



Talgo

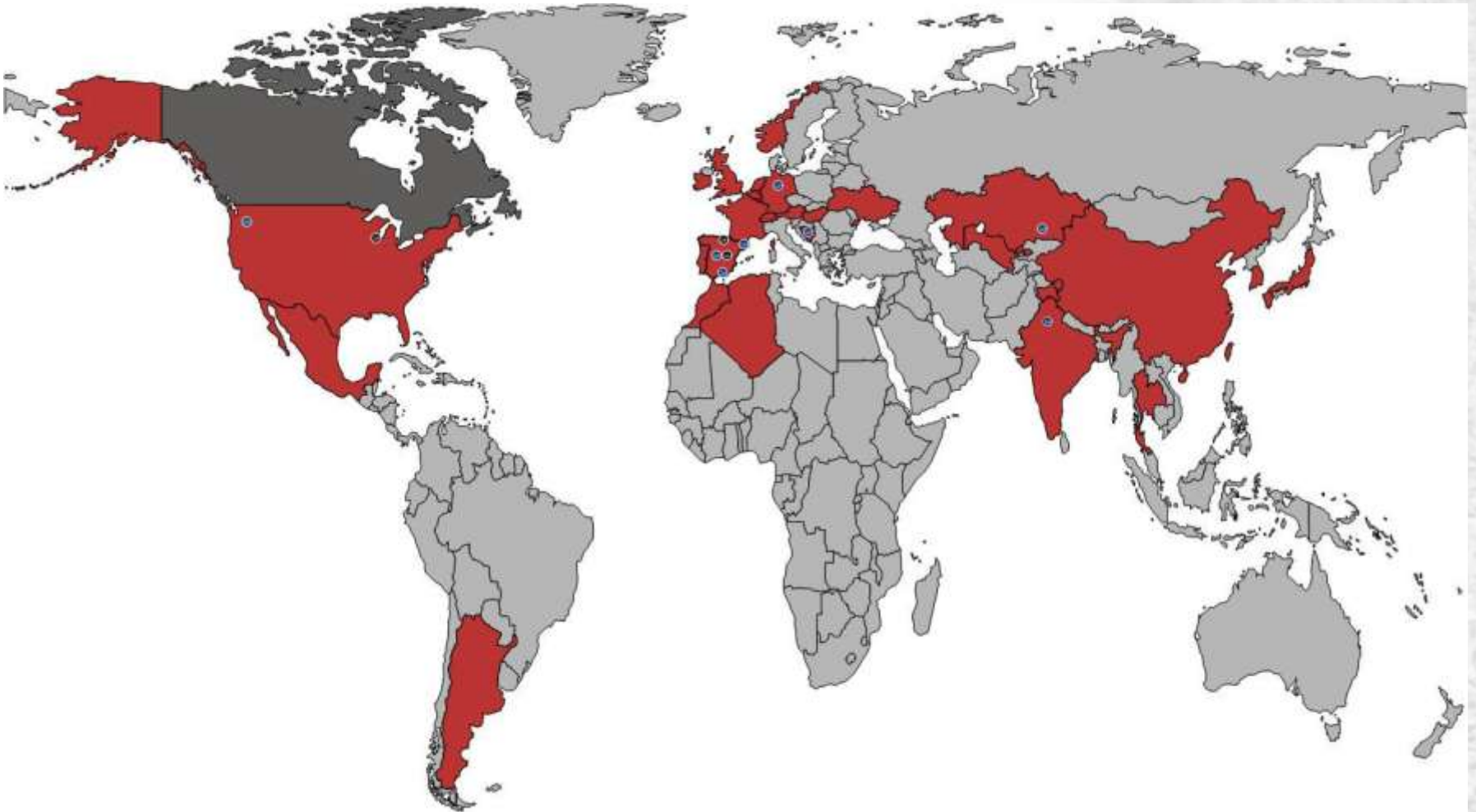
Next Generation Rail Supply Chain
Connectivity Forum

Sacramento, CA, February 8th, 2012

Train Manufacturers and Maintainers

- Established in 1942
- First Talgo trains built in the U.S in 1949.
- Over 70 years manufacturing trains
- Over 60 years maintaining trains
- Over 30 years manufacturing maintenance equipment
- Over 3,500 vehicles built
- Over 300 maintenance equipment built
- Standard and customized applications
- Unique technology
- 100% compliance with all deliveries
- Safety record





OFFICES AND MAINTENANCE WORKSHOPS



MANUFACTURING PLANTS

USA



KAZAKHSTAN



UZBEKISTAN



BOSNIA &
HERZEGOVINA



SPAIN



ARGENTINA

Talgo

OUR BUSINESS

Talgo



TRAINS



MAINTENANCE EQUIPMENTS



MAINTENANCE SERVICES



OUR PORTFOLIO

Very High Speed



High Speed



Intercity



Locomotives





UNDERFLOOR WHEEL LATHE MODEL 2112



UNDERFLOOR WHEEL LATHE MODEL 4112



TALGO SHUNTING CARS



WHEEL MEASURING SYSTEM



UNDERFLOOR WHEEL LATHE
MODEL 3112

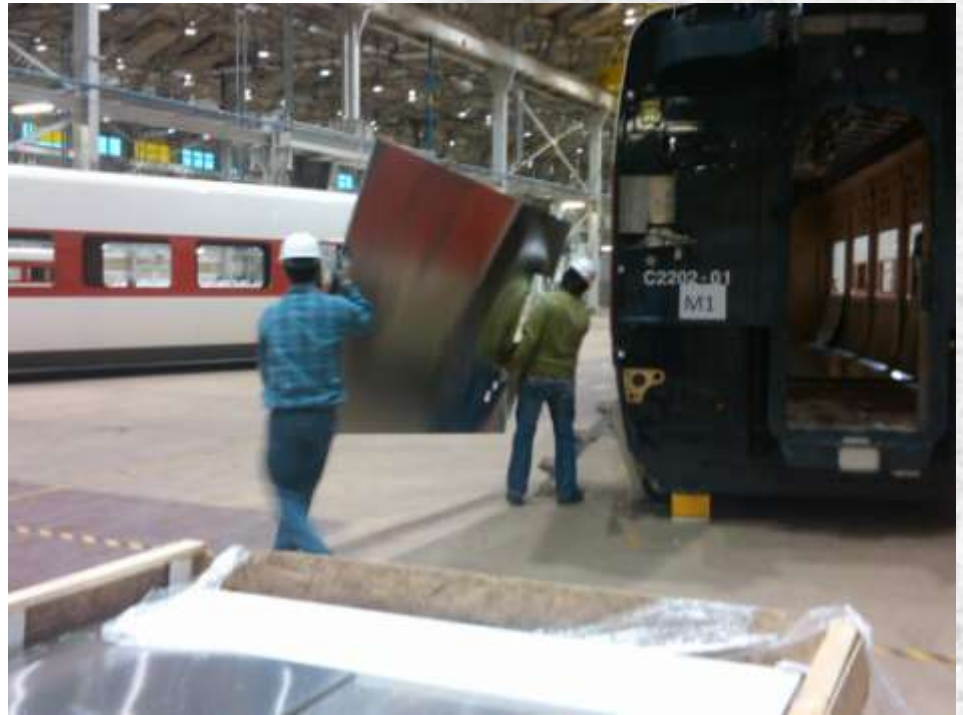
Talgo's Role in the North American Market

- Manufacturing facility in Milwaukee, WI
- Four 125-mph Talgo Trains to be delivered in 2012

Two will protect the existing *Hiawatha* service (Chicago - Milwaukee) and ...

Two will supplement the five sets now in *Cascades* service (Eugene – Portland – Seattle – Vancouver)

- Maintenance equipment to be delivered in 2012
- Maintenance operations in Seattle (WA) and Milwaukee (WI)





Potential Suppliers in North America



What can we offer?

A market that is not crowded,
for each an every industrial sector
you can think about.

NO EXCEPTIONS

**What do we REALLY expect from
you?**

**Flexibility, Know
How, Proximity and
Patience**

Flexibility

- To adjust your manufacturing processes to new standards
- To help us to adjust our designs to your manufacturing processes
- To adjust to a market that is not too big but actually not really small

Know How

- Excellence in your manufacturing process
- Excellence in your design process
- Excellence in your supply chain management
- Excellence in your customer service and maintenance processes

Proximity

We are not just manufacturers of equipment, we are maintainers of equipment.

Patience

This is a market with lots of room to
grow.

But the best is yet to come