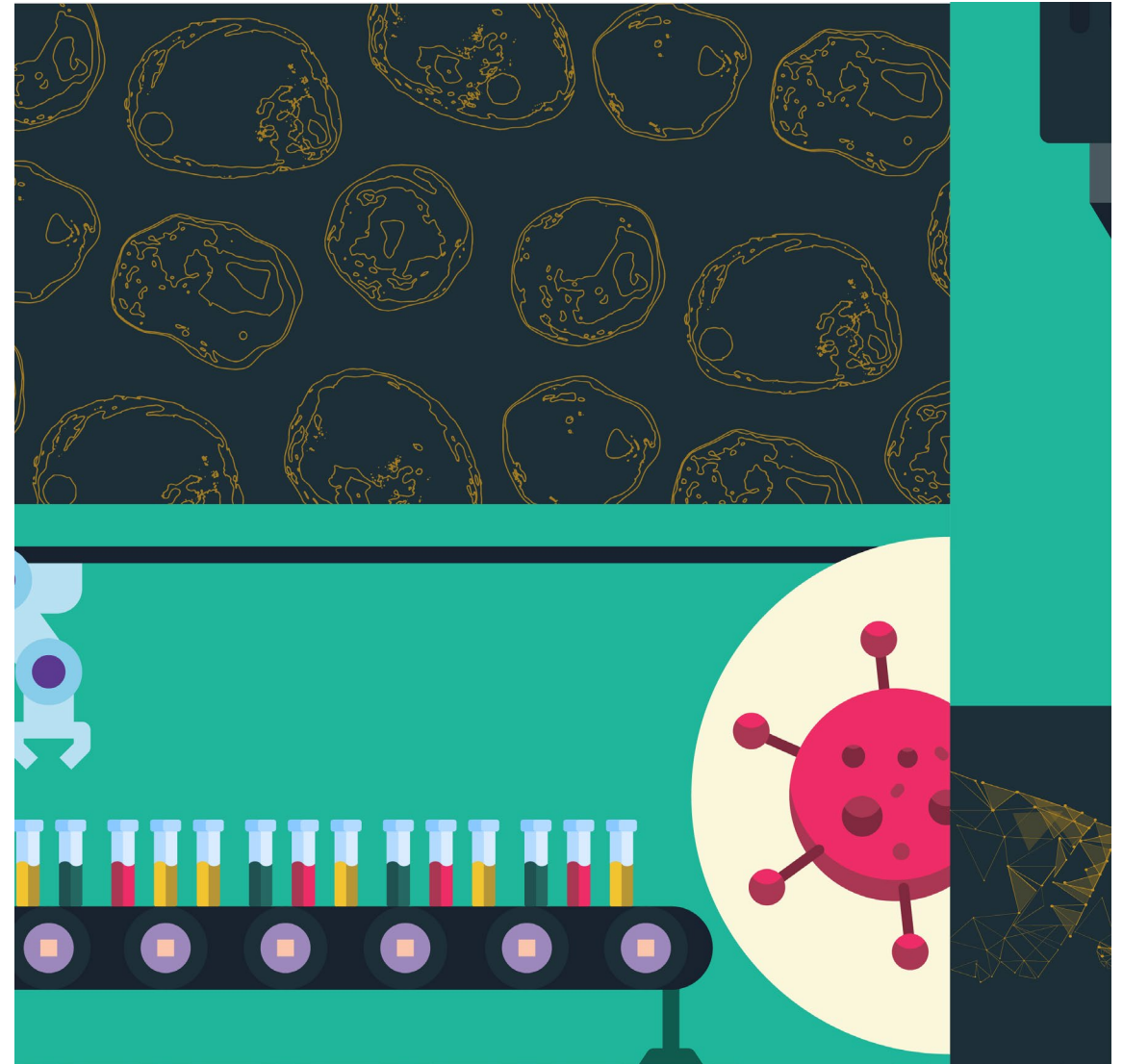
# Flow Cytometry Standards Consortium

---

The consortium will develop measurement solutions and standards for flow cytometry, including improving measurement confidence by establishing traceability and assisting measurement comparability.

Measurement applications to be addressed include the use of flow cytometry for the characterizing and testing cell identity, purity, health, count, potency, biomarker expression, and associated critical reagents and starting materials for the cell and gene therapy products.

<https://www.nist.gov/programs-projects/nist-flow-cytometry-standards-consortium>



# NIST-FDA Flow Cytometry Workshop: Building Measurement Assurance in Flow Cytometry


**NIST Organizers: Lili Wang, John Elliott, Sheng Lin-Gibson FDA Organizers: Steven Bauer, Heba Degheidy, Judy Arcidiacono**


NIST and FDA are actively collaborating on projects that address regulatory and measurement challenges for cell therapies and regenerative medicine products. These collaborations leverage NIST expertise in measurement sciences to address specific analytical challenges as well as FDA regulatory science, research and review expertise in these advanced application areas to ensure that the science and standards developed address significant regulatory challenges that recur across the field. Building on the success of the previous NIST-FDA Cell Counting Workshop, NIST and FDA plan to host a Workshop to examine measurement challenges associated with flow cytometry.

Flow cytometry is a powerful tool for cell characterization and function analysis. Despite wide use of flow cytometry, the challenges associated with robust cellular measurands, the lack of adequate biological and non-biological reference materials, and the complexity of the instrumentation have resulted in few standards to address measurement assurance. This workshop will identify application challenges in clinical and cell manufacturing settings, and potential solutions for overcoming gaps in obtaining sufficient measurement assurance for flow cytometry. The expected outcome of the workshop is a Whitepaper to be published in a peer reviewed journal as well as input into standards and best practices for quantitative, comparable flow cytometry.

[Building Measurement Assurance in Flow Cytometry. Cytometry Part A, 95A, 626-630 \(2019\)](#)

## WORKSHOP

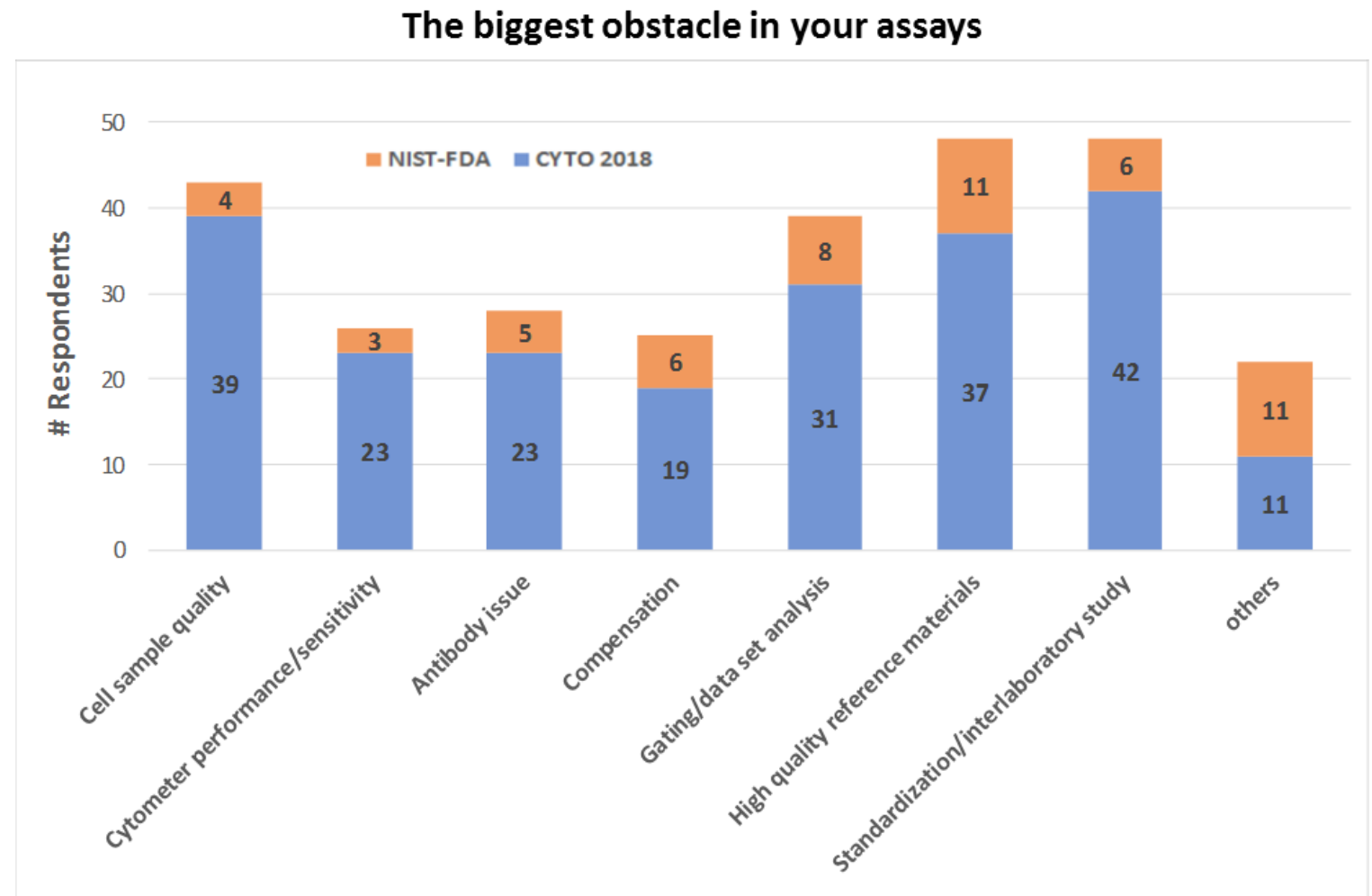
 October 25, 2017 EDT

 NIST, 100 Bureau Drive,  
Gaithersburg, Md 20899 (Building  
101 West Square)

### **Registration has closed.**

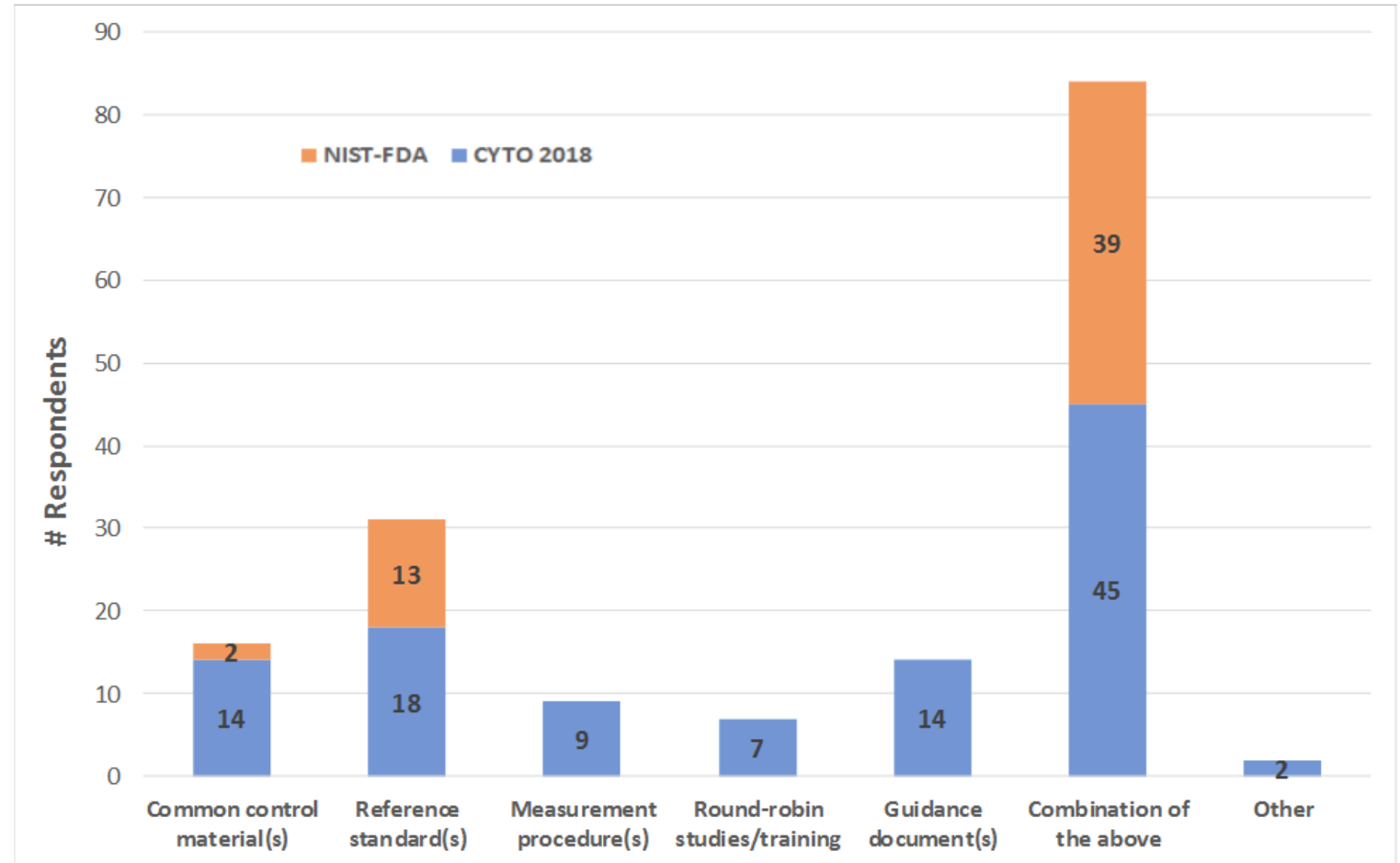
All attendees must be pre-registered to gain entry to the NIST campus. Photo identification must be presented at the main gate to be admitted to the conference. International attendees are required to present a passport. Attendees must wear their conference badge at all times while on the campus. There is no on-site registration for meetings held at NIST.

# Result of Workshop Survey



# Result of Workshop Survey, Cont.

## What tool(s) would help the most to achieve measurement assurance



# Pre-workshop Survey Results

Survey (23/25)

055

## 2) What will be the biggest help to aid the measurement assurance in flow cytometry?

(1/2)

a. Common control material(s)



b. Reference standard(s)



c. Measurement procedure(s)



d. Data reporting requirements



e. Improved cytometer performance



f. Combination of the above or other, please specify on next screen:

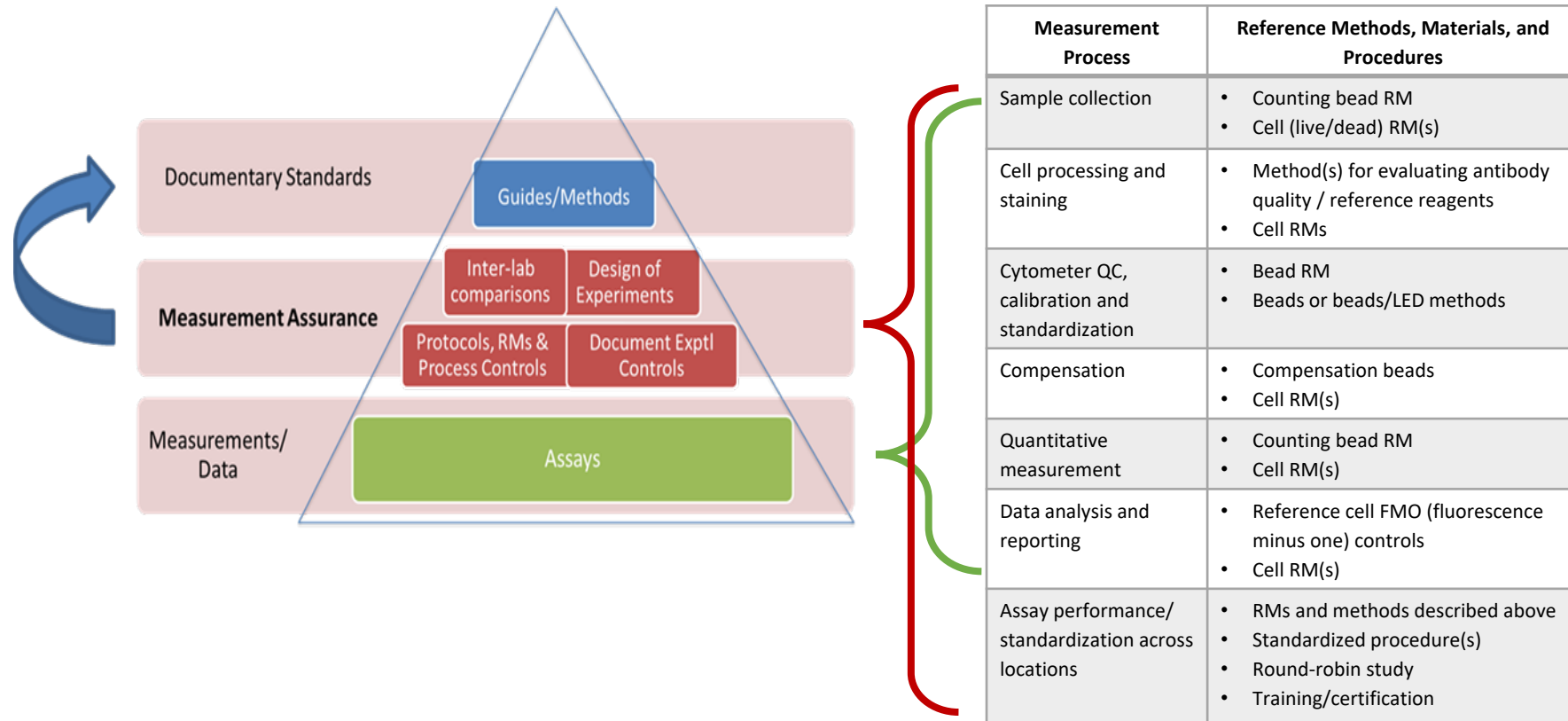


# Reference Materials, Methods, and Procedures for Quantitative Flow Cytometry

Building Measurement Assurance in Flow Cytometry. Cytometry Part A, 95A, 626-630 (2019)

Measurement Process	Sources of Variability	Reference Methods, Materials, and Procedures
Sample collection	<ul style="list-style-type: none"> <li>Fixed vs. fresh samples</li> <li>Anticoagulant</li> <li>Cell count and viability</li> <li>Cell debris</li> </ul>	<ul style="list-style-type: none"> <li>Counting bead reference</li> <li>Cell (live/dead) reference control material(s)</li> </ul>
Cell processing and staining	<ul style="list-style-type: none"> <li>Antibody quality: fluorophore labeling quality, binding affinity and titer</li> <li>Cell debris</li> </ul>	<ul style="list-style-type: none"> <li>Method(s) for evaluating antibody quality</li> <li>Cell reference material(s)</li> </ul>
Cytometer QC, calibration and standardization	<ul style="list-style-type: none"> <li>Linearity, sensitivity and resolution</li> <li>Instrument threshold and voltage setting</li> <li>Volumetric cytometers: volume calibration</li> </ul>	<ul style="list-style-type: none"> <li>Bead reference materials</li> <li>Beads or beads/LED methods</li> </ul>
Compensation	<ul style="list-style-type: none"> <li>Linearity range</li> <li>Choice of labeling fluorophores/panel design</li> </ul>	<ul style="list-style-type: none"> <li>Compensation beads</li> <li>Cell reference material(s)</li> </ul>
Quantitative measurement	<ul style="list-style-type: none"> <li>Tube-to-tube variability of counting beads</li> <li>Cell reference material(s) with known cell concentration and/or antigen expression</li> <li>Assay format (single tube or separate tubes)</li> </ul>	<ul style="list-style-type: none"> <li>Reference counting beads</li> <li>Cell reference standard(s)</li> </ul>
Data analysis and reporting	<ul style="list-style-type: none"> <li>Number of events collected</li> <li>Population gating</li> <li>Underlying assumptions of automated software</li> </ul>	<ul style="list-style-type: none"> <li>Reference cell FMO (fluorescence minus one) controls</li> <li>Cell reference standard(s)</li> </ul>
Assay performance/standardization across locations	<ul style="list-style-type: none"> <li>All issues described above</li> <li>Different cytometer operators</li> <li>Different assay procedures</li> </ul>	<ul style="list-style-type: none"> <li>Reference materials and methods described above</li> <li>Standardized procedure(s)</li> <li>Round-robin study</li> <li>Training/certification</li> </ul>

# Hierarchy for Development of Reference Materials (RM) and Documentary Standards



# Cellular Assays on Flow Cytometry Devices Cleared by CDRH

Purpose	Measurand	'quantitative', 'qualitative' or 'semi-quantitative'	Standard used
Assessment of CMV-specific immune status and risk of CMV reactivation in immunosuppressed stem cell transplant recipients.	CMV specific CD8 MHC tetramer or dextramers	Quantitative	Beads
Immunologic assessment of patients having or suspected of having immune deficiency.	CD3+, CD3+CD4+, CD3+CD8+	Quantitative and Qualitative	Beads
monitor forms of immunodeficiency	CD3+CD4+, CD3+CD8+	Quantitative	Beads
Immunologic assessment of patients having or suspected of having immune deficiency.	CD3+CD4+, CD3+CD8+, CD3+, CD19+ and CD3-CD56+	Quantitative	Beads or on a dual platform
Immunologic assessment of patients having, or suspected of having, immune deficiency.	CD3+, CD3+CD4+, CD3+CD8+, CD3-CD19+, CD3-CD56+ and/or CD16+, CD45+ Low SS, and CD45+	Qualitative and quantitative	Beads or on a dual platform
HIV positive patients	CD4/Hgb	Quantitative	CD4 count/volume of the imaged field of views
Multiparameter immunophenotyping aid in the differential diagnosis of hematopoietic neoplasms	T1: CD2, CD56, CD7, CD5, CD45 T2: CD8, CD4, CD3, CD45 B1: Kappa, Lambda, CD19, CD5, CD45 B2: CD20, CD10, CD19, CD38, CD45 M: CD7, CD13, CD34, CD33, CD45	Qualitative	None
Multiparameter immunophenotyping aid in the differential diagnosis of hematopoietic neoplasms	T: TCRγδ, CD4, CD2, CD56, CD5, CD34, CD3, CD8, CD7, CD45 B: Kappa, Lambda, CD10, CD5, CD200, CD34, CD38, CD20, CD19, CD45 M1: CD16, CD7, CD10, CD13, CD64, CD34, CD14, HLA-DR, CD11b, CD45 M2: CD15, CD123, CD117, CD13, CD33, CD34, CD38, HLA-DR, CD19, CD45	Qualitative	None





FDA Approved  
Cellular &  
Gene Therapy  
Products

---

Various HPC, Cord Blood from blood centers , medical centers, and cord blood banks

Allogeneic Cultured Keratinocytes and Fibroblasts in Bovine Collagen

**BREYANZI** (Juno Therapeutics, a Bristol-Myers Squibb Company)

**IMLYGIC** (talimogene laherparepvec, BioVex)

**KYMRIAH** (tisagenlecleucel, Novartis)

**LAVIV** (Azficel-T, Fibrocell Technologies)

**LUXTURNA** (Spark Therapeutics)

**MACI** (Autologous Cultured Chondrocytes, Vericel Corp.)

**PROVENGE** (sipuleucel-T, Dendreon)

**TECARTUS** (brexucabtagene autoleucel, Kite Pharma)

**YESCARTA** (axicabtagene ciloleucel, Kite Pharma)

**ZOLGENSMA** (onasemnogene abeparvovec-xioi, AveXis)

---

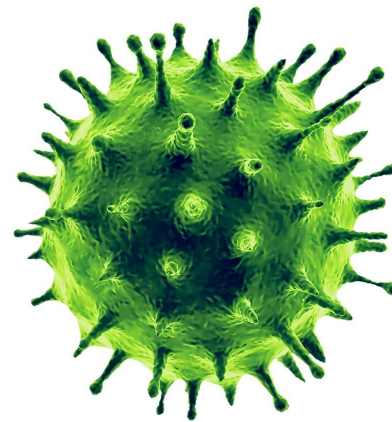
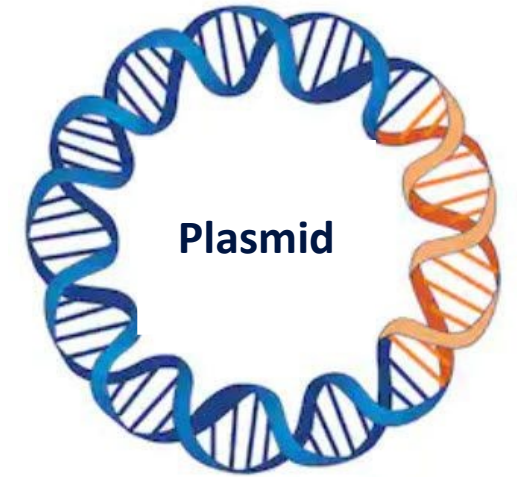
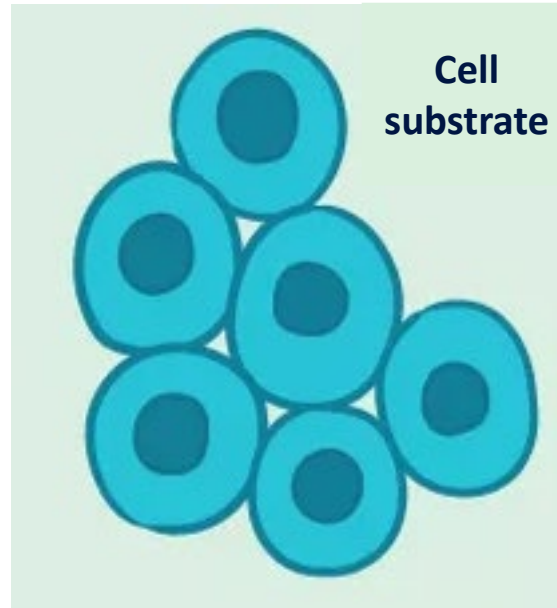
[www.fda.gov/vaccines-blood-biologics/cellular-gene-therapy-products](http://www.fda.gov/vaccines-blood-biologics/cellular-gene-therapy-products)

# Comparability in Cell & Gene Therapies

ARM-USP Workshop held on May 31, 2019

- Identify critical quality attributes (CQAs) and discuss processes to evaluate them.
- Understanding the product development and use of reference standards (RSs) and determining product comparability through analytical methods.
- Many RSs used by developers are product specific internal references.
- There remains an urgent need for new documentary and physical RSs that cover areas such as vector copy number (VCN), cell viability and cell marker standards for flow cytometry, and rapid microbial testing methods.
- Standardized analytical methods are needed to ensure product comparability.

# Cell & Gene Therapies – Starting Materials



Human cells




# Cell & Gene Therapies – Material Characteristics


## Viral Vector:

- Consistency and stability of the stock
- Infectious viral titre / total viral particles
- Infectivity
- Transgene sequence and expression
- Confirmation of transgene expression in permissive cell

## Transduced cells:

- Immunophenotypic profile
  - Differentiation / senescent
  - Cell number and viability
  - Transduction efficiency
  - Vector copy number
  - Transgene sequence
  - Biological characterization
  - Potency
  - Stability (accelerated)
- 

# Cell Product Characterization

- Identity – specific sequence, cell/cell subset phenotype, morphology, scaffold, et al.
  - Purity – relevant cells, ratio of viable to non-viable, senescent
  - Impurity/safety – unwanted cells, residual ancillary materials, degradation products, adventitious agents, bioactive reagents/sterility
  - Potency – intended function: required for comparability, consistency, and stability
- 

# CD34+ CELL STANDARD: COMPARISON OF VOLUMETRIC AND BEAD-BASED COUNTING

USP Chapter <127> Flow Cytometric Enumeration of CD34+ Cells and CD34+ Cell Enumeration System Suitability Standard. The cell standard was used for assessing the result comparability of CD34+ cell counting using different instrument platforms.

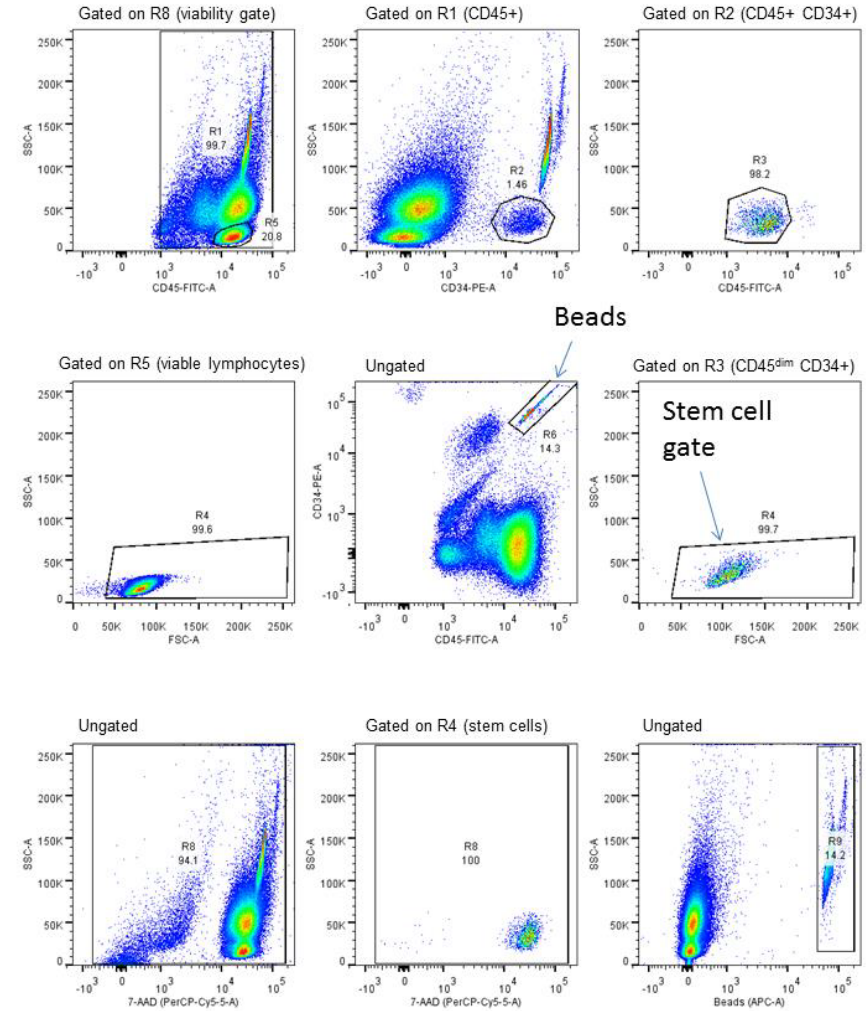
Cytometry Part B (Clinical Cytometry) 96B:508–513 (2019)

## Original Article

### Comparison of Volumetric and Bead-Based Counting of CD34 Cells by Single-Platform Flow Cytometry

Luisa Saraiva,<sup>1\*</sup> Lili Wang,<sup>2</sup> Martin Kammel,<sup>3</sup> Andreas Kummrow,<sup>3</sup> Eleanor Atkinson,<sup>4</sup> Ji Youn Lee,<sup>5</sup> Burhanettin Yalcinkaya,<sup>6</sup> Muslum Akgöz,<sup>6</sup> Jana Höckner,<sup>7</sup> Andreas Ruf,<sup>7</sup> Andrea Engel,<sup>8</sup> Yu-Zhong Zhang,<sup>9</sup> Orla O’Shea,<sup>10</sup> Maria Paola Sassi,<sup>11</sup> Carla Divieto,<sup>11</sup> Tamara Lekishvili,<sup>12</sup> Jonathan Campbell,<sup>12</sup> Yingying Liu,<sup>13</sup> Jing Wang,<sup>13</sup> Richard Stebbings,<sup>1</sup> Adolfas K. Gaigalas,<sup>2</sup> Peter Rigsby,<sup>4</sup> Jörg Neukammer,<sup>3</sup> and Sandrine Vessillier<sup>1</sup>

<sup>1</sup>Biotherapeutics group, National Institute for Biological Standards and Control (NIBSC), Blanche Lane, South Mimms, Potters Bar, Hertfordshire, EN6 3QG, UK  
<sup>2</sup>Biosystems and Biomaterials Division, National Institute of Standards and Technology (NIST), Gaithersburg, Maryland, 20899, United States of America  
<sup>3</sup>Division of Medical Physics and Metrological Information Technology, Physikalisch-Technische Bundesanstalt (PTB),



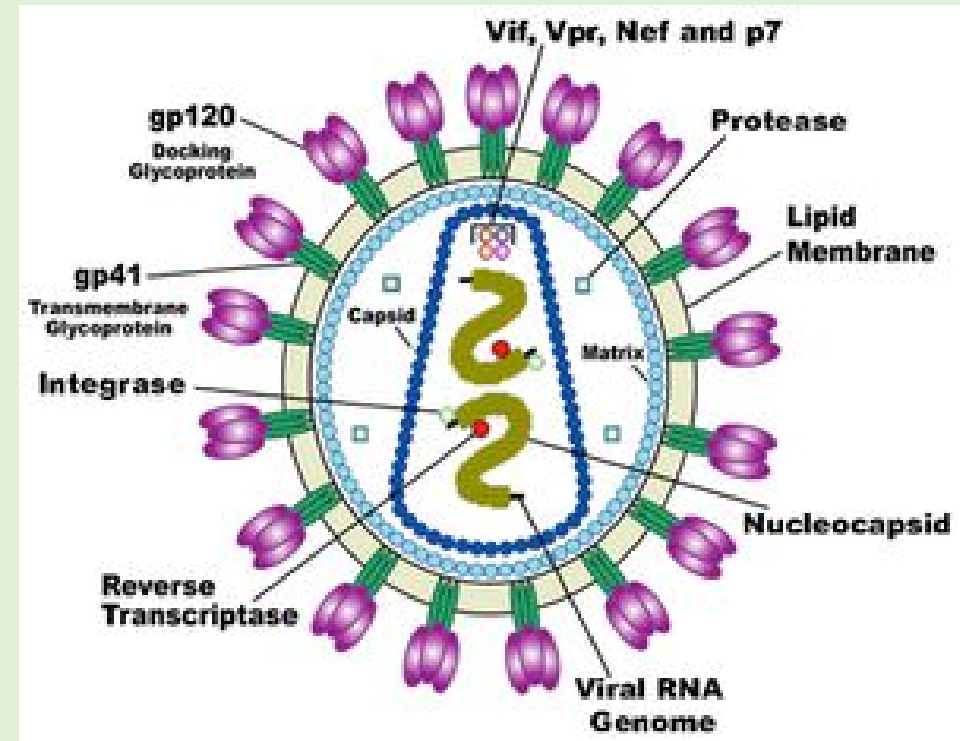
Beads

Stem cell gate

# Lentiviral Vector Reference Material

Vink et al Molecular Therapy Methods & Clinical Development, Vol 19. Dec 2020

Goal: Develop standards and reference materials for more quantitative transducing unit measurements.



[https://microbewiki.kenyon.edu/index.php/Lentiviral\\_Vectors\\_in\\_Gene\\_Therapy](https://microbewiki.kenyon.edu/index.php/Lentiviral_Vectors_in_Gene_Therapy)

# Viral Copy Number Reference Standard Cell Lines

Reference standards for accurate validation and optimization of assays that determine integrated lentiviral vector copy number in transduced cells, Scientific Report, *in press*

Jurkat cells with EF1a-GFP lentiviral vector at defined MOI – parent cell line, plus copy numbers 1, 2, 3, & 4



BBD received materials via MTA and has established master cell bank and working cell banks

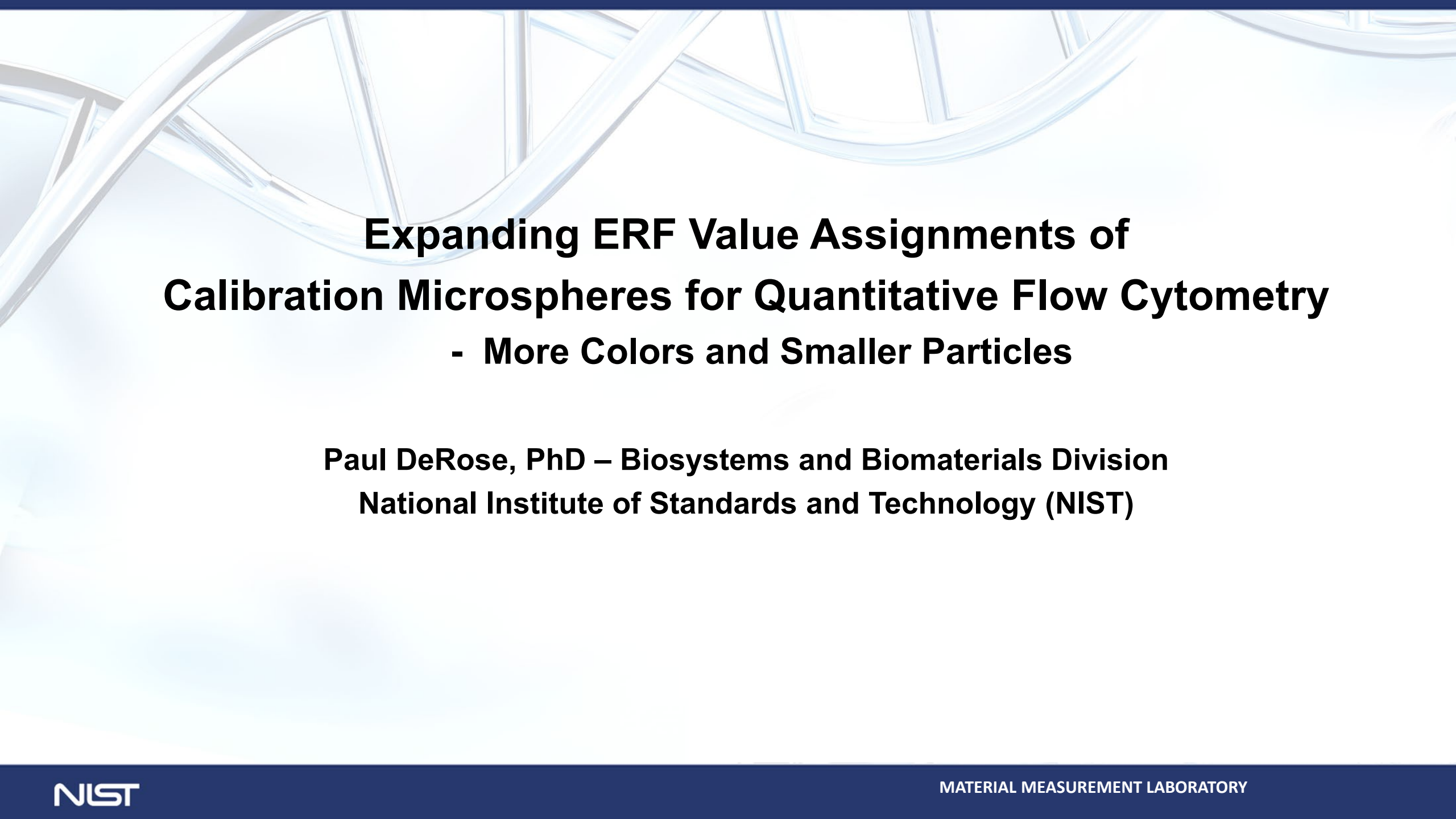
VCN interlaboratory study

As potential materials for Genome Editing Consortium interlab

For cross platform study (count, flow, functional assays, etc.)

Potential product NIST VCN reference material

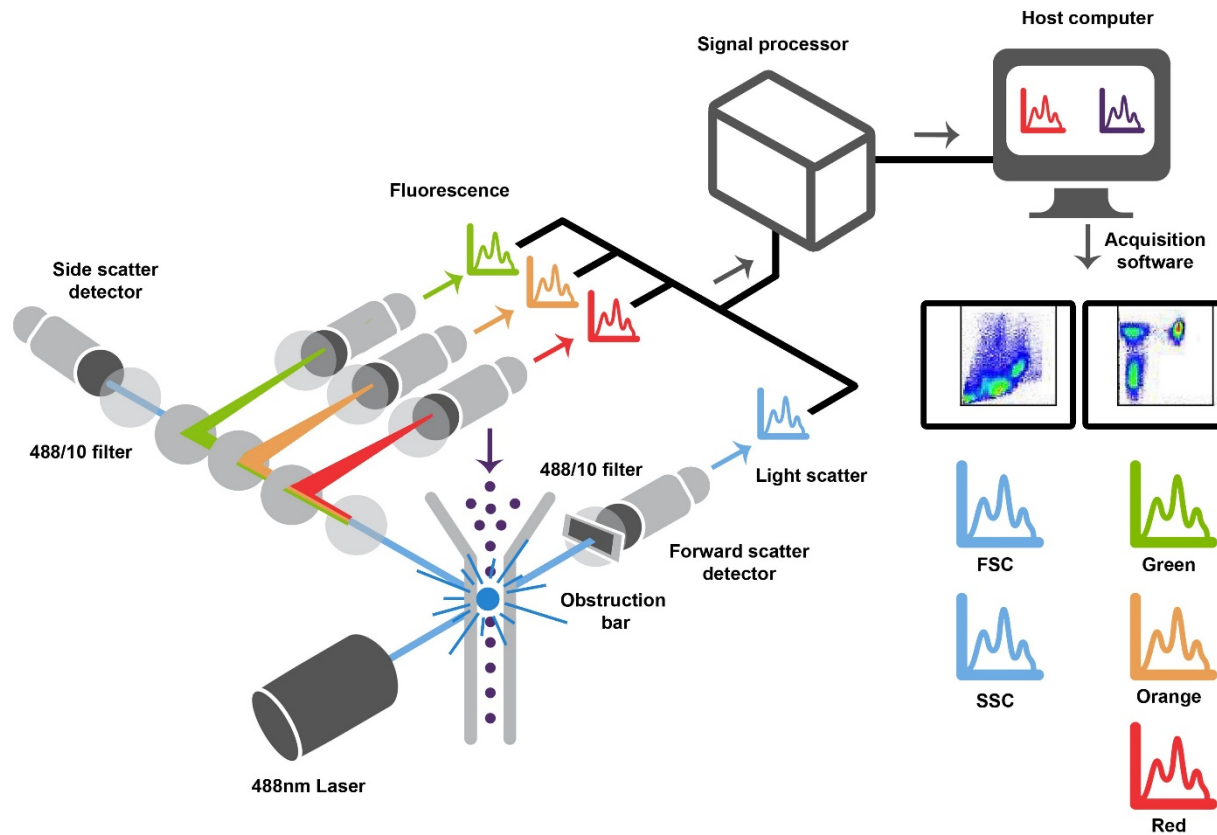




**Expanding ERF Value Assignments of  
Calibration Microspheres for Quantitative Flow Cytometry  
- More Colors and Smaller Particles**

**Paul DeRose, PhD – Biosystems and Biomaterials Division  
National Institute of Standards and Technology (NIST)**

# Fluorescence Intensity of Flow Cytometer



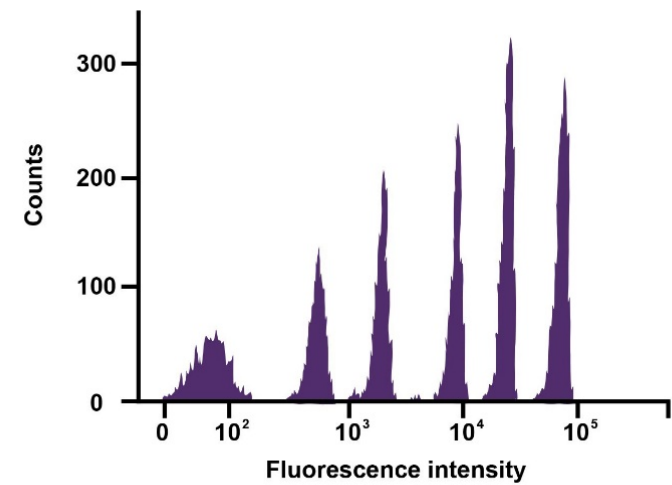
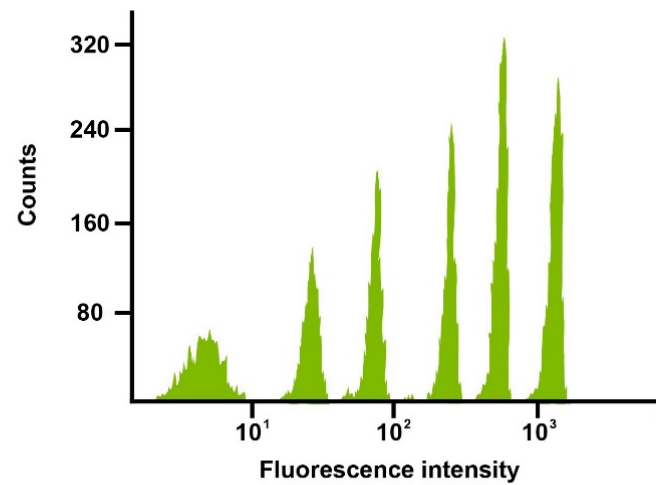
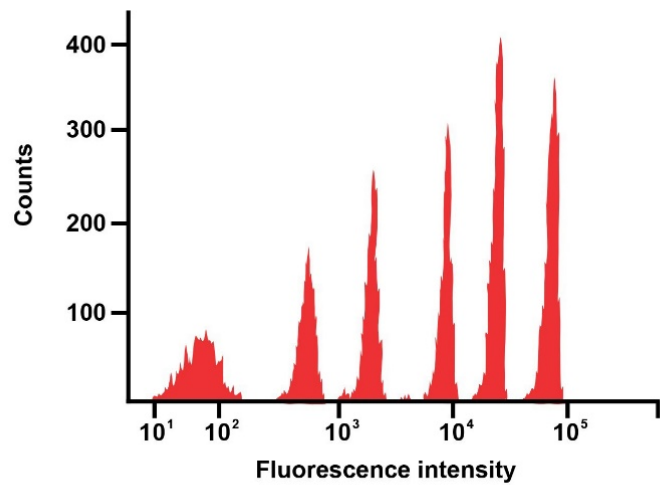
FSC  $\Rightarrow$  size

SSC  $\Rightarrow$  shape and internal complexity

Fluor  $\Rightarrow$  # of fluorophores attached to cell or particles (antibodies, receptors, gene expression)

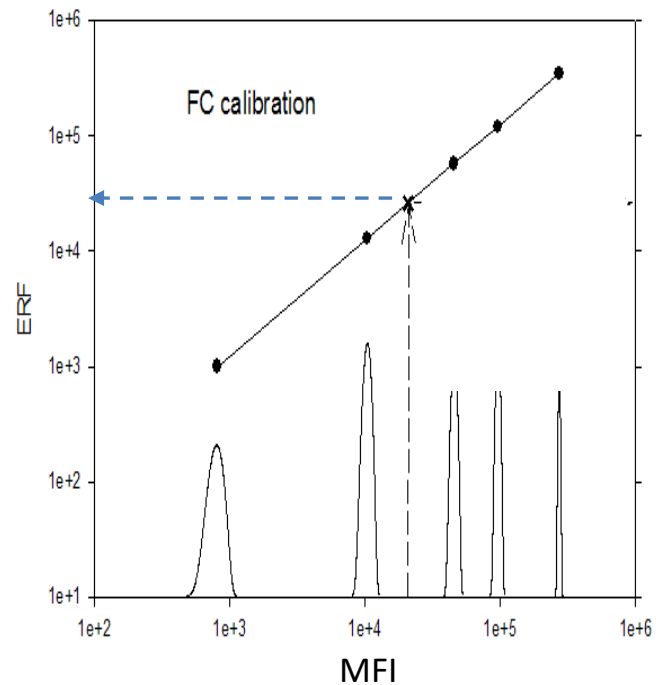
- ❖ Mean Fluorescence Intensity (MFI)  $\propto$  (# of antibodies bound per cell)
- ❖ MFI values are different on every instrument

# Flow Cytometer Calibration Beads



## Absolute units are supplied by the bead manufacturer

- Calibration Beads – known absolute intensity



The solid line is a calibration of mean fluorescence signal (MFI) from a FC channel using calibration beads in terms of ERF.

## CRADA/Consortium formed in June 2016

- CRADA (NIST & Stakeholder)
  - unique needs – individual CRADAs
  - Learning Curve for both

# FLOW CYTOMETRY QUANTITATION COLLABORATORS

## Stakeholder representative organizations:



## Calibration bead vendors:



## Other stakeholders:

Clinical testing labs



BioPharma –  
Water  
>16 BioPharmas



Quantitative FC  
Applications



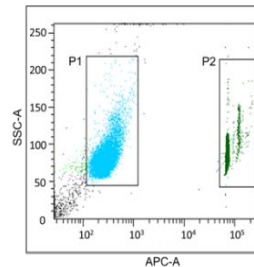
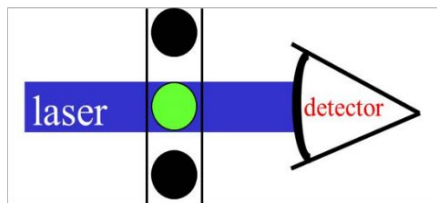
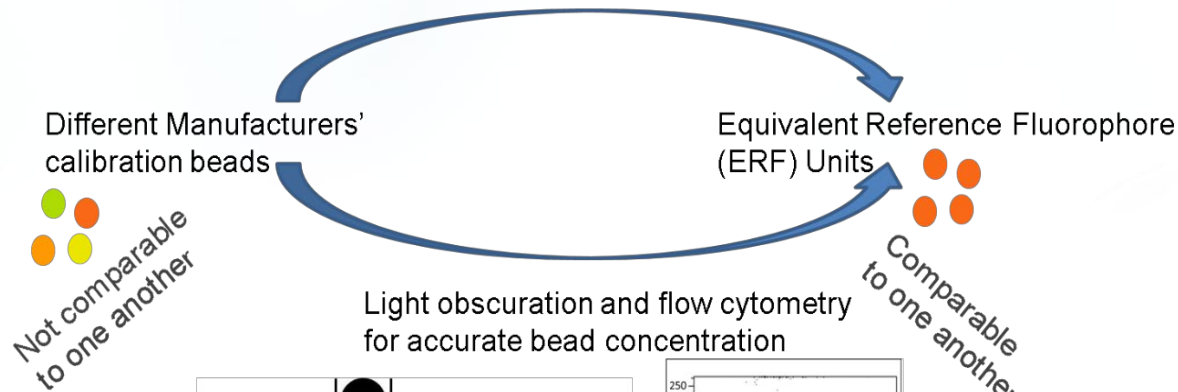
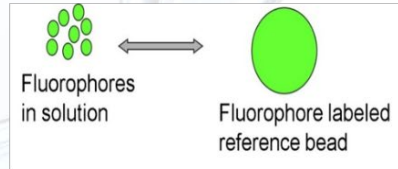
Documentary  
standards:

- CLSI H62 Guidance Document-Validation of Assays Performed by FC
- USP Chapter <127> Flow Cytometric Enumeration of CD34+ Cells

# ERF Assignment of Calibration Beads



SRM 1934 and Calibrated Fluorometer for accurate fluorescence intensity



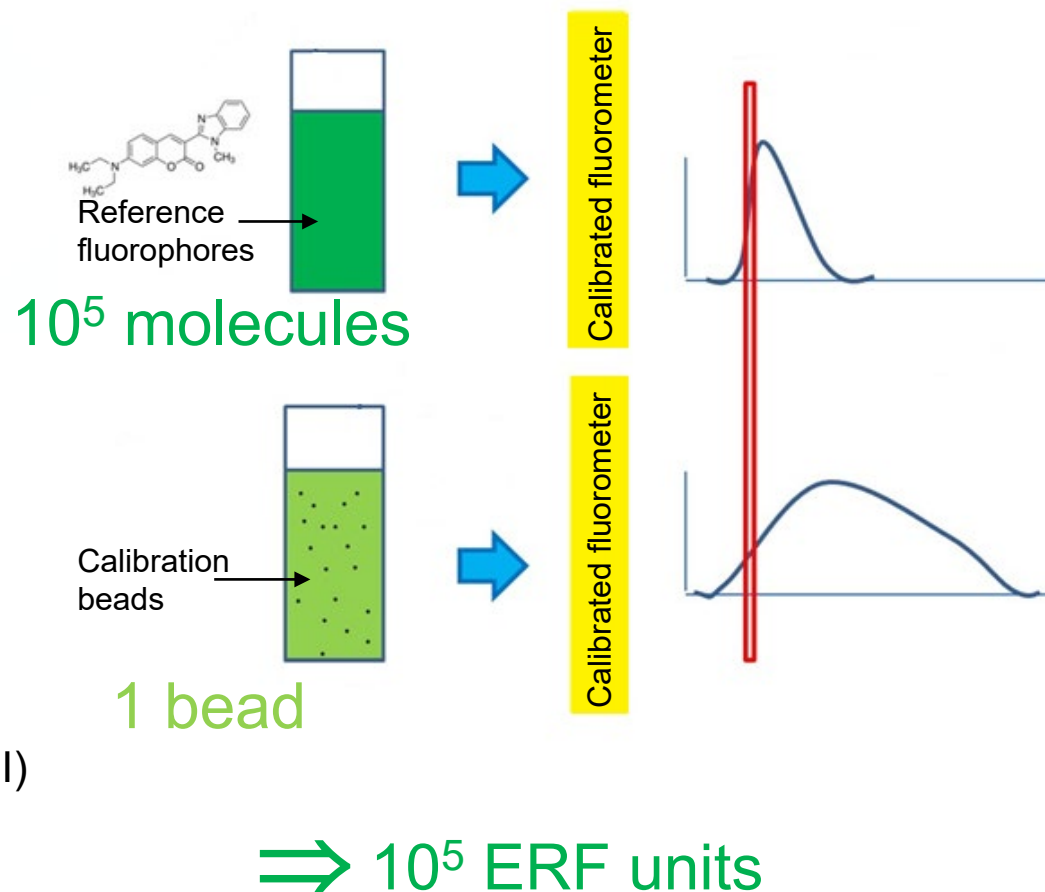
➤ ERF values for a particular FC Channel under a specified set of instrument conditions are comparable between instruments and over time, even when different manufacturers' calibration beads are used

- DeRose, P., Tian, L., Elsheikh, E., Urbas, A., Zhang, Y.-Z., Wang, L. "Expanding NIST Calibration of Fluorescent Microspheres for Flow Cytometry to More Fluorescence Channels and Smaller Particles," *Materials*, **13**, 4111 (2020).
- DeRose, P.C., Wang, L., "NIST Fluorescence-based Measurement Services" *BioPharm Int.*, (Dec 2018)
- Wang, L., DeRose, P.C., Gaigalas, A.K, "Assignment of the Number of Equivalent Reference Fluorophores to Dyed Microspheres" *J.Res. NIST*, **121**, 264-281 (2016).

# SRM 1934 – Four Fluorescent Dyes for Quantitative Flow Cytometry



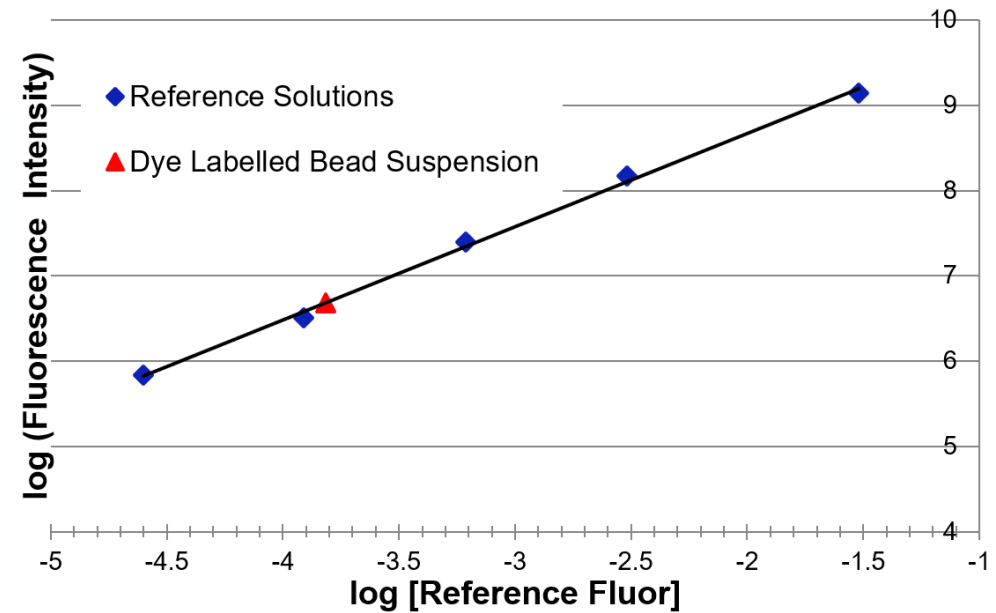
- Released by NIST May 2016
- Enables Equivalent Number of Reference Fluorophores (ERF) units to be used as a Fluorescence Intensity (FI) Scale
- Delivers More Accurate and SI-Traceable FI scale using ERF units





# FC Channels and ERF Scale

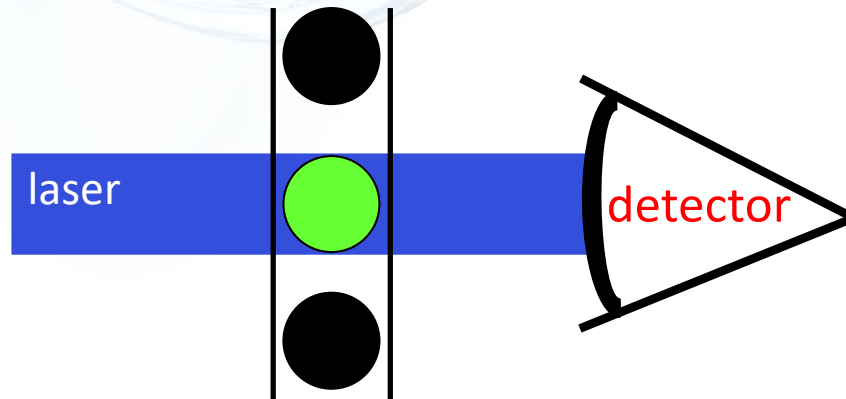
Reference Fluor	EX Laser (nm)	EM Range (nm)
Coumarin 30	375 405	390-550 420-550 (blue)
Pacific Orange	375 405	500-700 500-700 (yellow-green)
Fluorescein	488	500-580 (green)
Nile Red	488 561	570-700 580-700 (orange)
APC	633	640-740 (red)
Alexa Fluor 700	633	570-800 (red-near IR)
Alexa Fluor 750	633 808	750-850 (near IR)



- Reference fluor (SRM 1934) solutions define ERF scale
- Intensity of solutions and bead suspension measured using a fluorescence spectrometer

# Bead # Concentration – Light Obscuration

## SI Traceable Particle Counter



- Total Expanded Uncertainty (k=2) is about 4% for typical calibration beads

Ripple, D., DeRose, P.C., “Primary Determination of Particle Number Concentration with Light Obscuration and Dynamic Imaging Particle Counters” *J.Res. NIST*, **123** -002 (2018).

## Size Limit & Uncertainties

- down to 2 micron
- Particles settle in and adsorb to walls of holding container. Stirrers add particles to sample. (shake and stir strategies)
- Uncertainty in the measured volume, e.g., offset error, dead volume, timing error (volume vs. # beads detected)
- Multiple beads simultaneously detected (bead concentration vs. # beads detected)

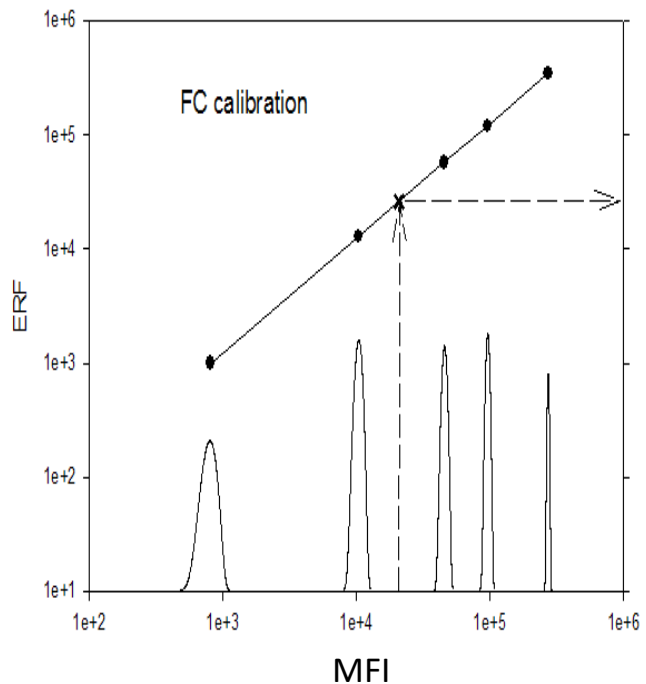


## ERF Values with Total Uncertainty Reported

- ERF Values are SI Traceable
- Total Uncertainty in NIST ERF Assignment is 5% - 13% (k=2)

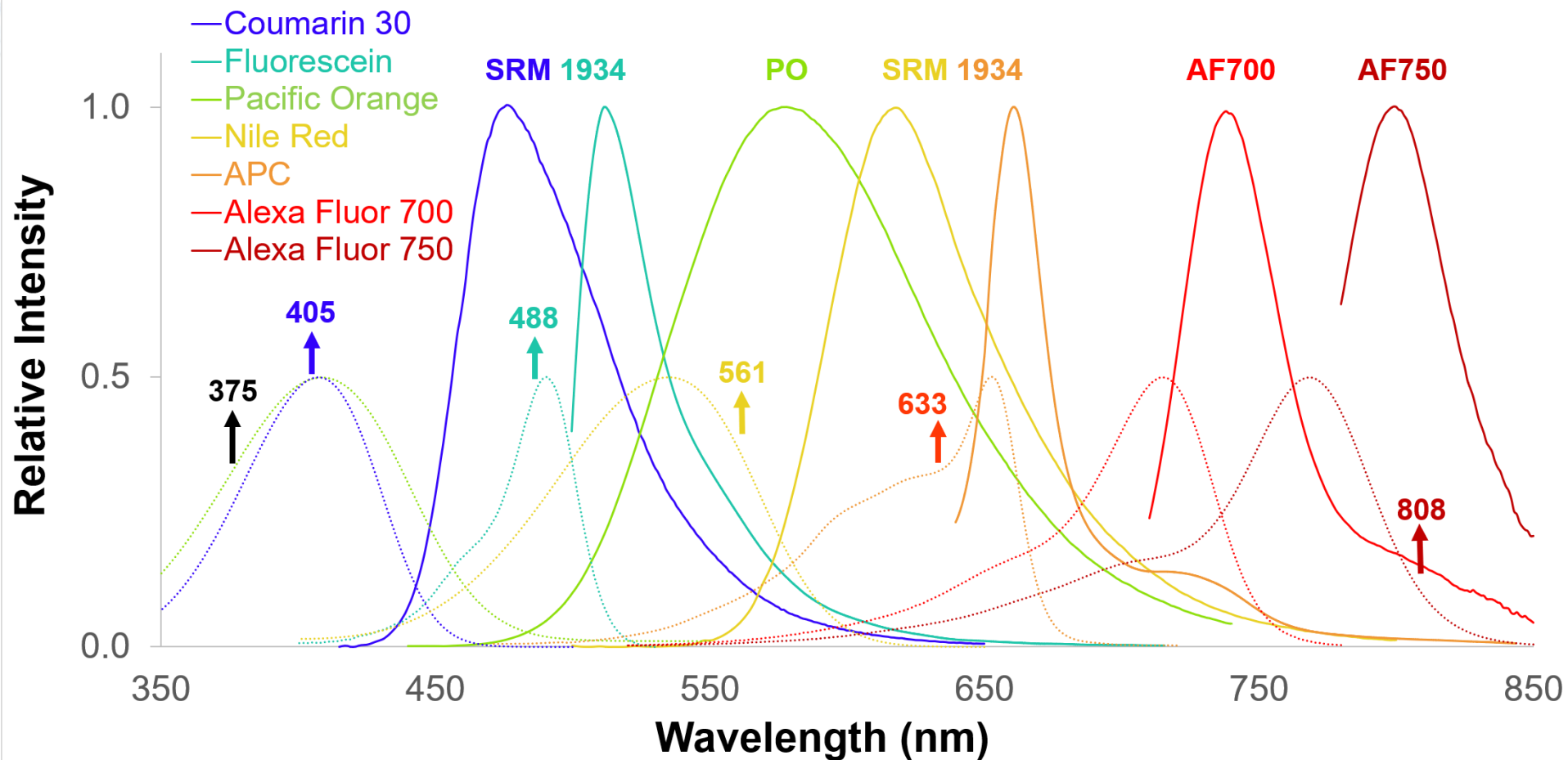
# ERF & How do we get to a Biological Scale? (ABs bound per cell)

- Reference Dye
- Biological Standard



- The solid line is a calibration of mean fluorescence signal (MFI) from a FC channel using calibration beads in terms of ERF.
- The dotted lines indicate the transfer of the ERF scale to an ABC scale using standard cells with known ABC.

## Fluorescence and Absorbance Spectra of Reference Fluorophores



## Summary of NIST ERF Assignments

- More than 50 fluorescence channels
- 5 lasers (6 available)
- EM from 390 nm to 850 nm
- 6 reference fluors (7 available)
- Diameters from 2  $\mu\text{m}$  to 10  $\mu\text{m}$
- ERF Values are SI Traceable
- Total Uncertainty in NIST ERF Assignment is 5% - 13% ( $k=2$ )

## Smaller Sizes – sub-micron particles

- Extra-cellular vesicles (EVs) – diameter = 40 nm to 1000 nm
- Mediate intercellular communications in physiology & pathology
- Many of the same surface receptors as cells
- Topic of growing interest in flow cytometry
- In principle, the same approach can be used to assign ERF values to sub- $\mu\text{m}$  or nm sized particles
- Techniques that can accurately measure bead # concentration need to be established
- The few examples found in the literature are very time consuming and very expensive
- NIST collaborative efforts to develop better techniques

# Sub- $\mu\text{m}$ Bead # Concentration Techniques

Technique	Size Limit/Range (nm)	Sample Volume	[Sample] mL-1	Caveats
LO	2000	15 mL	$10^3$ to $10^4$	size limit dilution error
EM	1 - 100	10 $\mu\text{L}$	$10^{10}$ to $10^{12}$	unknown volume collection time
AF4-DLS	2	10 $\mu\text{L}$	10 mg	not accurate
NTA	10-1000	12 $\mu\text{L}$	$10^6$ to $10^9$	need standard
RPS	200	15 mL	$10^4$ to $10^6$	need standard size limit dilution error
Next Gen RPS	60	10 $\mu\text{L}$	$10^6$ to $10^{10}$	need standard
FCM	80	100 $\mu\text{L}$	$10^5$ to $10^7$	need standard
Quantum FCM	30	N/D <sup>†</sup>	N/D	N/D
Virus Counter	25-300	200 $\mu\text{L}$	$10^5$ to $10^9$	virus specific

<sup>†</sup> Not determined



## Important Developments

- Flow Cytometry Standards CRADAs/Consortium is bringing stakeholders together to develop measurement services, reference materials, ref. data and reference methods (NIST/NIH co-management)
- NIST is performing ERF Assignments of Calibration Beads through CRADAs
- NIST is adding more reference dyes and laser colors to assign ERF values for all fluorescence channels for FCM
- NIST is working with stakeholders to determine # concentrations of sub-micron bioparticles and assign ERF values to sub-micron calibration beads

# Acknowledgements

**ERF Assignments: Lili Wang, Dolf Gaigalas, Linhua Tian, Dean Ripple, Sandra DaSilva, Nancy Lin**

**Modeling of Antibody Binding: Dolf Gaigalas**

**Quantitative  $^1\text{H}$  NMR: Aaron Urbas, Mike Nelson**

**Particle Counting Discussion Group:**

**Kurt Benkstein, Richard Cavicchi, Sandra DaSilva, Nancy Lin, Sheng Lin-Gibson, Laura Pierce, Dean Ripple, Sumona Sarkar, Wyatt Vreeland, Lili Wang**

**Sub-micrometer Bead # Concentration Measurements**

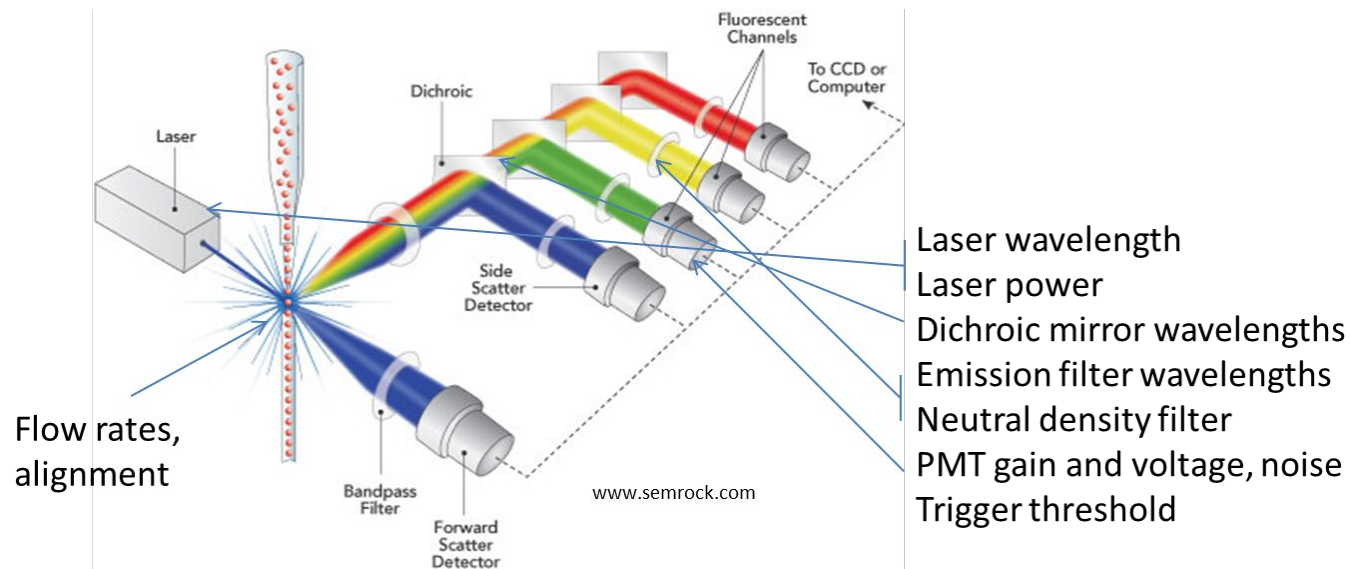
**Kurt Benkstein, Elzafir Elsheikh, Sean Lehman, Bryant Nelson, Sergey Polyakov, Dean Ripple, Linhua Tian, Wyatt Vreeland, Lili Wang**



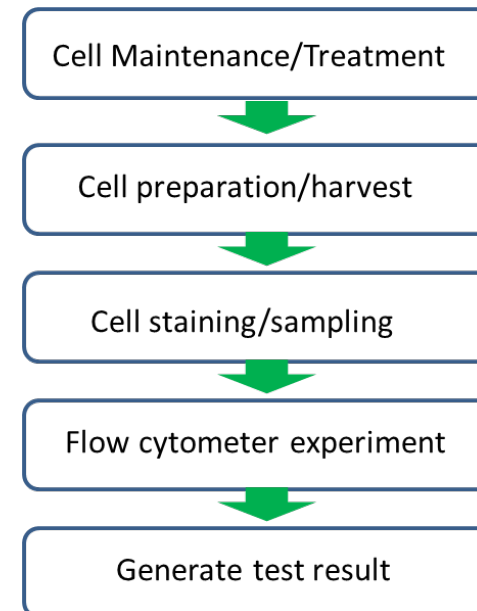
**Questions???**

# Flow Cytometry Measurement Protocols

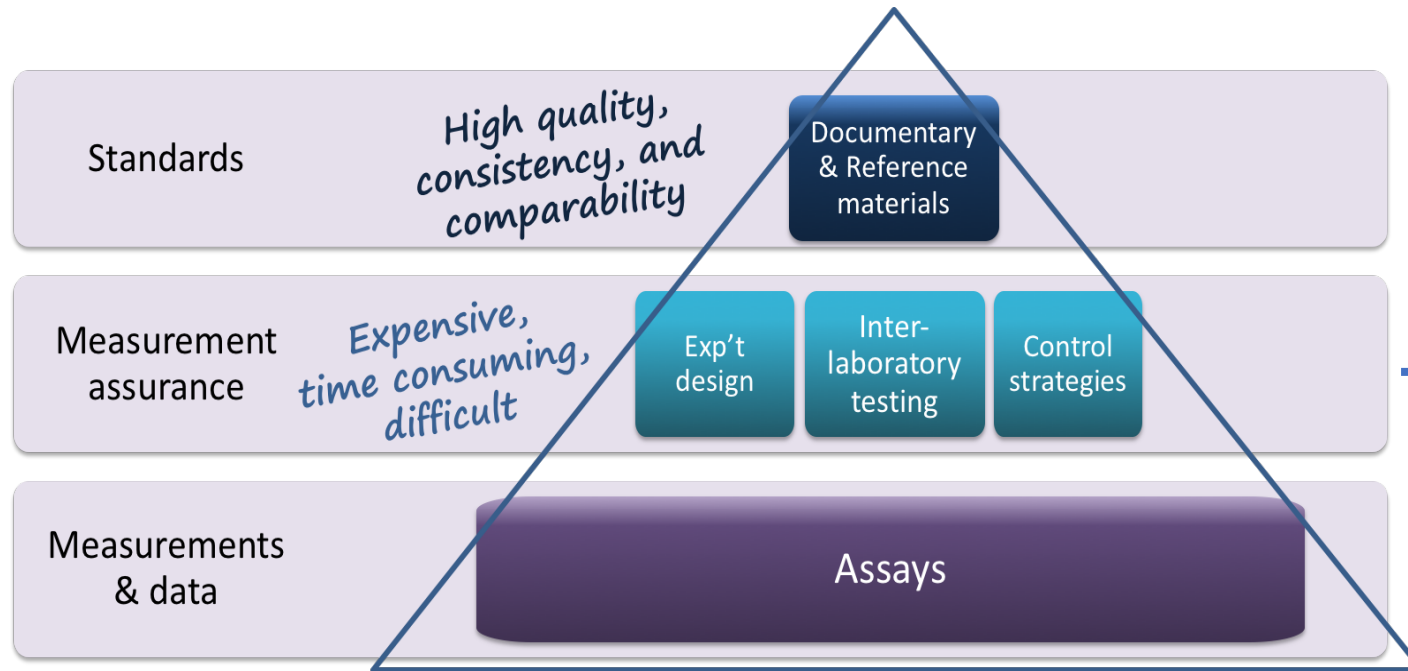
John T. Elliott Jr., Cell Systems Science Group Leader  
National Institute of Standards and Technology (NIST),  
Department of Commerce, Gaithersburg, MD 20899



## Protocol Flow chart



# Measurement Assurance for Biological Assays



Transition between bioassay to documentary standard

## Measurement Science Tools

- Cause and effect diagrams
- Sensitivity analysis
- One-off controls (i.e. limit of detection)
- In-process controls (i.e. cells OK?)
- Interlaboratory comparisons



## Measurement Infrastructure

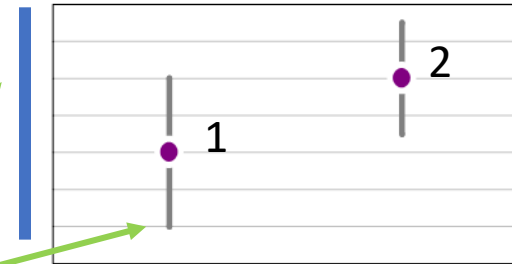
- High quality protocols**
- Control specifications
- Reference materials

- Measurement infrastructures underpin generalized assay protocols/platforms
- Pre-competitive and consensus driven
- Can be tailored to a particular product, cell type, biomarker, assay, etc.

# Developing high-quality protocols for flow cytometry: a measurement science approach

- Components of the measurement result

- **Value**- it is on a scale; enables compared to other measurements
- **Uncertainty**- variability in the measurement; enables statistics
- **Evidence**- evaluation of the measurement system; confidence

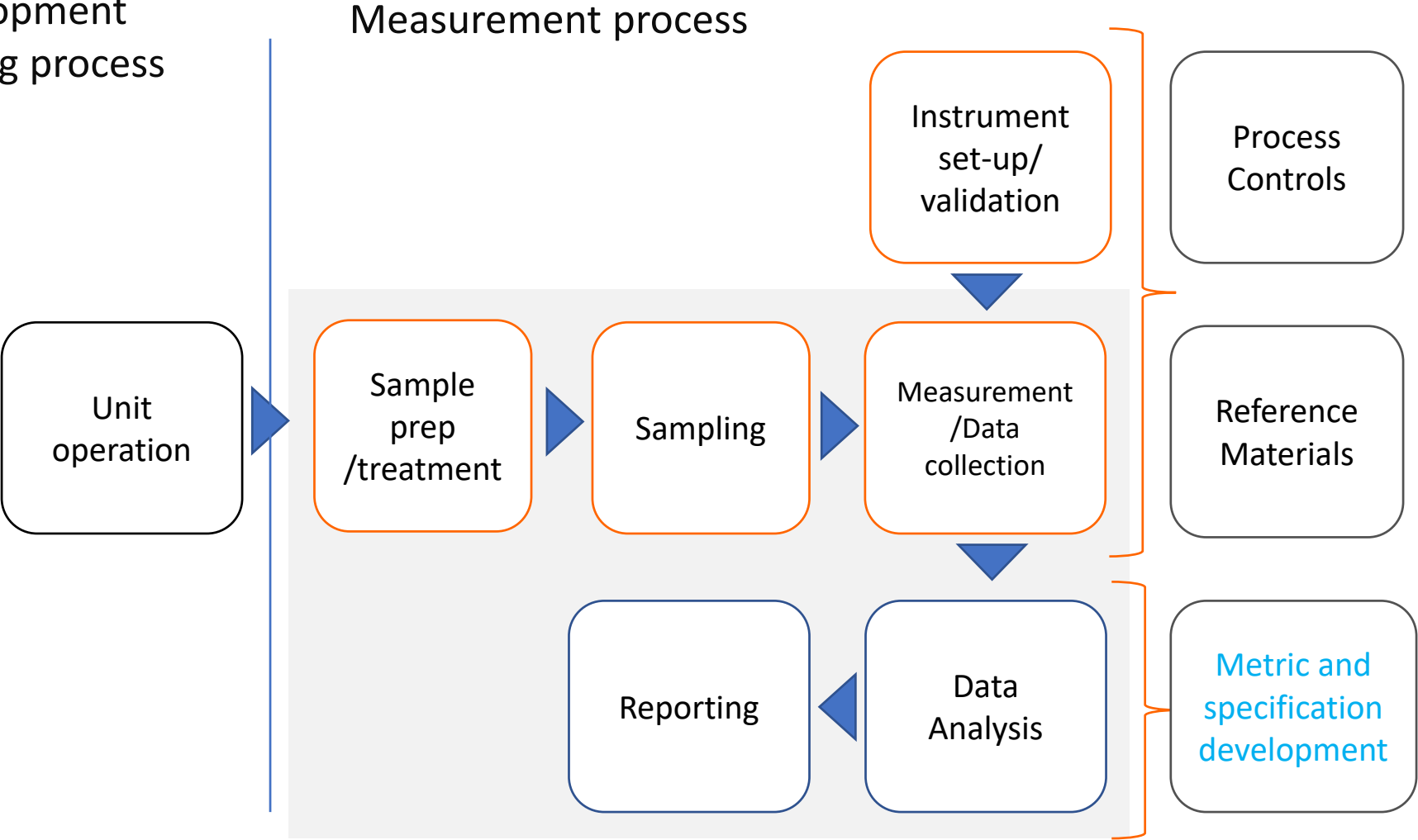


- Measurement is a process that generates a test result

- What are the sources of variability?
- Are the process steps working correctly?
- Do you have specification ranges for each step?

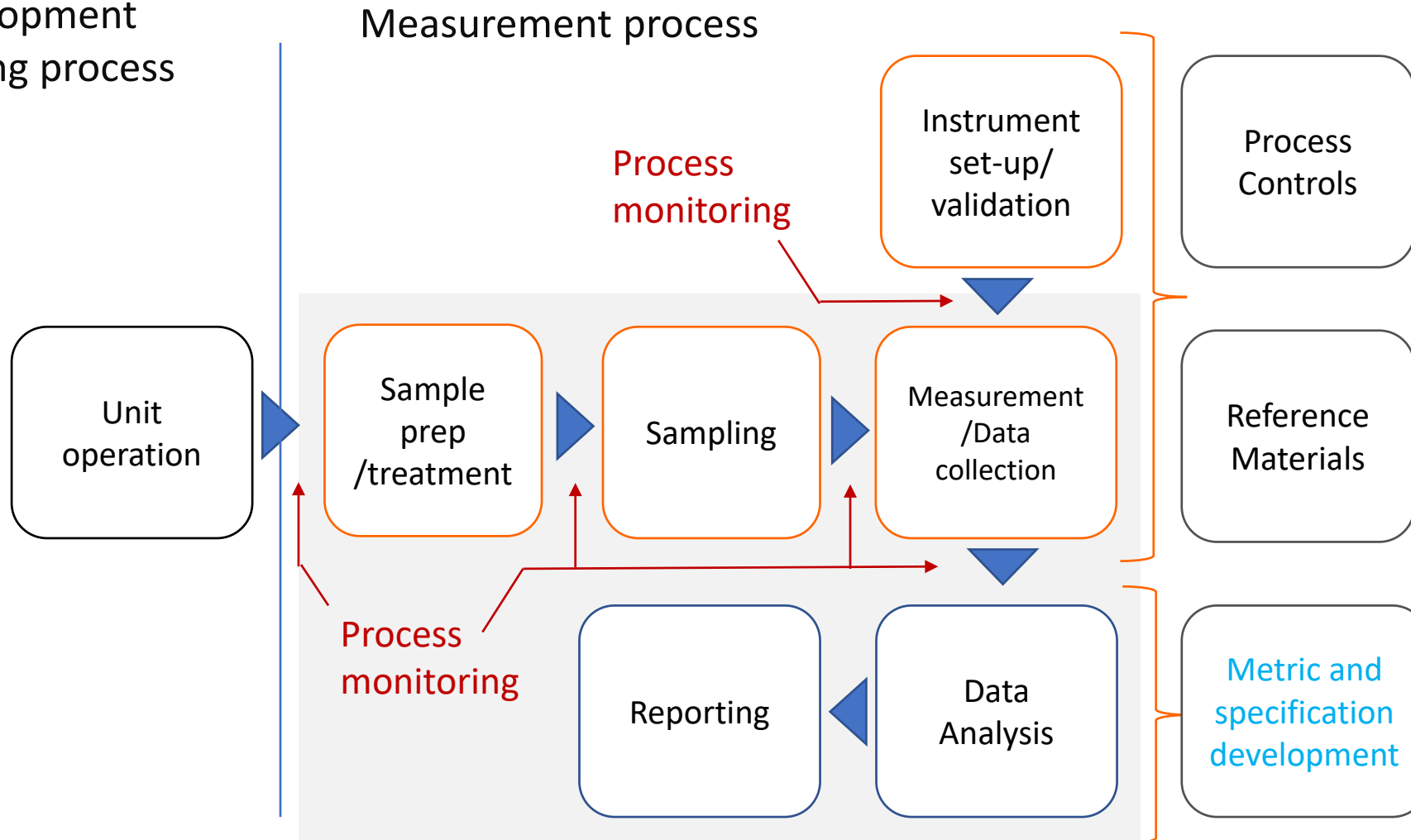
# Generalized Measurement Process for a Cell Assay

Product development  
/manufacturing process



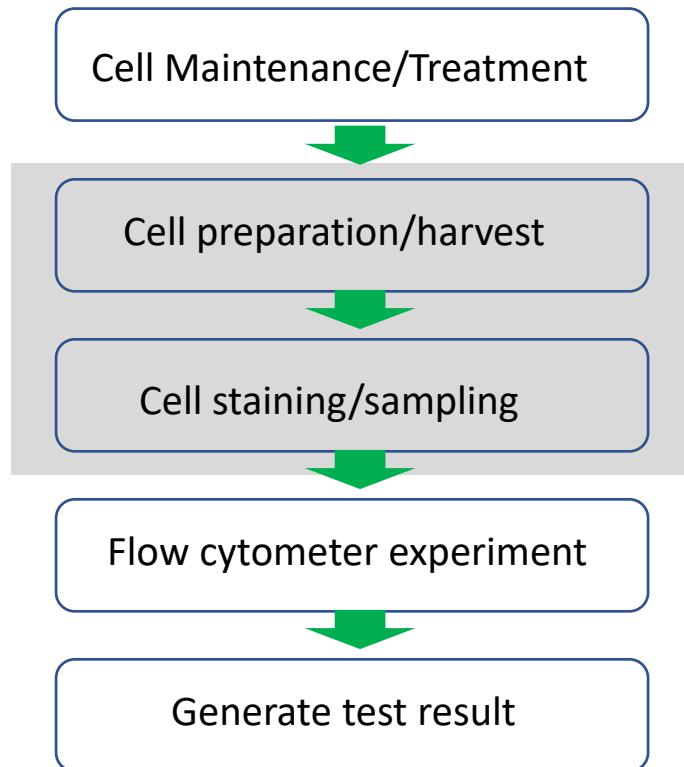
# Generalized Measurement Process for a Cell Assay

Product development  
/manufacturing process





# Flow Chart for a Simple Treatment Flow Experiment



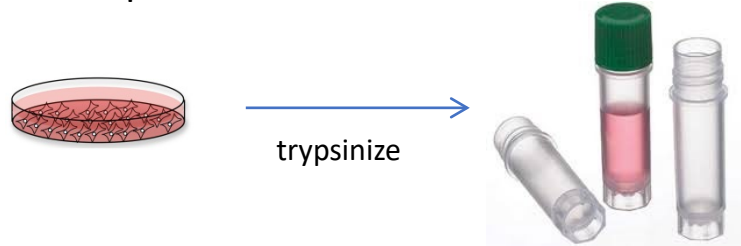
- Consider the measurement as a process.
- What are the general steps of the process?
- What kinds of problems can happen in each step?

NOTE: Each step includes many manual timed steps, pipet mixing/resuspension steps, rinsing steps, reagent additions, instrument parameter settings.

# Ideal conditions for sample prep/staining

## Cell Harvest:

Cells are analyzed in suspension



## Ideal conditions:

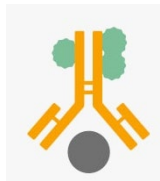
- Confirmed single cell suspension
- little debris, few cell clumps
- adequate cell density
- Stable storage matrix
- viable (if required)
- fixed (if robust fixative)

## Cell Staining:

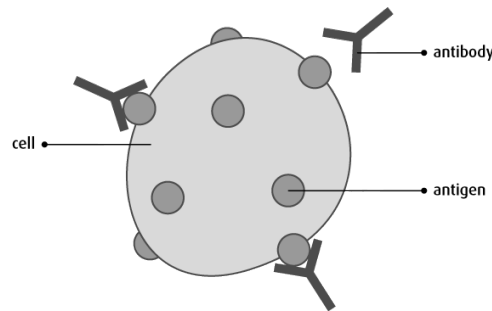
Fluorescent antibodies

Nuclear dyes

Membrane dyes



The Antigen - Antibody Reaction



## Ideal conditions:

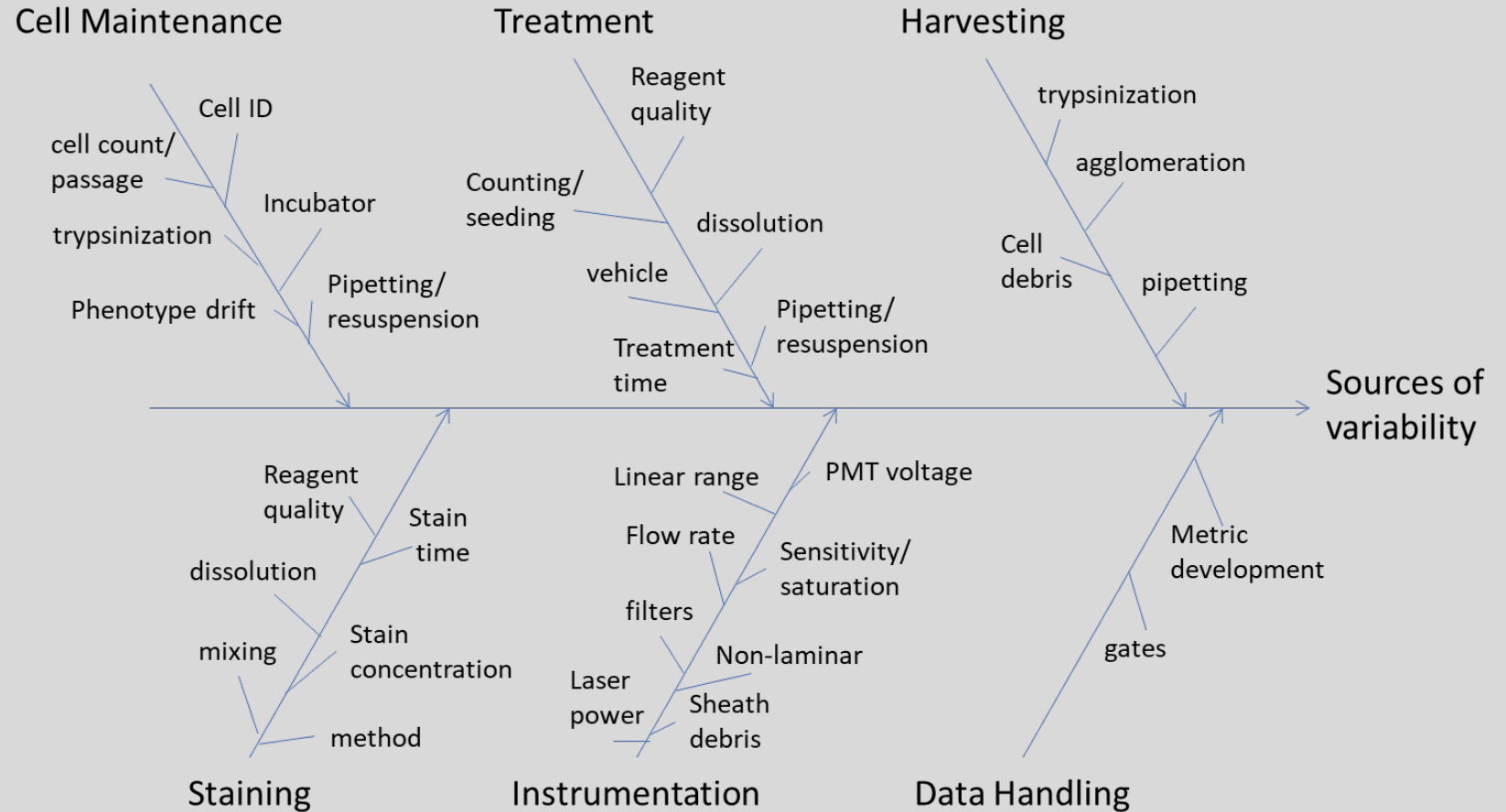
- high-quality stains (known antigen, conjugates, ultra high affinity antibodies, low non-specific binding)
- well-defined staining protocol
- controls to verify staining procedures
- bright fluorophore, photostable, not sensitive to environment
- known measurement stability
- traceable to a fluorescence reference system

- Un-ideal conditions may reduce confidence in the measurement system

# Sources of Variability in a Flow Cytometry Assay

- A large number of factors can influence a test result.
- Identify the potential sources of variability
- Design control experiments to assess assay sensitivity
- Identify conditions where measurement system is stable.

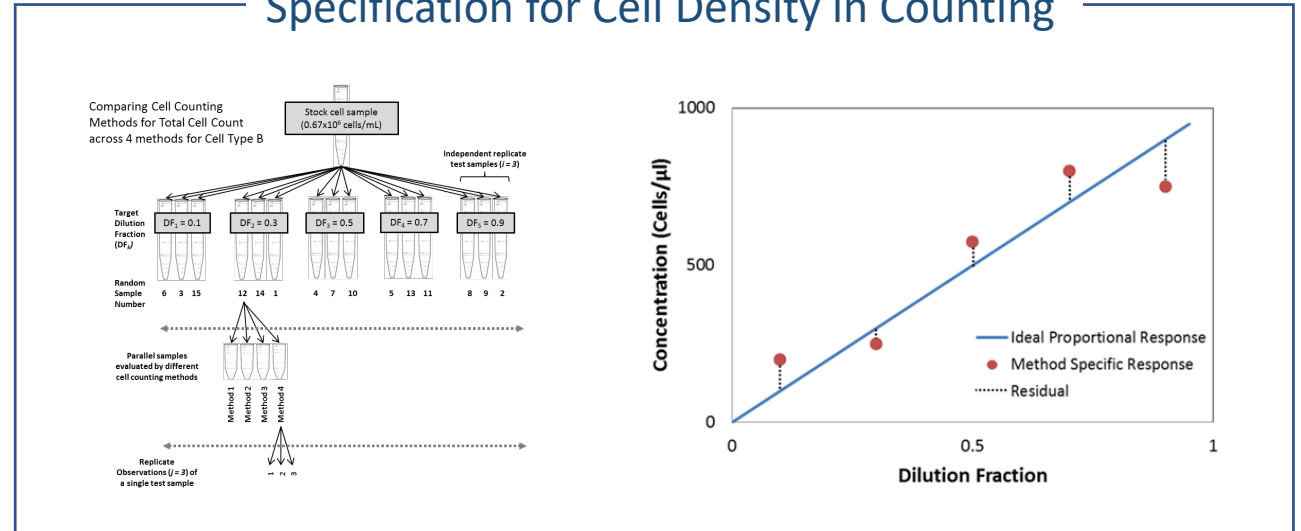
Cause and effect diagram for a flow cytometry assay



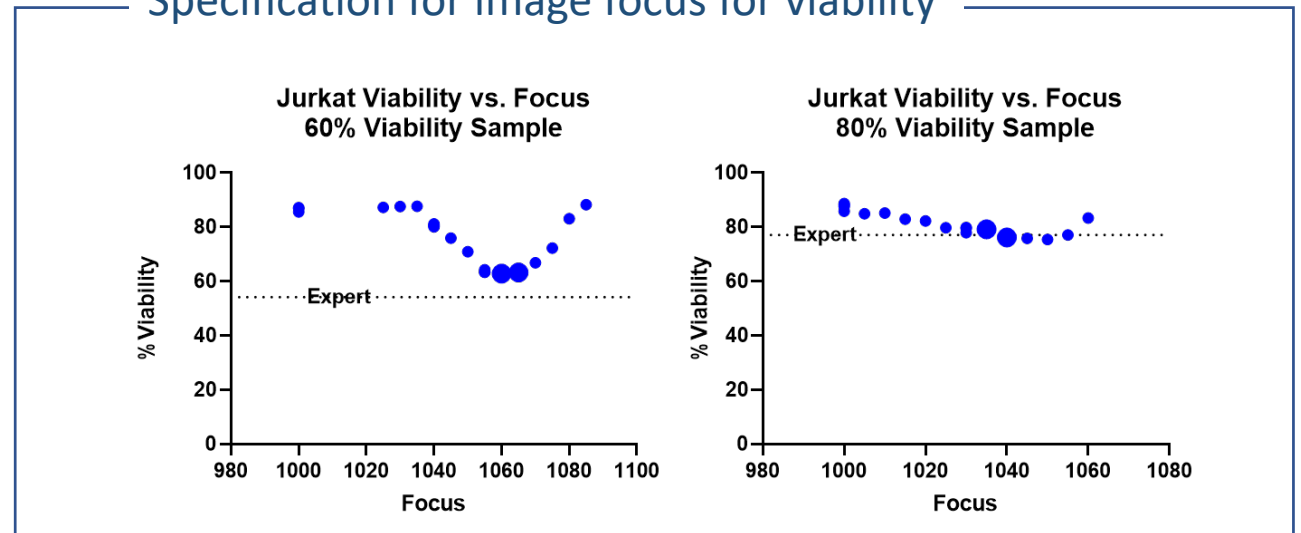
# One-off Control Experiments

- Not necessarily performed frequently
- General platform suitability
  - readout interferences
  - Sample compatibility
  - sample quality
- Specific product suitability
  - custom test material
  - matrix
- production method
- May require actual sample

## Specification for Cell Density in Counting

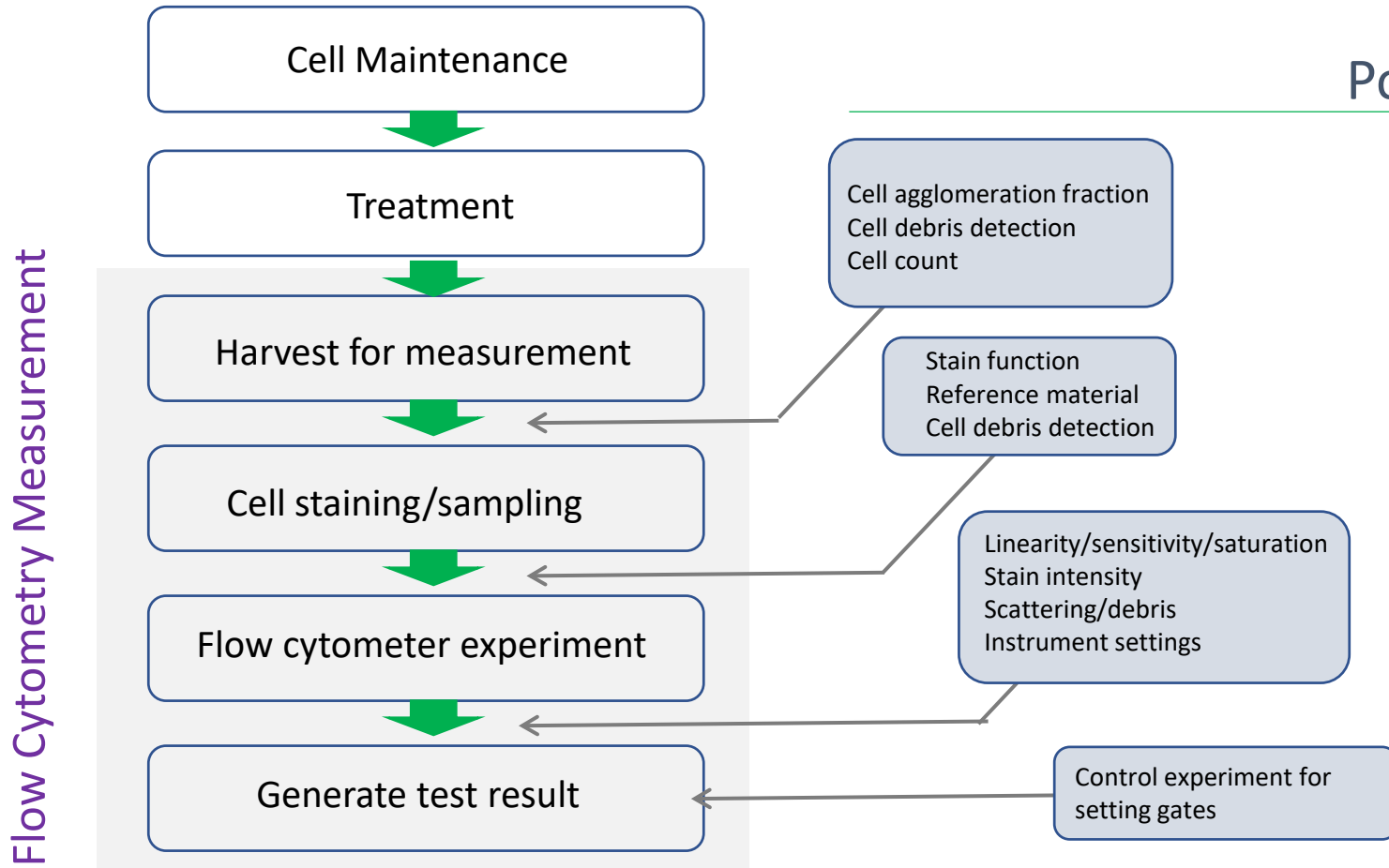


## Specification for image focus for viability



# In-Process Measurement Controls

- Performed frequently (e.g. every experiment)
- Realtime evidence of measurement system status
- Must meet specifications to trigger confidence in measurement result

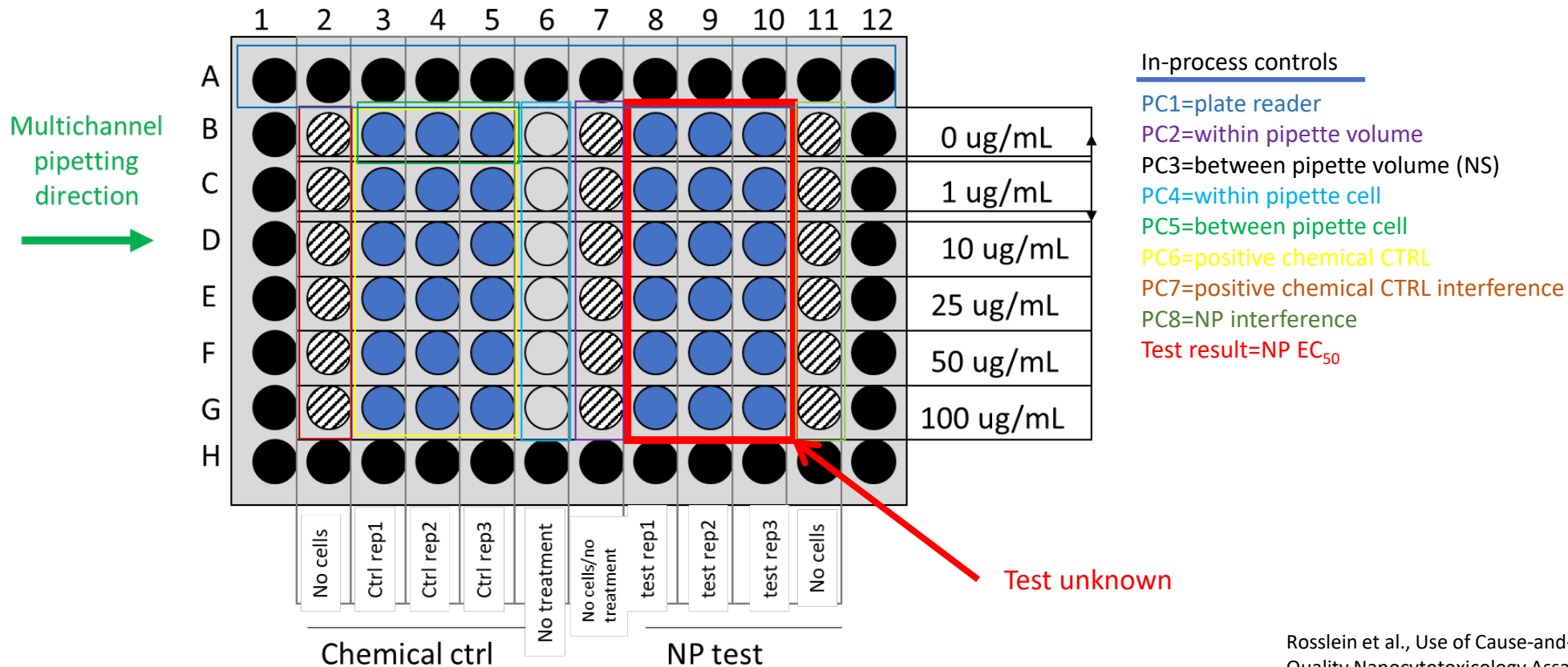


## Possible in-process controls

- Indirect and direct measurements
- Integrated into protocol
- Liquid handling and sample handling
- Testing of multiple steps

# Assay Plate Designs

- Leverage multiwell plate designs to include process control measurements
- Large fraction of quality “real-estate” on the assay plate
- Control data is collected during the measurement
- Plate design depends on the measurement needs



# Robustness Testing- Intra and interlab studies

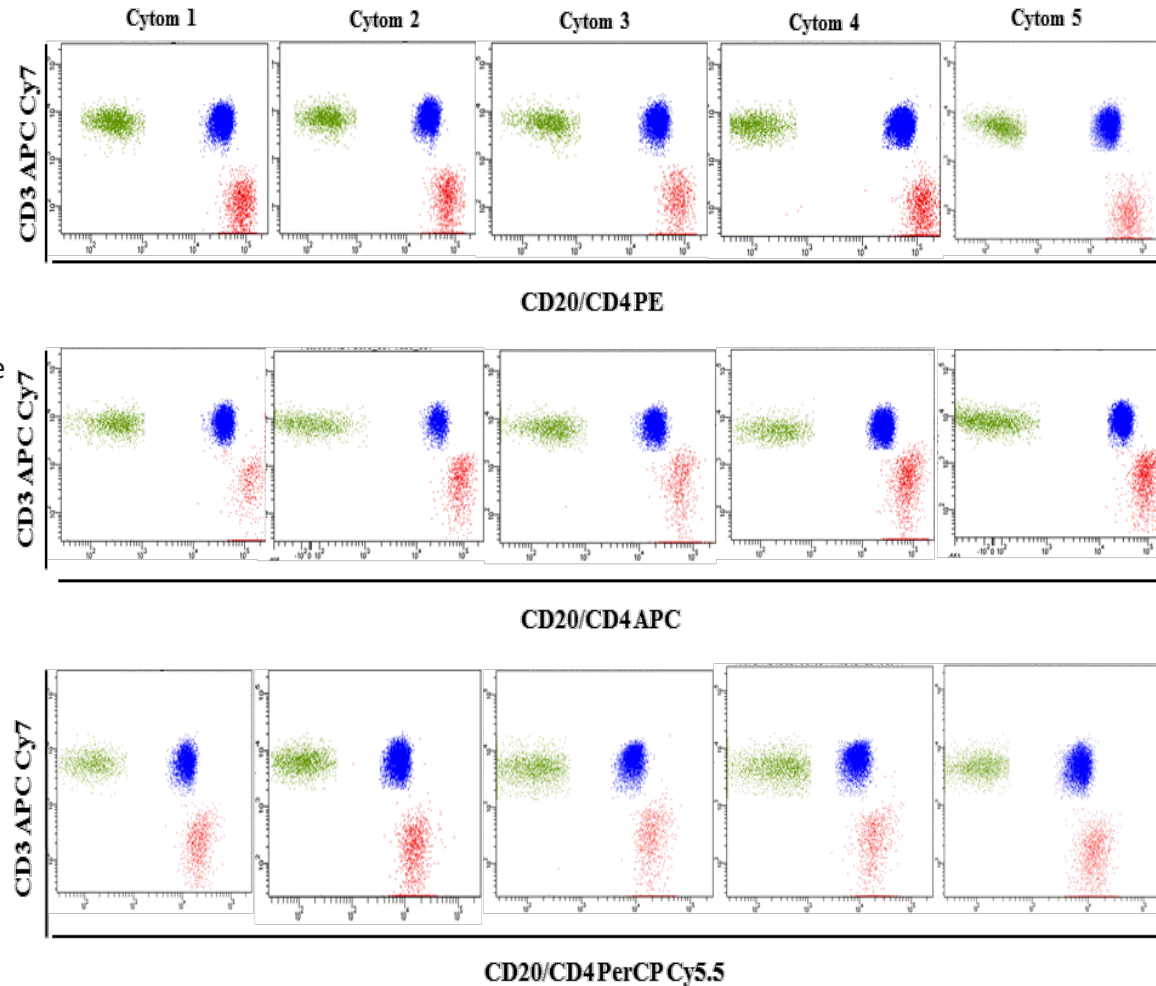
## Quantifying CD20 Expression Based on CD4 Reference

### Cytometer Setting

1. Identify a target cytometer with largest  $SD_{EN}$
2. Set up PMT voltages ensuring that autofluorescence of unstained whole blood sample are within 2.5-3 times of  $SD_{EN}$  of that detector and signals from positively stained samples are within the detection range
3. (a) Run hard-dyed calibration beads and ensure linearity in the channel used for biomarker quantification; (b) record mean fluorescence intensity (MFI) of a bead population with medium intensity for all channels, and transfer the MFI to all other cytometers
4. Perform cytometer compensation with singly stained controls
5. Run test samples

### Samples

Whole blood samples were stained with a cocktail of the following antibodies under saturation conditions: CD45 AmCyan, CD3 APC-Cy7, CD19 V450, either CD4 PE / CD20 PE, CD4 APC / CD20 APC, or CD4 PerCP-Cy5.5 / CD20 PerCP-Cy5.5



# Modified assay protocol

## 3. Protocols

### Materials to Be Supplied by the User

- 96-well plates suitable for tissue culture
- repeating pipettes, digital pipettes or multichannel pipettes
- 96-well plate reader

### 3.A. General Protocol

1. Thaw the CellTiter 96® AQ<sub>Woods</sub> One Solution Reagent. It should take approximately 90 minutes at room temperature, or 10 minutes in a water bath at 37°C, to completely thaw the 20ml size.
2. Pipet 20µl of CellTiter 96® AQ<sub>Woods</sub> One Solution Reagent into each well of the 96-well assay plate samples in 100µl of culture medium.

**Note:** We recommend repeating pipettes, digital pipettes or multichannel pipettes for convenient uniform volumes of CellTiter 96® AQ<sub>Woods</sub> One Solution Reagent to the 96-well plate.

Incubate the plate at 37°C for 1–4 hours in a humidified, 5% CO<sub>2</sub> atmosphere.

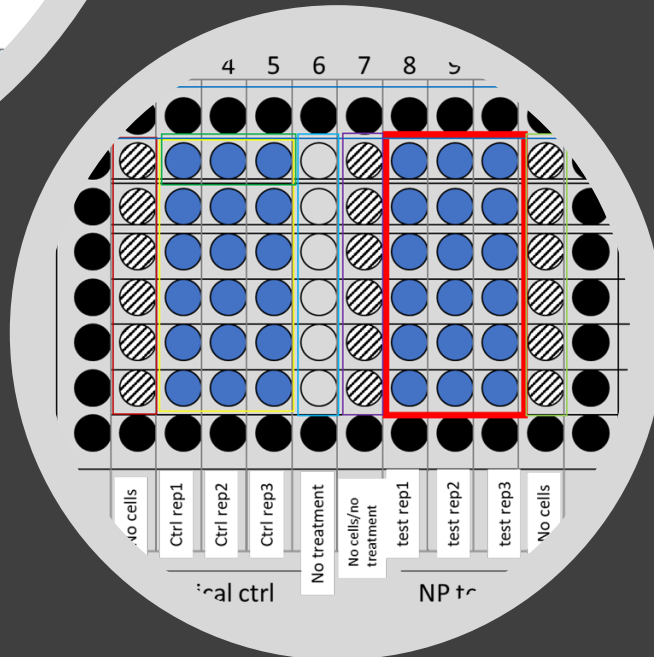
**Note:** To measure the amount of soluble formazan produced by cellular reduction of

Step 4. Alternatively, to measure the absorbance later, add 25µl of 10% SDS +

SDS-treated plates protected from light in a humidified chamber at room temperature for 10 minutes.

Step 4.

Read absorbance at 490nm using a 96-well plate reader.



# Evidence-Based Protocols

- Modified assay protocol includes:
  - In-Process controls/Assay plate layouts
  - Specific pipetting instructions
  - One-off process controls (when required)
  - Specification targets

### Specifications for Control Experiments

Assay Test Result: NP EC<sub>50</sub> no serum=23±3 µg/mL; NP EC<sub>50</sub> serum=

Control	Serum free			Serum		
	target value	range	variability	target value	range	variability
Control 1 (within B6–G6)	1.8 OD	1.5-2.0 OD	<10%	2.0 OD	1.8-2.3	<7%
Control 2 (between) B3-B6 B8-B10	1.5 OD	1.3-1.8 OD	<12%	2.2 OD	1.8-2.8	<7%
Control 3A Background B7-G7	0.06 OD	0.05-0.09	<6%	see serum free		
Control 3B <sup>1)</sup> Background Chemical Control B2-G2	0.06	0.05-0.09	<6%	see serum free		
Control 3C <sup>2)</sup> Background NP B11-G11						
Control 4 <sup>3)</sup> Chemical reaction control	49.9	47.5-51.5		77.2	54.3-99.4	

The process control measurements provide evidence the measurement system is functioning correctly



# Evidence-based Protocols for Flow Cytometry

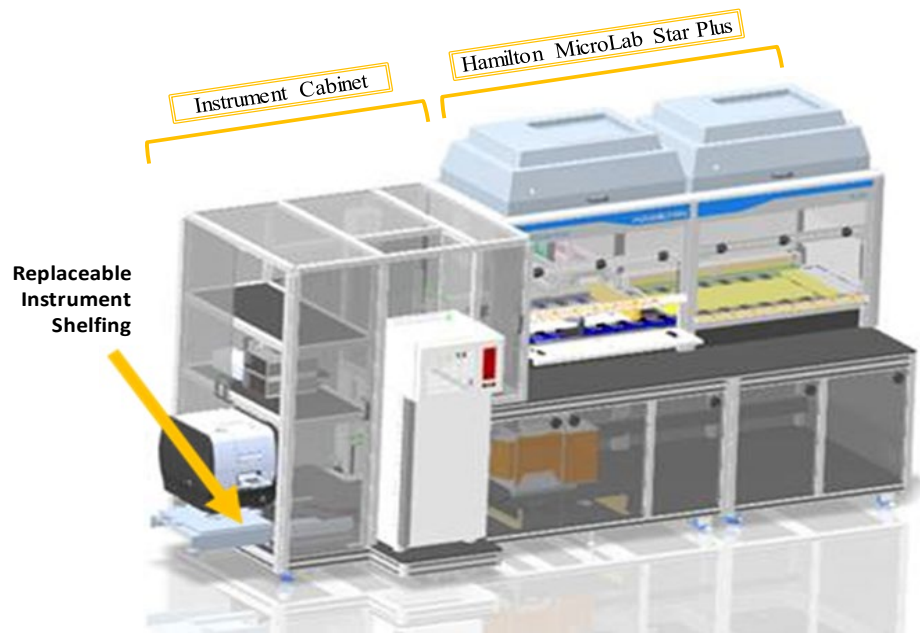
- Measurement science tools can guide a measurement assurance strategy
- Level of control depends on the fit-for-purpose application
- Precompetitive, but facilitates customization for specific product, cell type, etc

## Possible Protocol Needs for Consortium?

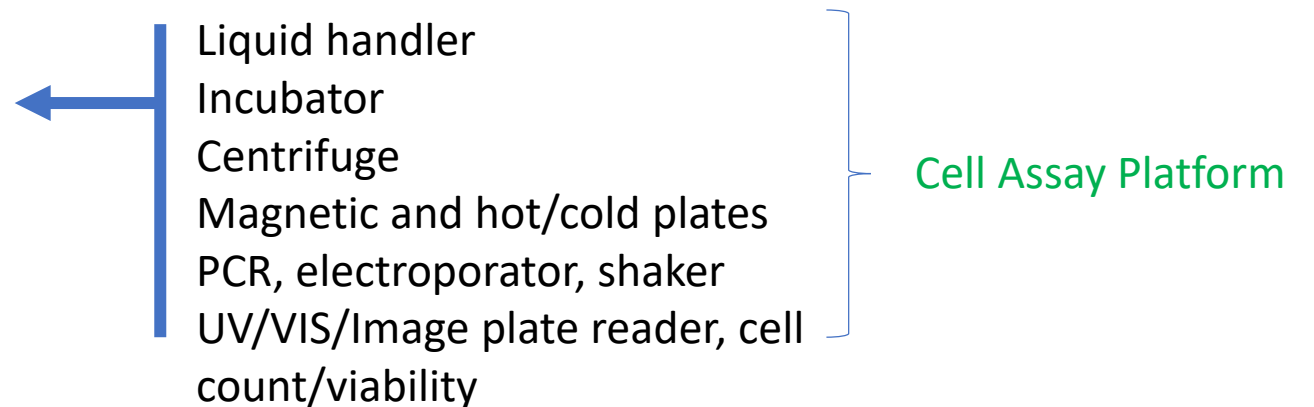
- Cell type specific biomarker detection
- Fluorescence reference systems
- Process controls for sample preparation and staining
- One-off process controls for customized system suitability
- Reference materials for instrument-independent gating

# Leveraging automation

- Integrates to plate design concept
- Facilitates performing a large number of experiments
- Intentionally introduce variability
- Serve as an intra-laboratory test platform



## NIST P-CAMP – Prototype Cell Assay Measurement Platform





# Summary

- **Measurement science tools for protocol development**
  - Sources of uncertainty
  - One-off control experiments
  - In-process control experiments
  - Specifications on measurement system controls
  - Robustness and interlaboratory testing- possible automation assist
- **Assay Plate Design**
  - In-process controls for realtime readout of measurement system performance
  - Designed for protocol performance monitoring and not test number
- **Evidence-based Protocol**
  - Protocol with assay plate design including control experiments and specifications
  - Suitable to develop an SOP
  - Can be tailored to a specific item (i.e. cell line, biomarker, assay readout)
  - Possible consortium output and starting point for a standard.



# Solutions for Consistent Cell Therapy Manufacturing

Anagha Divekar

# Our Mission

Enabling Legendary Discovery from Research to Cure



# Our Way....

- ▶ Privately owned company, incorporated in 2002
- ▶ Headquartered in San Diego, California
  - New five building campus opened mid-2019
- ▶ Over 27,000 Catalog products, 100+ new products per month
- ▶ Several disruptive technology platforms enabling rapidly growing applications across proteogenomics and COVID-19 research
- ▶ Certifications
  - ISO 13485:2016 for all operations since 2018
  - MDSAP certified for designated suite since 2019



# Custom & Off-the-Shelf Products Tailored to Your Specific Needs



**Conjugated Antibodies**



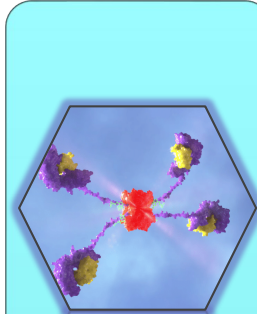
**Cocktails, Liquid & Dried Reagents**



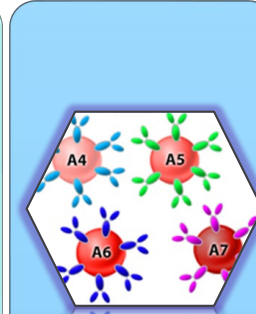
**Assay Development Across Multiple Platforms**



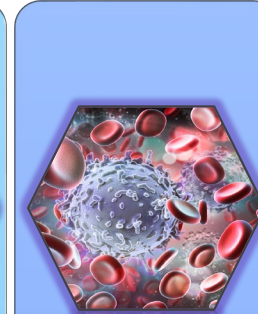
**Recombinant Protein & Antibody Development**



**Soluble MHC Products: Flex-T™**



**Biomarker Multiplexing: LEGENDplex™**



**Control Cells: Veri-Cells™**



**Proteogenomics: TotalSeq™**



**Bioprocessing & GMP Solutions**

**From Ideas To Solutions**

# Cell and gene therapy manufacturing needs

## Batch to Batch Consistency

- Quality products – ISO 13485:2016, GMP
- Documented processes: SOPs, Batch Records, Product Specifications

## Analysis of Potency

- Consistent standardized assays
  - Biomarker multiplexing, ELISA, functional bioassays

## QC of Final Product

- Cell health – apoptosis, live/dead discrimination, mitochondrial function
- Phenotype analysis
- Assay controls (Veri-Cells™)

## Batch Size

- Bulk size of validated reagents available in mg or gm size at desired specifications
- Lot to lot consistency data



# Cell and gene therapy manufacturing needs

## Customization

- Formats (cocktails, dried or lyophilized)
- Custom proteins or antibodies, recombinant or hybridoma
- GMP Manufacturing

## Therapy effectiveness

- Single cell analysis by flow cytometry or proteogenomics
- Consistent standardized assays
  - Biomarker multiplexing, ELISA, bioassays
- Phenotyping

# Veri-Cells™

## Lyophilized human cells

- ▶ Long shelf life (up to 4 years)
- ▶ Large batches available (1000's of vials)
- ▶ Wide range of marker detection (150+)
- ▶ Customized versions to desired specifications

# Lyophilized/dry down reagents

- ▶ Large batch sizes, lot to lot bridging
- ▶ Long term stability (up to 2 years)
- ▶ Customized versions to desired specifications including cocktailing service with non-BioLegend vendor reagents
- ▶ Custom packaging options
- ▶ Stimulation reagents



For more information contact us at: [info@biolegend.com](mailto:info@biolegend.com)



# Flow Cytometry Standards Consortium Workshop

## Is digital flow cytometry the future ?



*J. Paul Robinson  
Professor & CEO*

**PURDUE**  
UNIVERSITY™

**Single photon with SI Unit**

**Feb.17, 2021**

**J. Paul Robinson/M.Yamamoto**



*Masanobu Yamamoto  
Physicist & Inventor  
CTO*

**MiF**tek

*A Purdue Research Park Company*

~2000 – Flow cytometry moved from analog to digital...

Or did it?

Really all we did was move from measuring analog signals and plotting them, to measuring analog signals and converting to digital...and then plotting them...

Yes, it helped in many ways but its had not given us a path to true quantitation. It's a little more than a band-aid, but its only a bandage...



*A Purdue Research Park Company*

And the question is..

What do we do next?



*A Purdue Research Park Company*

# Flow signal origin is photons as an energy packet (joule)

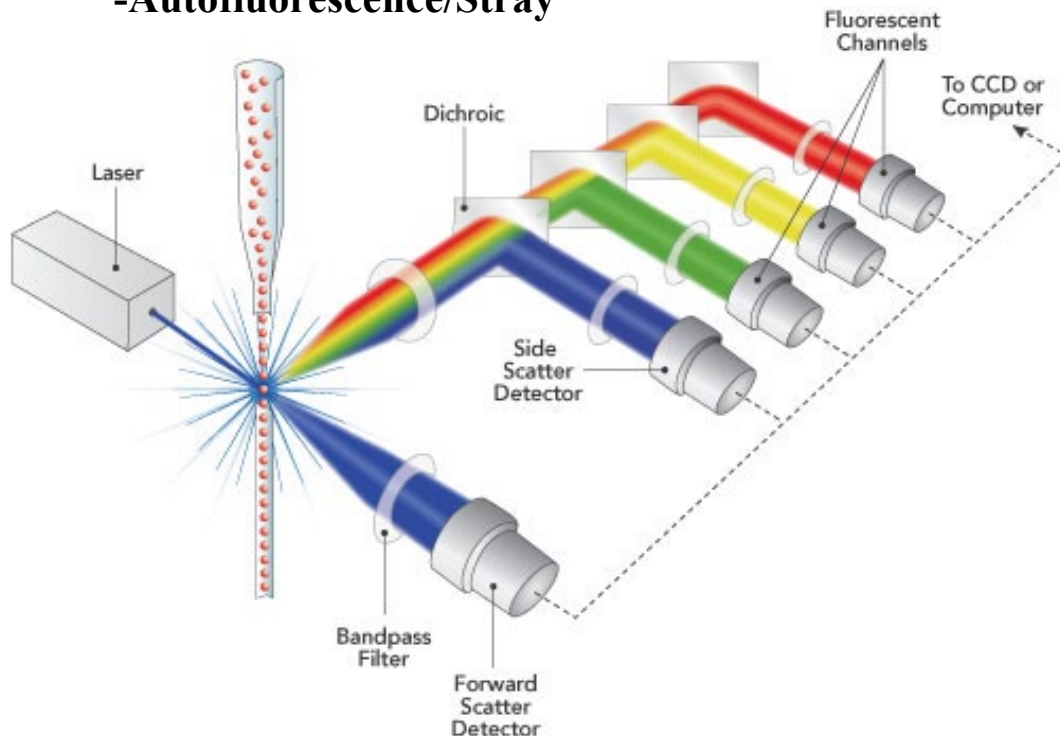
If we can detect photon directly.....

- Photon energy is determined by frequency( wavelength)
- Photon is digital in nature and “ bit ” equivalent
- Photon is defined by SI unit
- Photon is quantum with statistics

**Challenge: sub-ns photon detection/signal processing required**

<Flow Signal>

- Rayleigh/Raman scatter
- Fluorescence
- Autofluorescence/Stray



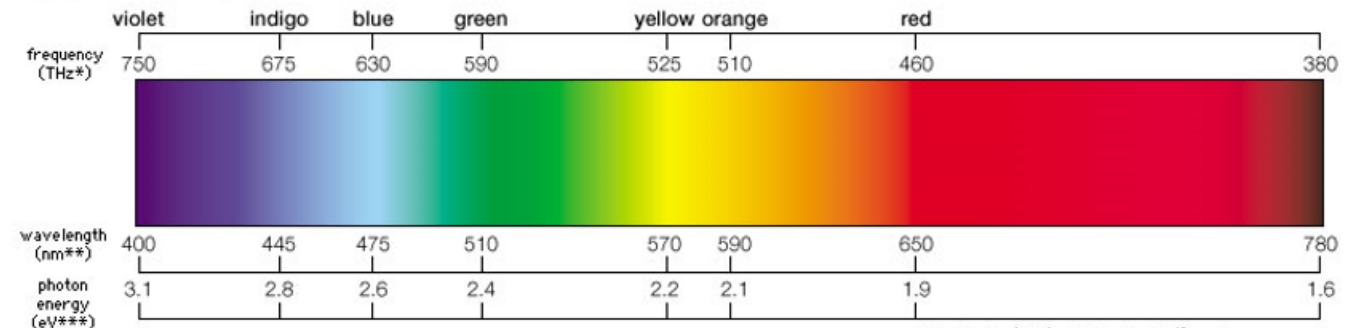
**Photon Energy :  $E = h\nu$  ( h: Plank constant  $6.602E-34$   $\nu = c/\lambda$  )**

$$E = 1,240 / \lambda \text{ [nm] [eV]} \quad eV = 1.60E-19 \text{ [J]}$$

$$400\text{nm Photon} = 3.1\text{eV} = 0.5\text{aJ} = 2 \text{ Mega photon/pW}$$

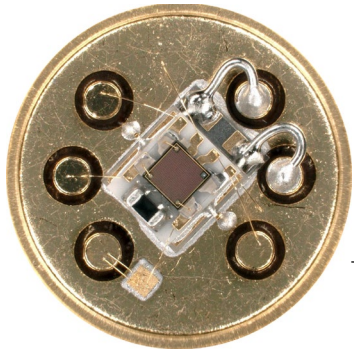
$$800\text{nm Photon} = 1.55\text{eV} = 0.25\text{aJ} = 4 \text{ Mega photon/pW}$$

Light, the visible spectrum

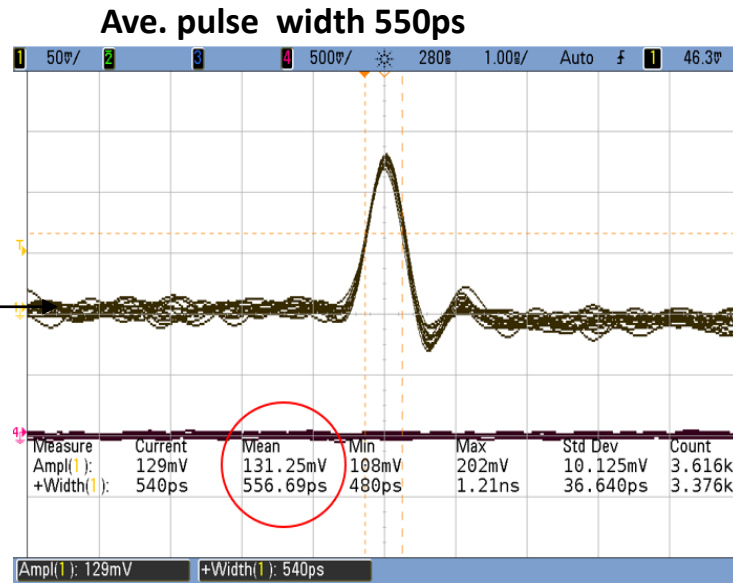
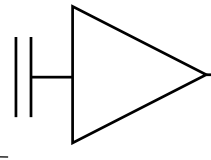




# Developed sub-ns photon signal detection



GHz signal processing



- High speed sensor
- PDE=0.25 at peak
- GHz electronics
- 2 stage Peltier cooling

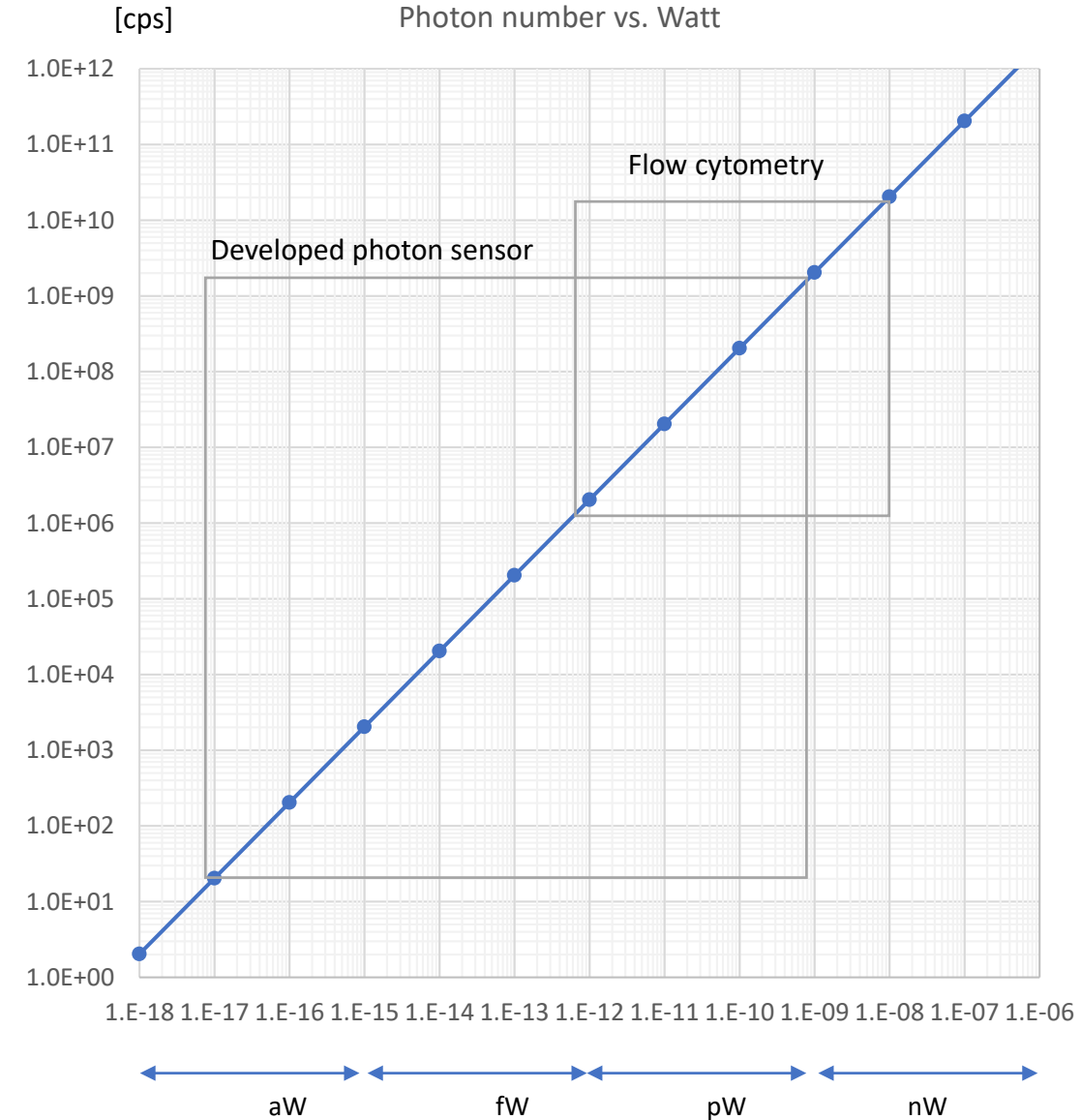


Count dynamic range  
6.5 Log achieved

- DCR ~100cps
- Saturation ~500Mcps

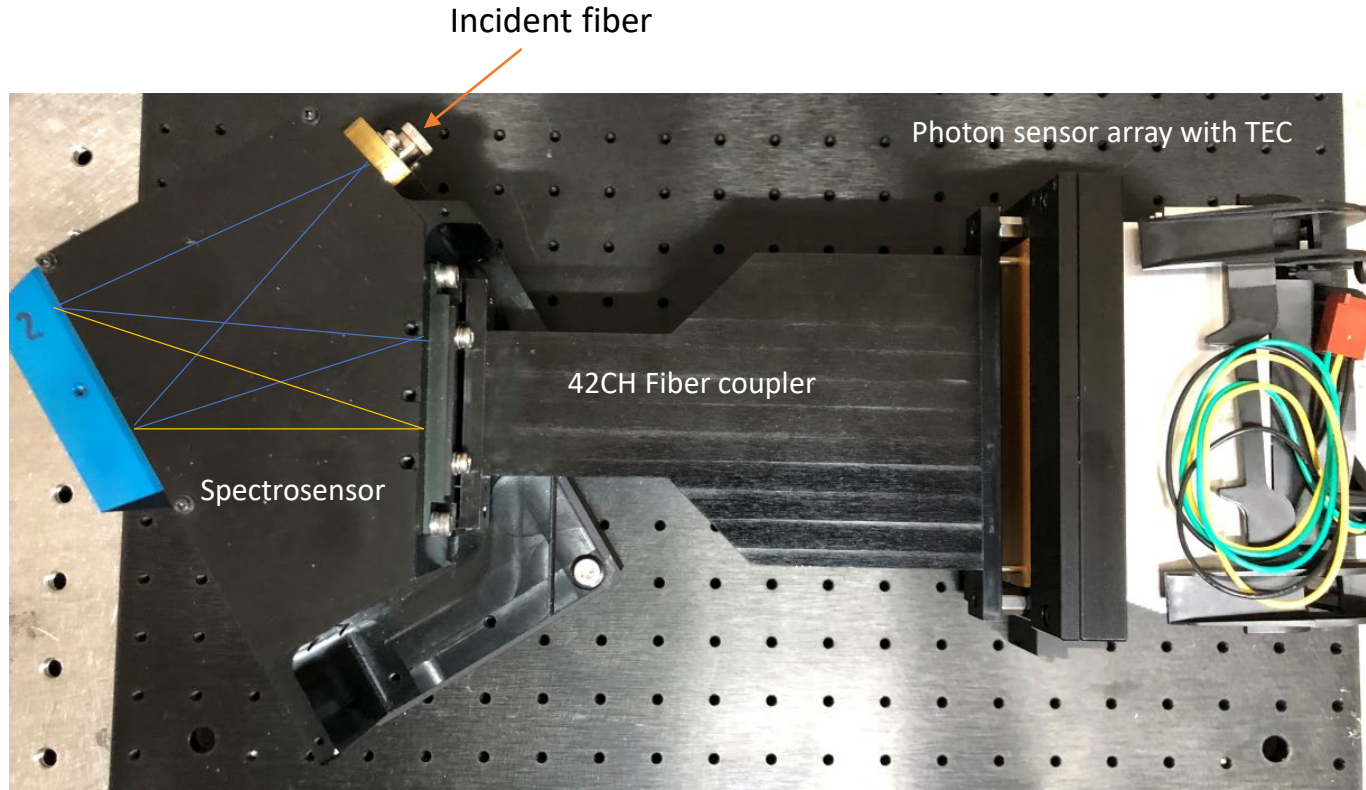


Fluorescence photon detection



# Single channel to spectral photon sensor array(42CH 350-800nm)

8CH was developed by NSF Award

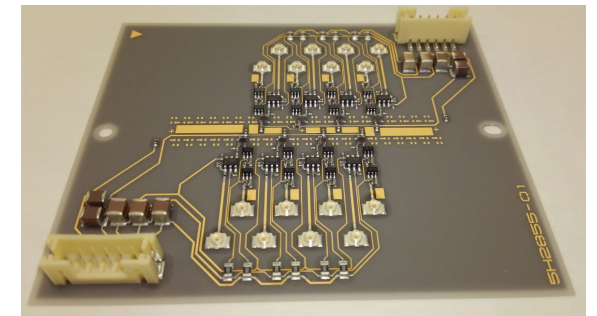
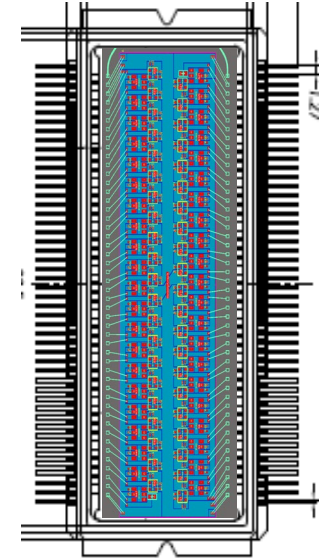


Spectral photon sensor array unit with cooling

42CH Fiber Out



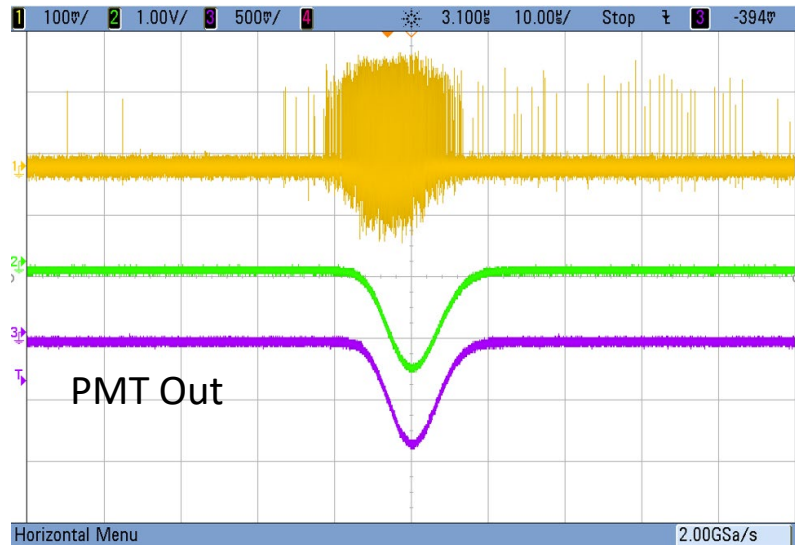
42CH sensor array



Developed  
8CH sensor array

# Photon Digitizer for Photon Bit with 10Gs (100ps) time addressing 8CH 2.5Gs is operating

Detected Photon Burst



Spectral window 10nm/CH

42CH data/event with 420Gsampling/s (Target)

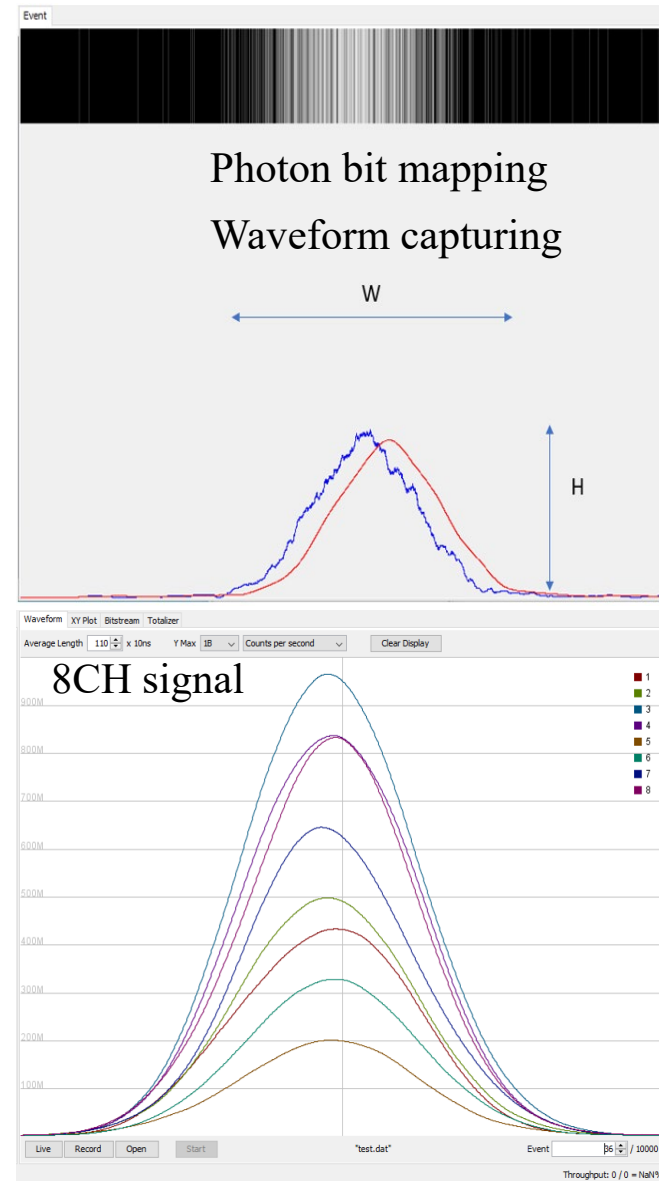
Waveform Analysis



Photon Counting/event



Detected energy /event  
[Joule/event]  
by  
SI Unit



.FCS data  
by  
“Konbata”



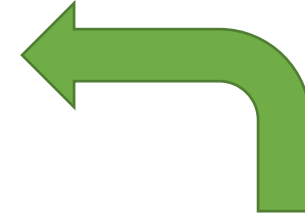
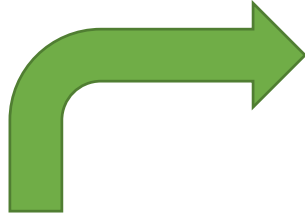
## Discussion:

### What and how photon detection contribute Flow Signal Standards ?

< Flow Cytometry Contribution?>

- Quantization
- Reproduce-ability
- Data Compatibility
- Relative to Absolute
- Calibration
- Data Description

- Next Flow Standards based on SI ??



#### Photon physical nature:

- **energy packet**  $E= h\nu$  [joule]
- **digital in nature = bit**
- **Energy conservation principle**
- **SI unit**
- time domain information
- Photon Statistics (Poisson base)
- Quantum characteristics

#### Biological Potential:

- listen “Voice from molecules”  
(photon counting is just “Loudness”)
- Sensitivity – nanoparticle detection
- **Energy packet – Calibration**
- Time-correlated measurement
- Lifetime /Imaging
- etc.

# SI Units

The SI rests on a foundation of seven (7) [defining constants](#): the cesium hyperfine splitting frequency, the speed of light in vacuum, the Planck constant, the elementary charge (i.e. the charge on a proton), the Boltzmann constant, the Avogadro constant, and the luminous efficacy of a specified monochromatic source. Definitions of all seven (7) SI base units are expressed using an explicit-constant formulation and experimentally realized using a specific *mises en pratique* (practical technique).



The seven SI base units, which are comprised of:

- [Length - meter \(m\)](#)
- [Time - second \(s\)](#)
- [Amount of substance - mole \(mole\)](#)
- [Electric current - ampere \(A\)](#)
- [Temperature - kelvin \(K\)](#)
- [Luminous intensity - candela \(cd\)](#)
- [Mass - kilogram \(kg\)](#)

**Digital Flow = Flow paradigm by Planck constant & time  
keeping compatibility with conventional method**

The International System of Units (SI), commonly known as the metric system, is the international standard for measurement. [The International Treaty of the Meter](#)<sup>†</sup> was signed in Paris on May 20, 1875 by seventeen countries, including the United States and is now celebrated around the globe as [World Metrology Day](#)<sup>†</sup>. NIST provides official U.S. representation in the various international bodies established by the Meter Convention: [CGPM](#)<sup>†</sup> - General Conference on Weights and Measures; [CIPM](#)<sup>†</sup> - International Committee for Weights and Measures; and [BIPM](#)<sup>†</sup> - The International Bureau of Weights and Measures.

The SI is made up of 7 base units that define the 22 derived units with special names and symbols. The SI plays an essential role in international commerce and is commonly used in scientific and technological research and development. Learn more about the SI in NIST [SP 330](#) and [SP 811](#).



# Precision genetic device engineering with TASBE Flow Analytics

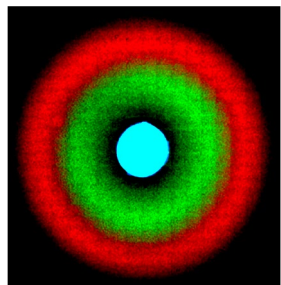


**Jacob Beal**

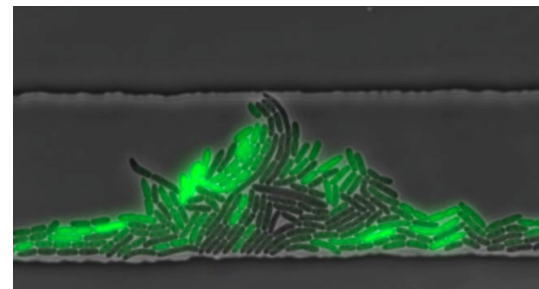
NIST Flow Cytometry Standards Consortium  
Workshop

February, 2021

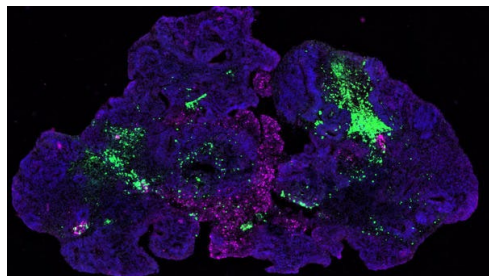
# Three Spheres of Synthetic Biology



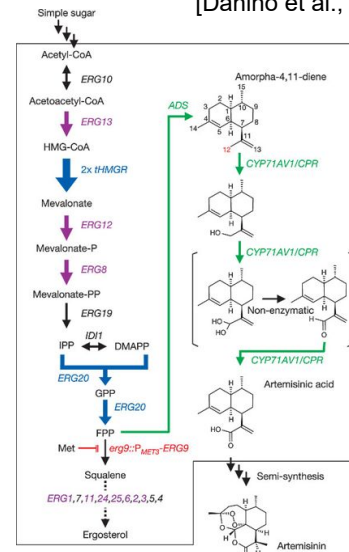
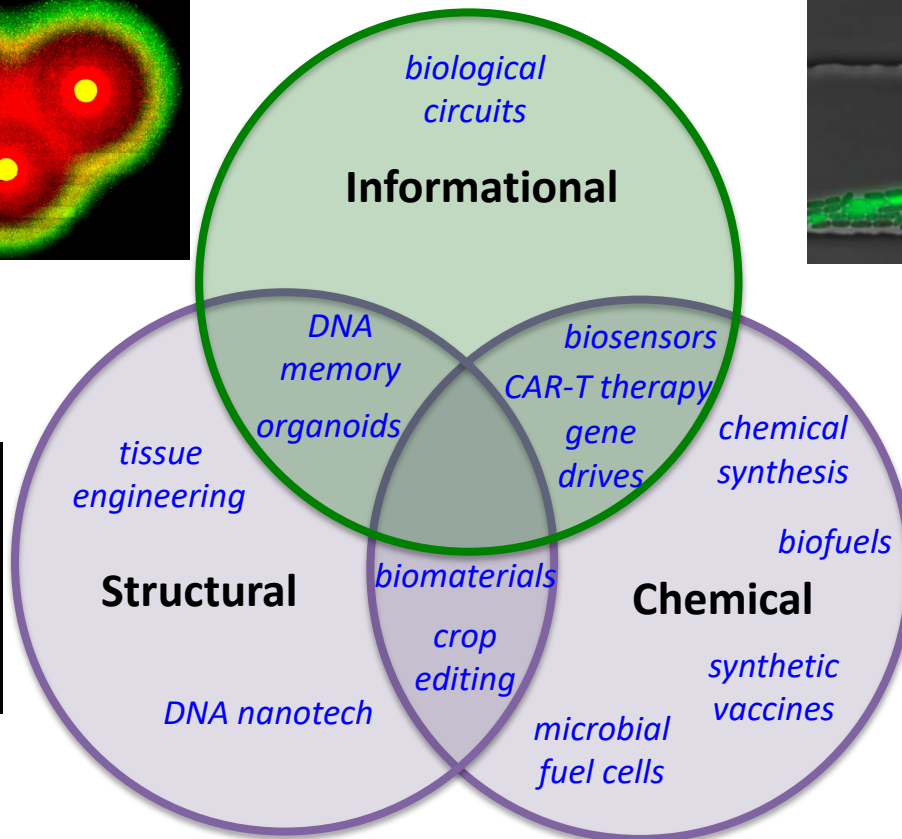
[Basu et al., '05]



[Danino et al., '10]

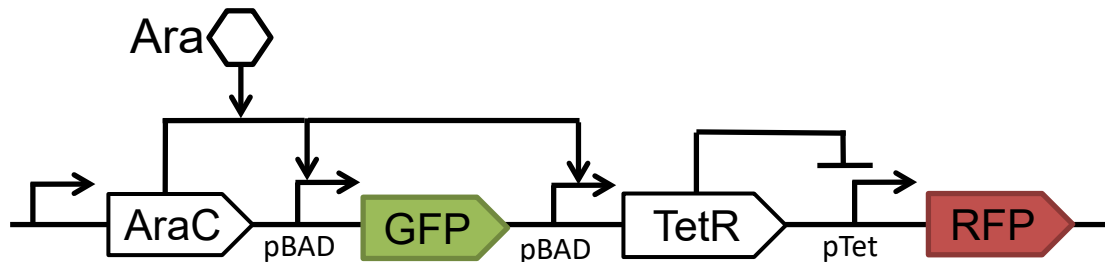


[Quadrato et al., '17]

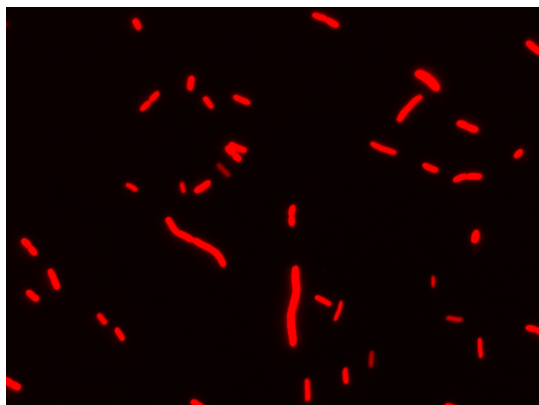


[Ro et al., '06]

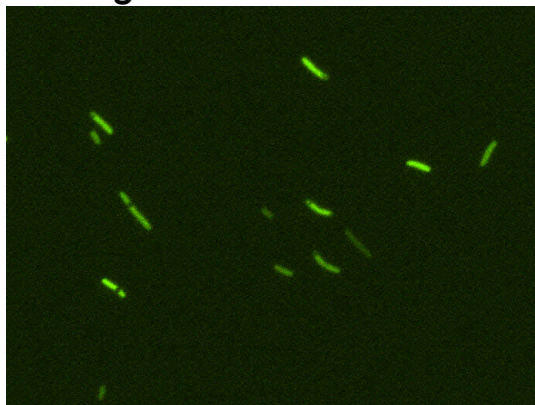
## Biomolecular circuits regulate cell behavior:



No Arabinose

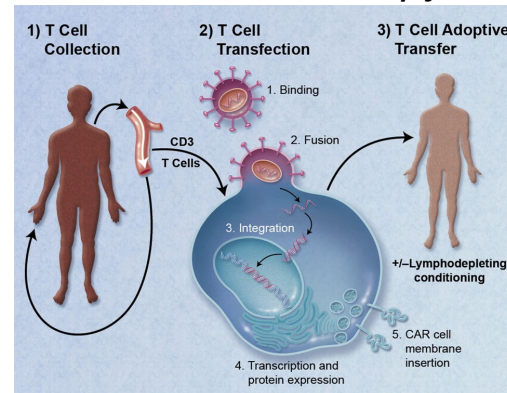


High Dose Arabinose



## Many potential applications:

### CAR T-cell therapy



### Fermentation control

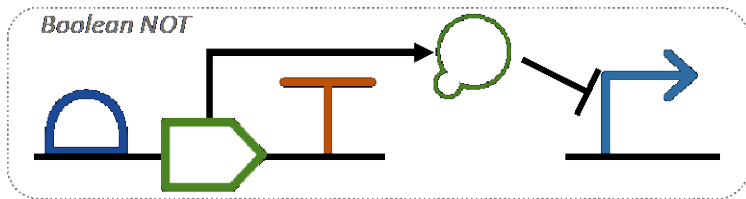




# Engineering: From Parts to Systems



*Systems*      **Predictable Design**



*Devices*

**Calibrated flow, plate →  
IO Range, SNR, ... ???**



*Parts*

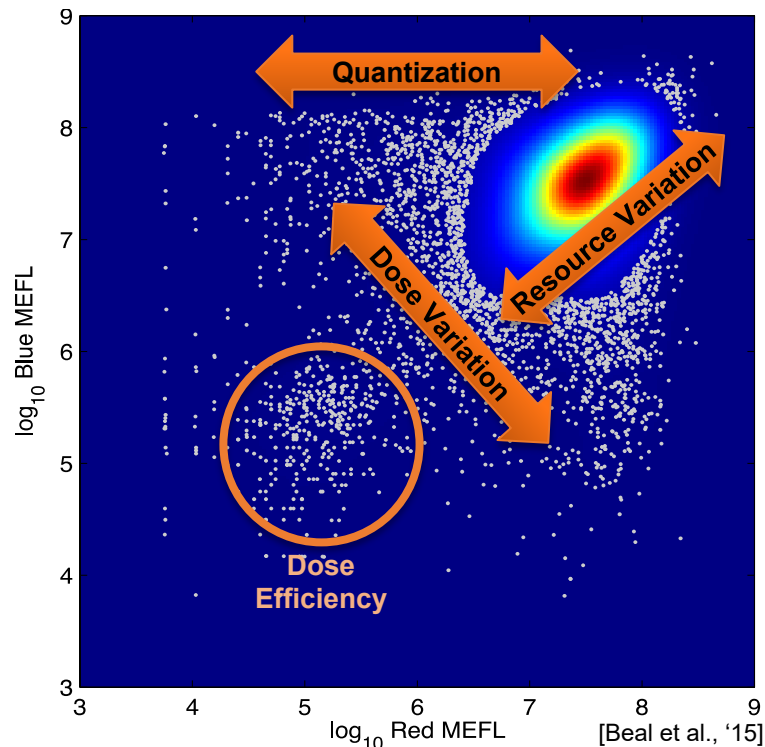
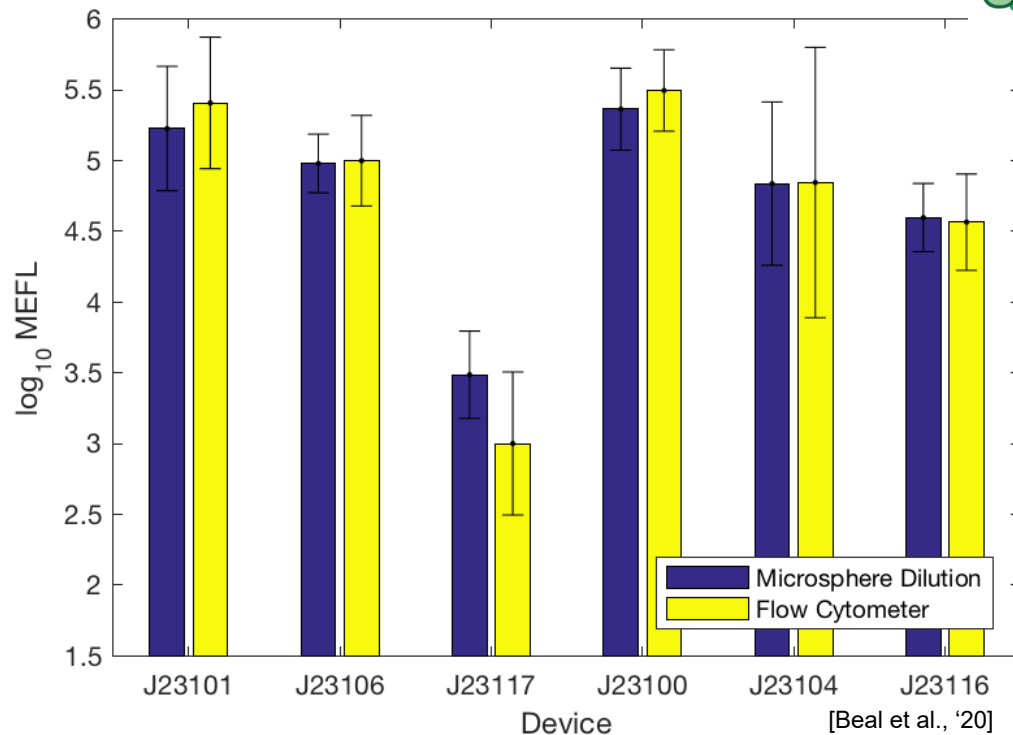
**BioBricks →  
GG, MoClo, BASIC, ...**

ttgatggctagctcagtcctaggtacaatgctagctaga...

*DNA*



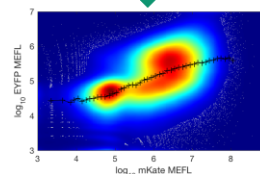
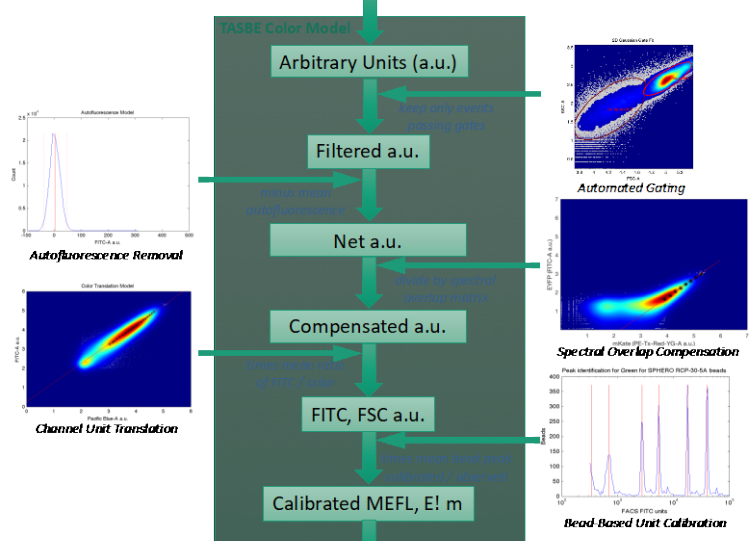
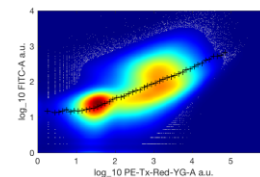
## Example: RNA Replicon Cotransfection

Example: *E. coli* GFP interlab (244 teams)

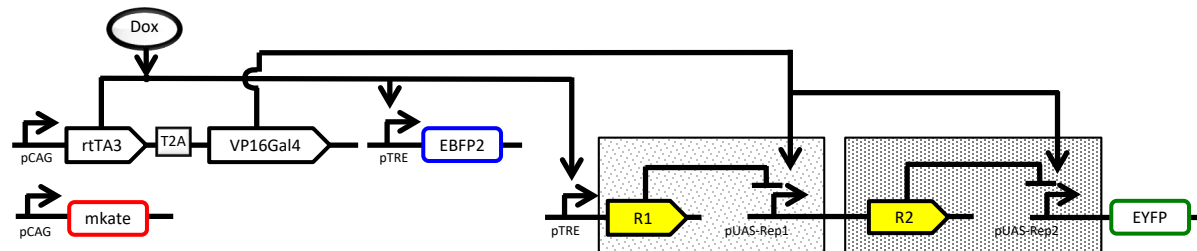
- Components of variation expose biological mechanisms & model parameters
- Calibrated flow cytometry data is readily replicated, compared, fused, and applied

- Free & open package for Matlab, Octave, Python
- Calibration with standard materials:
  - MEFL units from NIST-certified rainbow beads
  - Background subtraction w. WT/NT
  - Spectral compensation w. single positives
  - Color comparison w. multi-color controls
- Supports high-throughput analysis pipelines
- Optional “bench-friendly” Excel UI
- Related tools: CytoFlow (MIT), FlowCal (Rice)

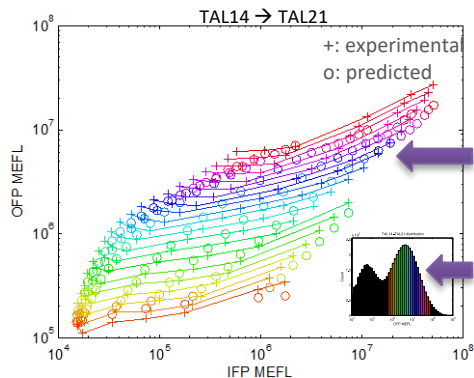
<https://github.com/TASBE/TASBEFlowAnalytics>



Example: high-precision prediction of cascades and feed-forward networks using approximate ODEs and calibrated fluorescence measurement



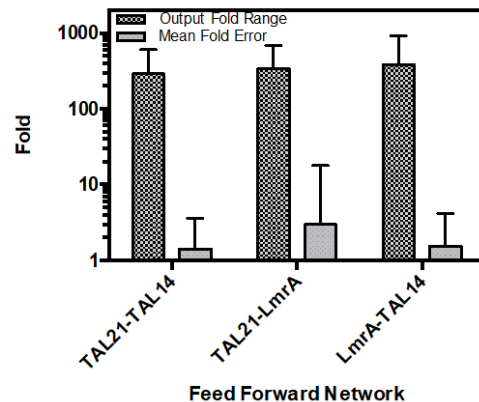
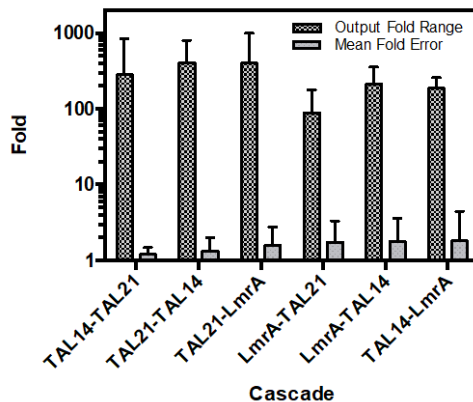
Prediction of Repressor Cascade



Each line is a dose/response curve for a different relative number of circuit copies.

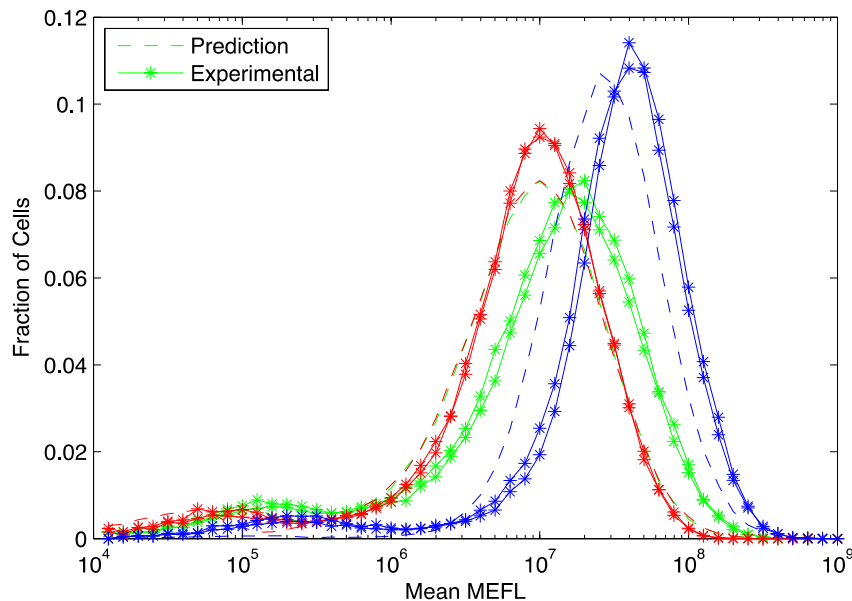
Subpopulation identified by color on inset mKate histogram

Range vs. Error for 6 Cascades, 3 Feed-Forward Networks

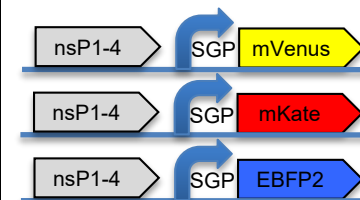
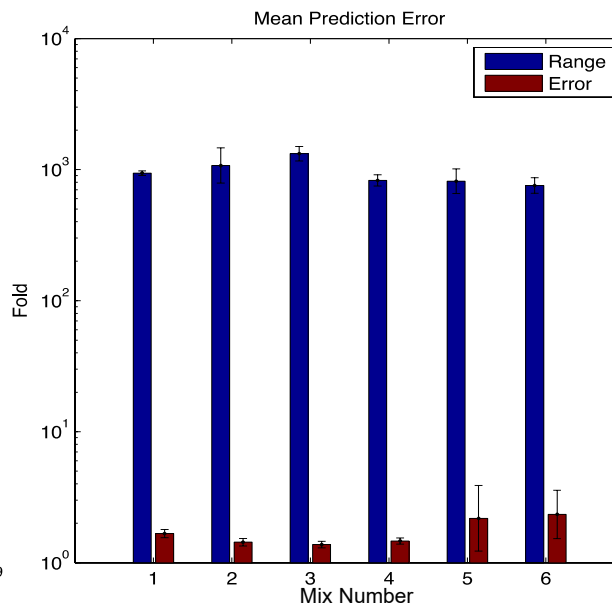


Example: Per-cell measurement of dose-response gives model for precision control of expression in mixtures of Sindbis RNA replicons

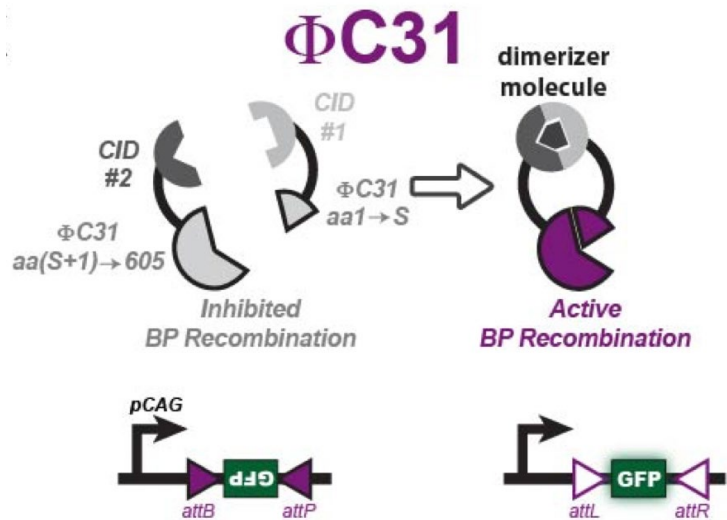
Example Prediction of 3-RNA Replicon Mix:



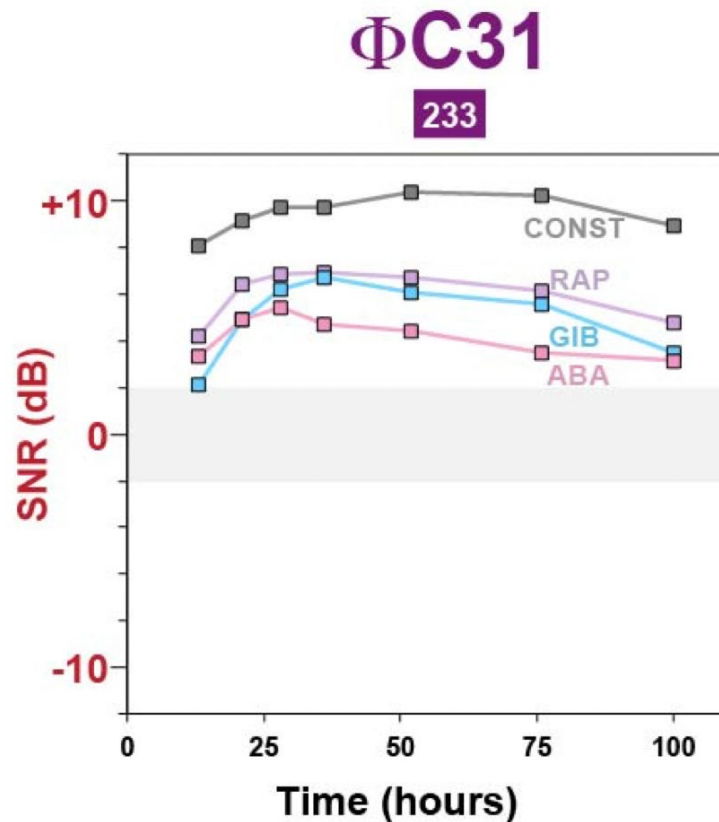
Range vs. Error for 6 Mixtures



- Mix 1: 0.1Y, 0.1R, 0.1B
- Mix 2: 0.3Y, 0.3R, 0.3B
- Mix 3: 0.1Y, 0.5R, 0.4B
- Mix 4: 0.2Y, 0.2R, 0.6B
- Mix 5: 0.01Y, 0.1R, 0.5B
- Mix 6: 0.4Y, 0.02R, 0.02B



- Split recombinase amplifies dimerizing molecule sensor
- With tuning, sustained 2-6 dB differentiated expression



- TASBE Flow Analytics is free & open software: use it, copy it, remix it!
- iGEM Engineering Committee: collaboration opportunity
- Community challenges:
  - Calibrated units are rarely used in the scientific community
  - Machine-friendly registration of bead lot calibration values
  - Standardization of laser/filter/dye/protein combinations
- Technical challenges:
  - Cross-channel comparison
  - Fusion with other instruments: plate reader, microscopy, omics
  - FSC calibration models
  - Calibration of SSC channel, -W and -H channels
  - MEx → Molecules, POPS

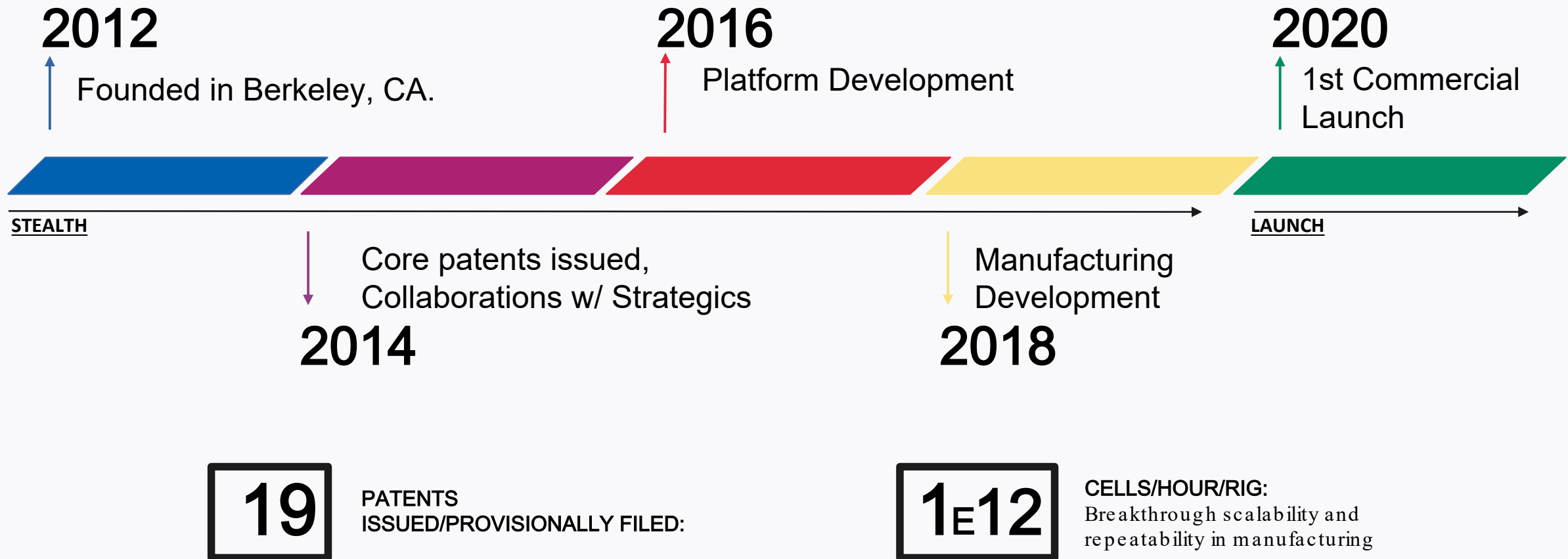




**SLiNGSHOT**



# Our Company History - Stealth to Launch



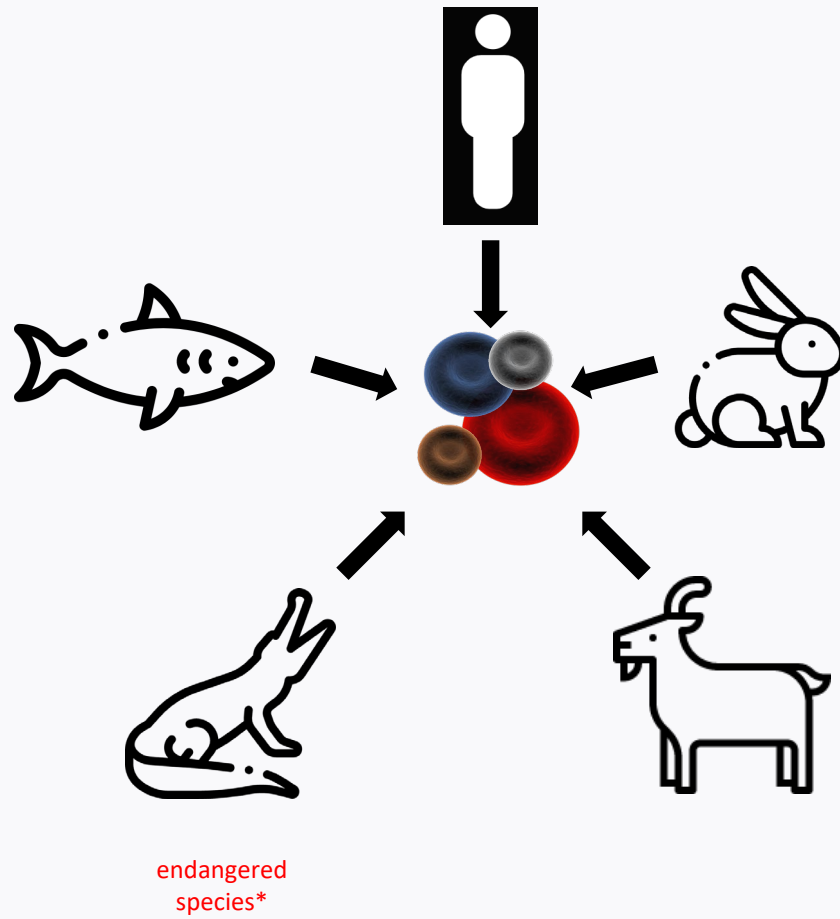


## Overview

## Product Highlight

## Applications

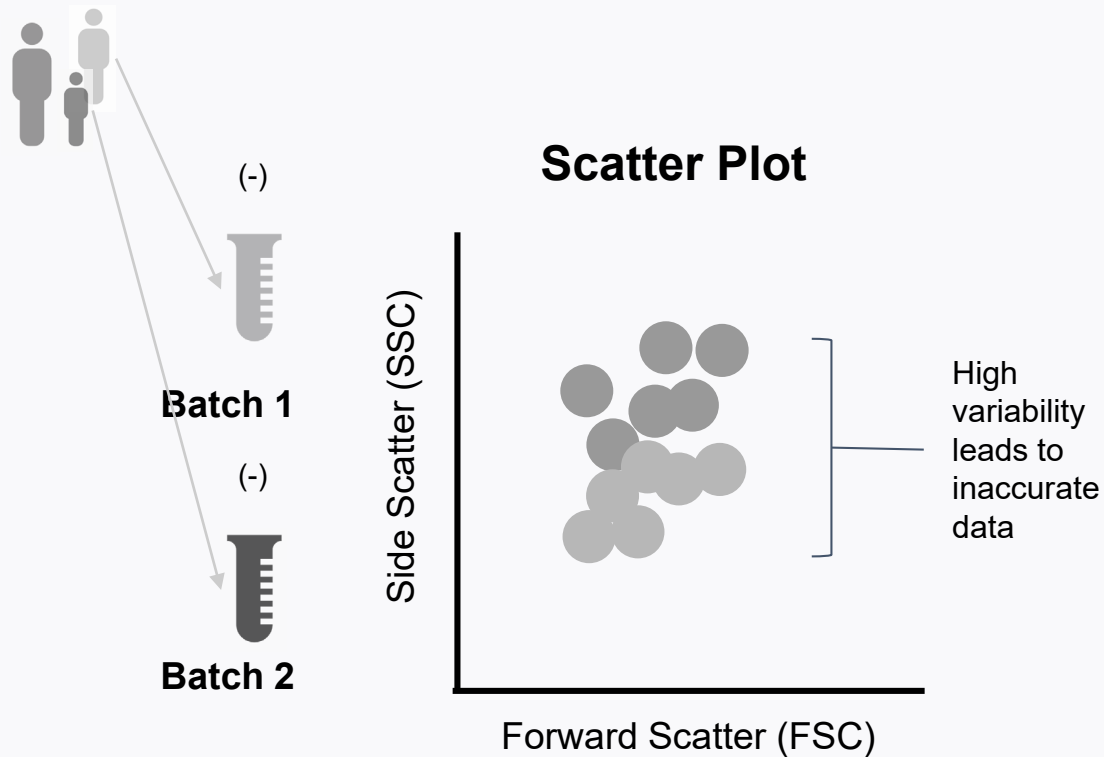
# Flow Controls are Comprised of **Complex, Unstable Components**



Comprised of donated human blood, supplemented with components from diverse animals.

- complex supply chain\*
- high variability (batch-to-batch)
- high cost (\$xxx-xxxx)
- unstable (weeks->months)
- environmentally and ethically unsound.

# Flow Controls are Comprised of **Complex, Unstable Components**



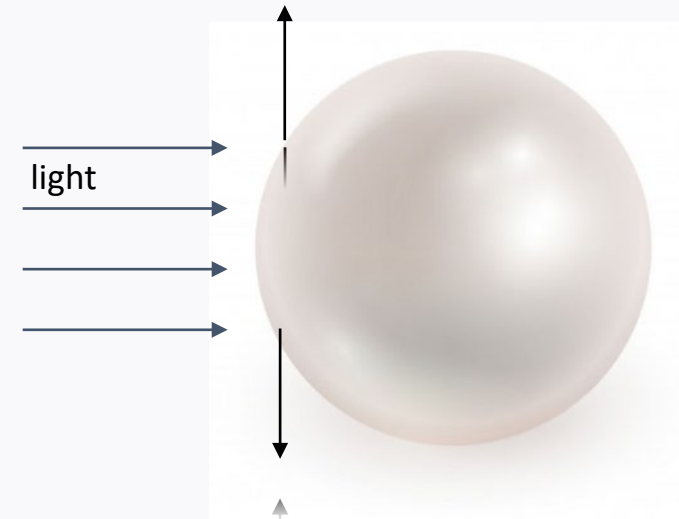
Custom controls are comprised of donated human blood or stimulated cohorts from biobanks.

- **complex supply chain**
- **high variability (batch-to-batch)**
- **high cost (\$xxx-xxxx)**
- **unstable (weeks->months)**
- **requires \$\$\$ crossover studies**

# Flow Reagents are Comprised of **Polystyrene/Latex**

Look nothing like cells,  
requiring secondary, manual  
set up processes using cellular  
controls

“Beads are not cells and do not  
necessarily scatter light as cells do ”<sup>1</sup>  
**National Institute of Standards and  
Technology**



- **Artificial Autofluorescence  
(Tandem Dye incompatibility)**
- **Opaque - no internal features**
- **Dense (clogging/settling)**
- **Fixed surface area**
- **Low protein binding capacity**

# Cornerstones of an Ideal Flow Control Product

## CELL-LIKE PROPERTIES

Can we service the >200 blood diseases that lack off-of-the-shelf reference controls to avoid biobanks or stimulated cohorts?

## REPRODUCIBLE BATCHES

Can you make batches that look and act the same to avoid crossover studies?

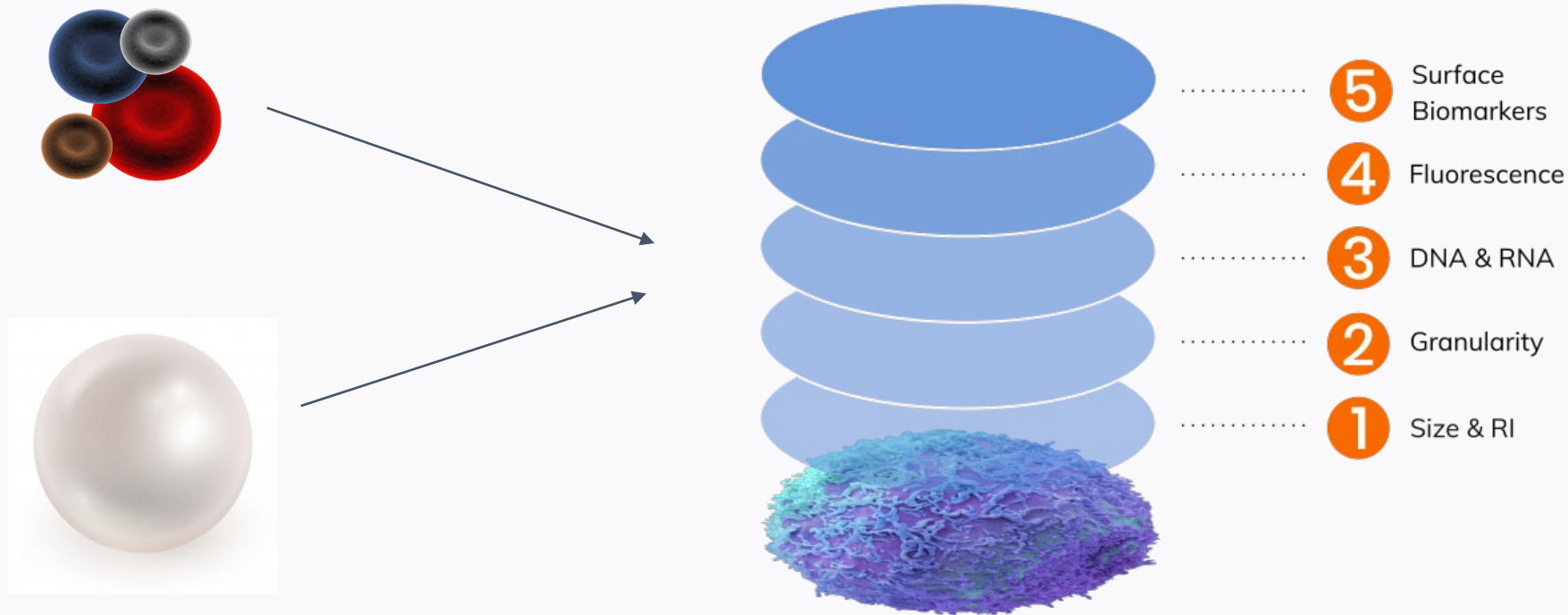
## STABLE OVER TIME

Are the products stable enough to trust from one day\month\year to the next? Will they look the same between different sites?

## LOW-COST \ ACCESSIBLE

Can the product be deployed globally to help make diagnosis more consistent across centers/populations?

# Introducing: FlowCytes™ - Synthetic Cells



## The World's First On-Demand, Synthetic Cell Platform

FlowCytes combine the best features of cells and polymers to address key market opportunities in cellular controls and reagents.

# Introducing: **FlowCytes™** - Key Features

## Fully Customizable Properties

Instantly tuned (within hours) to match any cell type, rare malignancy, cellular property

## Rapid, Consistent, Microprocessor-Based Manufacturing

Real-time development time, 1 week scale up (1E12 cells/hr/rig)

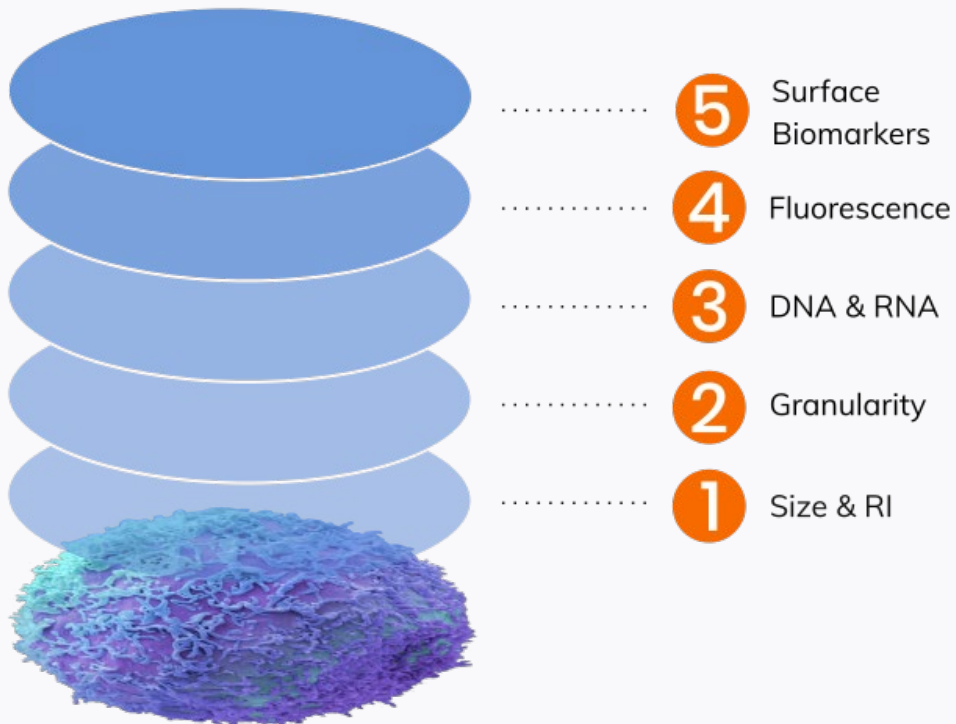
## Rock Solid Stability

Stable at room temp in aqueous solution for >10 years. No cold chain requirements

## Superior Optical and Biophysical Properties

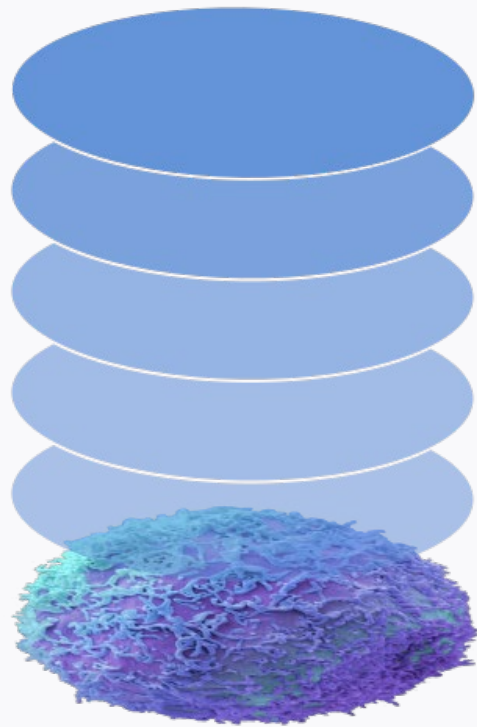
100x binding capacity, cell-like autofluorescence, time-release payload

Confidential. Do not reproduce or redistribute.

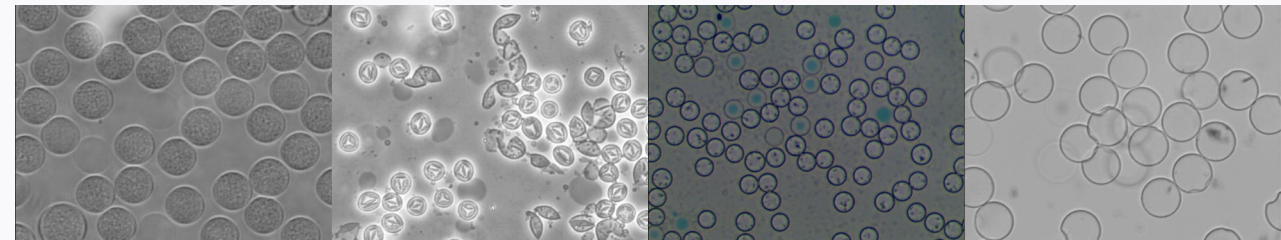
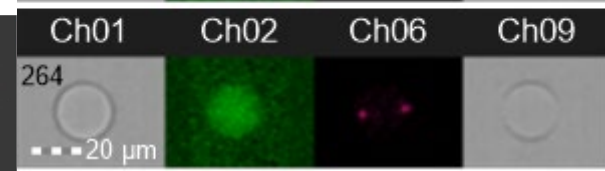
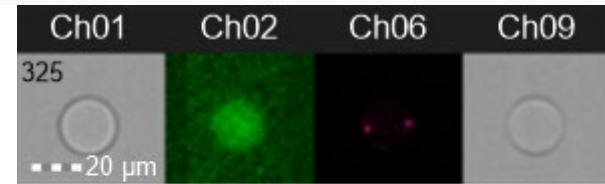
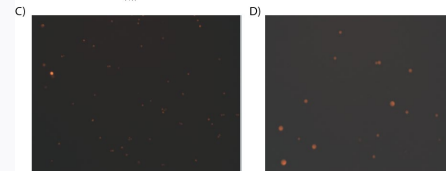
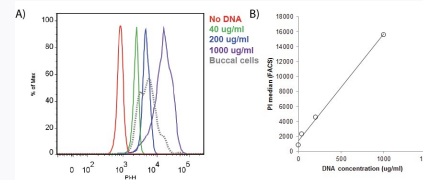
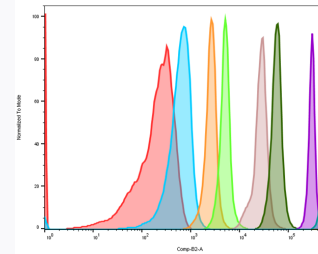
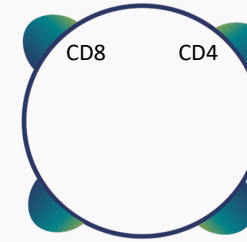
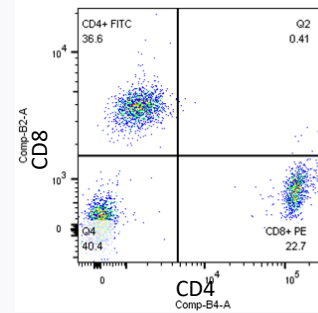




# Introducing: FlowCytes™ - Parameter Space

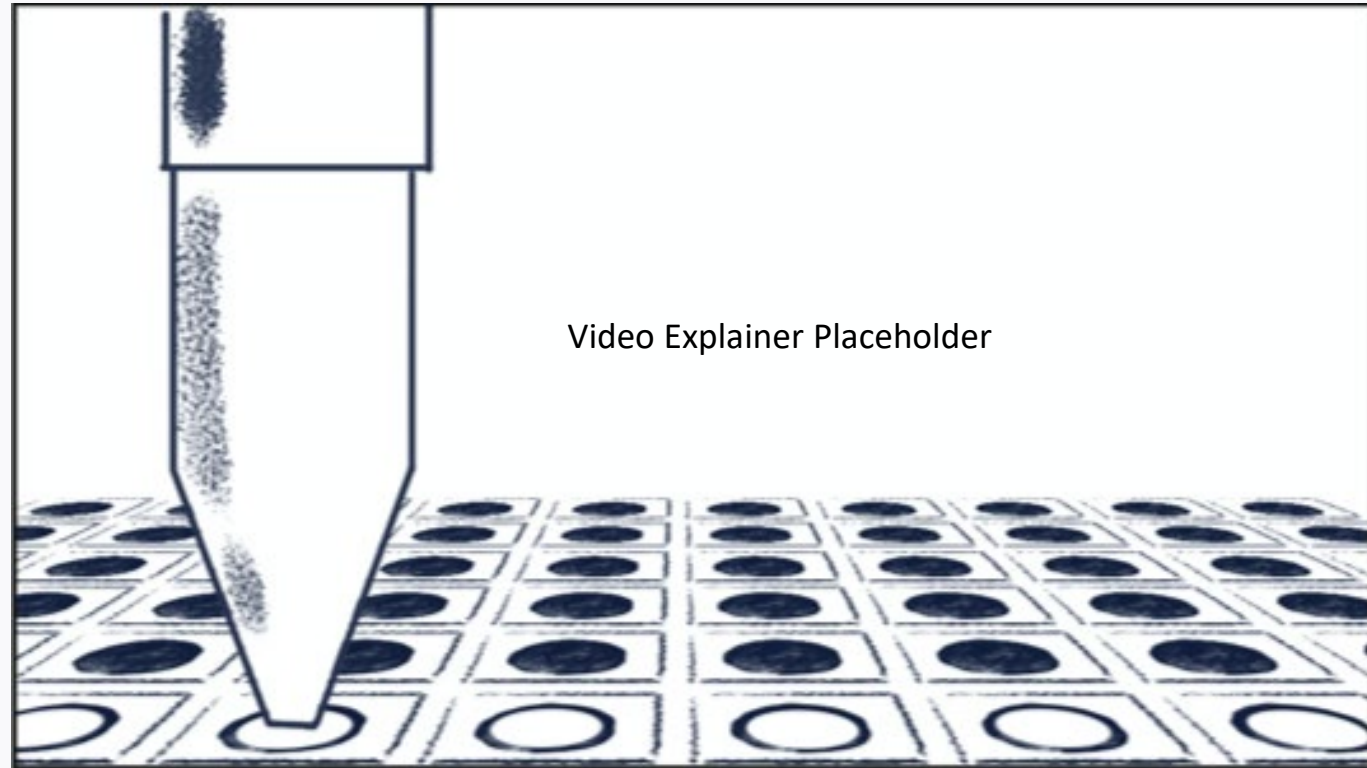


- 5 Surface Biomarkers
- 4 Fluorescence
- 3 DNA & RNA
- 2 Granularity
- 1 Size & RI



# Breakthrough Scalable Microfluidic Manufacturing Process

- Developed patented system that can “print” up to 1 trillion cells/hr/rig, individually, with extremely high precision.
- Can meet global demand in our current footprint for high volume components.



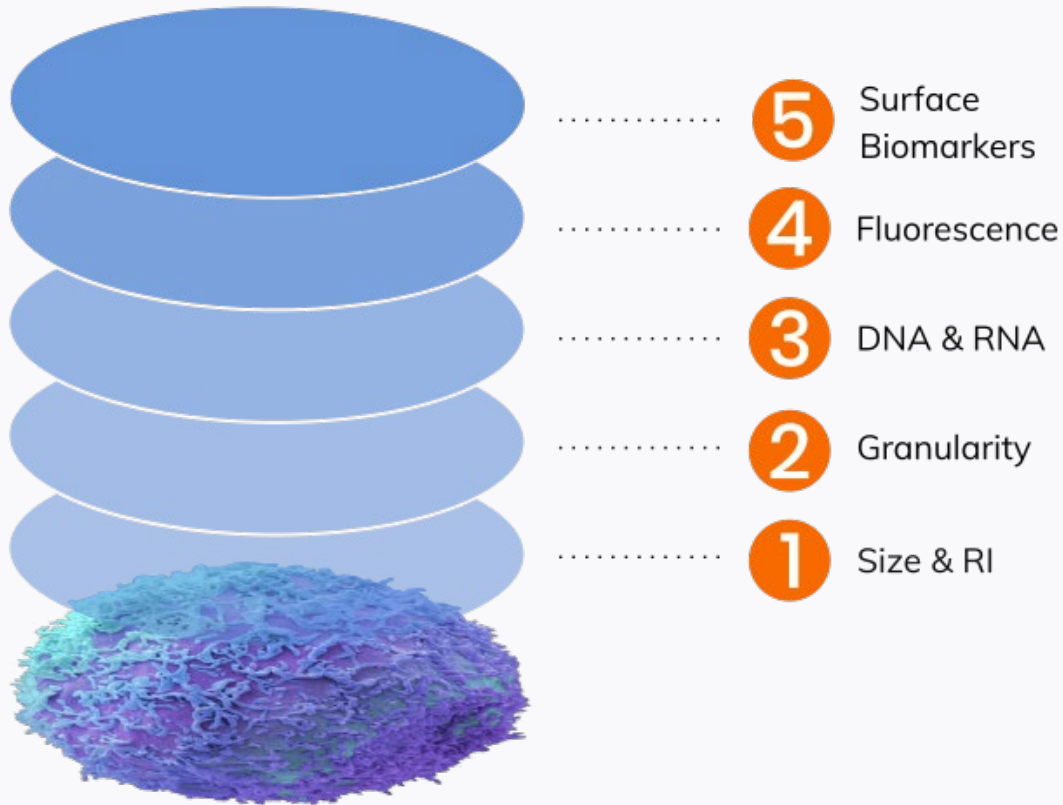


**Overview**

**Product Highlight**

**Applications**

# FlowCytes are a Platform for Flow Reagents and More



Traceability Standards

SpectraComp Compensation Beads

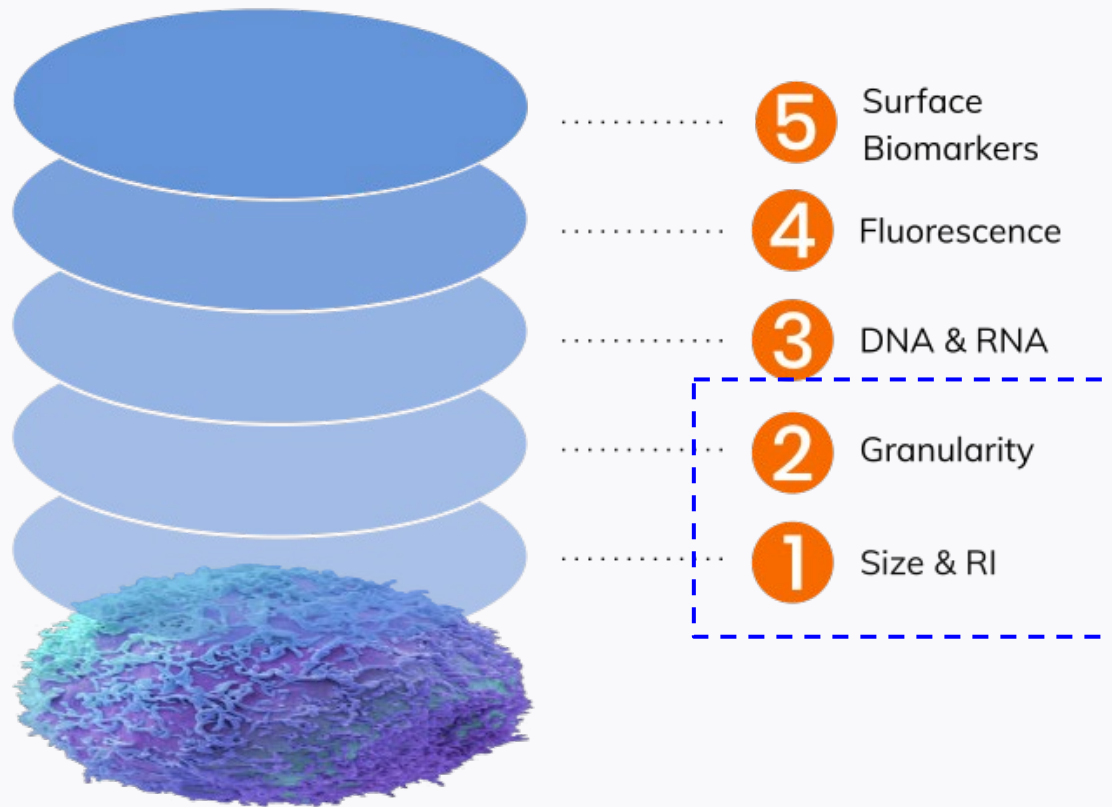
Viability Compensation Beads

Single-stain Controls (FC beads)

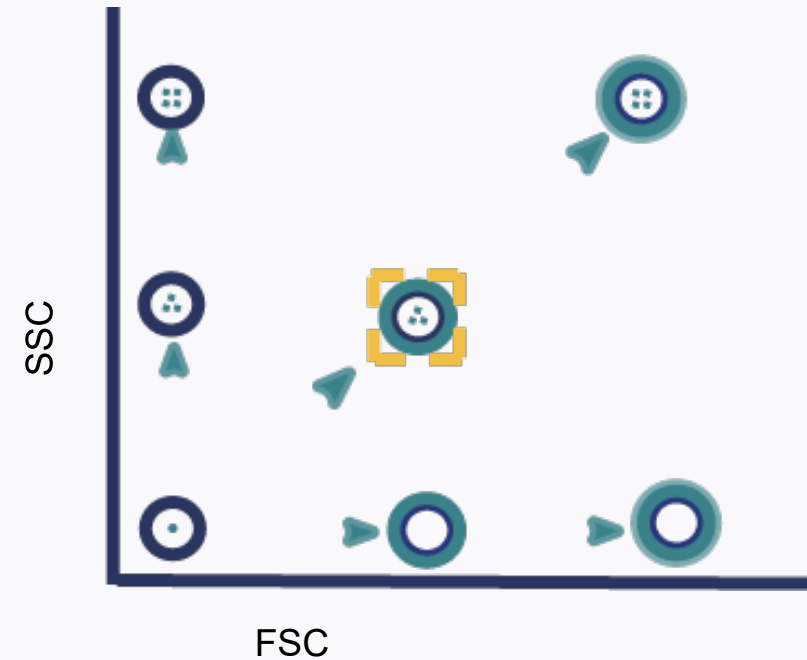
Antigen Density \ MESF\MEFL Biomarker Beads

FMO Beads....and more

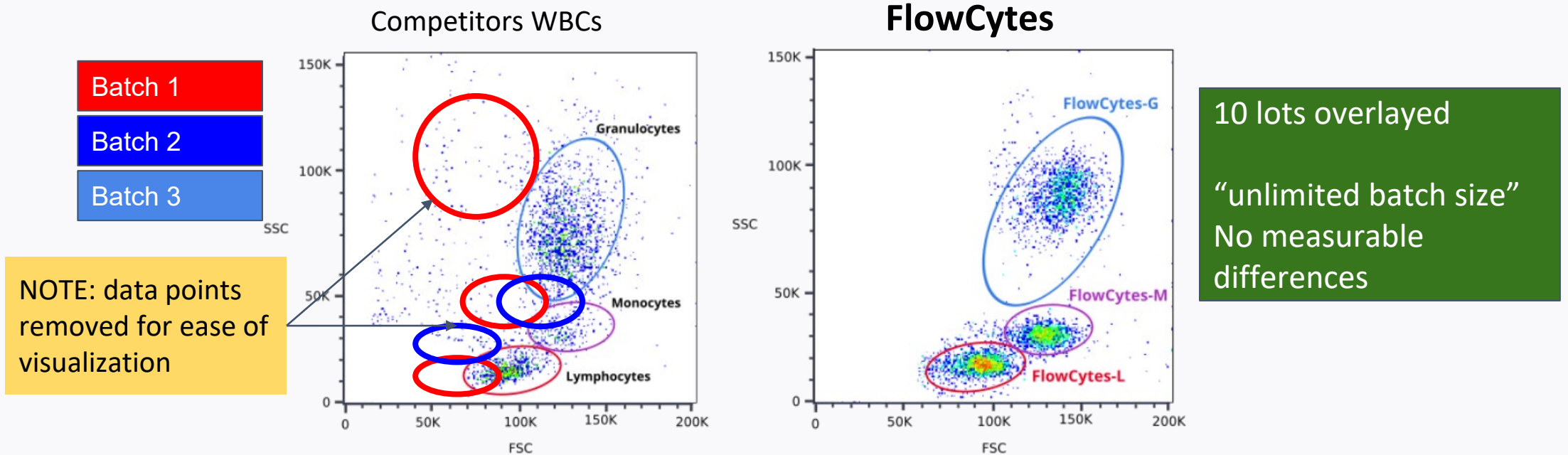
# FlowCytes Can Optically Mimic Any Cell Subtype



## Traceability Standards

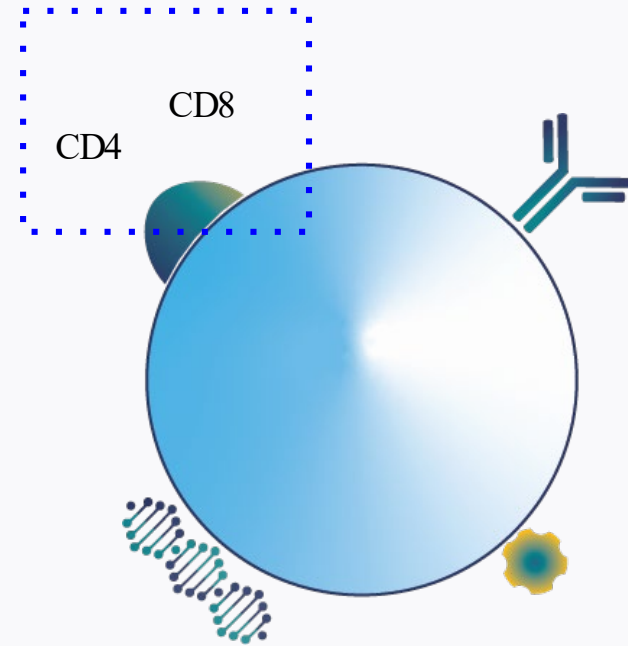
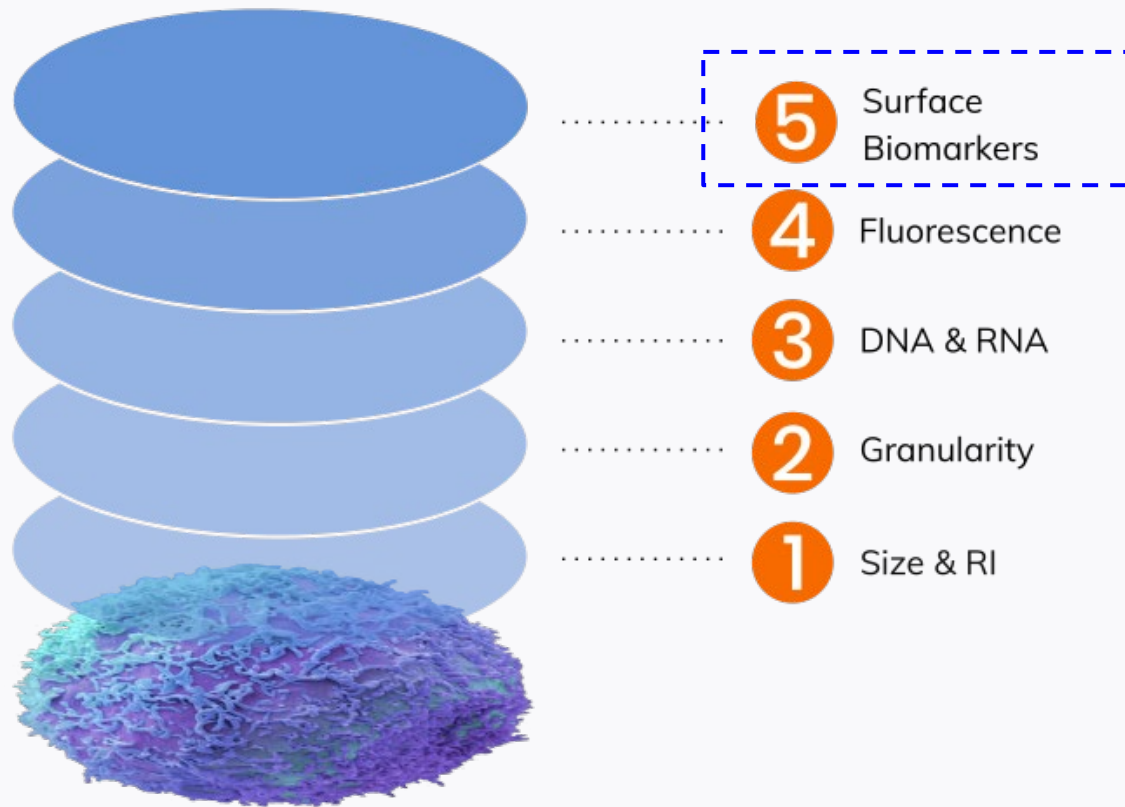


# FlowCytes Can Optically Mimic WBC's (stable/traceability control)



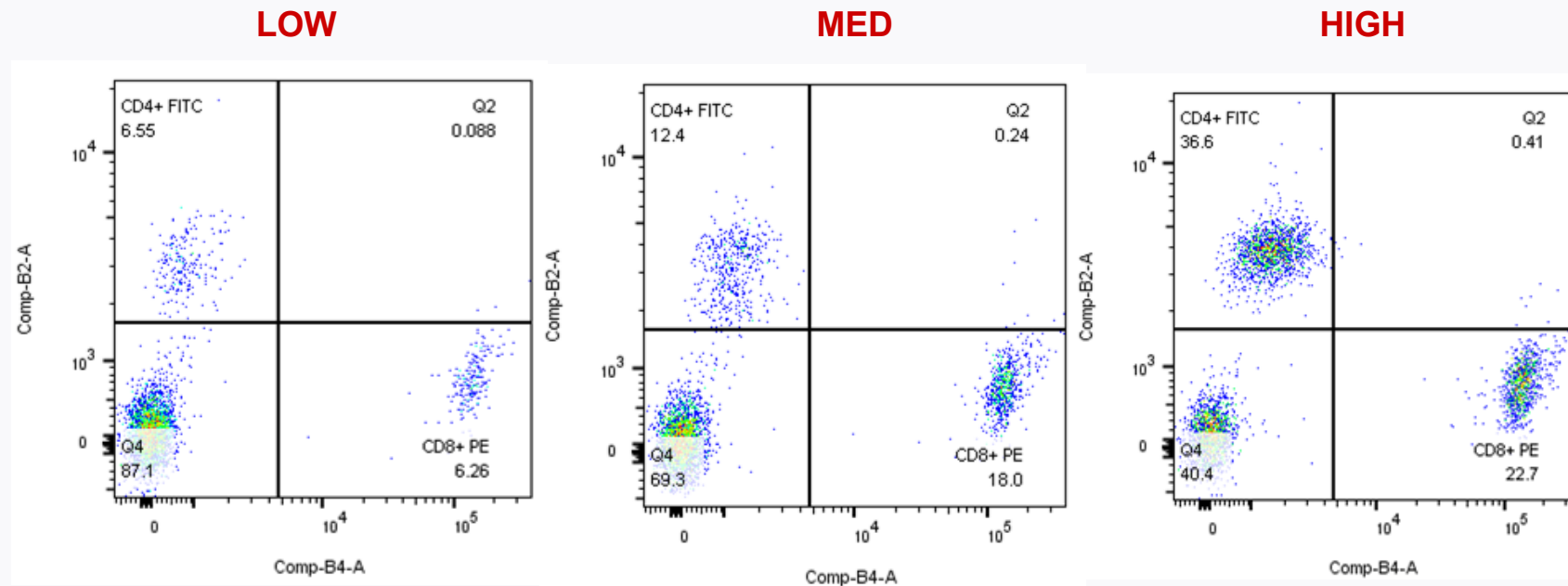
- **KEY TAKEAWAY - Eliminate operator and site-to-site variability with the ultimate traceability control for initial set-up. Standardize consortium instrument settings, normalize data.**
- Optimal calibration control for scatter detection and laser optics. Build consistency between manufacturing, multi-site and longitudinal deployments

# FlowCytes Can be Modified with Biomarkers



# FlowCytes Can be Modified with Biomarkers

CD4 & CD8  
lymph beads

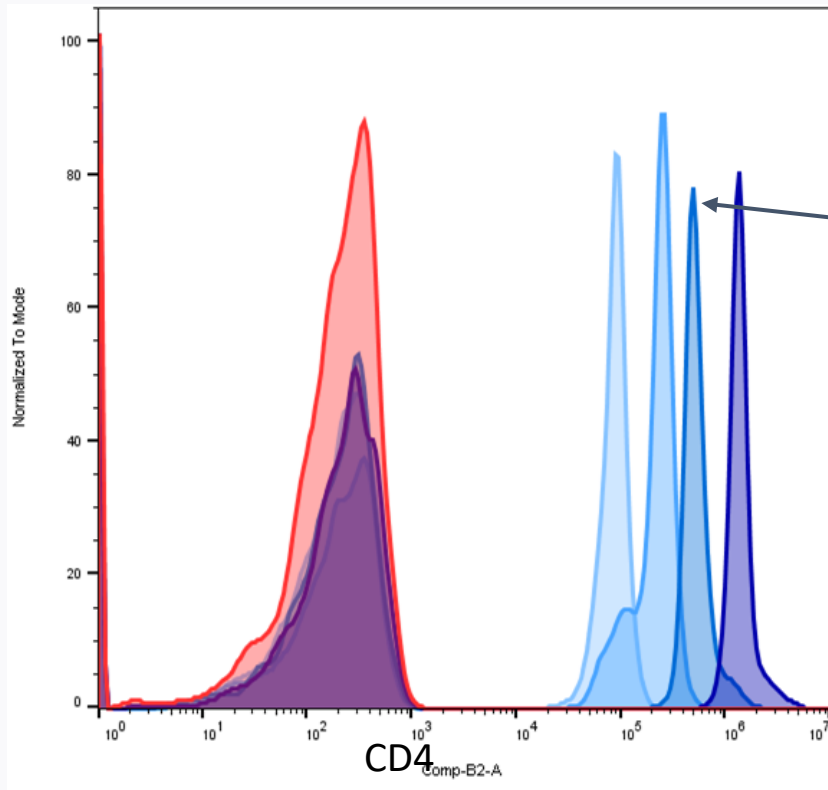


\*BD MultiTest using aCD4 FITC and aCD8 PE

- **KEY TAKEAWAY** - **Instantly** create multi-level standards for any biomarker(s). Skip biobanks, get consistent material, on-demand. Better signal separation than any competing product, more stable, lower cost, wider range of biomarkers.



# FlowCytes Can be Quantitatively Modified with Biomarkers

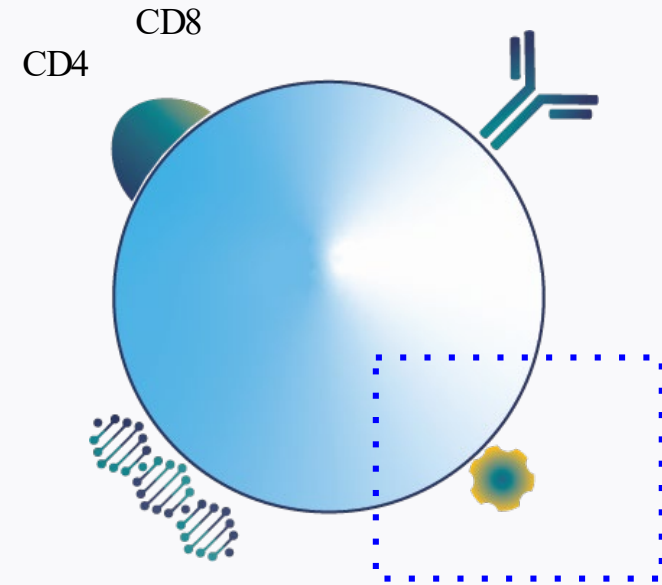
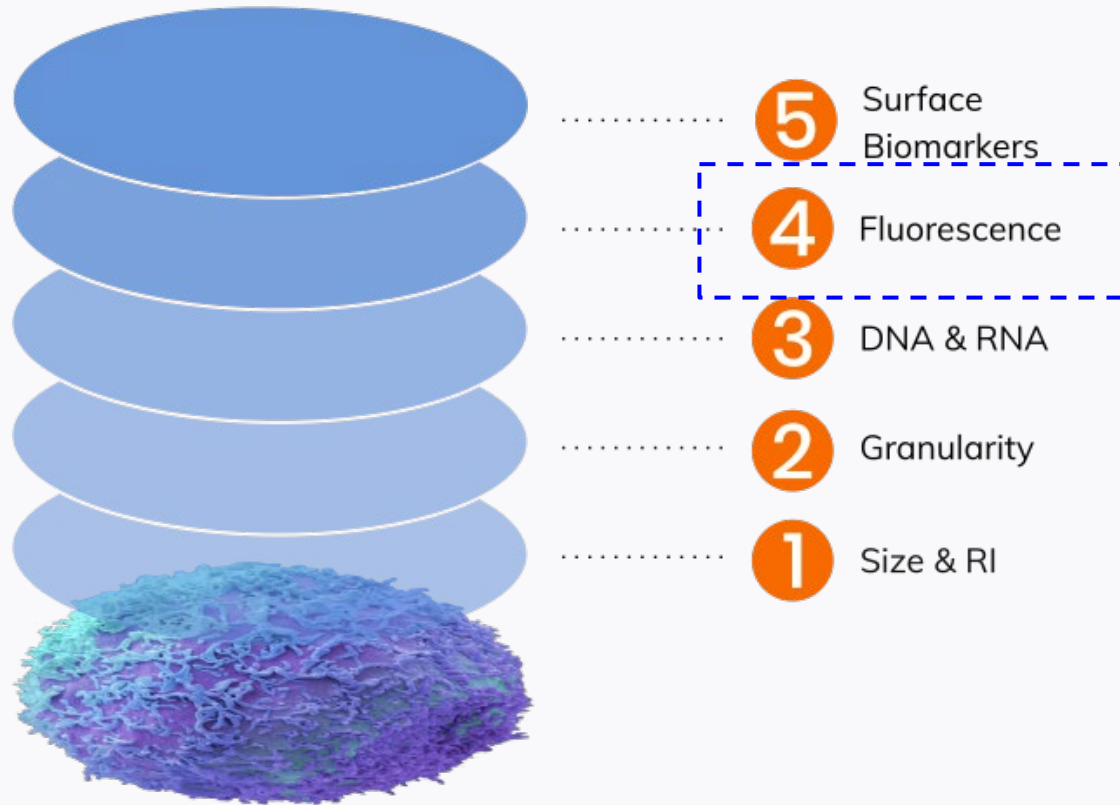


	CD4 Conc.	MFI
■	0.2 ug	1.34 M
■	0.1 ug	0.51 M
■	0.05 ug	0.25 M
■	0.025 ug	0.089 M
■	0 ug	151

Corresponds to  
~ 500k MEFL

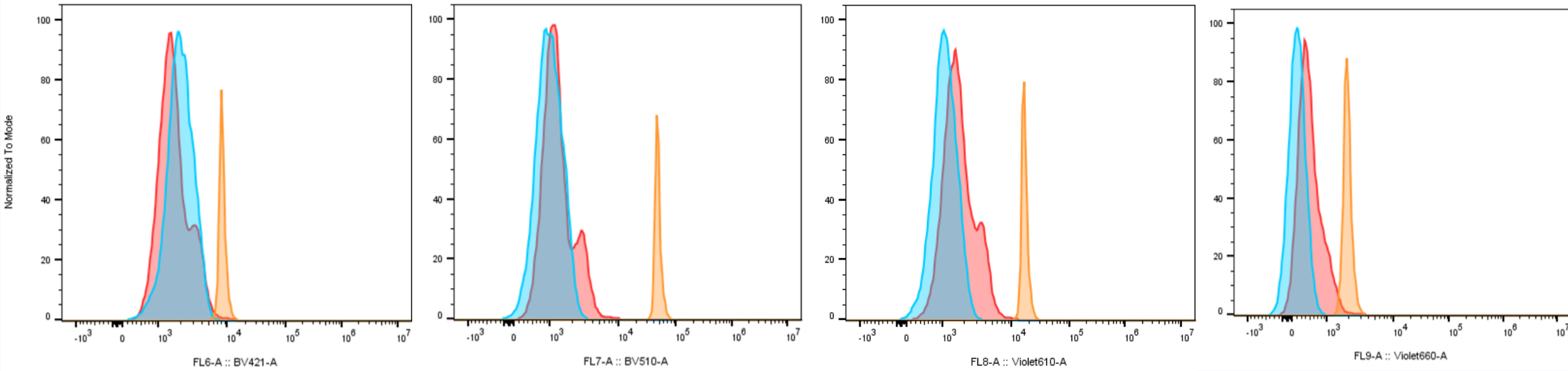
- KEY TAKEAWAY - Biomarker “expression” can be tuned to match poorly-expressed markers. First-in-class product enables CAR-T manufacturing controls and disease-specific biobanking controls.
- **MEFL/MESF** FlowCytes can be generated at precise concentrations for any biomarker.

# FlowCytes Can be Modified with Fluorophores/chromes



# FlowCytes Have Superior Autofluorescence vs. Polystyrene

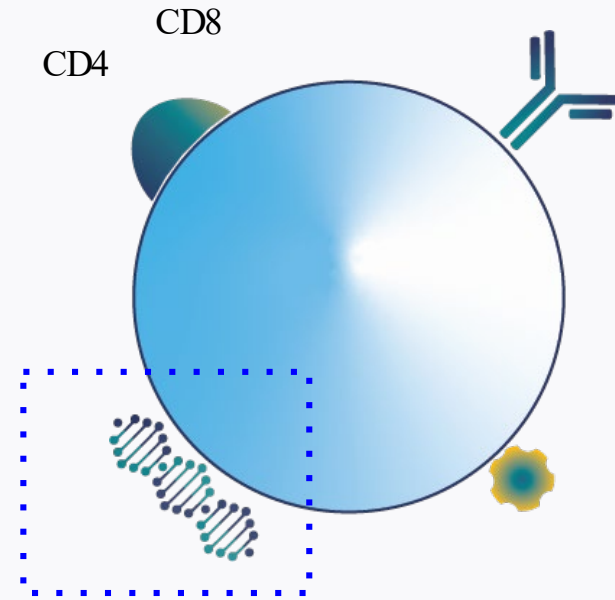
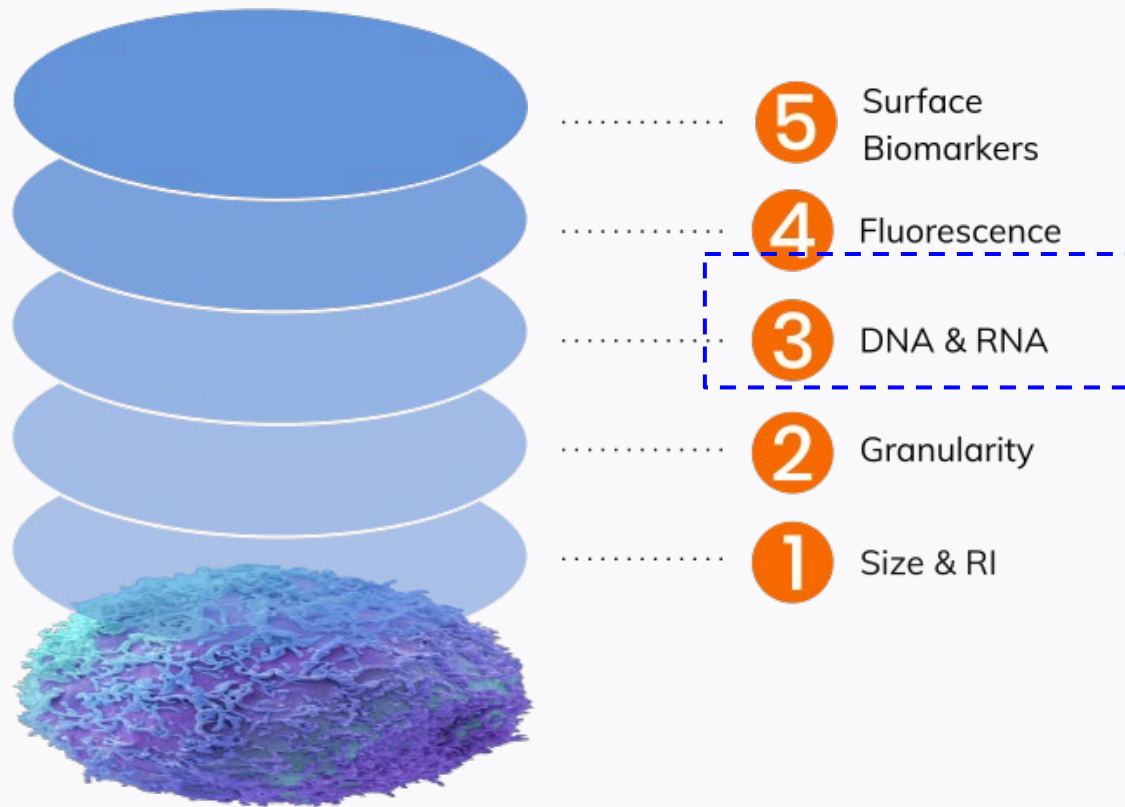
FlowCytes    Lymphocyte cells    Polystyrene beads



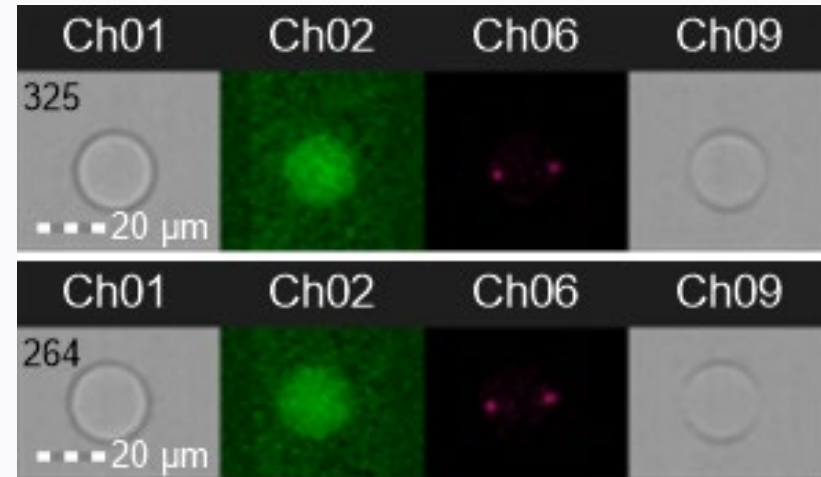
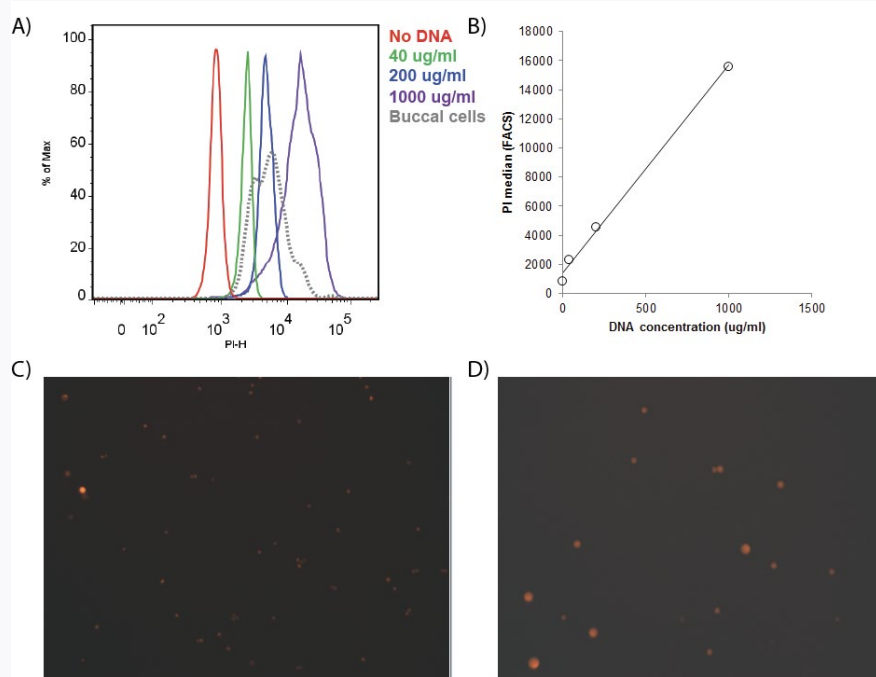
**KEY TAKEAWAY** - FlowCytes have lower AF in UV and violet spectrum and are more Cell-Like

- High signal-to-noise that allows for better detection of poorly expressed or “dim” biomarkers LLOD.
- Better baseline fluorescence response for tandem dye panel compatibility and more.

# FlowCytes Can be Modified with Nucleic Acids



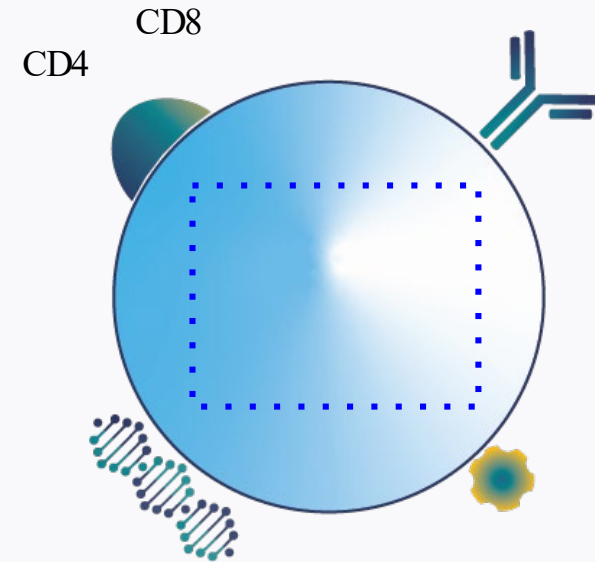
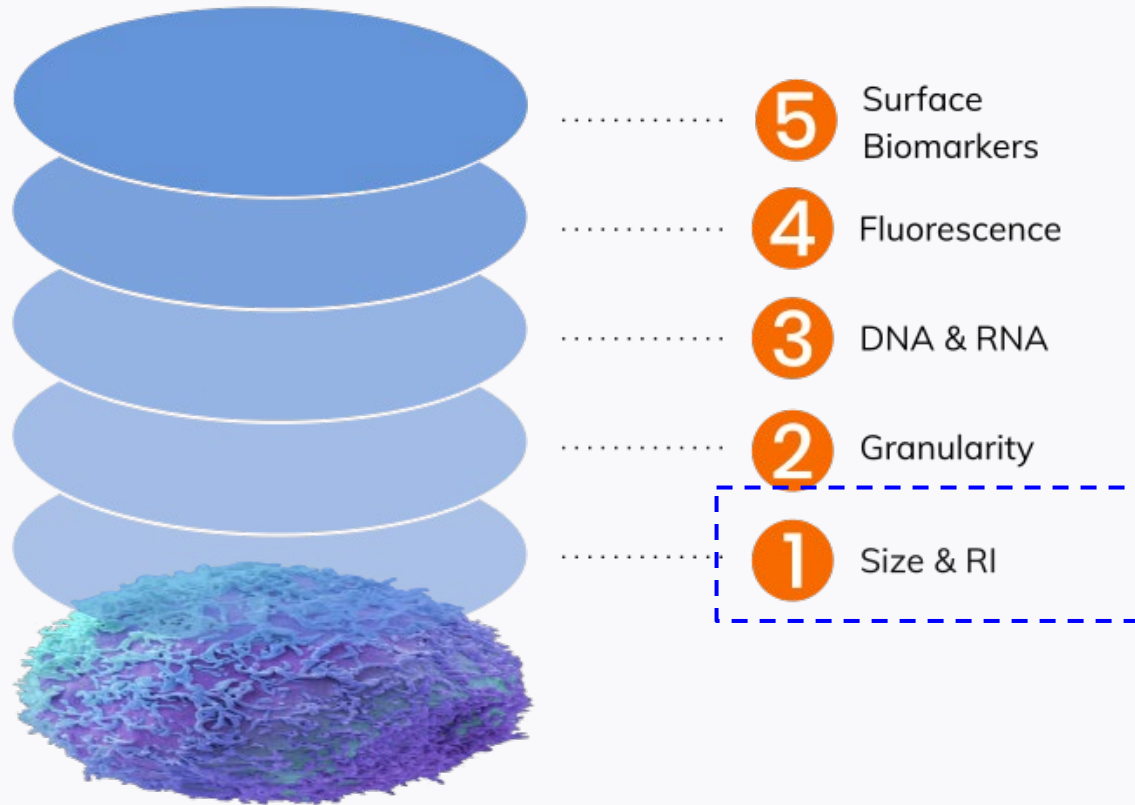
# FlowCytes Can be Modified with Nucleic Acids



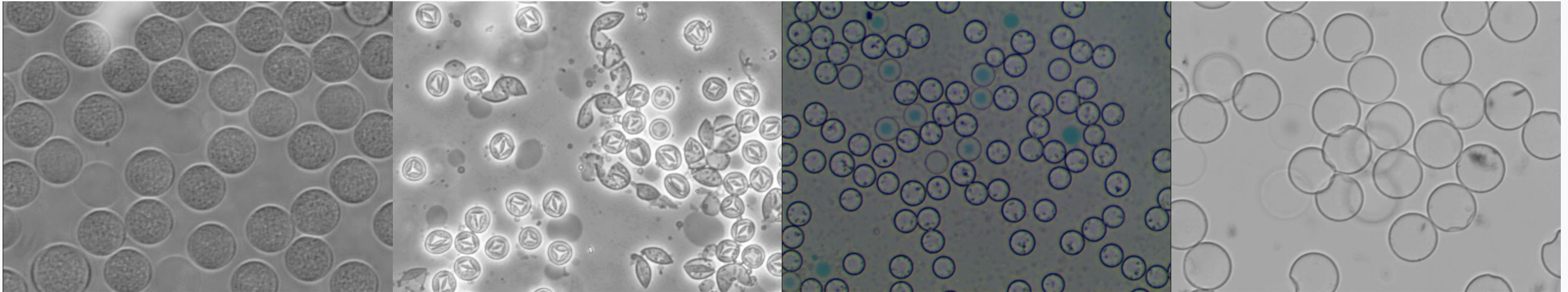
**KEY TAKEAWAY** - FlowCytes can be modified quantitatively with nucleic acids (localized)

- Localized staining for imaging controls
- Quantitative response (qPCR, copy-number validated)

# FlowCytes Can be Modified with Nucleic Acids and More



# FlowCytes Can be Made in any Shape or Size



**KEY TAKEAWAY** - FlowCytes can be formed into unique shapes/sizes to usher in controls for next-generation image-based cytometry systems (label-free, machine learning)

- Unlimited capacity to alter size/shape and sub-cellular morphology to generate image segmentation controls for Cell Manufacturing and beyond.

# Slingshot Bio Customers and Partners



Manufacturing Speed

Versatility

Biobanked disease control market + clinical trials

Cell-based healthy control market (FC/HA)



General Reagents





**WBC Traceability standards will be provided, FREE OF CHARGE, to NIST Consortium participants.**

**Please inquire at [www.slingshotbio.com](http://www.slingshotbio.com) for more information or contact us at [ops@slingshotbio.com](mailto:ops@slingshotbio.com) for partnership opportunities.**

# AmberGlass Technology: Enabling Standardization of Complex Multiparametric Flow Assays

February 2021



# Framing the Problem

“Process is the product” is no longer just a slogan but is a critical current need.

This requires standardization of the process.

Repeatability is a fundamental requirement prior to standardization.

Repeatable process analytics is the way to ensure process repeatability

Multiparameter, highly multiplexed flow assays (process analytics) involve pipetting many small volume reagents – making repeatability a challenge.

AmberGlass enables elimination of these pipetting steps (major source of variability) to improve repeatability.

AmberGlass is not “the standard” but it enables the development of “standards”

# AmberGlass Technology

## AmberGlass Delivery Format

---

AmberGlass technology permits a master mix of flow reagents to be unitized and dried at the bottom a tube or well. Addition of the sample reconstitutes the AmberGlassified reagents.

---

Built on a well validated foundational technology of over 30 years

---

Forms an amorphous, thin “glass” layer that adheres to the surface of the container

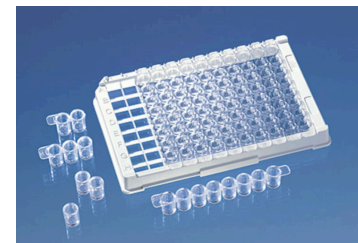
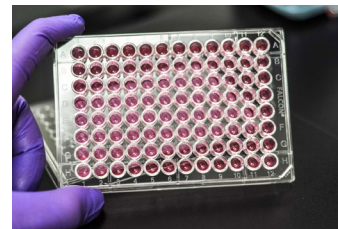
---

Encapsulates the pre-formulated master mix of reagents, while preserving the conformational integrity of the reagents in the dry state

---

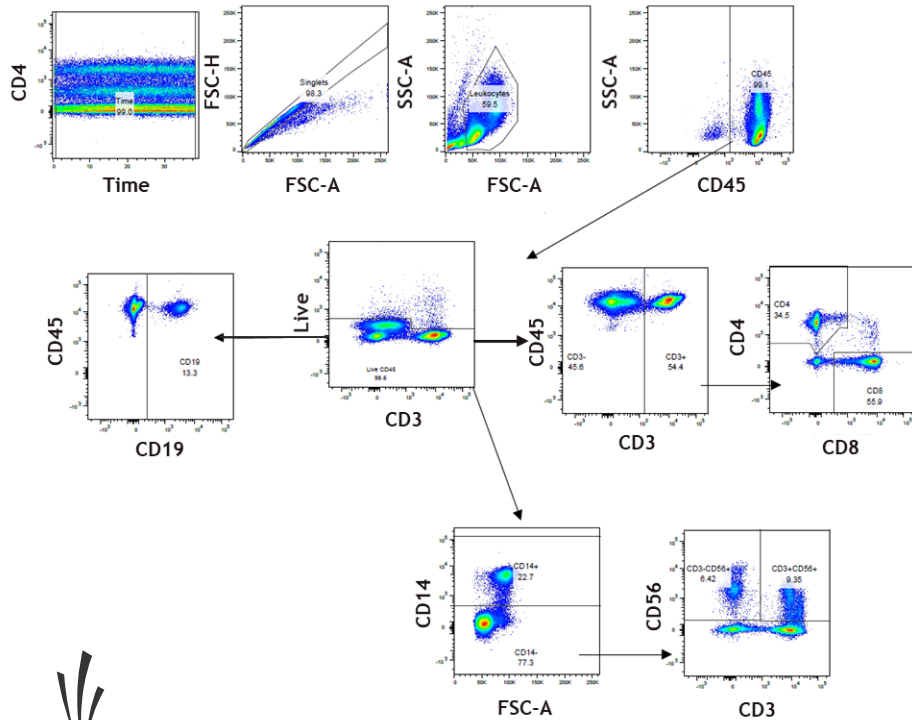
Demonstrated equivalency to liquid reagents

---

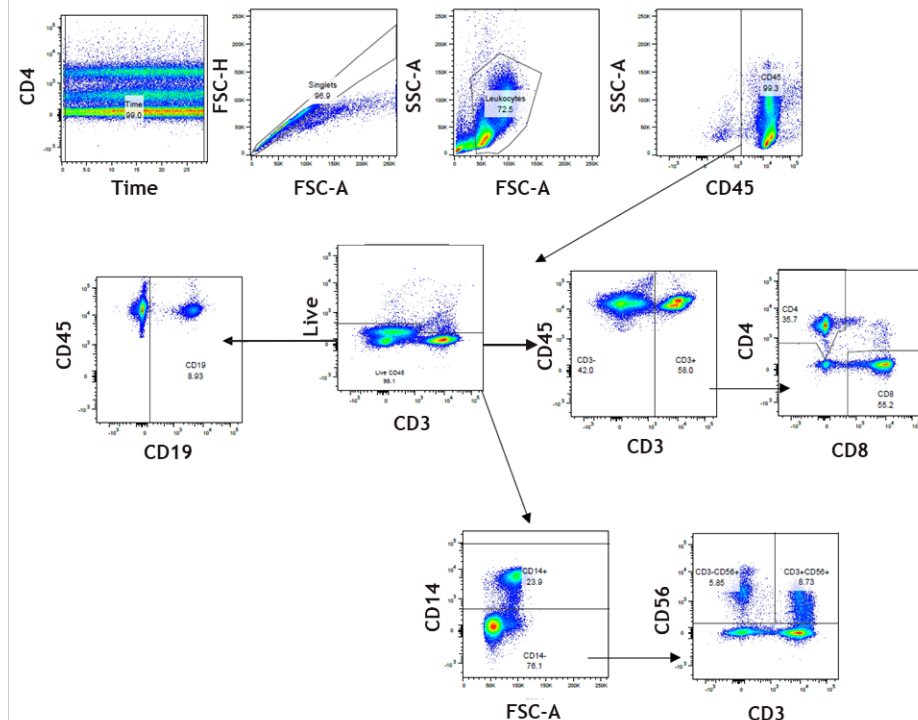


# Phenotyping Leukapheresis – a recent example

## Dried Down Reagents



## Fresh Prepared Reagents



# Classes of Reagents AmberClassified

- Antibodies – agnostic to type of label on the antibody
- Enzymes (including PCR master mix with primers)
- Nucleic Acid – both DNA and RNA
- Fixed Mammalian Cells
  - Prelabeled and crosslinked to serve as reference standard.
  - Membrane protein confirmation conserved to act as targets for functional assays
- Functional assay reagents – combination of targets and detection reagents for reporter cell signaling molecules

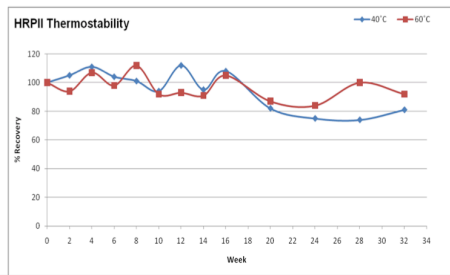
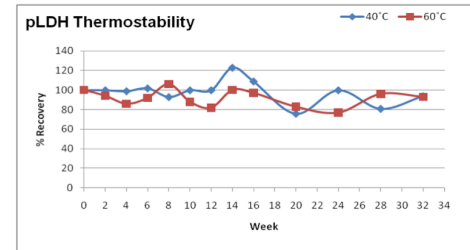
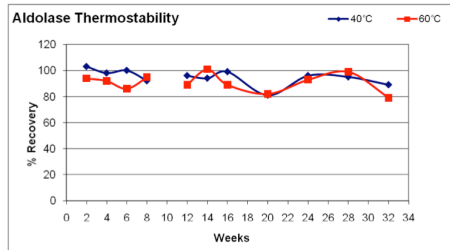
# Changing the Paradigm

- Unitized and standardized reagents in a ready-to-use formats – automating workflow.
- Ability to deliver ready-to-use single color controls, using the same components that make up the master – more precise compensation matrix.
- Many years of room temp storage – Single well-characterized batch of reagents to be used across not only in multi-center but also for multi-year long clinical trials.



# Examples of Thermal Stability

PCWs were tested with commercially available standard ELISA kits



Malaria PCW reagents are stable at 40°C and 60°C for 32 weeks



# Looking to the Future

*What could you do  
with AmberGlass  
that you could not  
do before?*



*For example - how do  
we use AmberGlass  
technology to deliver  
fully normalized flow  
data that is  
independent of the  
platform or the  
location?*



- *Thank you*

# Standardization of Flow Cytometry Instrumentation and Methodology for Assessment of Absolute Count Accuracy

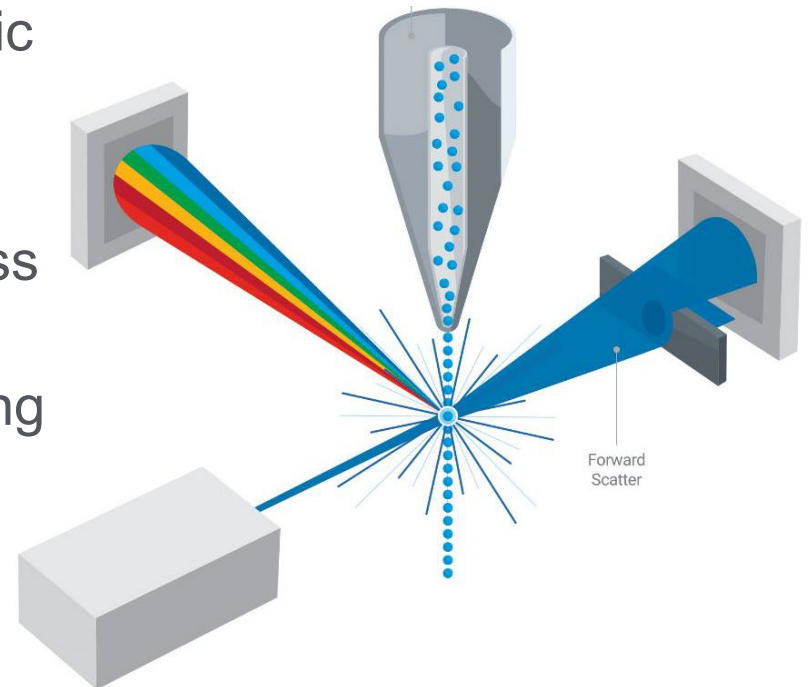


**NIST - Flow Cytometry Standards Consortium Workshop**

Garret Guenther, PhD  
Agilent Technologies, Cell Analysis

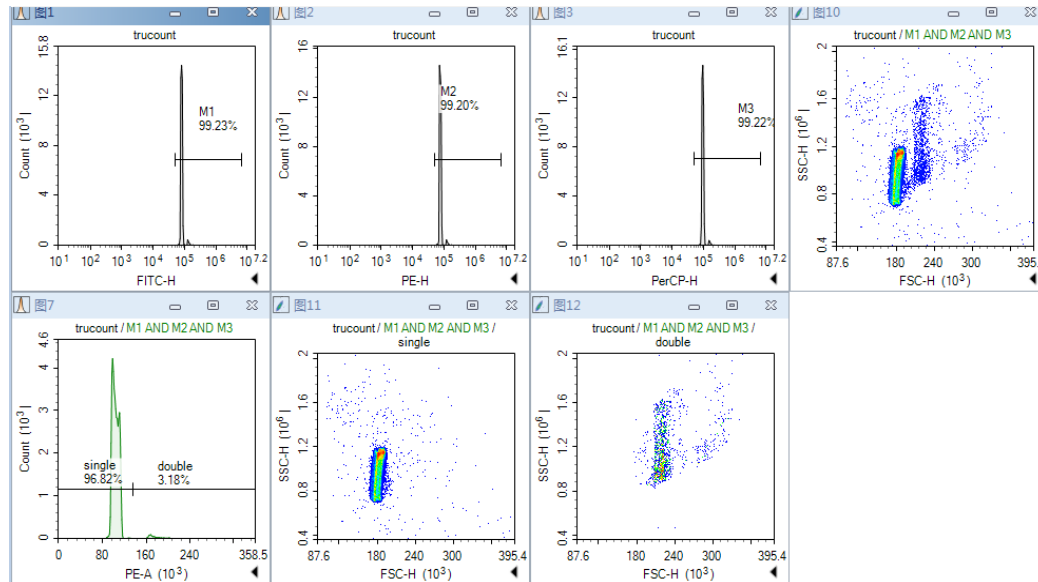
# Need for standardization of flow cytometric absolute counting

- Flow cytometry is becoming a useful resource for absolute counting
- New instrumentation is utilizing precise syringe pumps for accurate volumetric measurements
- Need standardized methods to assess accuracy
- Need traceability of reference counting sample concentration

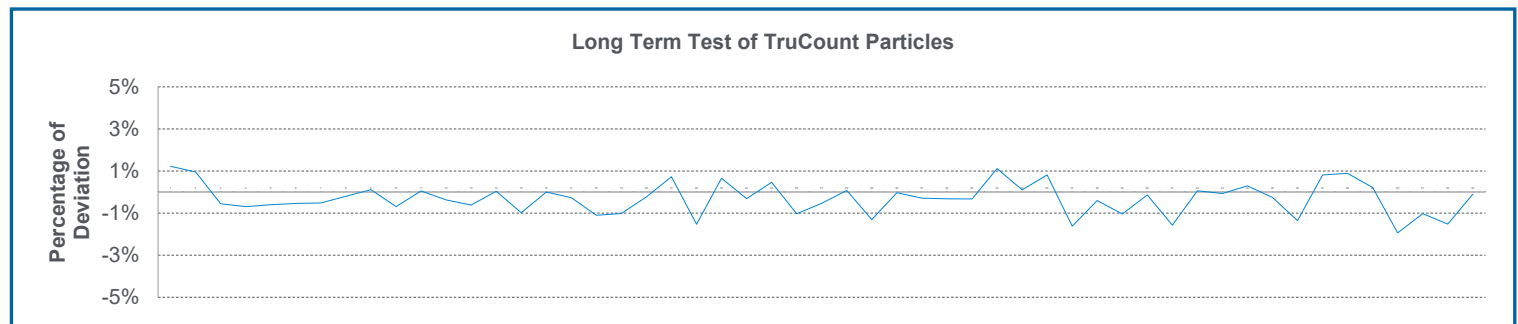


# Platform validation

TruCount™ Tubes contains a lyophilized pellet of fluorescent beads in a single-use tube. The number of particles contained inside each tube is certified by the manufacturer.



Percentage of Deviation of the particles counts (target number: 47,000) of TruCount beads (Lot # 16096) tested for 53 days. Average of Percentage of Deviation: -0.31%  
CV of Percentage of Deviation: 0.75%



# Variations in particle characteristics between vendors

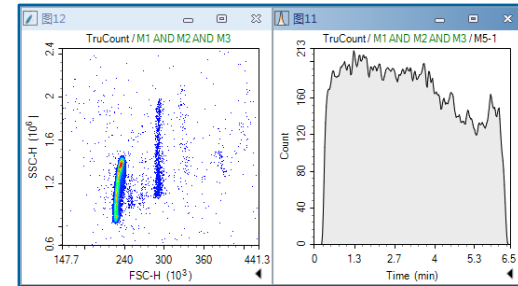


Different characteristics of counting particles are shown

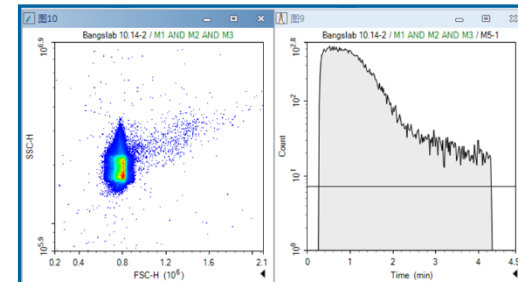
Sedimentation/adherence as they travel through the sample lines

FSC/SSC profile variations

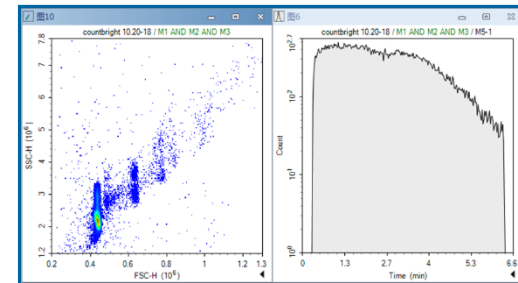
Vendor 1



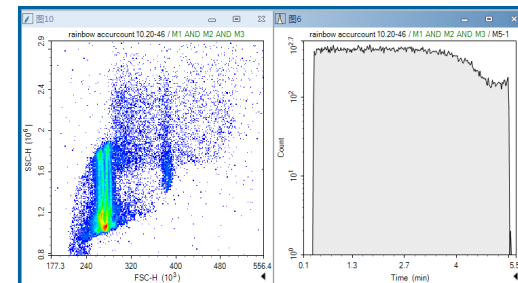
Vendor 2



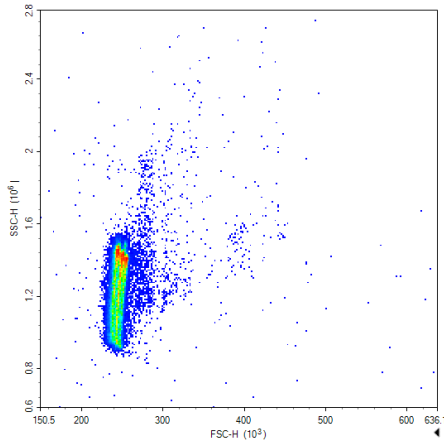
Vendor 3



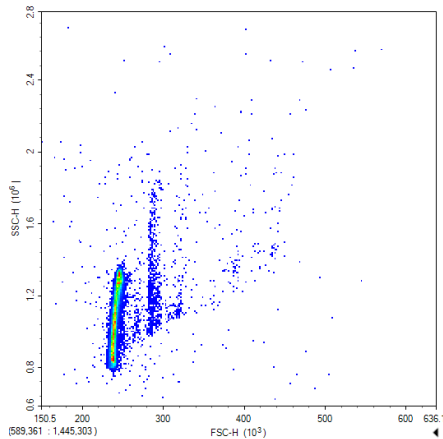
Vendor 4



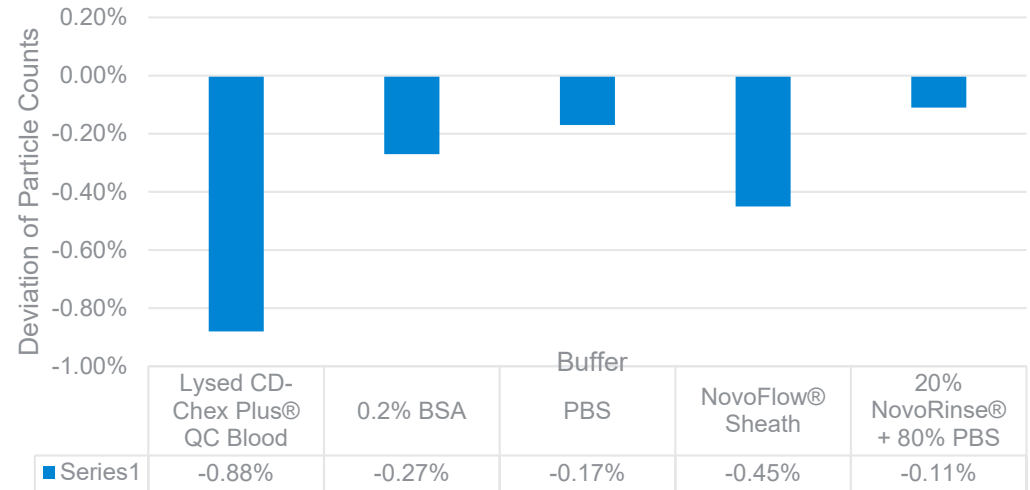
# Comparison of Different Dilution Buffer



TruCount + CD-Chex Plus®  
QC Blood



TruCount + PBS (or 0.2% BSA, NovoFlow® Sheath, 20%  
NovoRinse® + 80% PBS)



On the modified positive-pressure driven platform, TruCount beads are diluted with different buffer. The number of TruCount beads being rinsed out at each time varies by different buffer. Therefore, the buffer used to dilute the sample also plays a role in the accuracy of the absolute counting results.

# Counting variations observed between vendor samples with the same instrument



Variations in physical properties of counting particles (adherence/sedimentation)

Variations in dilution buffer

Variations in accuracy

Variations with respect to reference laser\*

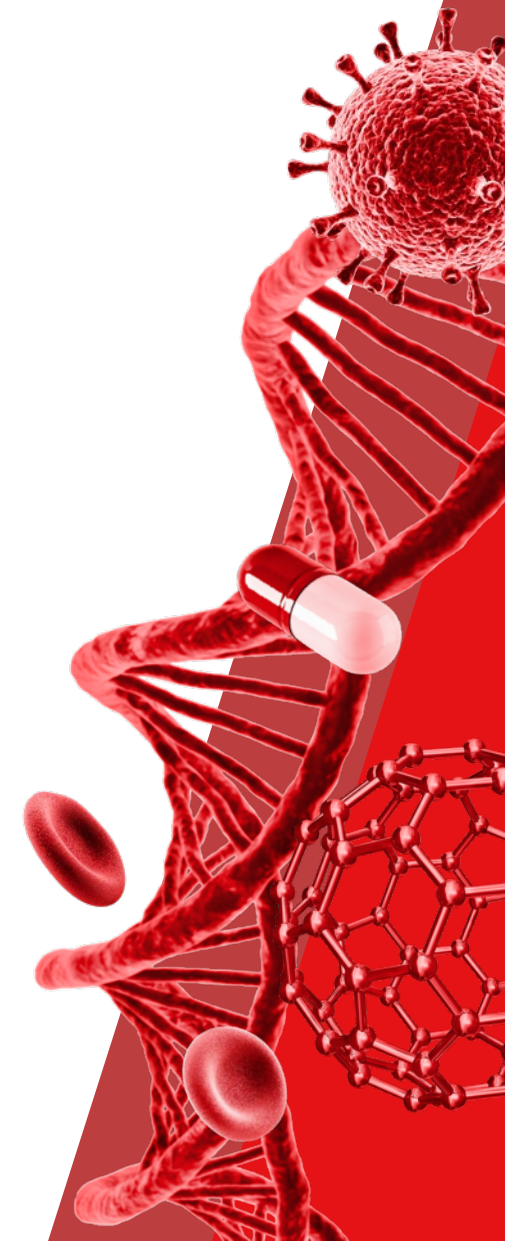
Deviation	
	1:1 Dilution
Vendor/Lot 1	-2.67%
Vendor/Lot 2	5.66%
Vendor/Lot 3	-0.59%
Vendor/Lot 4	0.38%
Vendor/Lot 5	-10.68%
Vendor/Lot 6	6.98%
Vendor/Lot 7	8.03%
Vendor/Lot 8	17.20%
Vendor/Lot 9	-0.9%
Vendor/Lot 10	-1.9%
Vendor/Lot 11	-2.7%
Vendor/Lot 12	-1.4%

# Thank you!



# Fluorescent Microspheres for Flow Cytometry Calibration and Standardization

Yu-Zhong Zhang, Ph.D.  
Chemistry R&D Team, Protein and Cell Analysis  
Thermo Fisher Scientific



## Longstanding Collaboration between the National Institute of Standards and Technology and the Protein and Cell Analysis (PCA) Business Unit of Thermo Fisher Scientific

**20+ year collaboration** - Developing fluorescence intensity reference materials and microsphere calibration standards for flow cytometry.

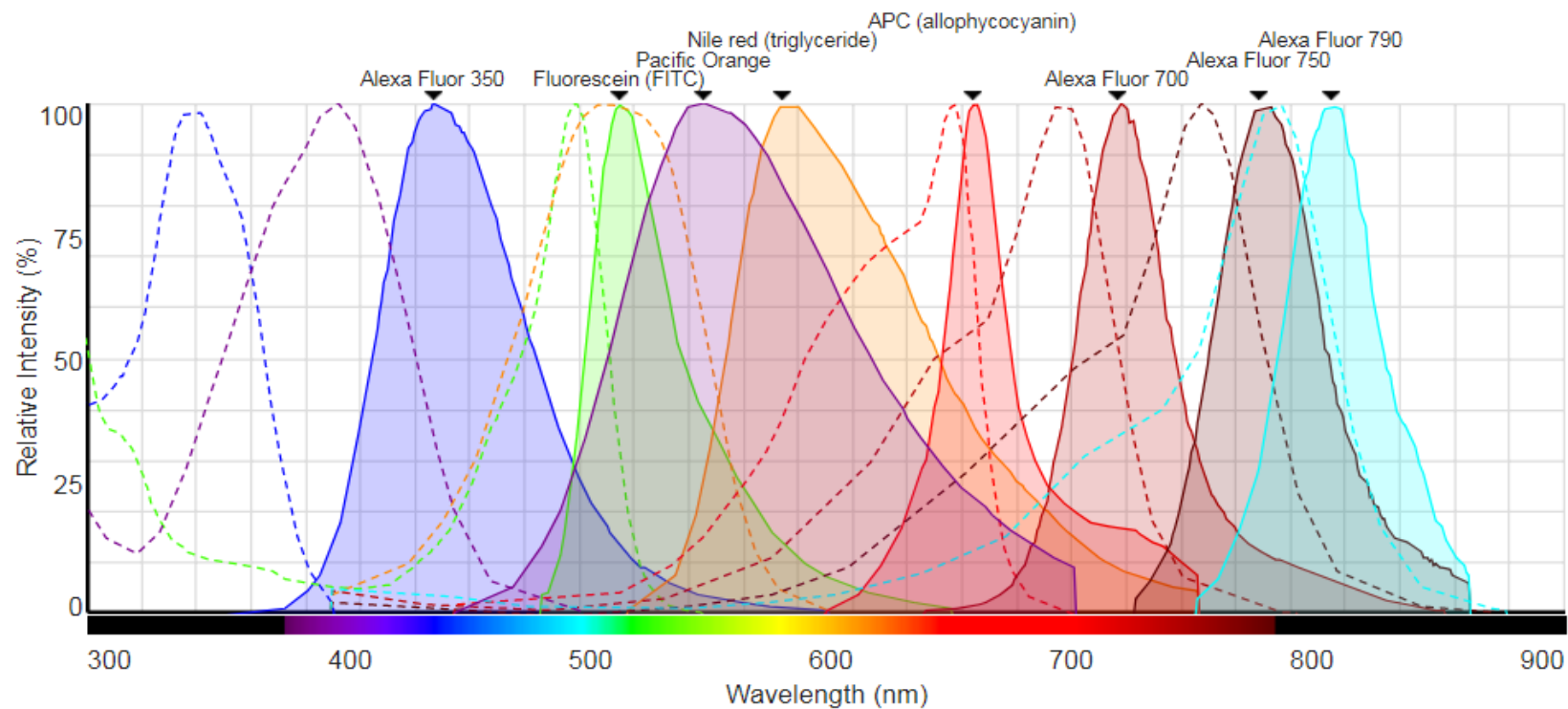
**1998** – NIST/PCA CRADA contract. Fluorescein Dye for Quantitative Flow Cytometry (SRM 1932)

**2016** – NIST/PCA CRADA contract. Fluorescent Dyes for Quantitative Flow Cytometry (Visible Spectral Range) (SRM 1934)

**2020** – PCA/NIST CRADA contract. ERF intensity assignments of cell-sized fluorescent microparticles for quantitative flow cytometry.

## Longstanding Collaboration between NIST and PCA

Provide High Purity and Quality Fluorescent Dyes for REF Assignment



## Develop Better Calibration Standards for Quantitative Flow Cytometry

### AccuCheck ERF Reference Particles

AccuCheck ERF Reference Particles have NIST assigned/traceable ERF values for 26 flow cytometry filter set channels

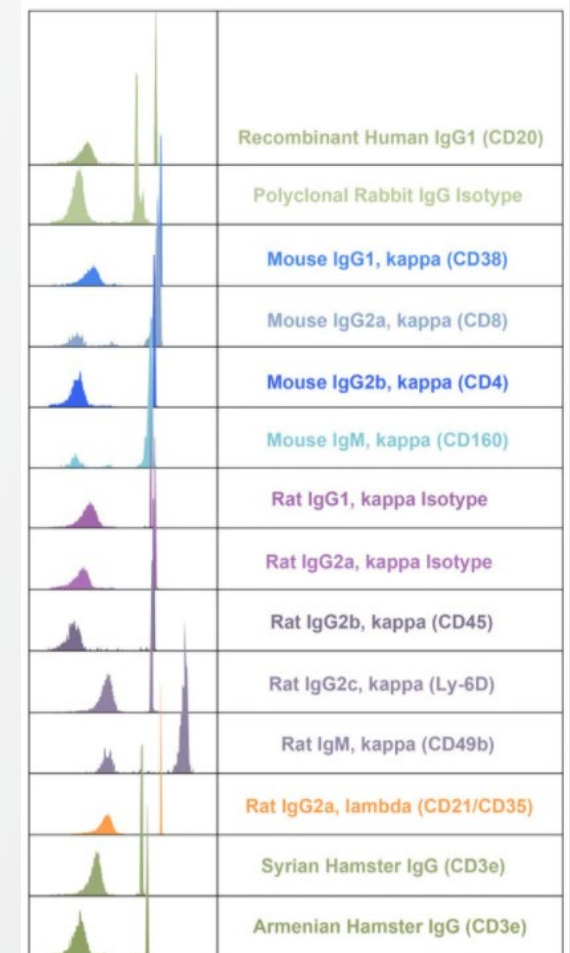
- Quantitation of fluorescence staining
- Antibody binding capacity
- Level of biomarker expression
- Check data accuracy
- Determine traceability of measurement
- Inter- and intra-lab instrument data comparison
- Will help address increasing level of regulations requiring reproducible experimental results

Excitation laser	Emission filter set	ERF value			NIST reference fluorophore
		Low intensity	Medium intensity	High intensity	
405 nm	440/50	$7.01 \times 10^4$	$4.24 \times 10^6$	$2.09 \times 10^7$	Coumarin 30
	512/25	$3.54 \times 10^4$	$1.29 \times 10^6$	$8.86 \times 10^6$	Coumarin 30
	603/48	$1.3 \times 10^4$	$4.56 \times 10^5$	$1.24 \times 10^7$	Pacific Orange
	615/24	$1.13 \times 10^4$	$4.00 \times 10^5$	$1.37 \times 10^7$	Pacific Orange
	670/30	$8.00 \times 10^3$	$3.98 \times 10^5$	$1.61 \times 10^7$	Pacific Orange
	710/50	$2.51 \times 10^4$	$5.03 \times 10^5$	$2.30 \times 10^7$	Pacific Orange
	720/60	$2.63 \times 10^4$	$5.16 \times 10^5$	$2.38 \times 10^7$	Pacific Orange
488 nm	525/35	$1.85 \times 10^3$	$6.34 \times 10^4$	$4.62 \times 10^6$	Fluorescein
	530/30	$2.38 \times 10^3$	$8.03 \times 10^4$	$6.17 \times 10^6$	Fluorescein
	574/26	$1.25 \times 10^5$	$4.50 \times 10^6$	$3.12 \times 10^7$	Nile Red
	593/52	$3.88 \times 10^4$	$1.39 \times 10^6$	$1.08 \times 10^7$	Nile Red
	590/40	$4.09 \times 10^4$	$1.52 \times 10^6$	$1.17 \times 10^7$	Nile Red
	695/40	$1.37 \times 10^4$	$4.66 \times 10^5$	$5.91 \times 10^6$	Nile Red
	780/60	$1.49 \times 10^4$	$5.47 \times 10^5$	$9.46 \times 10^6$	Nile Red
561 nm	585/16	$4.54 \times 10^4$	$1.34 \times 10^6$	$8.85 \times 10^6$	Nile Red
	620/15	$2.45 \times 10^4$	$7.26 \times 10^5$	$5.37 \times 10^6$	Nile Red
	670/30	$2.61 \times 10^4$	$8.08 \times 10^5$	$6.54 \times 10^6$	Nile Red
	695/40	$2.59 \times 10^4$	$8.18 \times 10^5$	$7.32 \times 10^6$	Nile Red
	720/60	$2.62 \times 10^4$	$8.41 \times 10^5$	$7.99 \times 10^6$	Nile Red
	780/60	$3.75 \times 10^4$	$1.09 \times 10^6$	$1.15 \times 10^7$	Nile Red
	789/78	$3.75 \times 10^4$	$1.09 \times 10^6$	$1.15 \times 10^7$	Nile Red
640 nm	660/20	$1.32 \times 10^3$	$3.91 \times 10^4$	$2.00 \times 10^5$	APC
	670/14	$2.08 \times 10^3$	$6.32 \times 10^4$	$3.49 \times 10^5$	APC
	670/30	$1.93 \times 10^3$	$5.88 \times 10^4$	$3.27 \times 10^5$	APC
	720/30	$2.96 \times 10^4$	$8.51 \times 10^5$	$6.14 \times 10^6$	Alexa Fluor™ 700
	780/60	$1.82 \times 10^4$	$5.47 \times 10^5$	$4.09 \times 10^6$	Alexa Fluor™ 700

## Additional Reagents Developed by Thermo Fisher Scientific for Instrument Calibration Standardization and Compensation

- UltraComp Compensation Beads
- UltraComp Plus Compensation Beads
- AbC Total Compensation Beads
- ArC Amine Reactive Compensation Bead Kit
- GFP BrightComp Compensation Beads
- CountBright Cell Counting Beads (7 µm diameter)
- CountBright Plus Cell Counting Beads (4 µm diameter)
- AccuCheck ERF Reference Particles

### UltraComp Plus eBeads





# Single Vesicle Flow Cytometry (vFC™): Rigorous and Reproducible Extracellular Vesicle (EV) Measurements

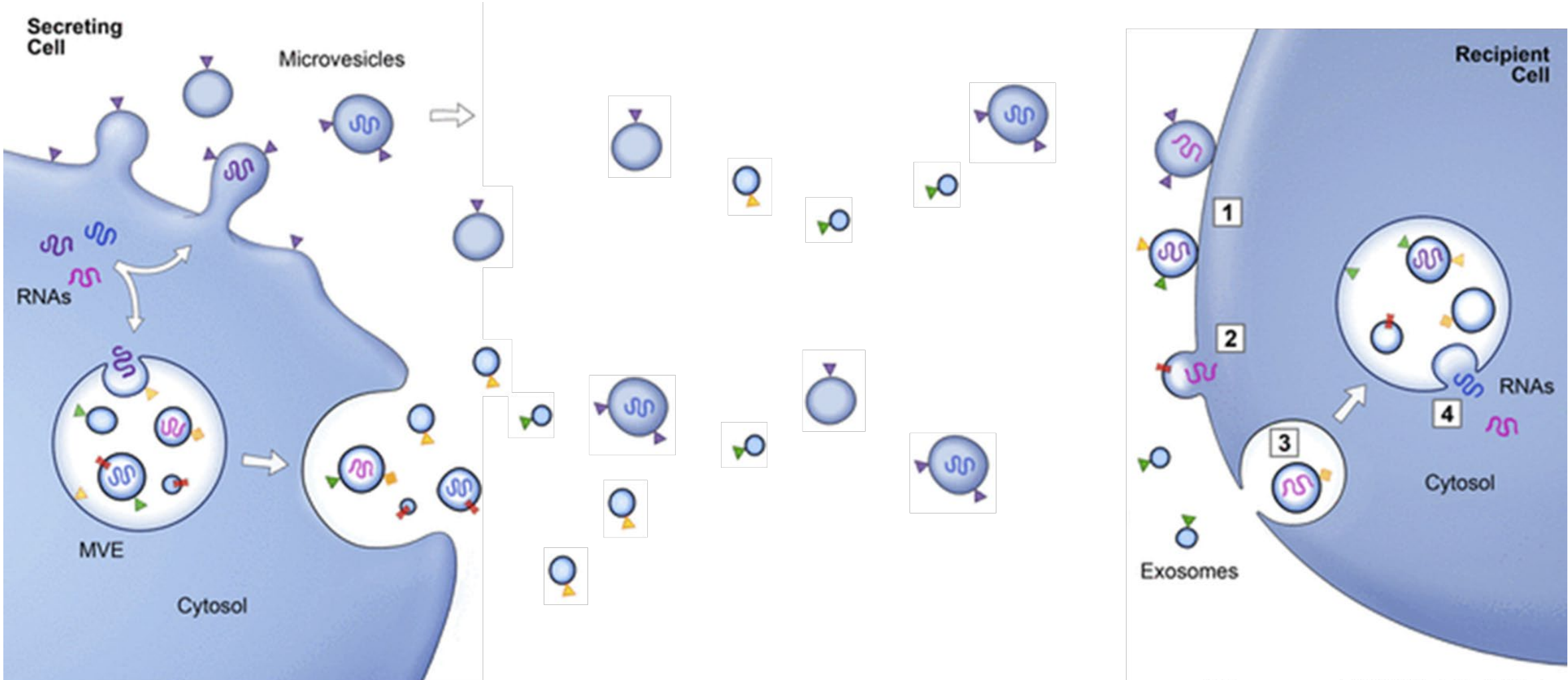
NIST FLOW CYTOMETRY STANDARDS CONSORTIUM WORKSHOP

FEBRUARY 17, 2021

JOHN P NOLAN PHD

CELLARCUS BIOSCIENCES, INC

# Extracellular Vesicles (EVs)

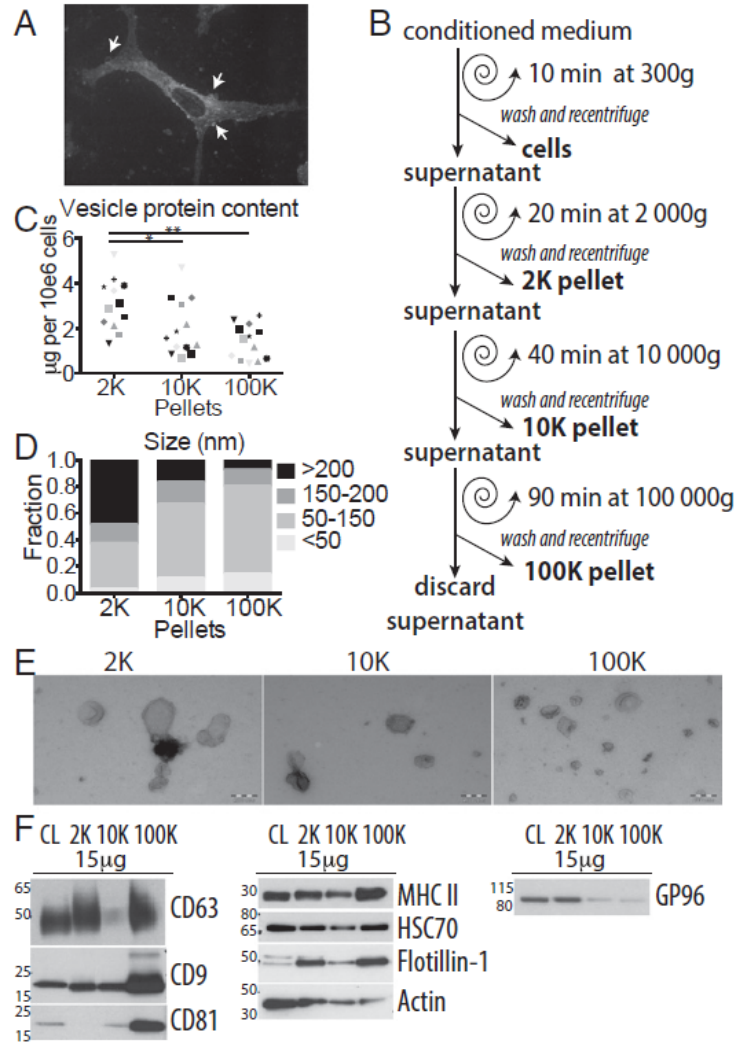
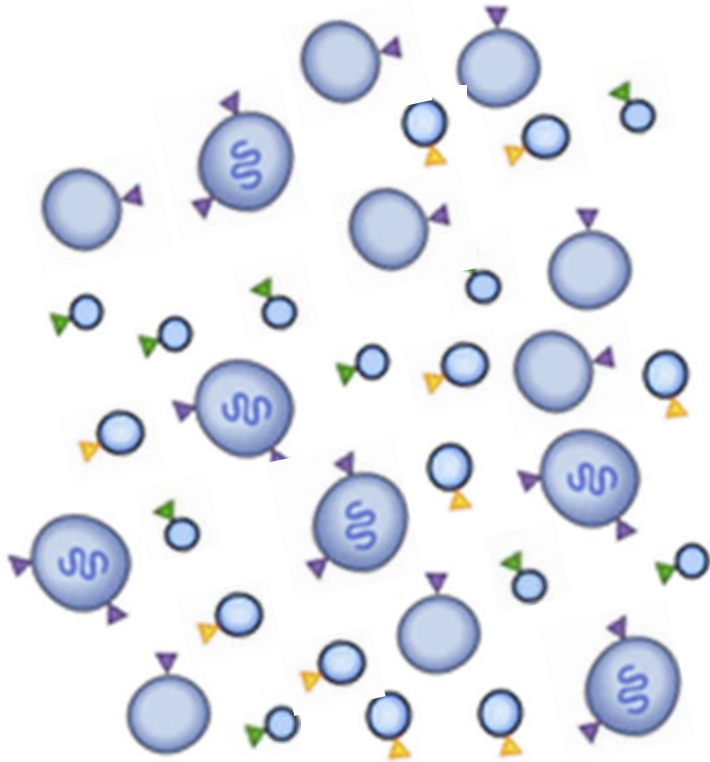


Modified from Raposo and Stoorvogel (2013) *J Cell Biol*

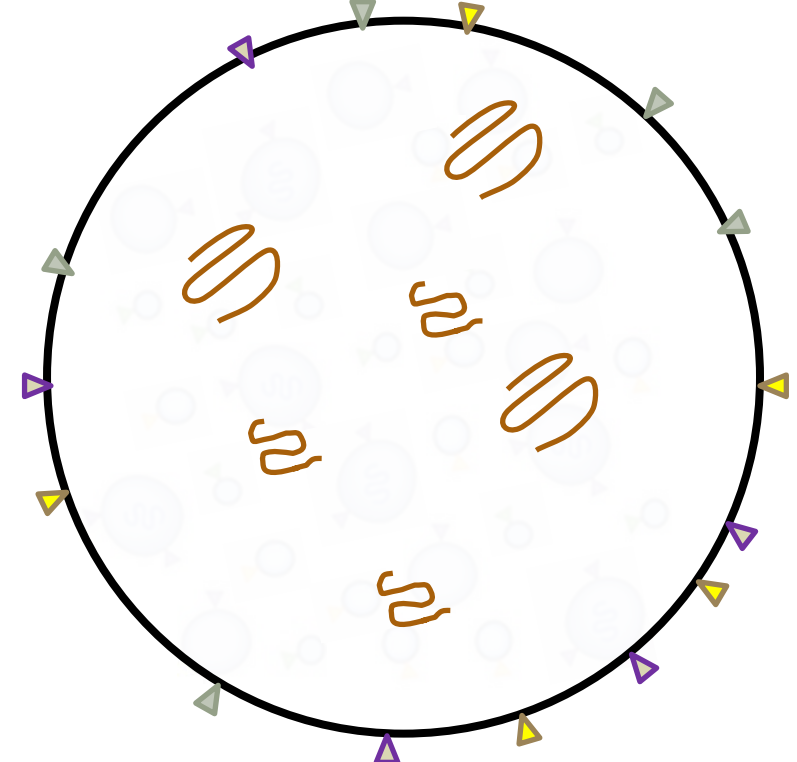
# Conventional EV Analysis: Spin and Blot

## Conventional Bulk Analysis

Vesicle sample



“Average” Vesicle

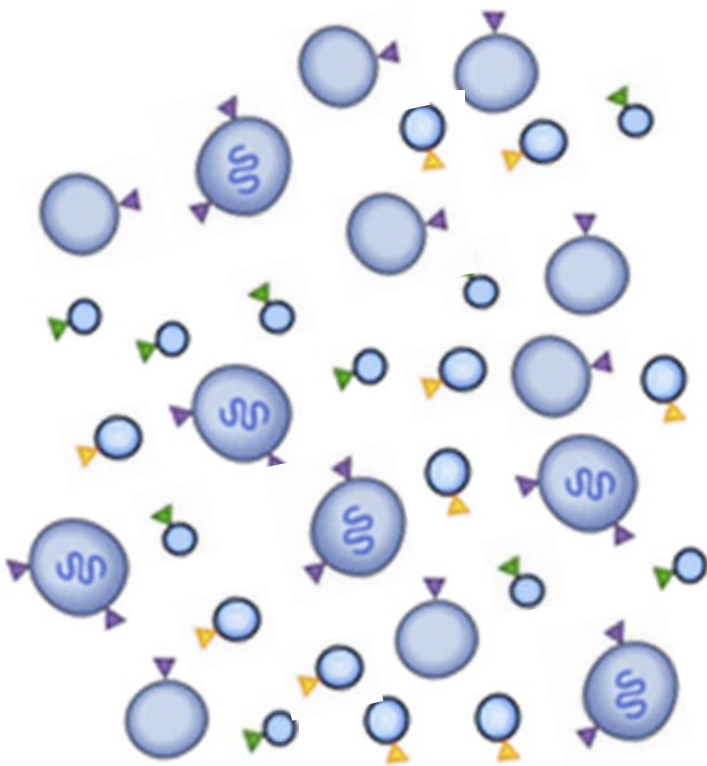




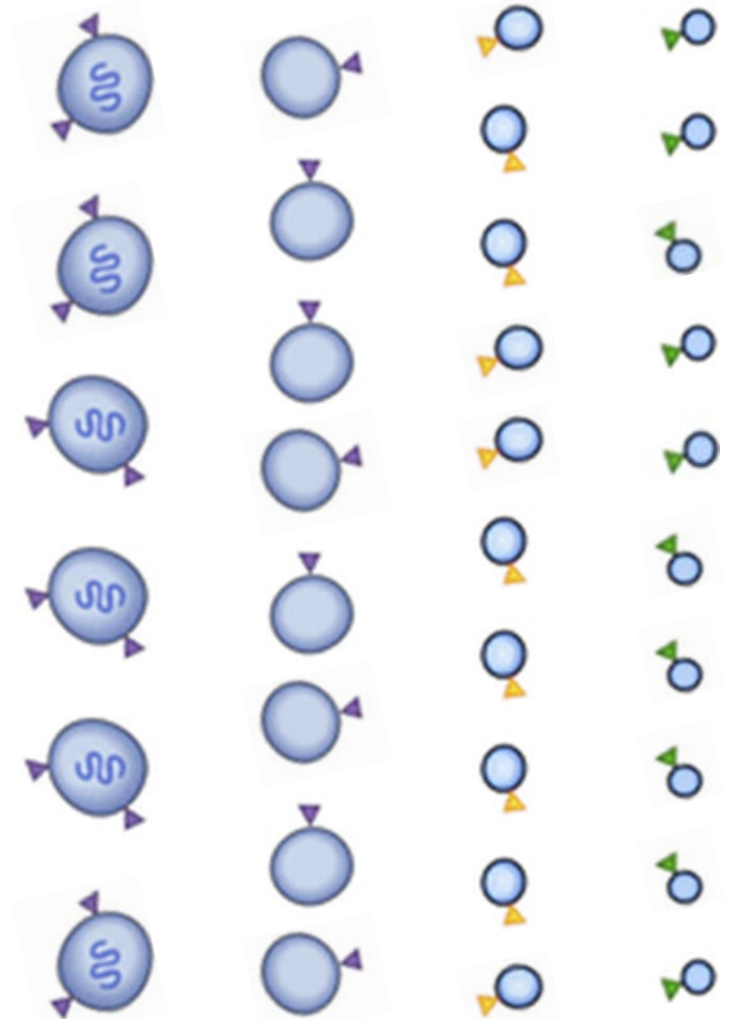
# Single Vesicle Biochemical Analysis

Single Vesicle Analysis

Vesicle sample



**EV number**  
**EV size and**  
**EV cargo**  
**for each vesicle**



Types and numbers of EVs

# Flow Cytometry for Single EV Analysis

## Why?

- Sensitive measurement of individual particles
- Standards and calibrators for quantitative analysis
- Homogeneous assays, automation-compatible
- Widely employed in academic, pharma, and clinical labs

## Why not?

- Conventional instruments lack sensitivity
- Conventional assays lack specificity
- Key method details often not reported
- Key controls and calibration omitted
- Poor reproducibility

# ISEV-ISAC-ISTH EV FC Working Group



## People

Marca Wauben, Ger Arkesteijn, Estefania Lozano Andres (Utrecht)  
Rienk Nieuwland, Edwin van der Pol (Amsterdam)  
John Nolan, Erika Duggan (San Diego)  
Jennifer Jones, Joshua Welsh (Bethesda)  
Joanne Lannigan, Uta Erdbrugger (Charlottesville)  
Alain Brisson (Bordeaux)  
Romaric Lacroix, Stephane Robert, Fracoise Dignat-George (Marseilles)  
John Tigges, Ionita Ghiron (Boston)  
Bernd Giebel, Andre Goergens, Tobias Tertel (Essen)  
James Higgenbotham, Bob Coffey (Vanderbilt)  
An Hendrix, Oliver de Wever (Ghent)  
Xiaomei Yan (Xiamen)

## Assays and instruments

Nano-FACS  
Nanoscale flow cytometry  
Nano-FCM  
Nano-flow  
Nano-flow cytometry  
Imaging flow cytometry  
Dedicated flow cytometry  
Dark field flow cytometry  
Flow exometry  
Flow virometry  
FAVS  
**Vesicle flow cytometry (vFC™)**

# ISEV-ISAC-ISTH EV FC Working Group

JOURNAL OF EXTRACELLULAR VESICLES  
2020, VOL. 9, 1713526  
<https://doi.org/10.1080/20013078.2020.1713526>



OPEN ACCESS

Welsh et al 2020 –

*EVFlowcytometry.org*

## MIFlowCyt-EV: a framework for standardized reporting of extracellular vesicle flow cytometry experiments

ORIGINAL ARTICLE

Cytometry

### MIFlowCyt: The Minimum Information About a Flow Cytometry Experiment

Jamie A. Lee,<sup>1†</sup> Josef Spidlen,<sup>2†</sup> Keith Boyce,<sup>3</sup> Jennifer Cai,<sup>1</sup> Nicholas Crosbie,<sup>4</sup> Mark Dalphin,<sup>5</sup>

Journal of Extracellular Vesicles

EDITORIAL

Minimal experimental requirements for definition of extracellular vesicles and their functions: a position statement from the International Society for Extracellular Vesicles

228 | VOL.14 NO.3 | MARCH 2017 | NATURE METHODS

### EV-TRACK: transparent reporting and centralizing knowledge in extracellular vesicle research

EV-TRACK Consortium\*

We argue that the field of extracellular vesicle (EV) biology needs more transparent reporting to facilitate interpretation and replication of experiments. To achieve this, we describe EV-TRACK, a crowdsourcing knowledgebase (<http://evtrack.org>) that centralizes EV biology and methodology with the goal of stimulating authors, reviewers, editors and funders to put experimental guidelines into practice.

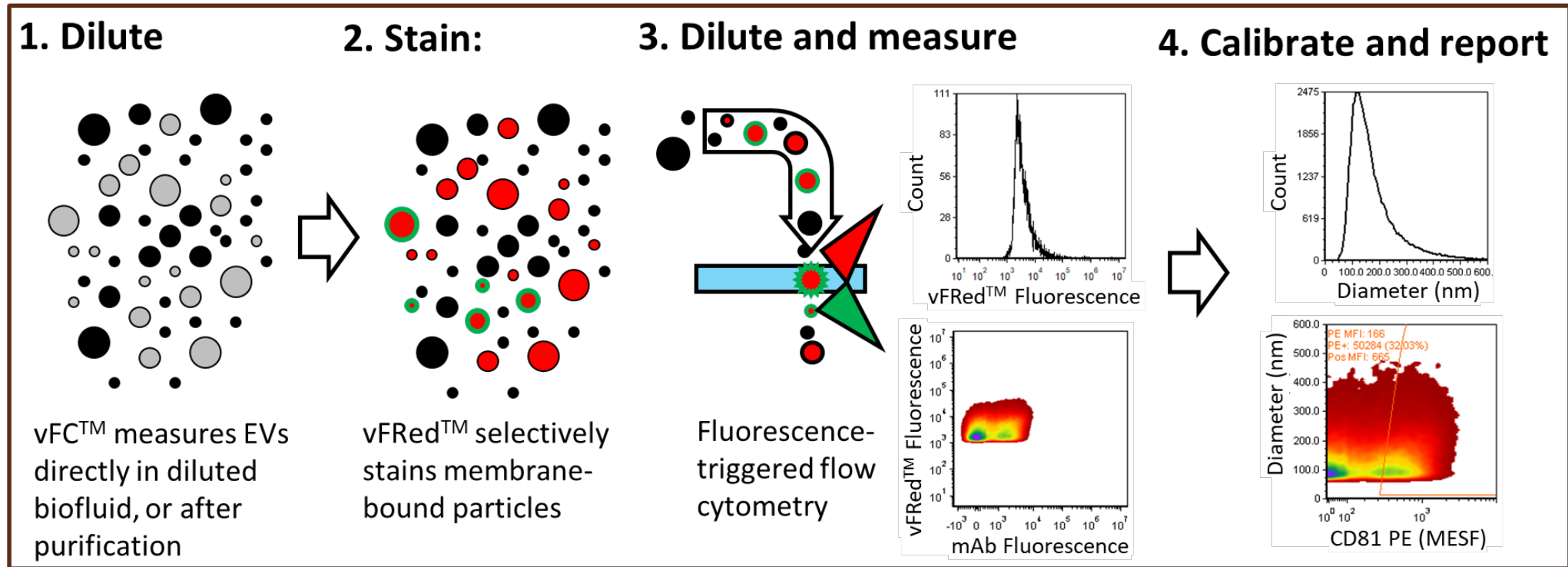
### MIFlowCyt-EV | MISEV-Flow: Reporting Framework

1	Experimental design & preanalytical variables	1.1. Report preanalytical variables conforming to MISEV guidelines 1.2. Report experimental design according to MIFlowCyt guidelines
2	Sample Preparation	2.1. Sample staining 2.2. Sample wash steps 2.3. Sample dilution
3	Assay Controls	3.1. Unstained controls 3.2. Isotype controls 3.3. Buffer alone 3.4. Buffer with reagents 3.5. Procedural controls 3.6. Serial dilutions 3.7. Detergent treatment
4	Instrument data acquisition & calibration	4.1. Trigger channel(s) and threshold(s) 4.2. Flow rate & volumetric quantification ( $\mu\text{L min}^{-1} / \mu\text{L}$ ) 4.3. Fluorescence Calibration (MESF/ERF units) 4.4. Light Scatter Calibration ( $\text{nm}^2$ )
5	EV characterization	5.1. EV diameter approximation 5.2. EV refractive index approximation 5.3. Epitope number approximation
6	Reporting FCM data	6.1. Complete MIFlowCyt checklist 6.2. Calibrated channel detection range 6.3. EV number/concentration 6.4. EV brightness
7	Sharing FCM data	7. Share data to public repository (e.g. FlowRepository)

Assay

Instrument

# Vesicle Flow Cytometry (vFC™)



- Membrane probe provides specificity
- Measures EVs directly in biofluid: no isolation/purification required
- Homogeneous assay: no wash steps
- Plate-based assays, robot-compatible
- Uses commercial flow cytometers
  - Beckman CytoFlex
  - Luminex CellStream
- Sensitive and specific detection: vesicle size to ~50 nm, cargo to <10 molecules
- Calibrated measurements for inter-lab, longitudinal, cross-platform comparisons

# Instruments and Assays for EV analysis

## Instruments



### Beckman Coulter CytoFlex

Sensitive APD array detectors  
Efficient high NA light collection  
High resolution light scatter  
Multiple lasers  
Plate loader



### Luminex CellStream/ImageStream

Sensitive CCD detector  
TDI-based signal integration  
Image-based object detection  
Multiple lasers  
Plate loader

## Assay

- Instrument, calibrated
- Reagents
- Sample preparation protocols
- Data analysis protocols
- Validation and reporting

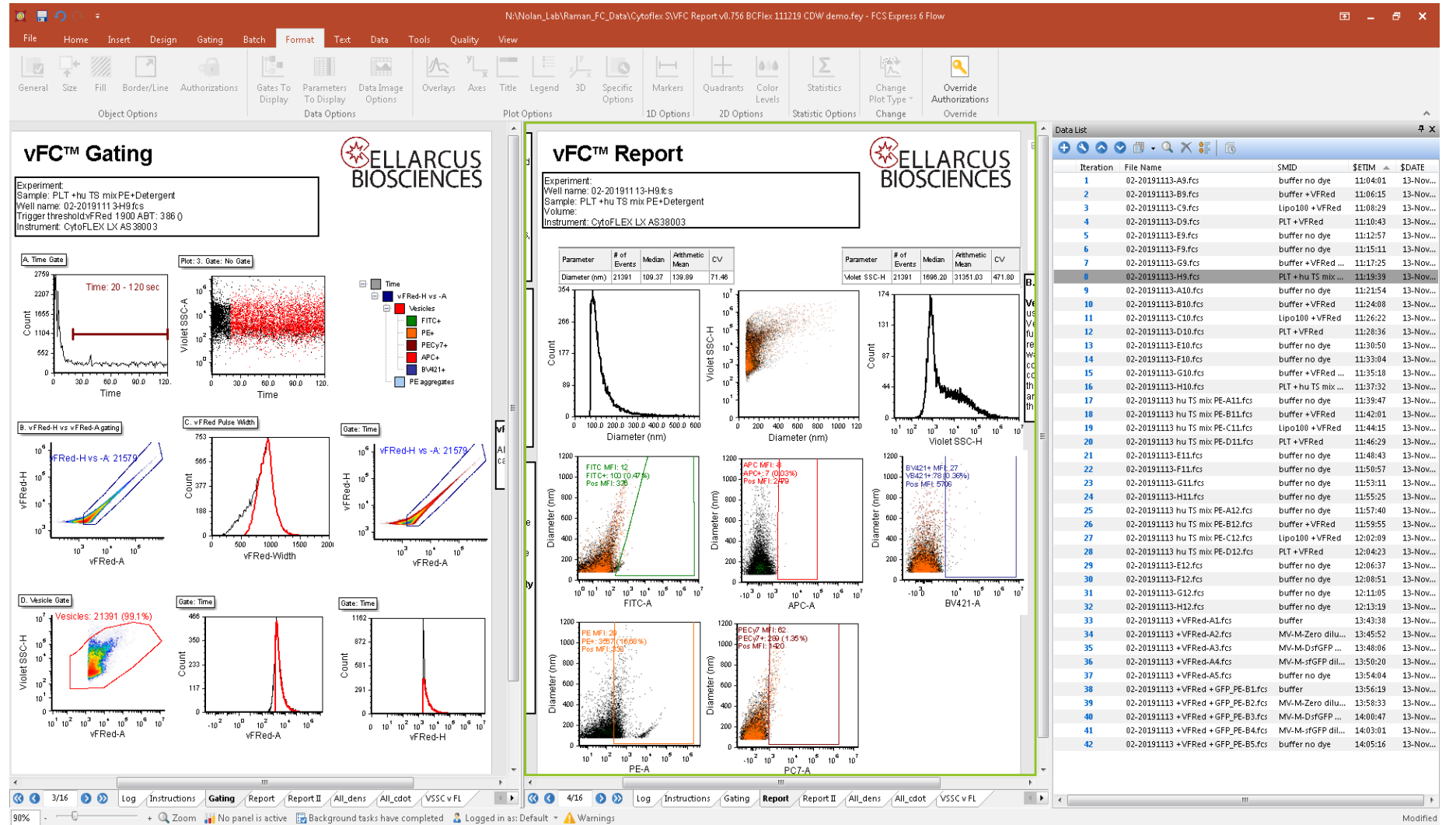
### Cellarcus Vesicle Flow Cytometry (vFC™)

Membrane selective detection  
Fluorescence-based size estimate  
No-wash, plate-based assay  
Calibrators and standards  
Standardized protocols





# vFC™: Guided Data Analysis





# EV Measurement: Essential Quantities

Quantity	Instrument	Units	Standard	Calibration	Units
Concentration	Count	Number	Counting bead	Flow rate	EVs/mL
Size	Arbitrary Intensity	Photons	Vesicle size standard Diameter/Refractive index standards	Fluorescence/nm <sup>2</sup> Scattering x-section	EV Diameter (nm) EV Surface area (nm <sup>2</sup> ) EV Volume (nm <sup>3</sup> )
Cargo abundance	Intensity	Photons			Molecules/EV
			Intensity standard	Fluorescence/EV	Fluorophores/EV
			Ab binding standard	Antibodies/EV	Antibodies/EV
Refractive index	Intensity	Photons	Diameter/Refractive index standards		EV Refractive index

# Cellarcus Standards for vFC™

	Count	Size	Abs/EV	Fluors/EV	Ag/EV	Photons/EV
<b>vCal™ nanoRainbow beads</b>	●	○ ↑	○ ↑	○ ↑	○	●
<b>Lipo100™</b>		●				
<b>vCal™ Ab cap beads</b>			●	○		
MESF beads			○	●		
Ag beads					●	
LED Pulser						●
AccuCount	●					

# Cellarcus Products

## vFC™ Vesicle Analysis Kits

- EV count and size
- EV cargo marker

## vTag™ antibodies and multicolor panels

- Tetraspanin profile, mix and panel
  - Profile each of seven major TS molecules
  - Measure total amount of CD9 + CD63 + CD81
  - Multicolor measurement of each of CD9, CD63, and CD81
- Blood cell EV panel
  - PLT and RBC EVs
- Integrin profile and panel
- Neuronal marker EV panel
- MSC-derived EV panel
- Cancer-associated EV panel

## vCal™ Calibrators and Standards

- nanoRainbow Beads
- Antibody Capture Beads
- Lipo100™ Vesicle Standard
- EV Standard Reference Preparations

## vPlex™ EV Capture and Isolation Kits

- vPlex EV Immunoassay
- vCap™ EV Isolation and Depletion kits

# Cellarcus CRO Services

## Vesicle Analytics

Single vesicle flow cytometry (vFC™)

Multiplexed EV immunoassay (MEVI)

Nanoparticle tracking analysis (NTA)

Resistive Pulse Sensing (RPS)

Cryo-electron microscopy (cEM)

Protein and lipid determination

## Biofluid Fractionation and EV Isolation

Centrifugal ultrafiltration

Polymer precipitation

Ultracentrifugation

Size Exclusion Chromatography

Preparative Immunoisolation

## EV Production and Engineering

Cell culture and engineering

EV labeling and loading

# Cellarcus Biosciences

## Capabilities

vFC™  
MEVI™  
mRPS  
NTA  
cryoEM  
Spectroscopy  
Flow cytometry  
EV Production  
EV Enrichment (SEC, UC, UF, vIC™)  
HTS  
Custom assay development and validation  
Reagent development and validation

## Products

Assays  
Antibodies  
EV Reference Preps  
Size standards  
Intensity standards  
Antibody binding standards

## Influence and Leadership

ISEV  
ISAC/CYTO  
ISTH  
EV FC Working Group  
NIH ERCC  
Cytometry Development Workshop  
Journals (JEV, Current Protocols in Cytometry, Cytometry Part A)

## Intellectual Property

Issued patents  
US 10,429,302  
Related divisional and continuations  
Patent applications  
Additional applications on related technologies  
Formulations and protocols  
Optimized and validated over >50,000 analyses

## Funding

R43 DA046616-01 - \$150,000  
R44 DA046616-02 - \$747,646  
R44 DA046616-03 - \$695,433  
R44 GM136165-01 - \$755,406  
R44 GM136165-02 - \$890,919



Extra slides

# Cellarcus vFC™ Calibration

		Count	Size	Abs/EV	Fluors/EV	Photons/EV
<b>Protocol 0.1</b>	<b>vCal™ nanoRainbow beads</b>	●	○ ↑	○ ↑	○ ↑	●
<b>Protocol 0.2</b>	<b>Lipo100™</b>		●	↑	↑	
<b>Protocol 0.3</b>	<b>vCal™ Ab cap beads</b>			●	○	
	MESF beads			○	●	
	LED Pulser					●
	Accucount	●				



# Comparison: Single EV Analysis Methods

Method Principle	Vendor	Size range	Antigen detection	Specificity	Speed Samples/hr
EM Electron density	FEI, Hitachi, JOEL, Thermo, Zeiss	5 - 500 nm	1 - 2 markers Immunogold	Moderate	2
NTA Light scatter/diffusion	Malvern NanoSight, ParticleMetrix,	70 - 500 nm	No	None	8
TRPS Impedance	Izon qNano, Spectradyne	50 - 300 nm	No	None	4
Conventional FC Light scatter	Apogee, Beckman Coulter, Becton Dickenson	300 nm+	1-10+ markers Immunofluorescence	None	4-30
<b>vFC™ +CytoFLEX® Fluorescence</b>	<b>Cellarcus</b>	<b>~70 - 1000 nm</b>	<b>1-10+ markers Immunofluorescence</b>	<b>Membrane</b>	<b>30</b>

# EV Detection by Flow Cytometry

Trigger Parameter	Advantages	Disadvantages
Forward angle light scatter (FSC)	Strong scatter from particles larger than laser wavelength	High background, non-specific Difficult to estimate particle size from intensity
Orthogonal light scatter (SSC)	Lower background compared to FSC	Non-specific, difficult to estimate particle size from intensity
Ligand fluorescence (FL-mAb)	High specificity for target, Quantitative, sensitive	Only detects particles bearing detectable amounts of target
Membrane fluorescence	Membrane particles selectivity Calibration to estimate size	Some membrane dyes can result in unwanted background
Volume fluorescence	Can stain EVs	Staining depends on enzymatic activity, may also stain other particles.

# Opportunity



## Sales to existing EV researchers

- 2000+ researchers
- Supplant NTA, RPS, SP-IRIS instrumentation (install base of ~1200 instruments) and legacy cytometers and create active user base.

## Sales to Broader Research Markets

- EV analysis as ubiquitous as cell analysis → driven by observations of unique signaling mechanisms in culture models and growing at CAGR >25% over past decade.

## Biomarkers/Diagnostic Reagents

- Patient stratification according to tumor marker expression
- Response to therapy
- Monitoring disease progression
- Screening for multiple tumor EV biomarkers

## Future Instrumentation

- EVs down to 30nm
- Single molecule sensitivity

# Tactics

## Co-marketing/sales to support initial EV research target

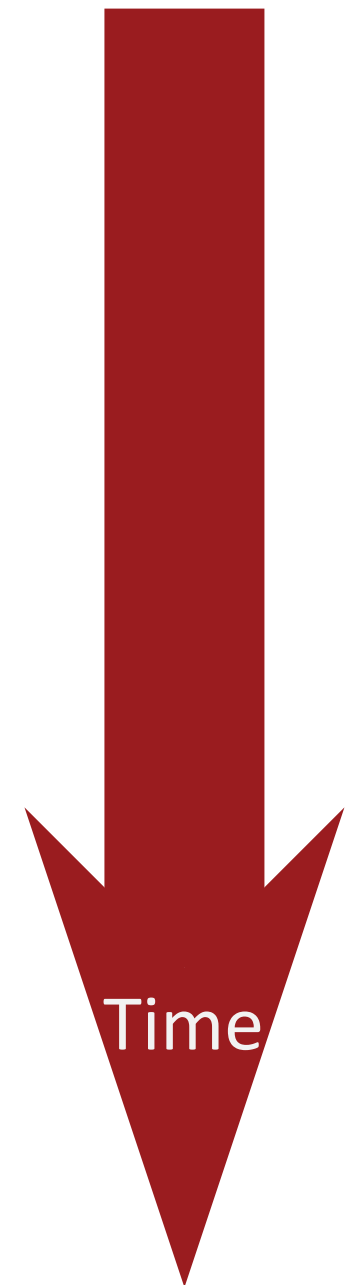
- Sync approaches and messaging by funding project to develop holistic method incorporating scatter and fluorescence-based methods.
- Use Beckman's instrumentation and marketing resources to leverage Cellarcus' influence within KOL groups and societies.
- Develop sales team to leverage approach and commercial assays and services to create users and intelligence.

## Product development to speed adoption amongst existing researchers

- Modifications to existing CytoFLEX® to achieve better sensitivity and a base configuration to drive immediate adoption.
- Development of data analysis and sharing capabilities on Cytobank

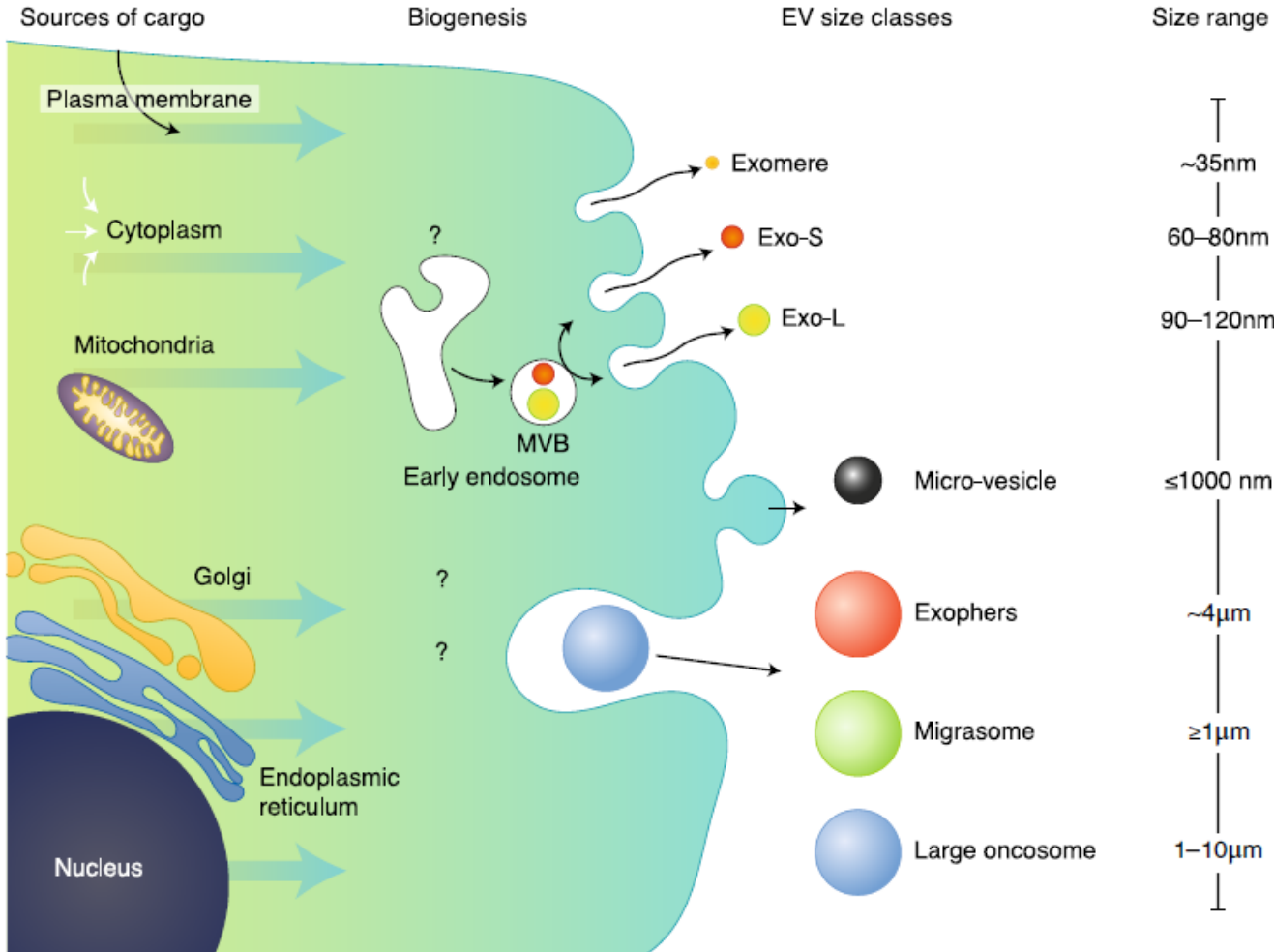
## Extract additional revenues and expand into larger markets

- Support development of future instrumentation – Related IP
- Further development of related, supporting methods – Related IP
- Expansion to clinical markets (solid tumors, neuro) – Related IP

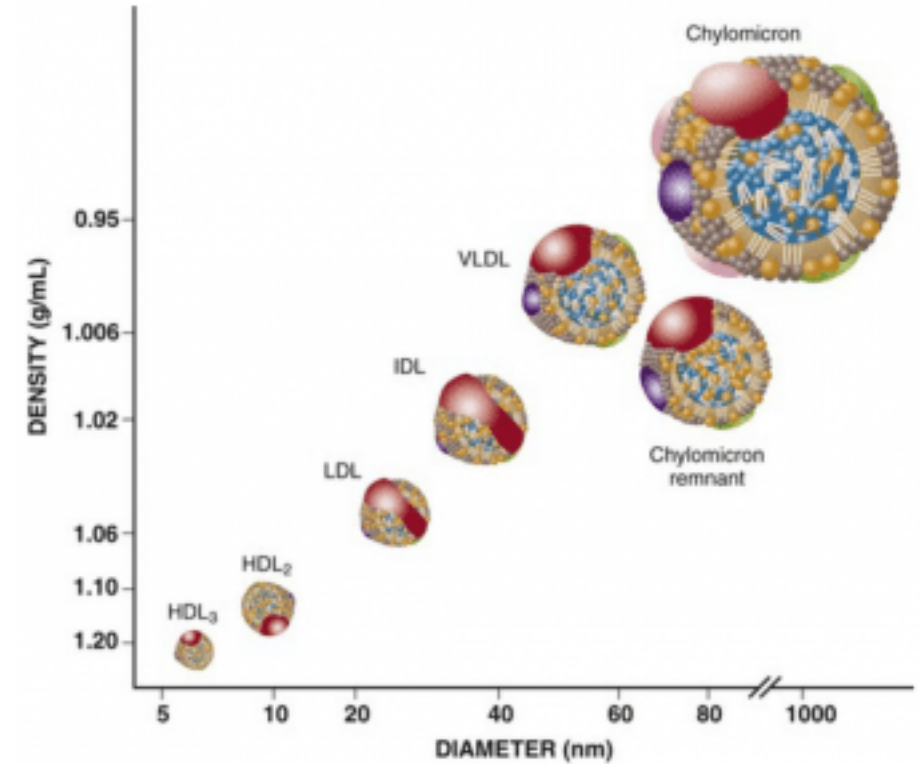




# Single cells to single molecules

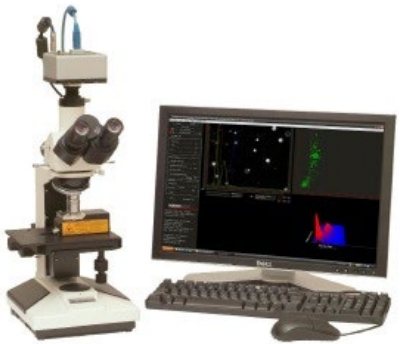


## Lipoproteins



Zijlstra and Divizio (2018)

# Nanoparticle Tracking Analysis (NTA)



*Nanosight.com*



*Particle-metrix.de*

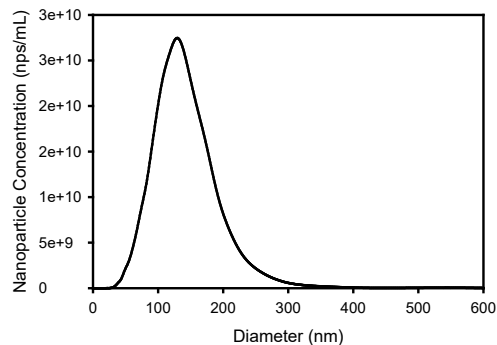


*maintainc.com*

Individual particles are detected via laser light scatter

Brownian motion tracked

Size estimated from diffusion coefficient



## Pros

- Estimates diameter
- Label free

## Cons

- Non-specific
- Sensitivity limited by light scatter
- Can't measure cargo

# Resistive Pulse Spectroscopy (RPS)

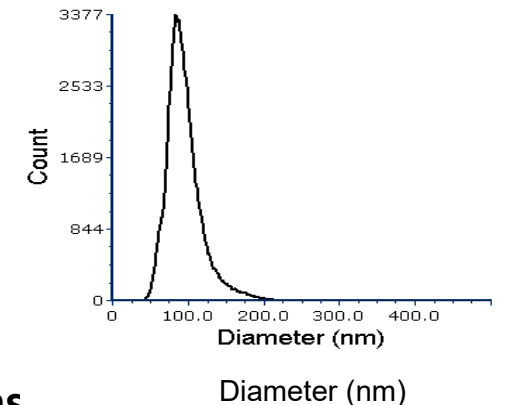


*www.izon.com*



*Particleanalyzer.com*

- Coulter principle using nanopores
- Particles block current when they enter pore
- Impedance is proportional to size



## Pros

- Estimates volume
- Label free

## Cons

- Non-specific
- Sensitivity, dynamic range limited by pore size
- Can't measure cargo

# Key Challenges for EV Research



EVs in biofluids are heterogeneous

- Many types of EVs from many different cells

Conventional biochemical analysis report population averages

- e.g. Western, ELISA, mass spec, PCR
- Signals for low abundance, low frequency EVs are lost in noise

Single EV analysis can resolve heterogeneity, but

- EVs are too small and dim for existing methods
- Improved tools for analysis of individual EVs are needed



# Comparison: Single EV Analysis Methods

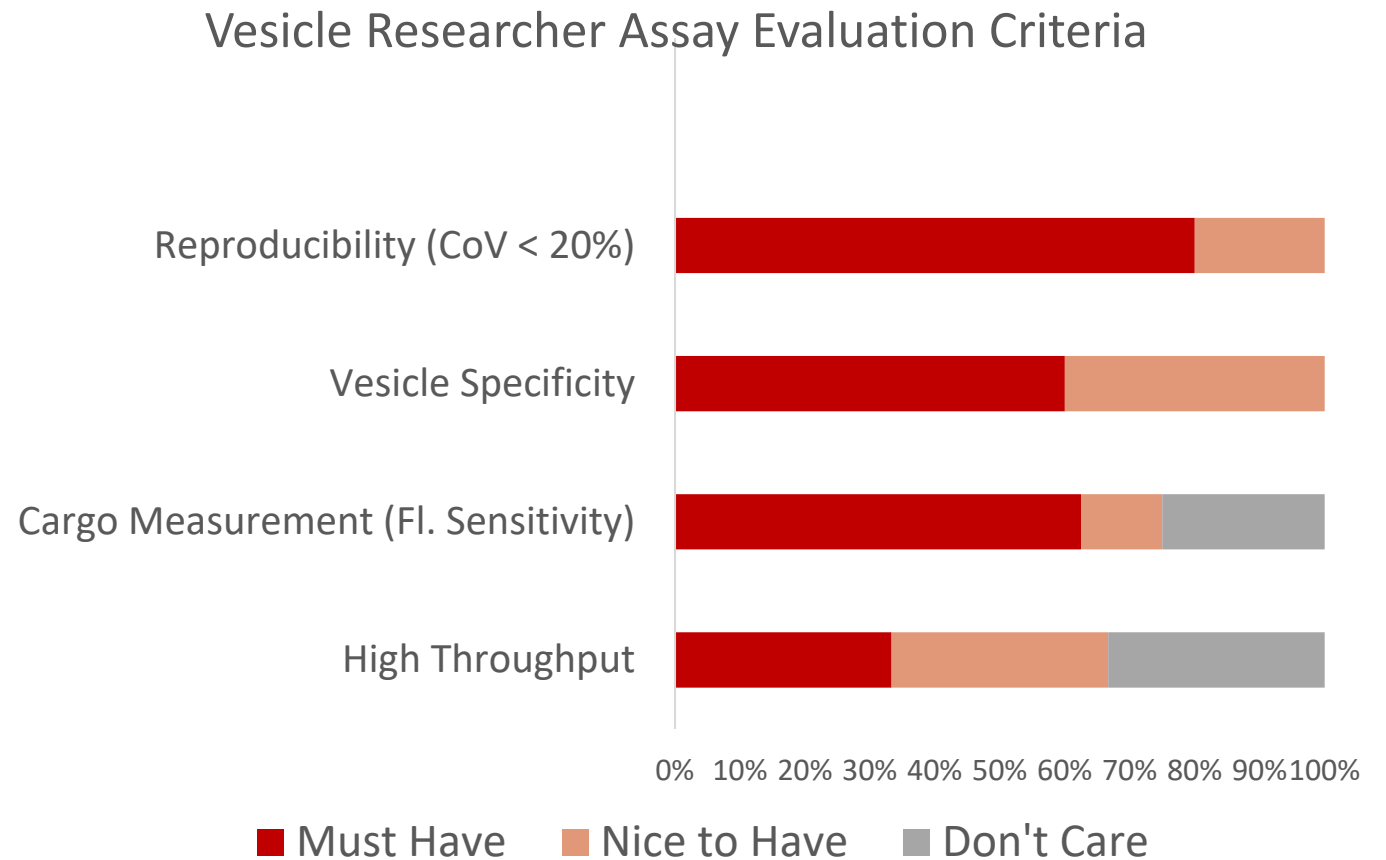
<b>Method</b> Principle	<b>Vendor</b>	<b>Size range</b>	<b>Antigen</b> <b>detection</b>	<b>Specificity</b>	<b>Speed</b> Samples/hr
EM Electron density	FEI, Hitachi, JOEL, Themo, Zeiss	5 - 500 nm	1 - 2 markers Immunogold	Moderate	2
NTA Light scatter/diffusion	Malvern NanoSight, ParticleMetrix,	70 - 500 nm	No	None	8
TRPS Impedance	Izon qNano, Spectradyne	50 - 300 nm	No	None	4
Conventional FC Light scatter	Apogee, Beckman Coulter, Becton Dickenson	300 nm+	1-10+ markers Immunofluorescence	Low (immunofluor)	4-30
SP-IRIS Interferometry	ExoView	50-200 nm	1-3 markers Immunofluorescence	Low (immunocapture)	4

# How to Displace Existing Methods and Emerge as the Dominant Approach for Vesicle Analysis

Develop an assay that is more specific, reproducible, and possibly also high throughput and easy to use.

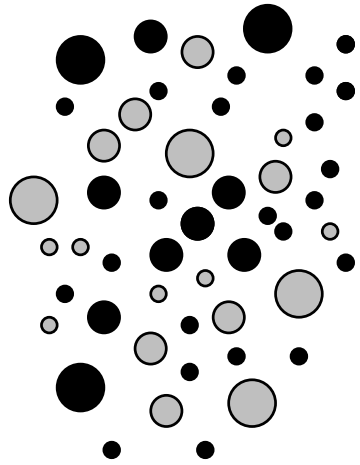
Enable analysis of vesicle subsets via cargo.

Leverage standards and reference preps to demonstrate assay performance against backdrop of ISEV push for better methods.



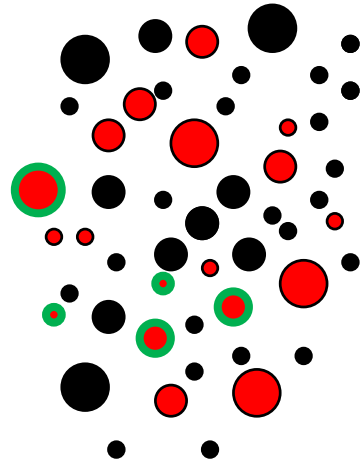
# Vesicle Flow Cytometry (vFC™)

## 1. Dilute



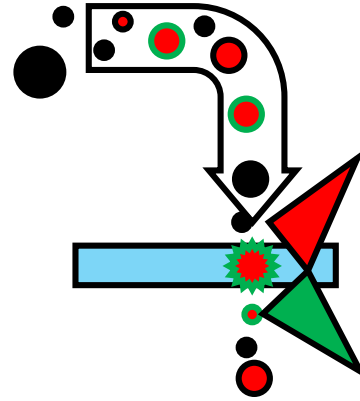
vFC™ measures EVs directly in diluted biofluid, or after purification

## 2. Stain:

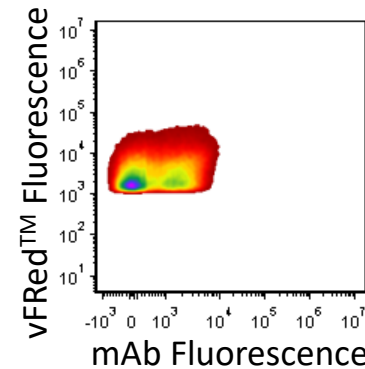
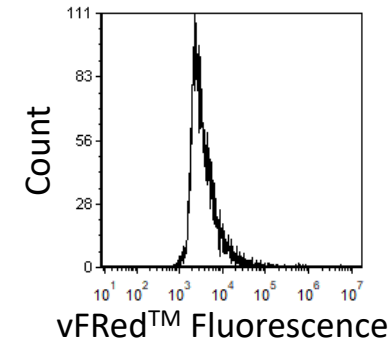


vFRed™ selectively stains membrane-bound particles

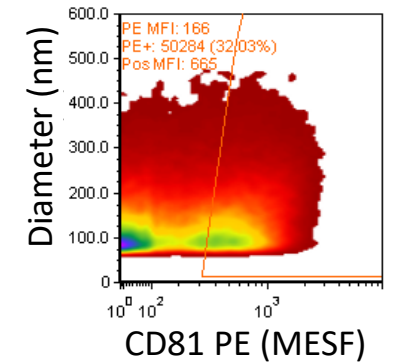
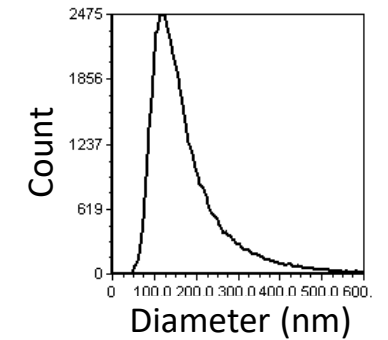
## 3. Dilute and measure



Fluorescence-triggered flow cytometry



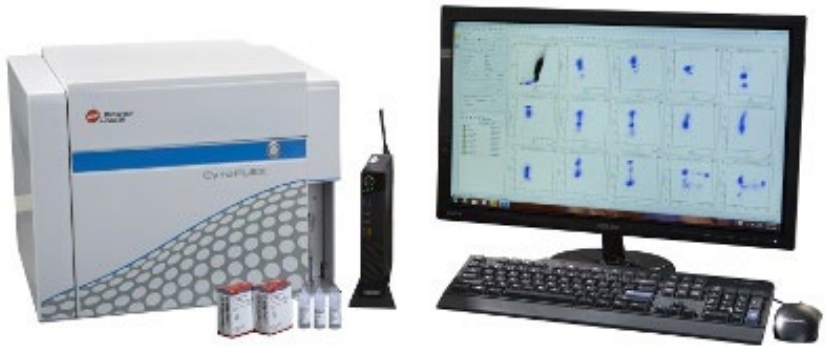
## 4. Calibrate and report



- Membrane probe provides specificity
- Measures EVs directly in biofluid: no isolation/purification required
- Homogeneous assay: no wash steps
- Plate-based assays, robot-compatible
- Uses commercial flow cytometers
  - Beckman CytoFlex
  - Luminex CellStream
- Sensitive and specific detection: vesicle size to ~50 nm, cargo to <10 molecules
- Calibrated measurements for inter-lab, longitudinal, cross-platform comparisons

# Instruments and Assays for EV analysis

## Instruments



### Beckman Coulter CytoFlex

Sensitive APD array detectors  
Efficient high NA light collection  
High resolution light scatter  
Multiple lasers  
Plate loader

## Assay

- Instrument, calibrated
- Reagents and standards
- Sample preparation protocols
- Data analysis protocols
- Validation and reporting



### Cellarcus Vesicle Flow Cytometry (vFC™)

Membrane selective detection  
Fluorescence-based size estimate  
No-wash, plate-based assay  
Calibrators and standards  
Standardized protocols

# Comparison: Single EV Analysis Methods

<b>Method</b> Principle	<b>Vendor</b>	<b>Size range</b>	<b>Antigen detection</b> Principle	<b>Speed</b> Samples/hr
EM Electron density	FEI, Hitachi, JOEL, Themo, Zeiss	5 - 500 nm	1 - 2 markers Immunogold	2
NTA Light scatter/diffusion	Malvern NanoSight, ParticleMetrix, Manta	70 - 500 nm	No	8
TRPS Impedance	Izon qNano, Spectradyne	50 - 300 nm	No	4
Conventional FC Light scatter	Apogee, Beckman Coulter, Becton Dickenson	300 nm+	1-10+ markers Immunofluorescence	4-30
<b>vFC™</b> <b>+CytoFLEX®</b> Fluorescence	<b>Cellarcus</b>	<b>~70 - 1000 nm</b>	<b>1-10+ markers</b> Immunofluorescence	<b>30</b>

# Existing Methods with are limited

Cellarcus Biosciences' Vesicle Flow Cytometry vs Competing Technologies				
Feature	NTA	TRPS	SP-IRIS	Conventional FC
EV detection principle	Light scatter	Impedance across a nanopore	Interferometry	Light scatter
Specificity	Low	Low	High	Low
EVs Measured	All	All	Marker +	All
Sample volume	300 uL	300 uL	50 uL	50 uL
EV size range	80 - 500 nm	50-300 nm or 200-500 nm	>50nm	80 - 2000 nm+
EV surface marker measurement (LOD)	No	No	Yes	Yes
Automation/High throughput	No/limited	No	No	96 well plates
Commercial Offering	Malvern, ParticleMatrix	Izon, Spectradyne	Nanoview	Becton Dickenson, Beckman Coulter, Luminex/Amnis, Acea, and others



# Opportunity



## Biomarkers/Diagnostics

- Patient stratification according to tumor marker expression
- Response to therapy
- Monitoring disease progression
- Screening for multiple tumor EV biomarkers

## Therapeutics

- Development of targeted delivery systems
- Nanoparticle characterization and quality control

Research Use Only products to support both



# Cellarcus Solutions



Cellarcus offers tools and services to study EVs:

- **High-resolution single vesicle analysis**
  - **Counting and sizing down to ~50 nm, cargo to <10 molecules/vesicle**
- Multiplexed vesicle immunoproteomics
  - Efficient and sensitive immunocapture array technology
- High resolution analysis of molecular cargo
  - Extending multiplexed analysis to EV genomics, proteomics, and lipidomics
- Standards and calibrators to support these tools
  - Vesicle size standards
  - Calibration standards for EV immunofluorescence
  - Highly characterized cell-specific EVs

# Cellarcus Solutions

Cellarcus offers tools and services to study EVs:

- **Single Vesicle Flow Cytometry (vFC™)**
  - **Counting and sizing down to ~50 nm, cargo to <10 molecules/vesicle**
- Multiplexed vesicle immunoproteomics (vPlex™)
  - Efficient and sensitive immunocapture array technology
- High resolution analysis of molecular cargo
  - Extending multiplexed analysis to EV genomics, proteomics, and lipidomics
- Standards and calibrators to support these tools
  - Vesicle size standards
  - Calibration standards for EV immunofluorescence
  - Highly characterized cell-specific EVs

# Cellarcus Intellectual Property

## Issued patents

- US 10,429,302
- Related divisional and continuations

## Patent applications

- Additional applications on related technologies

## Formulations and protocols

- Optimized and validated over >50,000 analyses

# Cellarcus Funding

Service revenue

Kit and reagent revenue

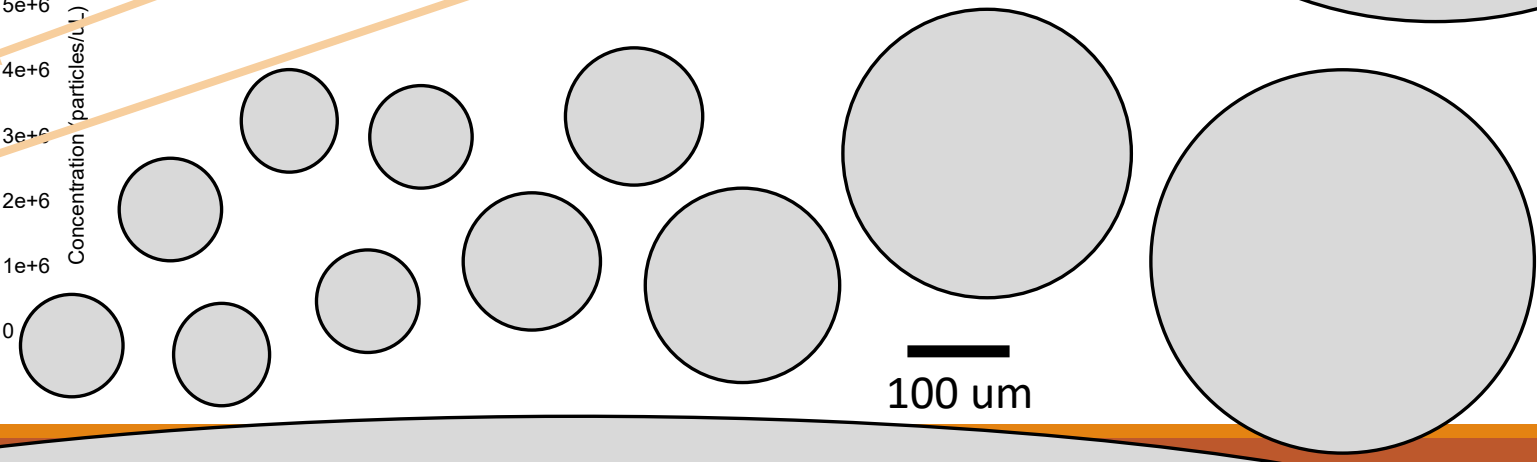
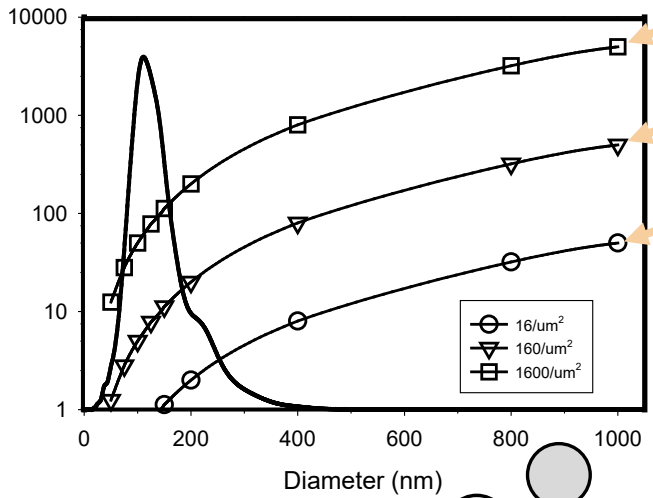
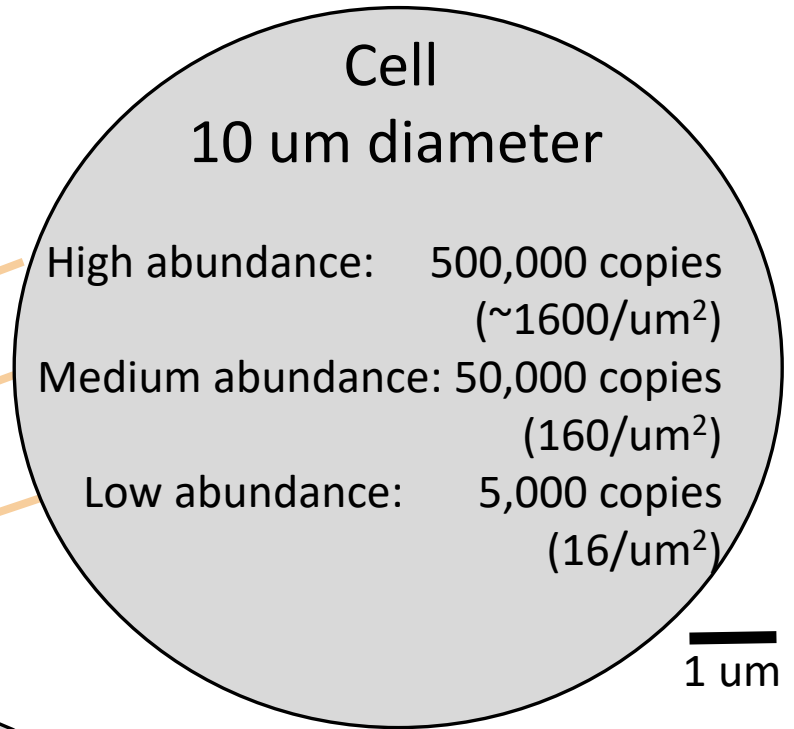
Grant revenue

- R44 DA046616-01 - \$150,000
- R44 DA046616-02 - \$747,646
- R44 DA046616-03 - \$695,433
- R44 GM136165-01 - \$755,406
- R44 GM136165-02 - \$890,919

# Flow Cytometry of Vesicles

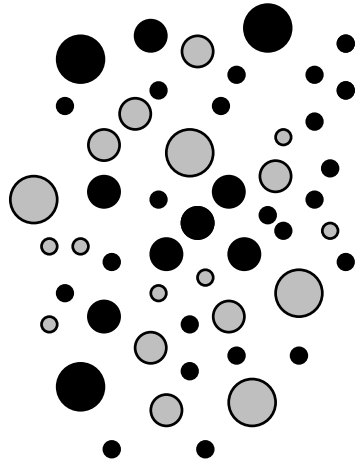
Single EV measurements are required, but individual EVs are small, dim, and hard to measure:

- EVs are ~100X smaller in diameter compared to cells
- EVs have ~10,000x less surface area than cells (surface cargo detection)
- EVs have ~1,000,000 less volume than cells (internal cargo detection)



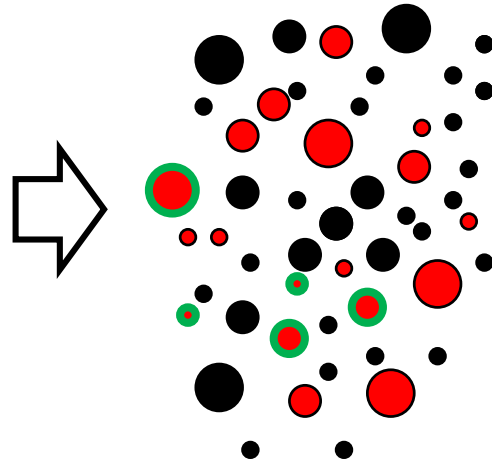
# Vesicle Flow Cytometry (vFC™)

## 1. Dilute



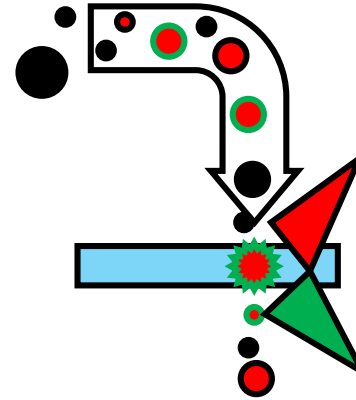
vFC measures EVs directly in diluted biofluid, or after purification

## 2. Stain:

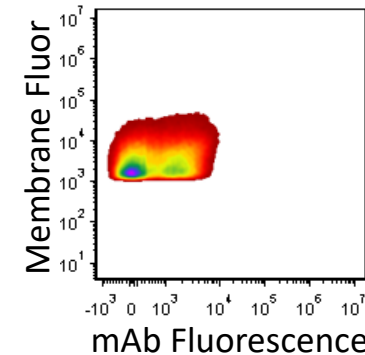
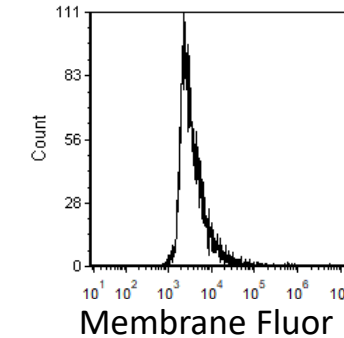


vFRed™ stains membrane-bound particles, bright mAbs stain cargo

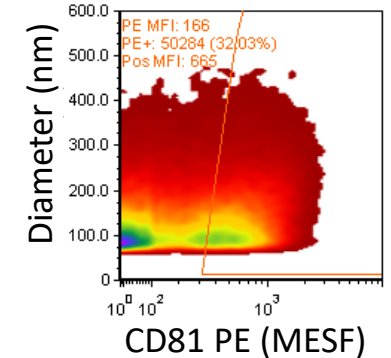
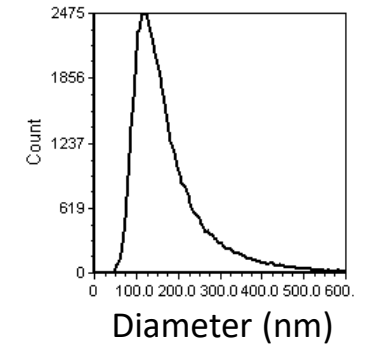
## 3. Detect and measure



Fluorescence-triggered flow cytometry



## 4. Calibrate and report



- Membrane probe provides specificity
- Homogeneous assay: no wash steps
- Measures EVs directly in biofluid: no isolation/purification required
- Uses commercially-available flow cytometers
- Lab automation-compatible
- Sensitive and specific detection: vesicle size to ~50 nm, cargo to <10 molecules
- Calibrated measurements for inter-lab, longitudinal, cross-platform comparisons

# VFC Assay Specificity

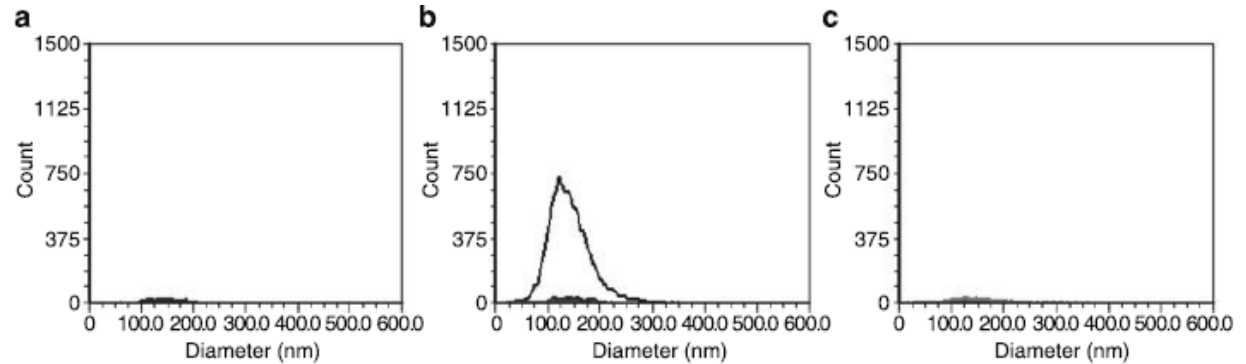
## Essential Control Experiments

- Specificity
  - Buffer only sample shows low level of background events
  - Detergent lability – confirms vesicular nature of detected particles
- Serial Dilution
  - Number of detected particles decreases in proportion to dilution
  - Particle brightness does not change with dilution: consistent with measurement of individual vesicles

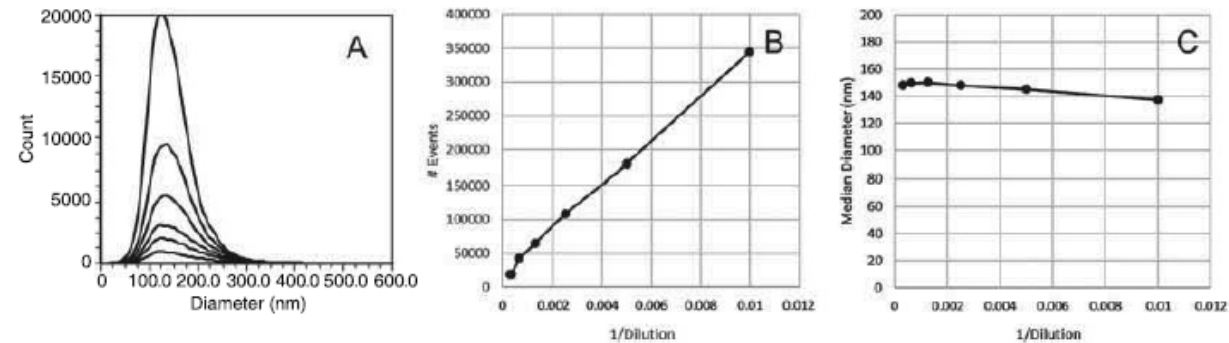
## Analysis of Individual Extracellular Vesicles by Flow Cytometry

### Chapter 5

Teresa S. Hawley and Robert G. Hawley (eds.), *Flow Cytometry Protocols*, Methods in Molecular Biology, vol. 1678, DOI 10.1007/978-1-4939-7346-0\_5, © Springer Science+Business Media LLC 2018

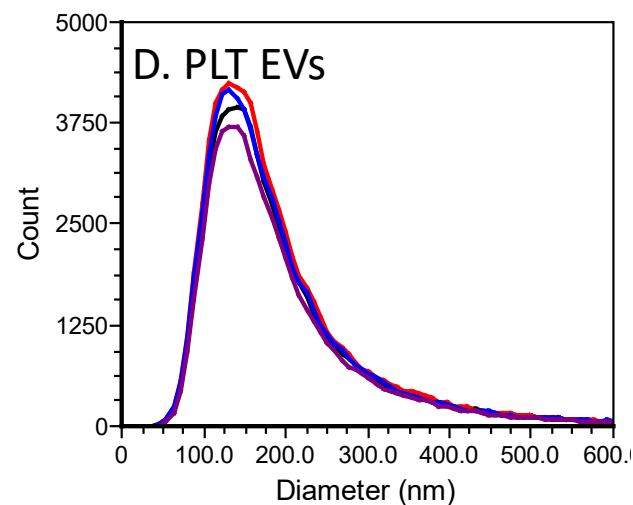
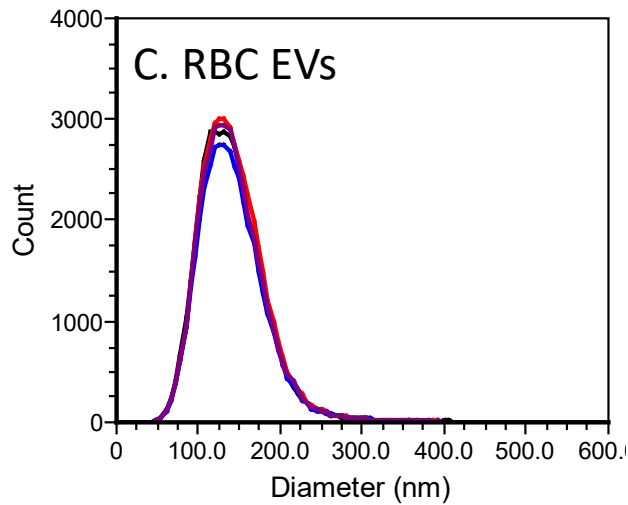
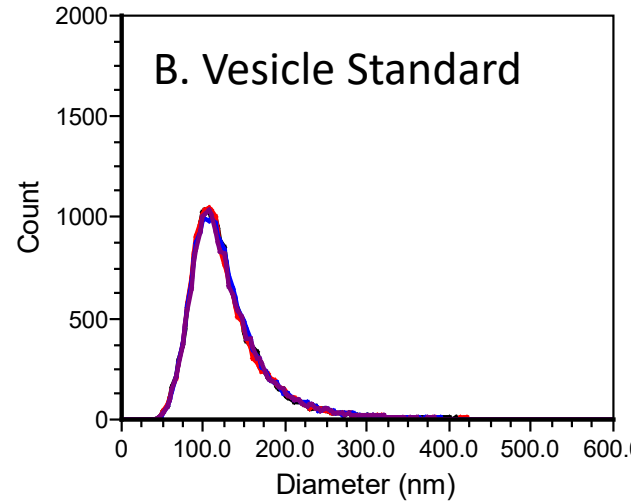
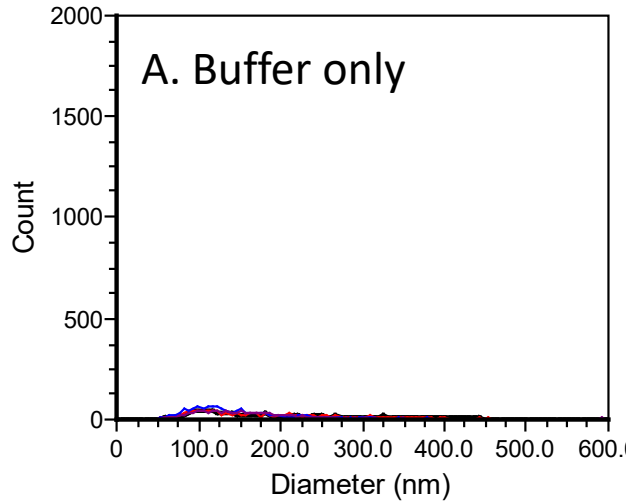


**Fig. 2** VFC of RBC EVs. Fluorescence histograms of (a) buffer plus vesicle stain, (b) RBC EVs plus stain, and (c) RBC EVs plus stain plus detergent

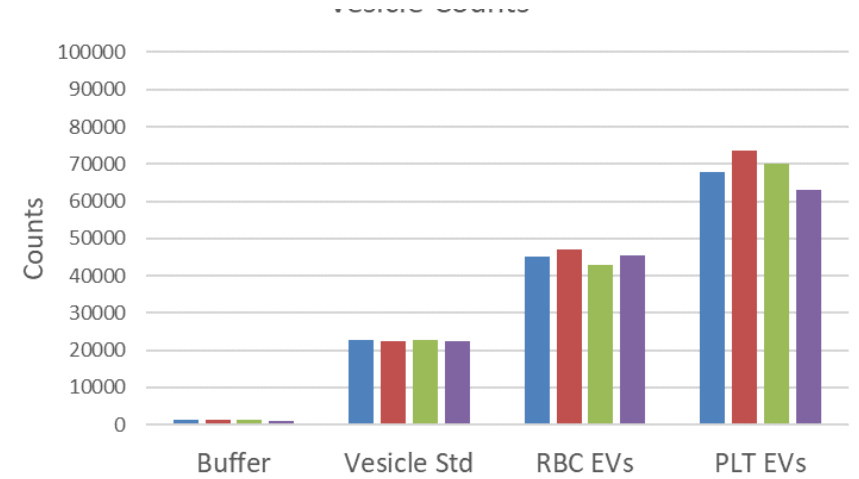


**Fig. 4** Dilution of stained sample to demonstrate lack of coincidence. (a) Fluorescence intensity histograms of twofold serially diluted stained RBC EVs. (b) Plot of Event Number vs reciprocal dilution. (c) Plot of fluorescence intensity-derived Median Diameter vs reciprocal dilution

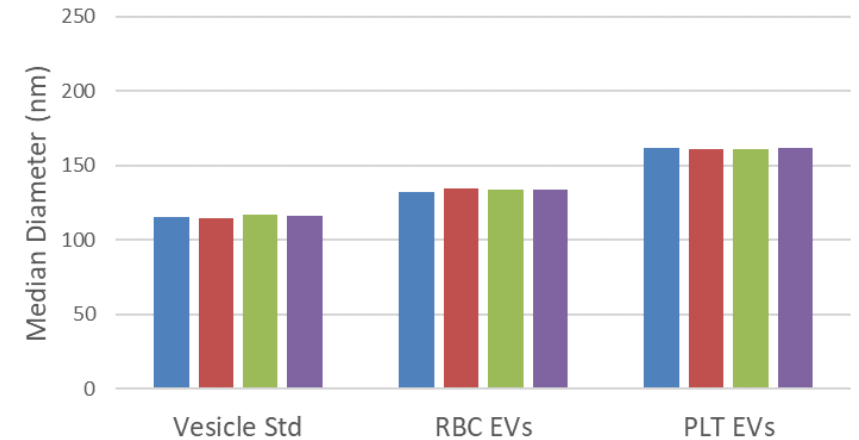
# VFC Assay Reproducibility



**E. Replicate vesicle counts**



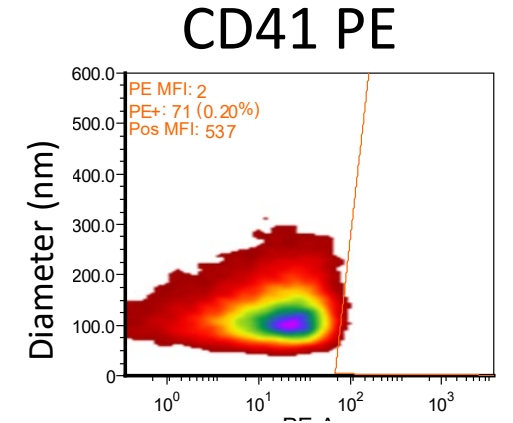
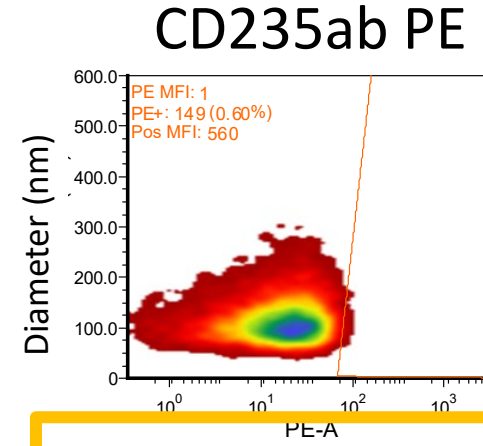
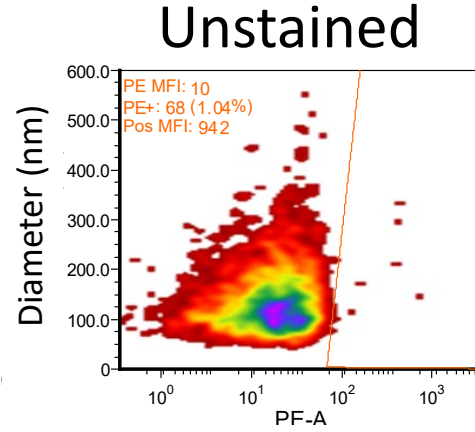
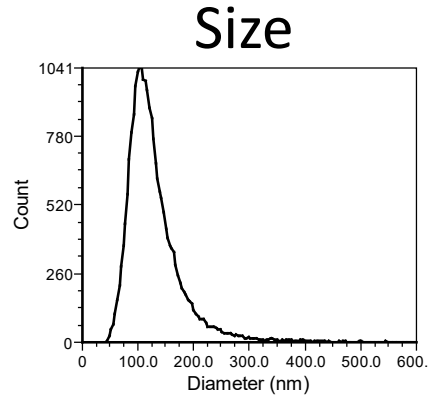
**F. Replicate vesicle diameter**



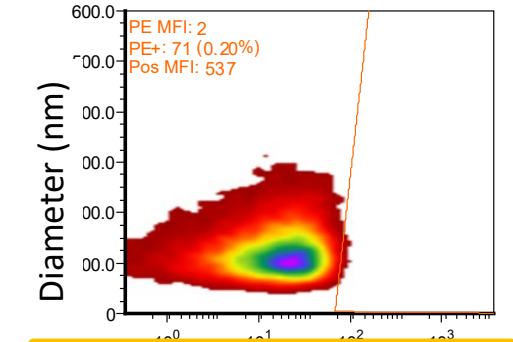
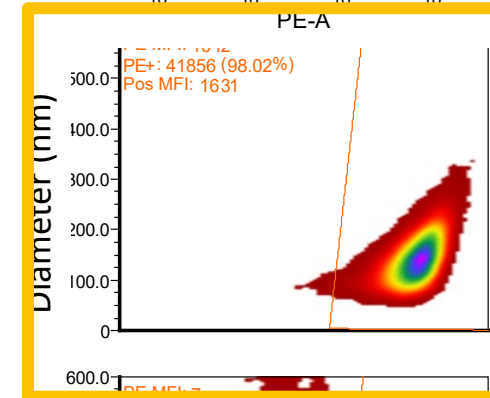
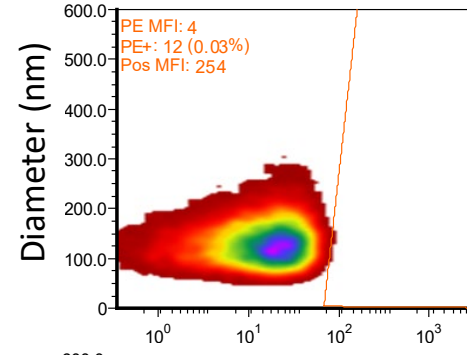
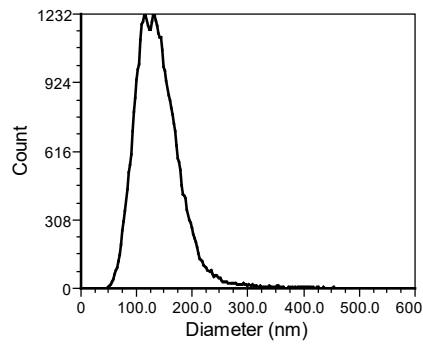


# VFC Cargo Immunofluorescence

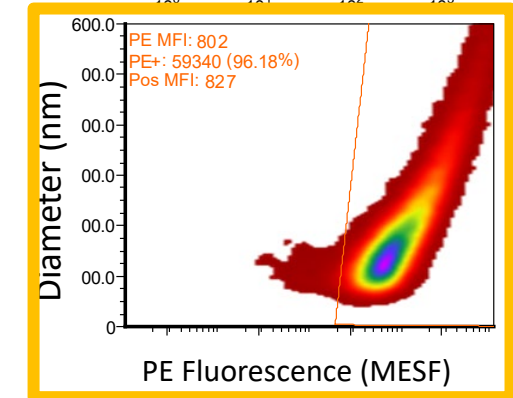
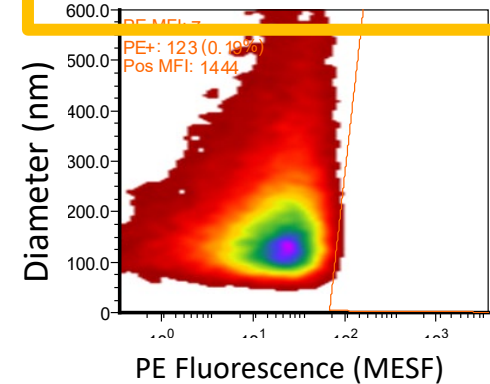
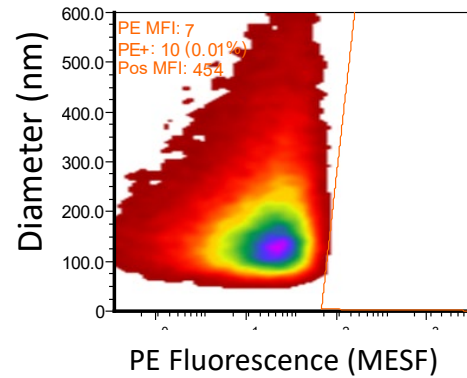
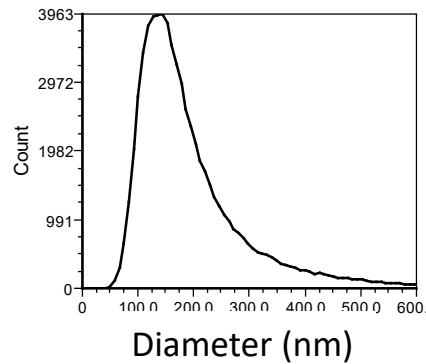
A. Vesicle Std  
No antigens



B. RBC EVs  
CD235ab  
Glycophorin



C. PLT EVs  
CD41  
 $\alpha 2\beta 3$  integrin



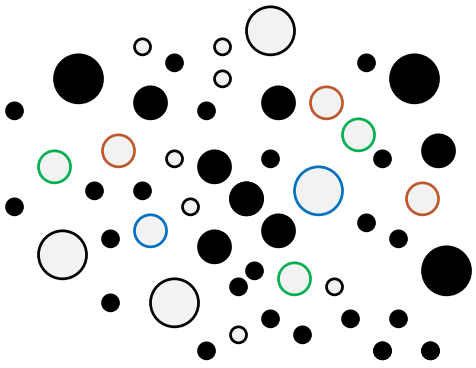
# Cellarcus Solutions

Cellarcus offers tools and services to study EVs:

- High-resolution single vesicle analysis
  - Counting and sizing to ~75 nm, cargo to ~30 molecules/vesicle
- **Multiplexed vesicle immunoproteomics**
  - **Efficient and sensitive immunocapture array technology**
- High resolution analysis of molecular cargo
  - Extending multiplexed analysis to EV genomics, proteomics, and lipidomics
- Standards and calibrators to support these tools
  - Vesicle size standards
  - Calibration standards for EV immunofluorescence
  - Highly characterized cell-specific EVs

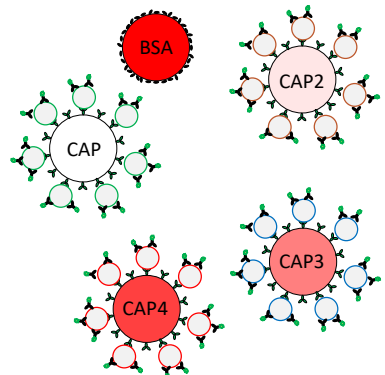
# Multiplex EV Immunoassay (MEVI)

1. Spin@ 2,500xg (2X) to remove cells, large debris



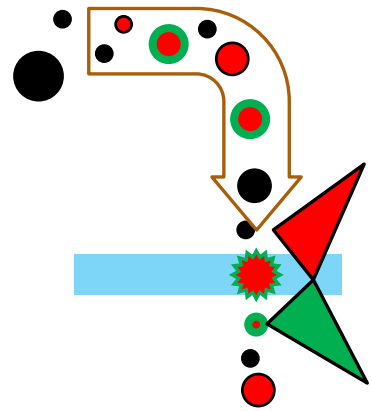
Cell-depleted biofluid

3. Stain with detection antibody, wash

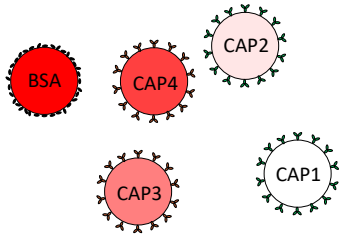


Stained sample

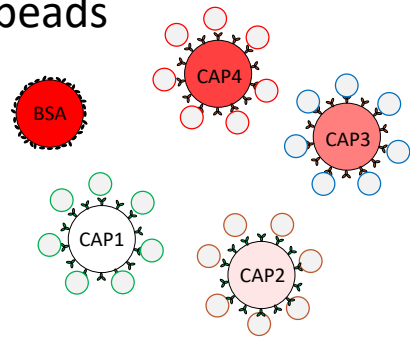
4. High sensitivity flow cytometry



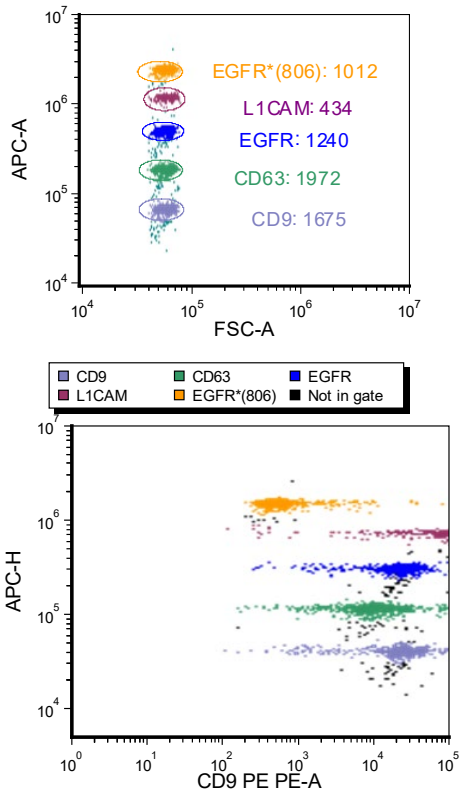
2. Immunocapture on encoded beads



Anti-EV Beads



Captured EVs



Multiplexed cargo expression and co-expression  
 Microscale analysis: >25 uL of biofluid  
 Quantitative reporting: molecules of cargo

# Cellarcus Solutions

Cellarcus offers tools and services to study EVs:

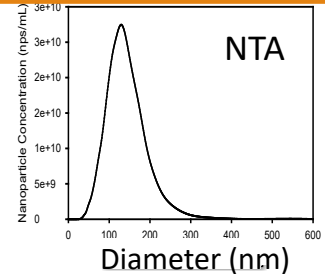
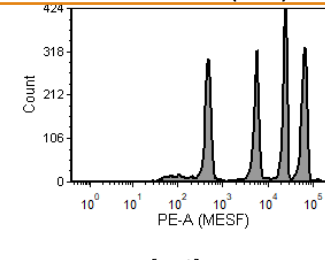
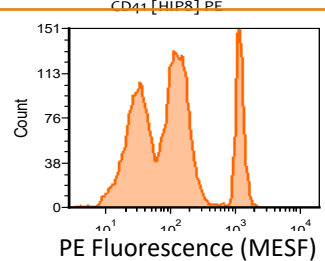
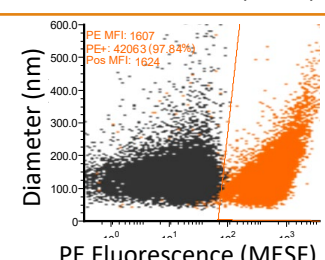
- High-resolution single vesicle analysis
  - Counting and sizing to ~75 nm, cargo to ~30 molecules/vesicle
- Multiplexed vesicle immunoproteomics
  - Efficient and sensitive immunocapture array technology
- **High resolution analysis of molecular cargo**
  - **Extending multiplexed analysis to EV genomics, proteomics, and lipidomics**
- Standards and calibrators to support these tools
  - Vesicle size standards
  - Calibration standards for EV immunofluorescence
  - Highly characterized cell-specific EVs

# Cellarcus Solutions

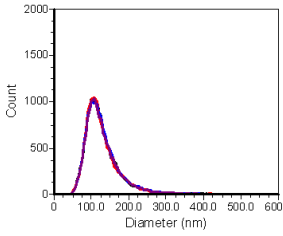
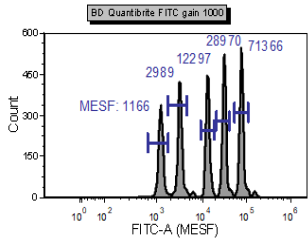
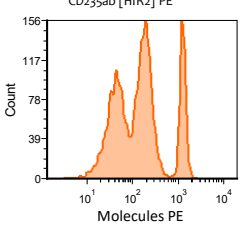
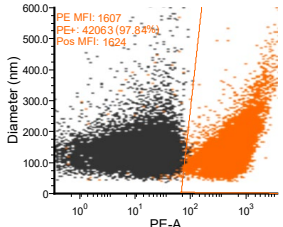
Cellarcus offers tools and services to study EVs:

- High-resolution single vesicle analysis
  - Counting and sizing to ~75 nm, cargo to ~30 molecules/vesicle
- Multiplexed vesicle immunoproteomics
  - Efficient and sensitive immunocapture array technology
- High resolution analysis of molecular cargo
  - Extending multiplexed analysis to EV genomics, proteomics, and lipidomics
- **Standards and calibrators to support these tools**
  - **Vesicle size standards**
  - **Calibration standards for EV immunofluorescence**
  - **Highly characterized cell-specific EVs**

# vFC™: Standards for EV Analysis

Measurement	Standard	Uses	Data
Vesicle size	Lipo100™ : synthetic vesicle, extruded through nanopore filters, extensively characterized	Calibrate VFC measurements, Immunofluorescence negative control	 <p>Lipo100™ Vesicle Size Standard</p>
Fluorescence intensity	vCal™ nanoRainbow and MESF calibration beads: Polymer beads (800 nm) with calibrated fluorescence	Calibrate fluorescence (MESF units) Enable cross-platform fluorescence measurements	 <p>vCal™ MESF calibration beads</p>
Antibody binding	vCal™ mAb binding beads: Polymer beads (800 nm) with calibrated mAb capture capacity	Qualify antibody conjugates, Calibrate antibody binding, Enable cross-platform measurements	 <p>vCal™ mAb capture beads stained with PE-anti-CD41</p>
Cell-derived EVs	EVs prepared from specific cell types expressing characteristic cargo	Cargo expression positive control, size and concentration standard, enable cross-platform measurements	 <p>vCal™ RBC EVs staining with PE-anti-CD235ab</p>

# Standards for EV Analysis

Standard Type	Description	Use	Example
<b>Vesicle size standard</b>	Phospholipid vesicle prepared by extrusion and characterized by a suite of particle sizing methods	Calibrate VFC size measurements	 <p>100 nm Vesicle Size Standard</p>
<b>Fluorescence intensity</b>	Polymer beads with calibrated levels of fluorescence	Calibrate fluorescence, enable cross-platform fluorescence measurements	 <p>PE MESF calibration beads</p>
<b>Antibody binding</b>	Polymer beads with calibrated mAb capture capacity	Calibrate and standardize EV immunofluorescence measurements, enable cross-platform measurements	 <p>mAb capture beads stained with PE-anti-CD235ab</p>
<b>Cell-derived EVs</b>	EVs prepared from specific cells types expressing characteristic cargo	Cargo expression std, size and concentration standard, enable cross-platform measurements	 <p>RBC EVs staining with PE-anti-CD235ab</p>

# Cellarcus Services and Products



## EV Analysis Services

### VFC High Resolution EV Counting and Sizing

- EV concentration (EVs/uL)
- EV size distribution

### VFC EV Cargo Measurement

- Antigen molecules/EV
- Antigen+ EV concentration

### EV Standards Development and mAb Validation

- Species specificity, marker specificity

### Custom Assay Development and Validation

- Multiplexed immunocapture
- EV production, isolation and characterization
- Antibody validation

## EV Analysis Products

### EV Analysis Kits

### Vesicle Size Standards

### Fluorescence intensity standards

### Antibody binding standards

### Cell-specific EV preparations

- RBC EVs
- PLT EVs
- Cell line EVs (inquire)

**More info: [www.cellarcus.com](http://www.cellarcus.com)**



# VFC Publications

## Vesicle Flow Cytometry

Stoner SA, Duggan E, Condello D, Guerrero A, Turk JR, Narayanan PK, Nolan JP. High sensitivity flow cytometry of membrane vesicles. *Cytometry Part A*. 2016;89(2):196-206. doi: 10.1002/cyto.a.22787.

Akers JC, Ramakrishnan V, Nolan JP, Duggan E, Fu GC, Hochberg FH, Chen CC, Carter BS. Comparative Analysis of Technologies for Quantifying Extracellular Vesicles (EVs) in Clinical Cerebrospinal Fluids (CSF). *PLOS One*. 2016;11(2):e0149866.

Saugstad JA, Lusardi TA, Van Keuren-Jensen KR, Phillips JI, Lind B, Harrington CA, McFarland TJ, Courtright AL, Reiman RA, Yeri AS. Analysis of extracellular RNA in cerebrospinal fluid. *Journal of Extracellular Vesicles*. 2017;6(1):1317577.

Brooks MB, Turk JR, Guerrero A, Narayanan PK, Nolan JP, Besteman EG, Wilson DW, Thomas RA, Fishman CE, Thompson KLE-Z, J.B. Pierson, A. Paulman, A.Y. Chiang, A.E. Schultz. Non-Lethal Endotoxin Injection: A Rat Model of Hypercoagulability. *PLoS ONE*. 2017;12(1):e0169976.

Narayanan PK, Shen L, Curtis BR, Bourdon M, Nolan JP, Zhou F, Christian B, Gupta S, Schaubhut JL, Greenlee S, Hoffmaster C, Burel S, Witztum JL, Engelhardt JA, Henry SP. Investigation into the mechanism(s) that leads to platelet decreases in cynomolgus monkeys during administration of ISIS-104838, a 2'-MOE-modified antisense oligonucleotide. *Toxicological Sciences*. 2018:kfy119-kfy. doi: 10.1093/toxsci/kfy119.

Nolan JP, Duggan E. Analysis of Individual Extracellular Vesicles by Flow Cytometry. *Flow Cytometry Protocols*: Springer; 2018. p. 79-92.

## Related

Nolan JP, Stoner SA. A trigger channel threshold artifact in nanoparticle analysis. *Cytometry Part A*. 2013;83A:301-5.

Nolan JP. Flow Cytometry of Extracellular Vesicles: Potential, Pitfalls, and Prospects. *Curr Protoc Cytom*. 2015;73:13.4.1-.4.6. Epub 2015/07/02. doi: 10.1002/0471142956.cy1314s73.

Nolan JP, Jones JC. Detection of platelet vesicles by flow cytometry. *Platelets*. 2017;17. doi: 10.1080/09537104.2017.1280602.

Coumans FA, Brisson AR, Buzas EI, Dignat-George F, Drees EE, El-Andaloussi S, Emanuelli C, Gasecka A, Hendrix A, Hill AF, Lacroix R, Lee Y, van Leeuwen TG, Mackman N, Mäger I, Nolan JP, van der Pol E, Pegtel DM, Sahoo S, Siljander PRM, Sturk G, de Wever O, Nieuwland R. Methodological Guidelines to Study Extracellular Vesicles. *Circulation research*. 2017;120(10):1632-48.

# EVs for Liquid Biopsies

Target	Advantages	Disadvantages
ctDNA	Released from dead/dying cells - potentially abundant	High non-tumor DNA background May not correlate with tumor status
CTCs	Released from growing tumors Carry multiple tumor markers (nucleic acids, proteins)	Rare, low abundance May not reflect tumor heterogeneity
EVs	Tumor cells release many EVs Carry tumor markers (protein, nucleic acids) in context	Small, heterogeneous and difficult to measure

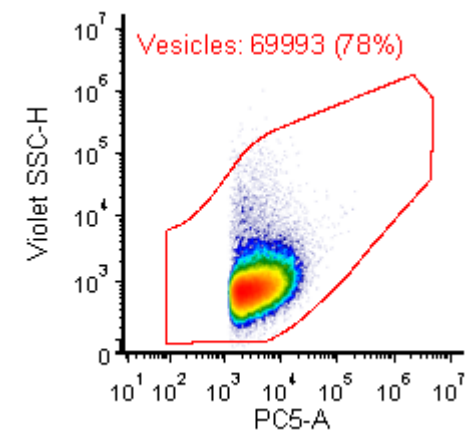
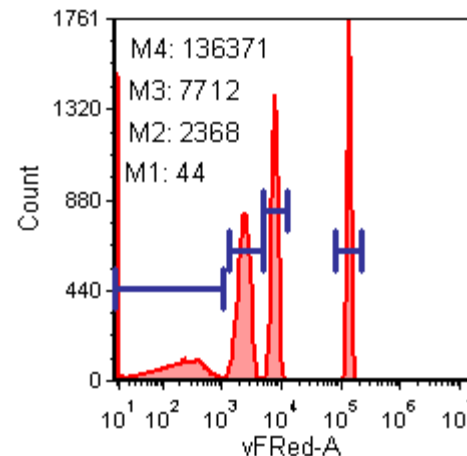
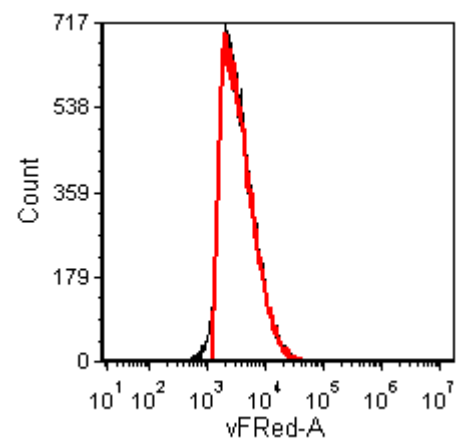
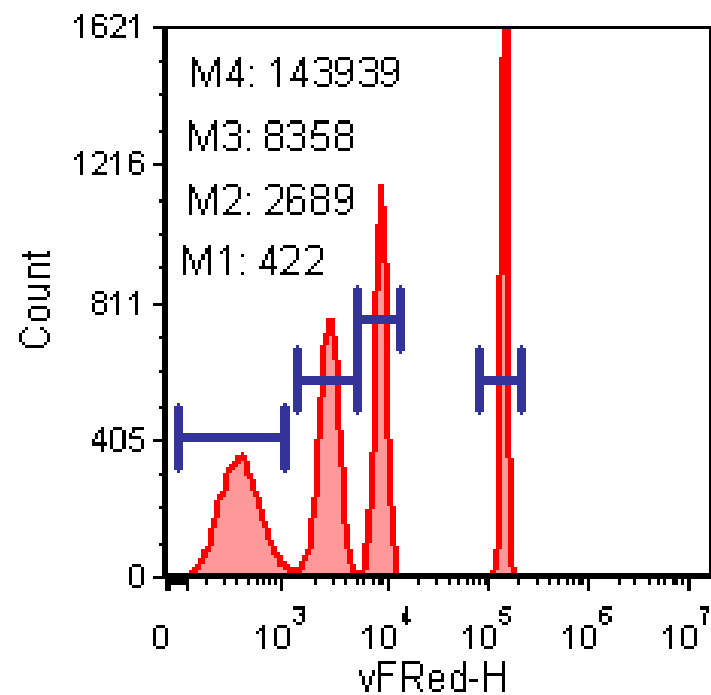


# Comparison: EV Fractionation Methods

<b>Method</b> Principle	<b>Principle</b>	<b>Resolution</b>	<b>Volume range</b>	<b>Scalability</b>
Ultra-centrifugation	Density	Low	0.1-10 mL	Low
Gradient Ultracentrifugation	Density	Moderate-high	0.1-1 mL	Low
Size Exclusion Chromatography	Diameter	Low-moderate	0.1-1 mL	Moderate
Filtration	Diameter	Low	0.1 – 1L	High
<b>viC™</b> Immunocapture	<b>Antigen specificity</b>	<b>High</b>	<b>0.1- 1 L</b>	<b>High</b>

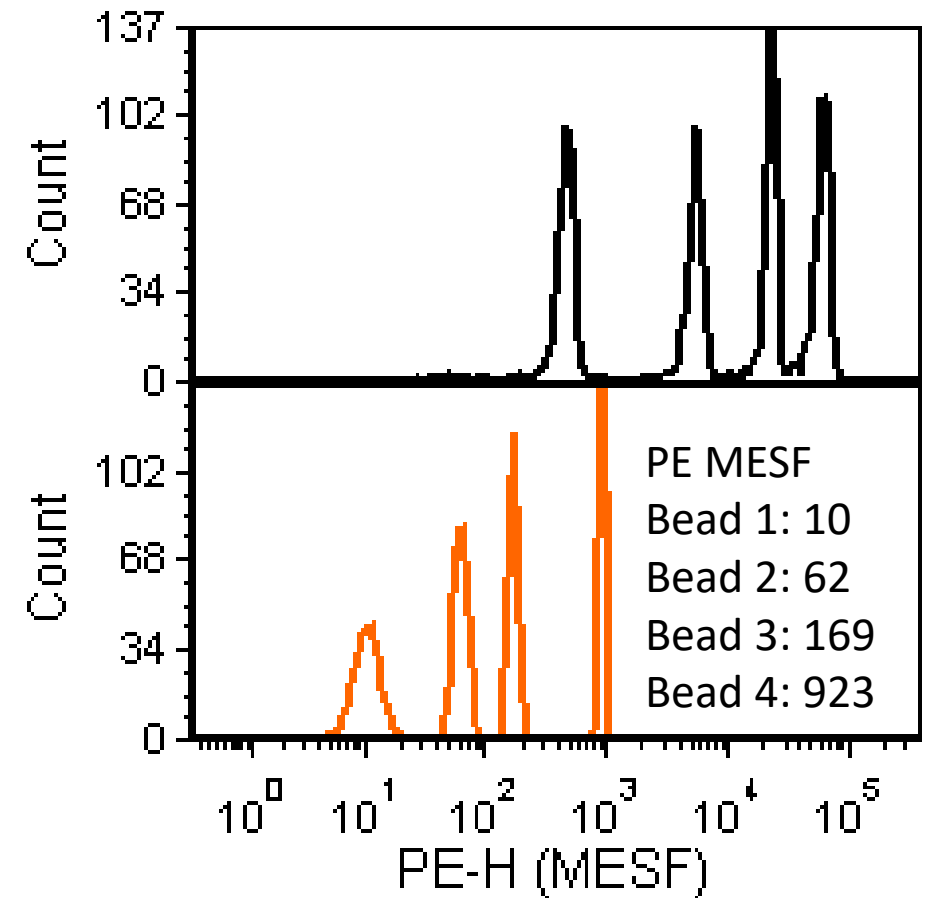
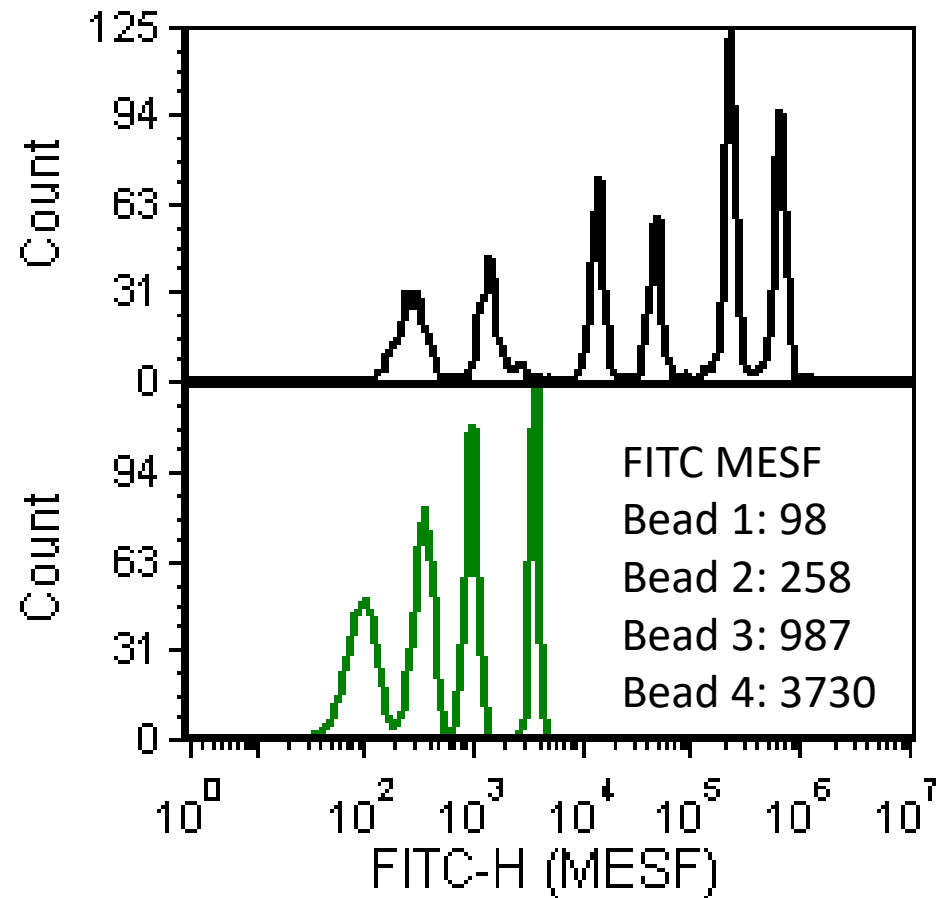
# vCaI<sup>TM</sup> nanoRainbow beads

## vFRed Calibration



# vCaI™ nanoRainbow beads

## MESF Cross Calibration



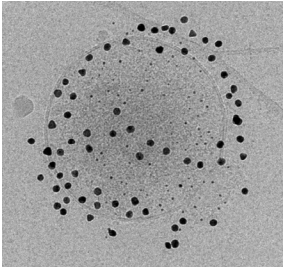
# EV Standards: Blood cell-derived EVs

## Liposome

No antigens

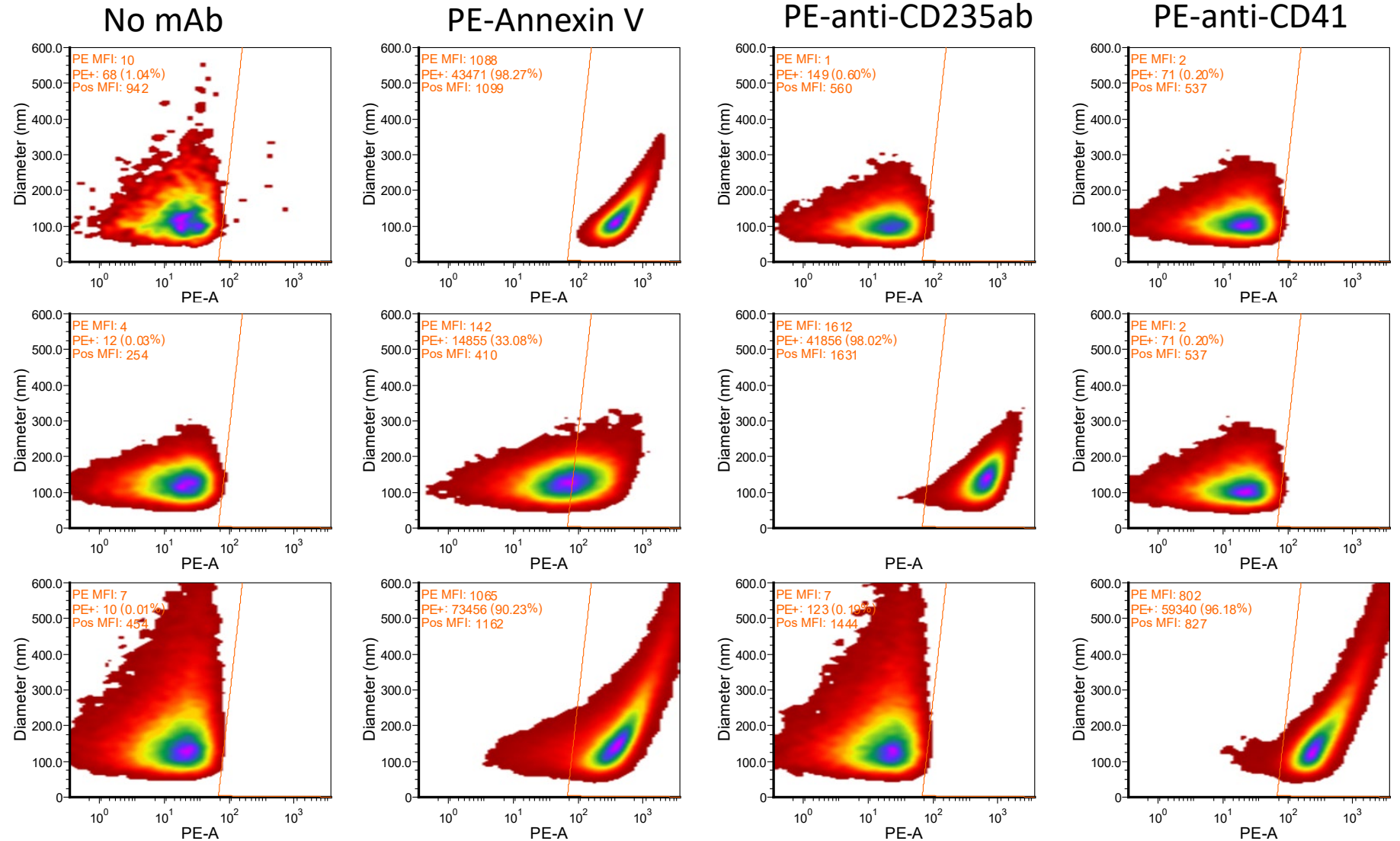
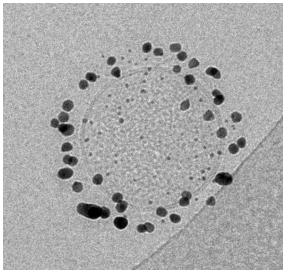
## RBC EVs

- CD235
- AnnV



## PLT EVs

- CD41
- AnnV



# Unitized flow cytometry antibody panels for standardized multi-site studies

Eda Holl, Ph.D., RAC

Global Medical and Scientific Affairs





# Beckman Coulter Life Sciences

**Mission:** Empowering those seeking answers to life's important scientific and healthcare questions

**Vision:** Accelerating Answers

## LIFE SCIENCES



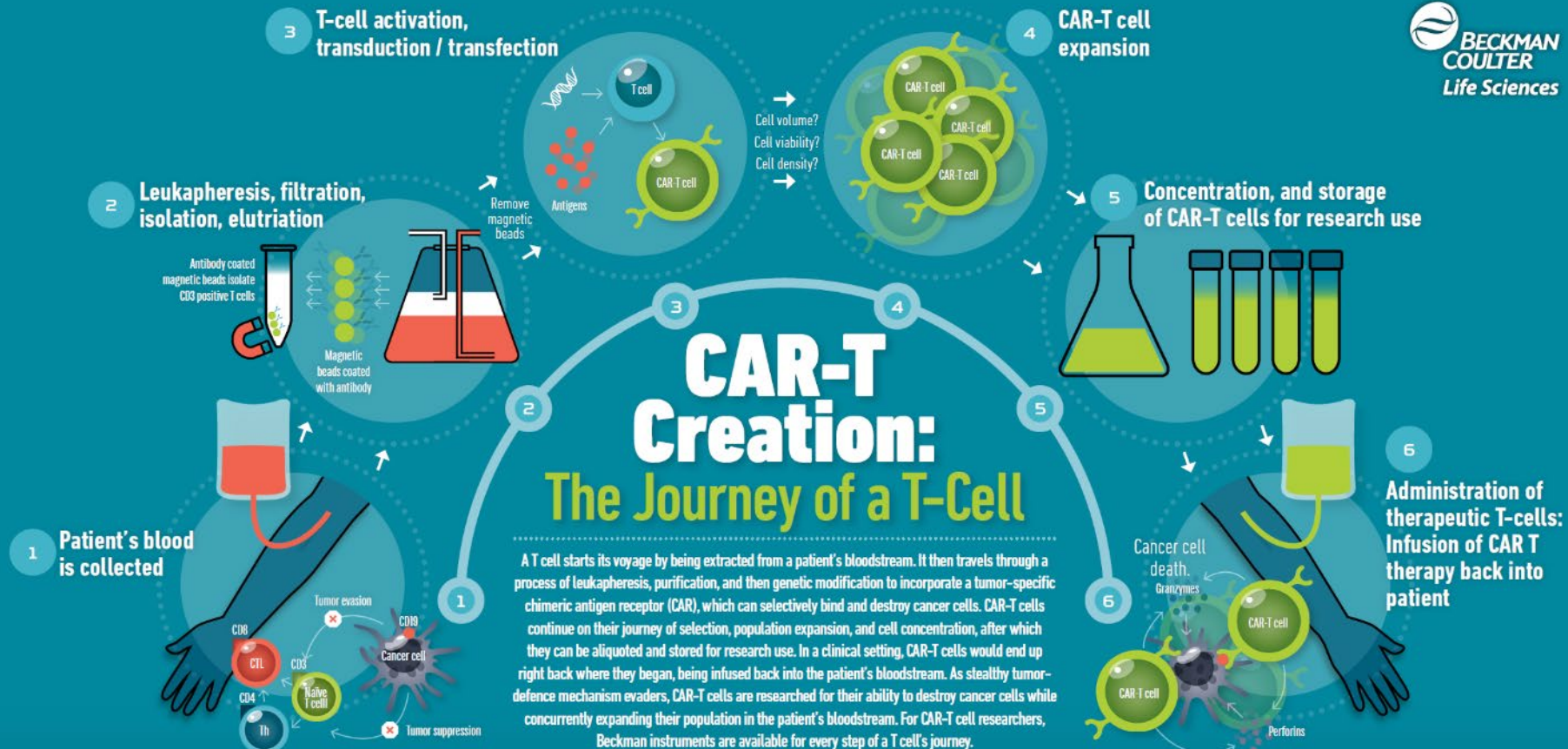
## DIAGNOSTICS



## ENVIRONMENTAL & APPLIED SOLUTIONS



# Supporting the CAR-T journey

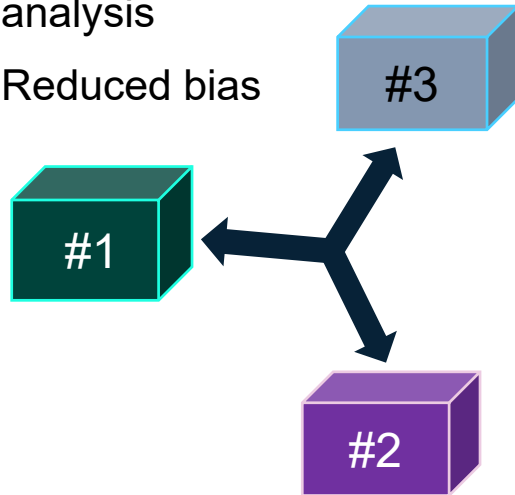


CytotFLEX, Kaluza and Duracore are for research use only. Not for diagnostic purposes. All other products identified are not for use in diagnostic procedures. The CytotFLEX, MET ONE 5400, PA1700, Multiscan 4e, W-CELL XR, W-CELL MetaFLEX, and Kaluza are designed to support GMP compliance. The Multiscan 4e, W-CELL XR, and W-CELL MetaFLEX are for Laboratory Use Only. © 2019 Beckman Coulter, Inc. All rights reserved. Beckman Coulter, the stylized logo, and the Beckman Coulter product and service marks mentioned herein are trademarks or registered trademarks of Beckman Coulter, Inc. MUIT-4300010019



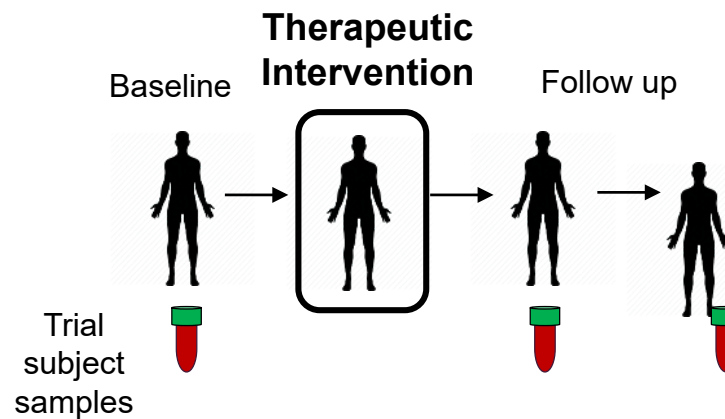
# Cancer Research Studies

- Multi-center
- Sample transport
- Timely processing post collection
- Standardization and reproducibility across sites
- Reduced error
- Efficient data collection and analysis
- Reduced bias

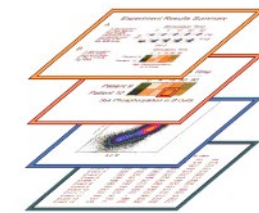


- Longitudinal
- Patient recall
- Disease changes
- Staff changes
- Instrumentation drift

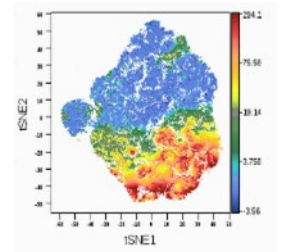
- General Concerns
- Data storage guidelines
- Time to drug approval



**DURA Innovations**



Structured  
Content  
Management



High  
Dimensional  
Analysis

**Cytobank**

# Experimental Rigor Through Dry Reagent Formulation



## Dry

- Uniform reagent layer at tube bottom
- Ship & store at room temperature

## Unitized

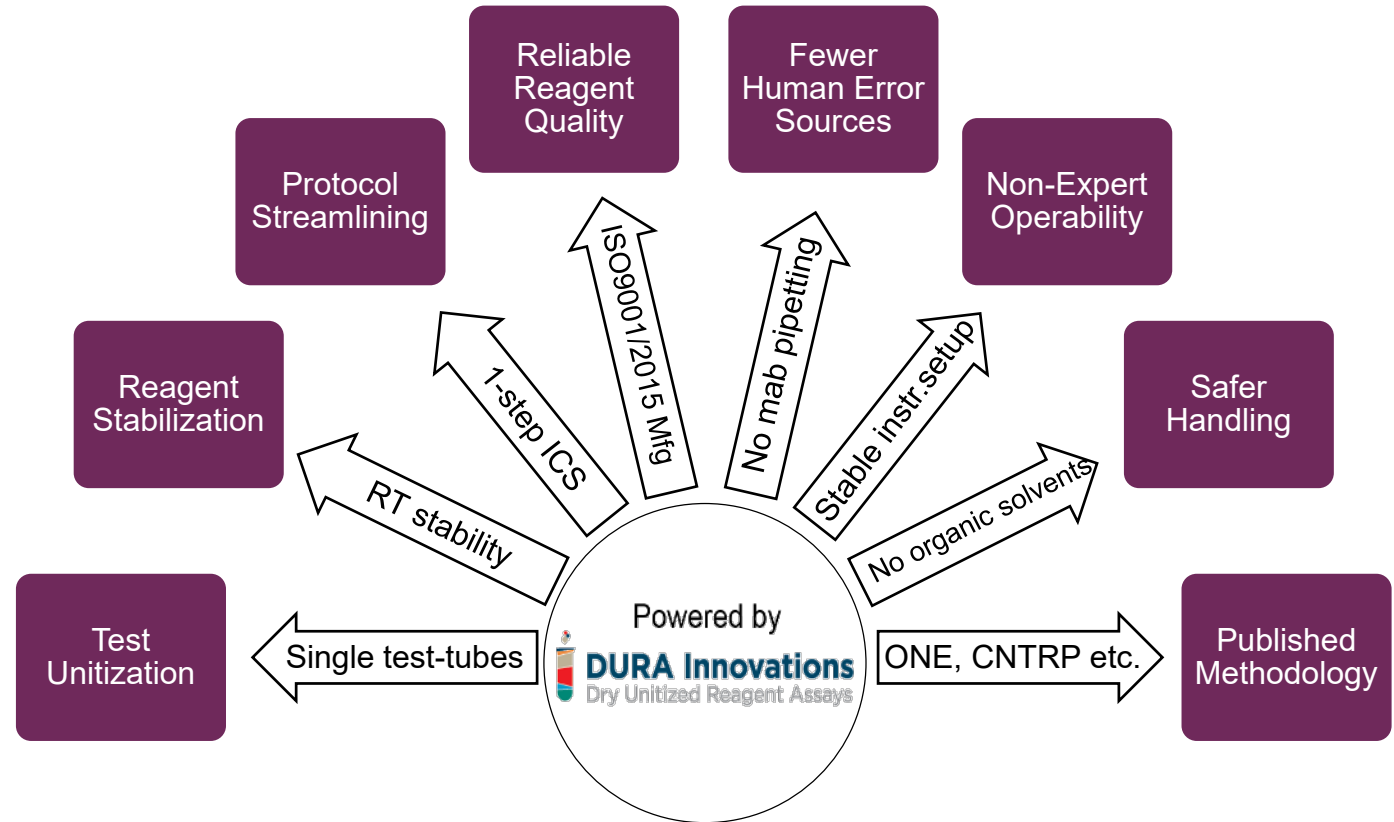
- Pre-formulated for 1 test
- Just add sample!

## Reagent

- Known Beckman antibody quality
- Enhanced tandem dye stability


## Assays

- Optimized panel configurations
- Up to 11 colors, beads optional
- Catalogue and custom design available



# The ONE Study: Standardizing Flow Cytometry To Advance Immune Therapies

Streitz *et al. Transplantation Research* 2013, 2:17  
<http://www.transplantationresearch.com/content/2/1/17>



**RESEARCH** **Open Access**

## Standardization of whole blood immune phenotype monitoring for clinical trials: panels and methods from the ONE study

Mathias Streitz<sup>1</sup>, Tewfik Miloud<sup>2</sup>, Michael Kapinsky<sup>3</sup>, Michael R Reed<sup>3</sup>, Robert Magari<sup>3</sup>, Edward K Geissler<sup>4</sup>, James A Hutchinson<sup>4</sup>, Katrin Vogt<sup>1</sup>, Stephan Schlickeiser<sup>1</sup>, Anders Handrup Kverneland<sup>1</sup>, Christian Meisel<sup>1</sup>, Hans-Dieter Volk<sup>1,5</sup> and Birgit Sawitzki<sup>1,5\*</sup>

2013

## THE LANCET

ARTICLES | VOLUME 395, ISSUE 10237, P1627-1639, MAY 23, 2020

### Regulatory cell therapy in kidney transplantation (The ONE Study): a harmonised design and analysis of seven non-randomised, single-arm, phase 1/2A trials

Prof Birgit Sawitzki, PhD • Paul N Harden, FRCS • Prof Petra Reinke, MD • Aurélie Moreau, PhD • James A Hutchinson, MD • David S Game, FRCP • et al. [Show all authors](#)

Published: May 23, 2020 • DOI: [https://doi.org/10.1016/S0140-6736\(20\)30167-7](https://doi.org/10.1016/S0140-6736(20)30167-7) [Check for updates](#) (IF=59)

- Recognized as the golden reference in multi-site standardization
- 1<sup>st</sup> unified approach to characterize cellular tolerance induction
- Complete flow cytometry solution
- Trial results published in The Lancet

# Published Methodology



## Examining Peripheral and Tumor Cellular Immunome in Patients With Cancer

Eda K. Holl\*, Victoria N. Frazier, Karenia Landa, Georgia M. Beasley, E. Shelley Hwang and Smita K. Nair\*

Department of Surgery, Duke University, Durham, NC, United States

*“The development of rapid, reliable, and reproducible monitoring of the cellular immunome is required for immune biomarker development. We will use the analysis presented in this study in the planned clinical studies in patients with recurrent glioblastoma (NCT02986178), breast cancer (NCT03564782), and melanoma (NCT03712358).”*



## A standardized immune phenotyping and automated data analysis platform for multicenter biomarker studies

Sabine Ivison,<sup>1,2</sup> Mehrnoush Malek,<sup>3</sup> Rosa V. Garcia,<sup>1,2</sup> Raewyn Broady,<sup>4</sup> Anne Halpin,<sup>5</sup> Manon Richaud,<sup>6</sup> Rollin F. Brant,<sup>2</sup> Szu-I Wang,<sup>5</sup> Mathieu Goupil,<sup>6</sup> Qingdong Guan,<sup>7</sup> Peter Ashton,<sup>8</sup> Jason Warren,<sup>9</sup> Amr Rajab,<sup>10</sup> Simon Urschel,<sup>5</sup> Deepali Kumar,<sup>8</sup> Mathias Streitz,<sup>11</sup> Birgit Sawitzki,<sup>11</sup> Stephan Schlickeiser,<sup>11</sup> Janetta J. Bijl,<sup>6</sup> Donna A. Wall,<sup>7</sup> Jean-Sebastien Delisle,<sup>6</sup> Lori J. West,<sup>5</sup> Ryan R. Brinkman,<sup>3,12</sup> and Megan K. Levings<sup>1,2</sup>

First published December 6, 2018 - [More info](#)

*“Testing of the automated pipelines on an independent data set revealed **the power of standardization** and enabled direct comparison of data from different studies and/or centers, collected over different time intervals.”*

Published Methodology



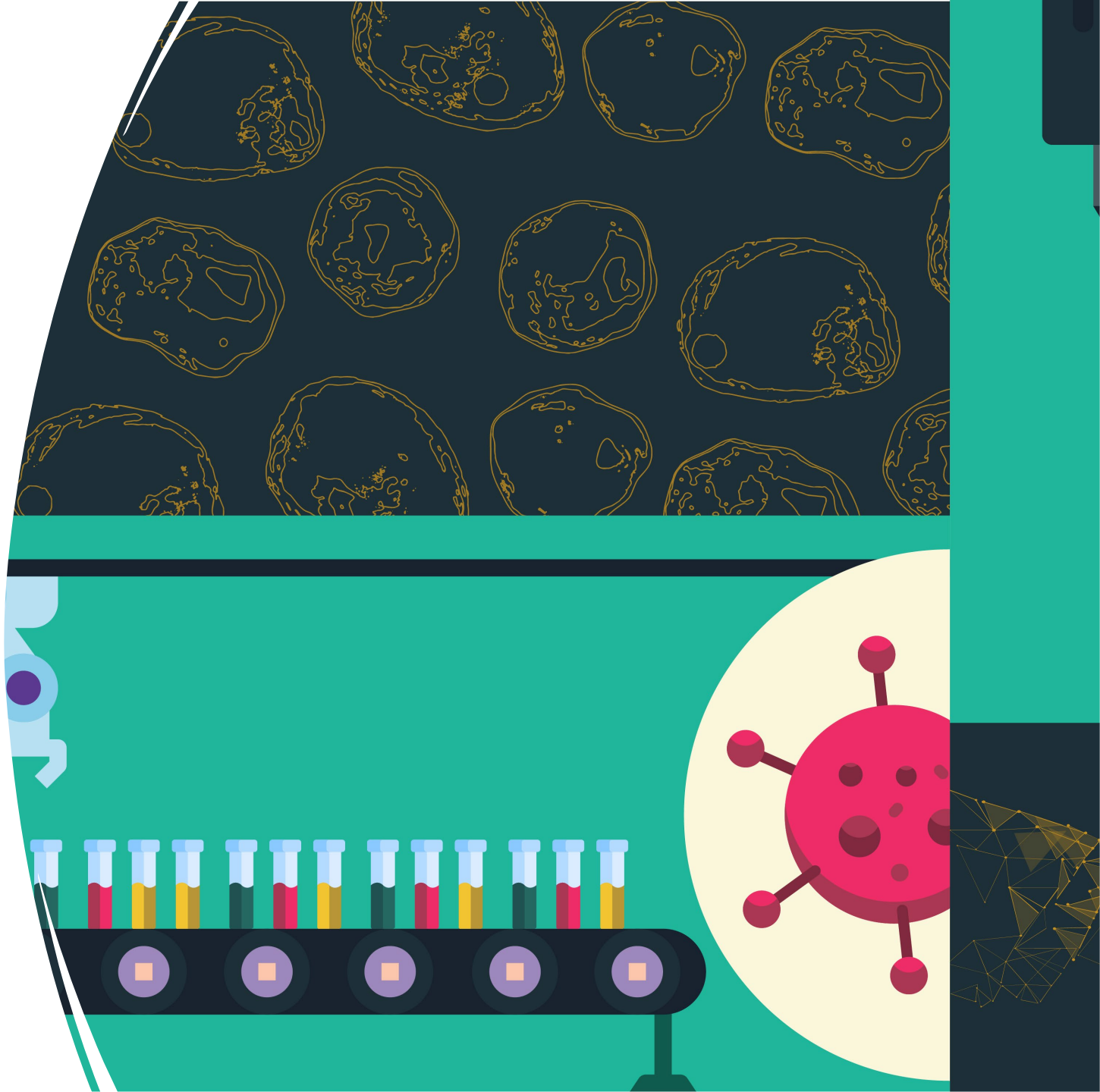
*Thank you!*

# NIST Flow Cytometry Standard Consortium

<https://www.nist.gov/programs-projects/nist-flow-cytometry-standards-consortium>

A public-private partnership to address the measurements and standards needed to increase confidence and comparability of using flow cytometry data in research and commercial products

**MISSION:** Convene stakeholders in the pre-competitive space to accelerate the adoption of quantitative flow cytometry in biomanufacturing of cell and gene therapies.





# Why a NIST Consortium



## WHY A CONSORTIUM?

- The challenge requires a **coordinated response** with significant input from the stakeholder community
- **Lessens risks** being placed on any single entity
- Helps **develop consensus**
- **Leverages subject matter expertise** from the stakeholders

## Why NIST?

- **Non-regulatory agency** of the U.S. Department of Commerce
- **Neutral convener** for industry consortia, standards development organizations, federal laboratories, universities, public workshops, and interlaboratory comparability testing
- **Cross-disciplinary expertise** in engineering and the physical, information, chemical, and biological sciences

# Consortium Goals

- Develop **reference standards** including **reference materials, reference data, reference methods, and measurement service** for assigning the **Equivalent Number of Reference Fluorophores (ERF)** to calibration microspheres and assessing the associated uncertainties and utilities.
- Develop **candidate reference standards** including biological reference materials, reference data, reference methods
- **Design interlaboratory studies** based on candidate reference materials to support the development of best practices and standard methods

# Anticipated Impact

Shared measurement assurance tools and standards for flow cytometry measurement confidence

Data from interlaboratory studies to support development of best practices and standard methods

Improved flow cytometry measurement capabilities

# Consortium Members

NIST

**ThermoFisher**  
SCIENTIFIC

 **BECKMAN  
COULTER**

*Spherotech*  
Let the Possibilities Flow

 **BioLegend®**

 **Raytheon**  
Technologies

**Mojave Bio, Inc**

  
SLINGSHOT

**MiFtek**

**FDA**

**AstraZeneca** 

 **MANA**  
THERAPEUTICS

 **Memorial Sloan Kettering**  
Cancer Center  
1884

 **BD**

**WRAIR**  
Walter Reed Army  
Institute of Research  
Soldier Health • World Health

**NIH/MBL** The National Institute for  
Innovation in Manufacturing  
Biopharmaceuticals

**UNIVERSITY OF  
DELAWARE**

 **BELLARCUS  
BIOSCIENCES**

**Bruce H Davis MD**

 **Kite**  
A GILEAD Company

# Consortium Membership



## MEMBER BENEFITS

- Access to a neutral forum to address pre-competitive needs
- Participation in the development of reference materials, methods and protocols, and interlaboratory studies
- Access to tools developed by the Consortium ahead of public release
- Institutional representation on Consortium steering committee

## BECOME A MEMBER

- Complete the Letter of Interest Form
- Participants will sign a Cooperative Research and Development Agreement (CRADA); Federal agencies may join under a Memorandum of Understanding (MOU)
- Annual fee of \$25,000 or in-kind support of equivalent value

**Monthly consortium meetings will be held only with the consortium members. The first closed meeting is tentatively scheduled for March 18, 2021**