



Residential & Light Commercial Applications of MicroCHP

NIST Micro-Generation Technologies

October 27, 2010



Background and History

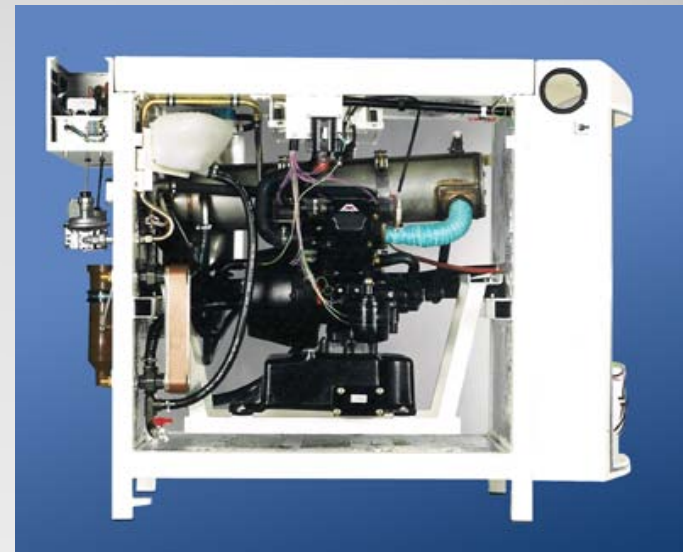
- Started in 1998 with Marathon Engine purchase.
- Engine developed in 1980's as a heat pump, long life power source.
- Swiss company *ecopower* needed a robust engine in 2000 for new CHP.
- Started a European presence in 2001 and then sold to Vaillant– 3500 installs.
- US market started by MES in 2007 with controlled installs to be monitored.
- Manufacturing facility in Wisconsin, developing the North American market for small scale CHP.
- Other products relate to remote power with the Marathon engine.



ecopower™ Microcogen Appliance

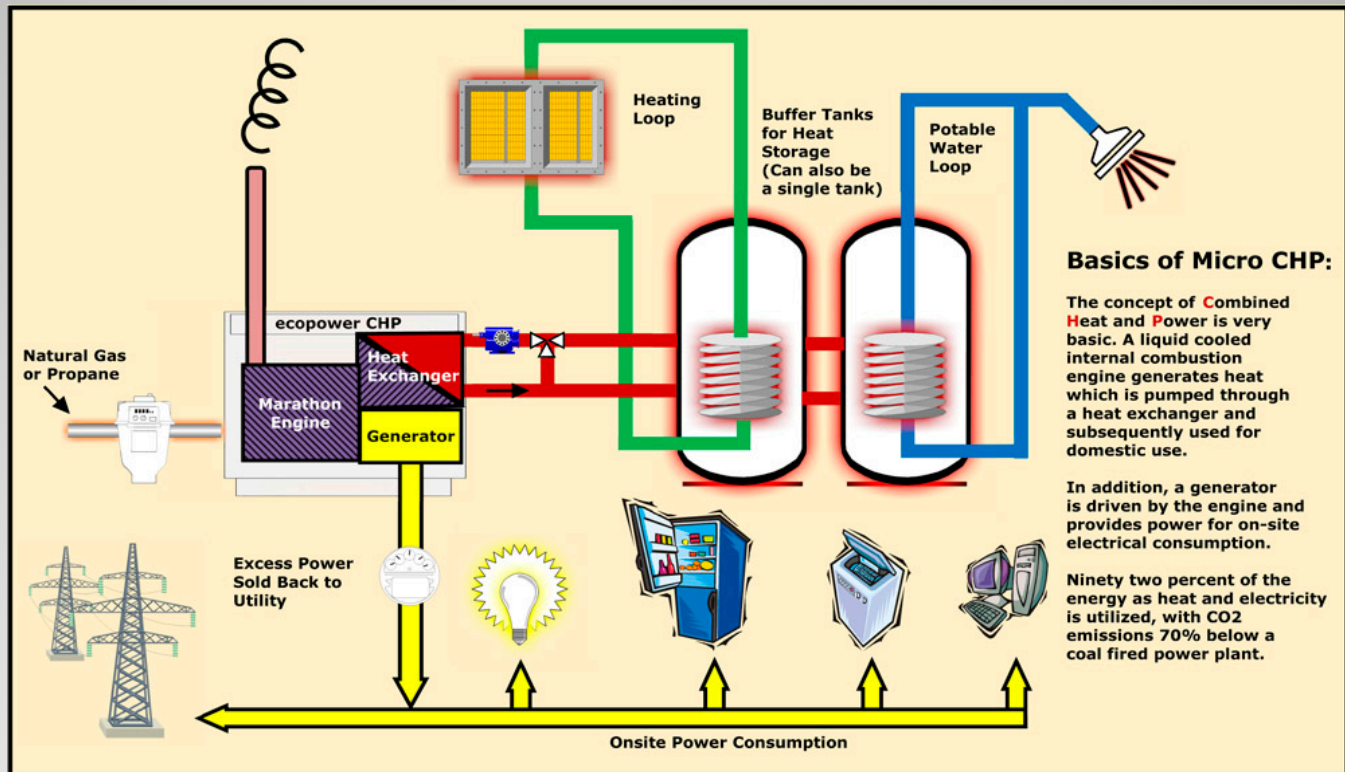


- **Electrical output 2.2-4.7kw/hr modulating**
- **Heat output is 22,000 -44,000BTU/hr**
- **Maintenance interval: 4,000 hours – Oil, filters, spark plug (\$250)**
- **Engine life – 40,000 hours.**

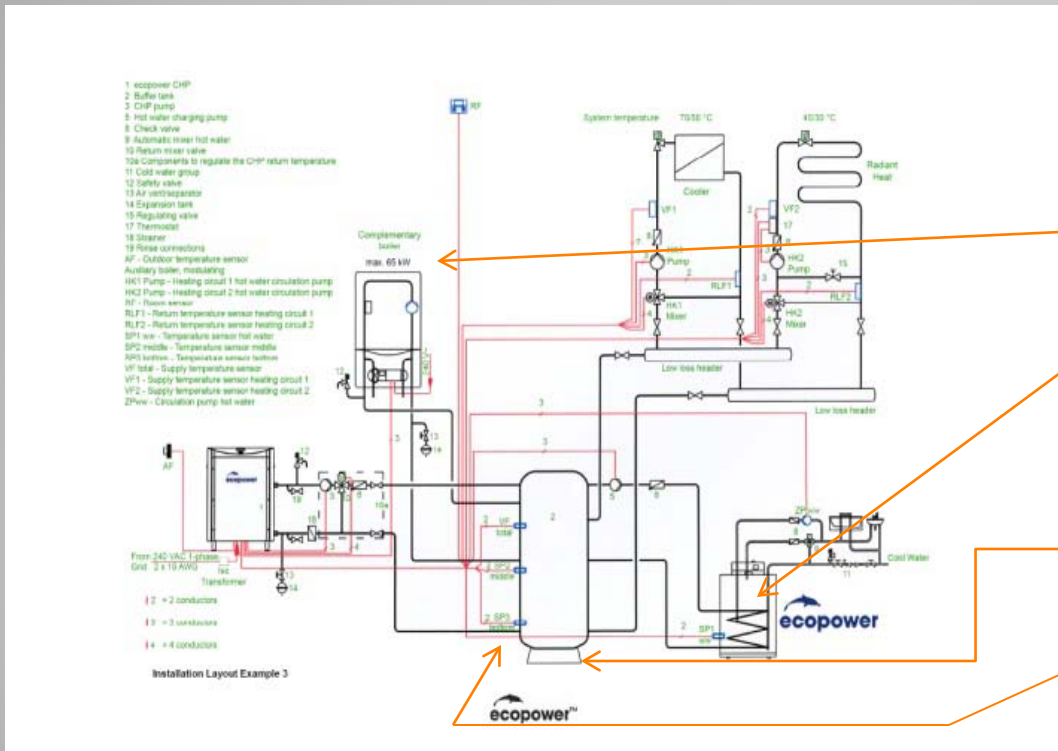


“Energy cannot be created or destroyed..
Only converted from one form to another”

First Law of Thermodynamics



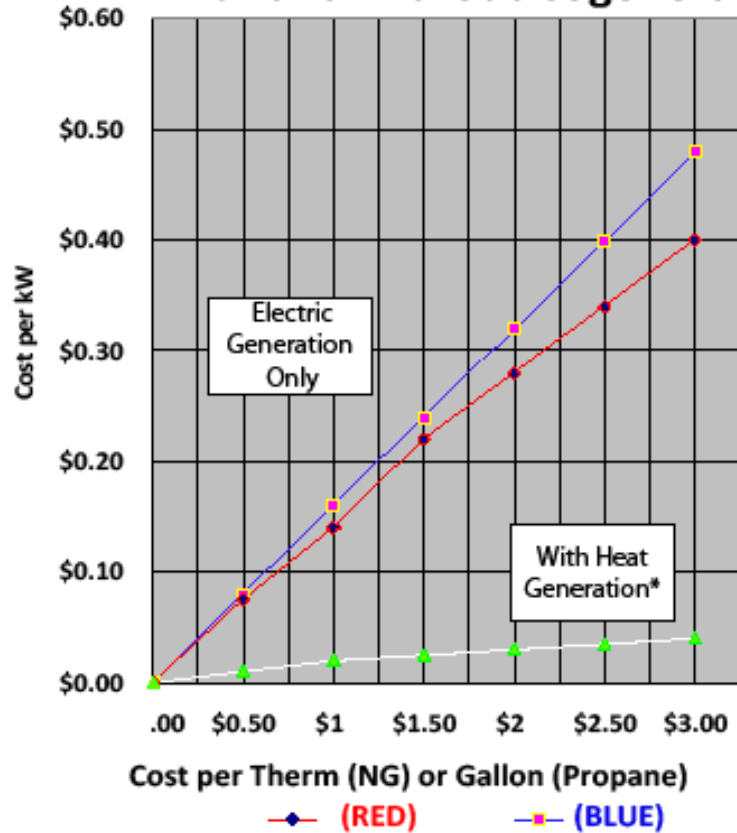
Typical MicroCogeneration System



Components and Concept

- A system can consist of up to **FOUR** units controlled by a master.
- This offers modular utility.
- **Complementary boiler** is that as well as backup.
- **Domestic hot water** is easily done.
- Can adapt to all hydronic and most non-hydronic heating systems.
- **Buffer tank** is radiator as well as storage.
- **Thermocouples** monitor heat striation for modulation.

ecopower Electricity Generation Costs with and without Cogeneration



*Because of the low cost of generation in this mode, both propane and natural gas trend lines are virtually the same.



As the accompanying graph shows, the cost of generating electricity while in the heating mode is very low—looked on as a by-product of making hot water.



Case Study

MARATHON
ENGINE SYSTEMS

Epping, New Hampshire --Town Hall

- 125 yr. Old, 15,000 sqft building
- Two oil fired boilers ---70% efficient.
- Operate one unit in summer just for domestic hot water needs
- Windows, Solar Panels, Insulation
- Project cost was \$60,000
- Anticipated four year payback
- Greenhouse gas emissions were cut in half.
- Through 08/10 generated 15Mwh of power and saving \$2300 in electric and significant fuel savings.





New Heat and Power Plant

- ecopower microCHP with a ..
- Buffer Storage tank –250 gal.
- High efficiency 300,000 Btu modulating boiler
- Only runs in the heating season

Small Lodge

16 Rooms with Hot tubs

On site laundry

Domestic Hot water

Older oil fired boiler-65%
efficient

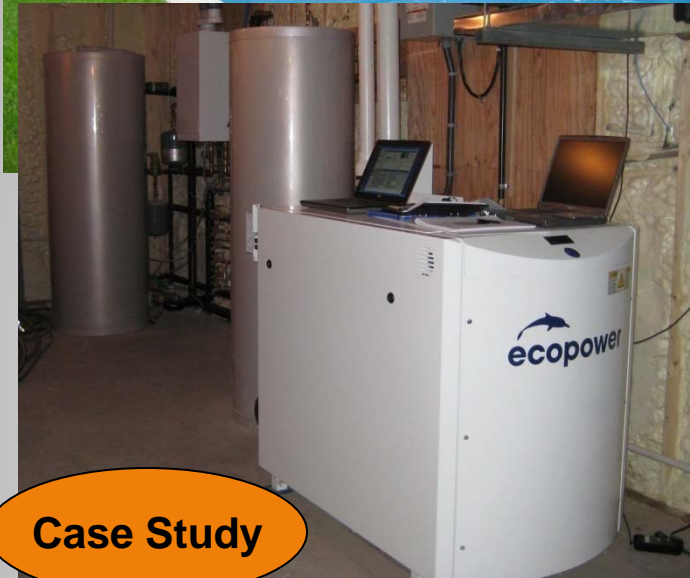
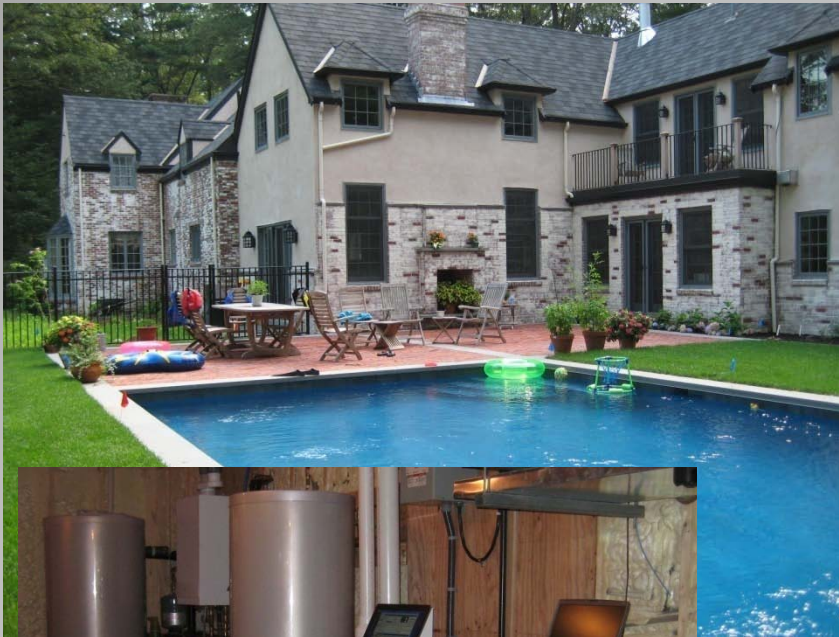


Information

- Current Energy Costs
\$22,828/yr
 - 5300 gals of oil -- \$13,850
 - 53,763 Kwh elec-- \$8,978
- Ecopower plus modulating boiler
 - Conversion to natural gas
- Ecopower will generate 77% of the electricity needed
- **Savings for energy in one year: \$10,603**



Proposal



Case Study



Private Residence – Massachusetts

- **8,000 sq.ft.**
- **28,000 gallon pool- 85 F
(Grandkids)**
- **Full in-floor radiant heating
system in the house**
- **Geothermal system as
backup.**
- **In 20 months of ecopower
use -- generated 40 Mwh of
electricity @ \$0.23/Kw
savings of \$9,000**



**Domestic hot water for a 56
Unit, LEED Platinum
apartment building .
Bronx, NY**

- **Installed August 2009**
- **Can generate: 6 Mwh/mo**
- **Current electric rate is \$0.25/kwh**
- **In the first 12 months – 69Mwh.**
- **Savings of \$17,000 + per year in electrical costs.**



Case Study

Areas of Opportunity



- **Commercial Market is Stronger and shows promise**
 - Hotel/Motel
 - Laundries,
 - Car Washes,
 - Restaurants
 - **Apartments**
 - Green houses
 - **High end homes**
 - Nursing homes
 - Assisted living facilities
 - Truck stops
 - **Hydroponic farms**
 - **Natatoria**



Future for MicroCHP



Advantages

- Totally controllable and dispatchable
- Clean – significantly less CO₂ NO_x and SO₂. Carbon Credits (?)
- Can offset demand issues
- Condition Power. Power Factor: 1
- Efficiency is >80% when applying both heat and electricity.
- Backup power -- Jan 2011
- Cooling --- coming

Challenges

- High costs because of being as emerging technology.
- ROI is difficult to achieve in many cases. System: \$30-\$40,000
- Subsidies and/or rebates are necessary to bring it to the next level. Economies of scale will help.
- **Utilities are slow to change.**
- Not for all applications
- Generally need heat utilization--- for now.
- Education of the consumer
- Education of the dealers.
- Education of the service providers.



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