

STATE OF IOT



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INDUSTRY VERTICALS

Primary industry verticals using ClearBlade IoT software for Industrial IoT, Edge Computing, and AI.



Industrial Products



Transportation



Energy



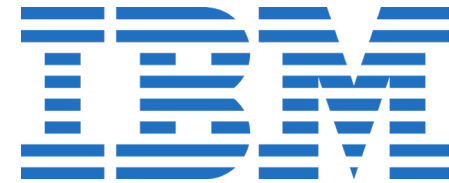
BARRIERS TO IOT

- *Too Many IoT Science Experiments*
- *Expensive, custom-built solutions*
- *Cloud “Lego bricks” confusion*
- *Build versus Buy*
- *Massive landscape shift happening now*

WHY ARE IoT SOFTWARE INITIATIVES DISAPPEARING?



Google Cloud



HITACHI



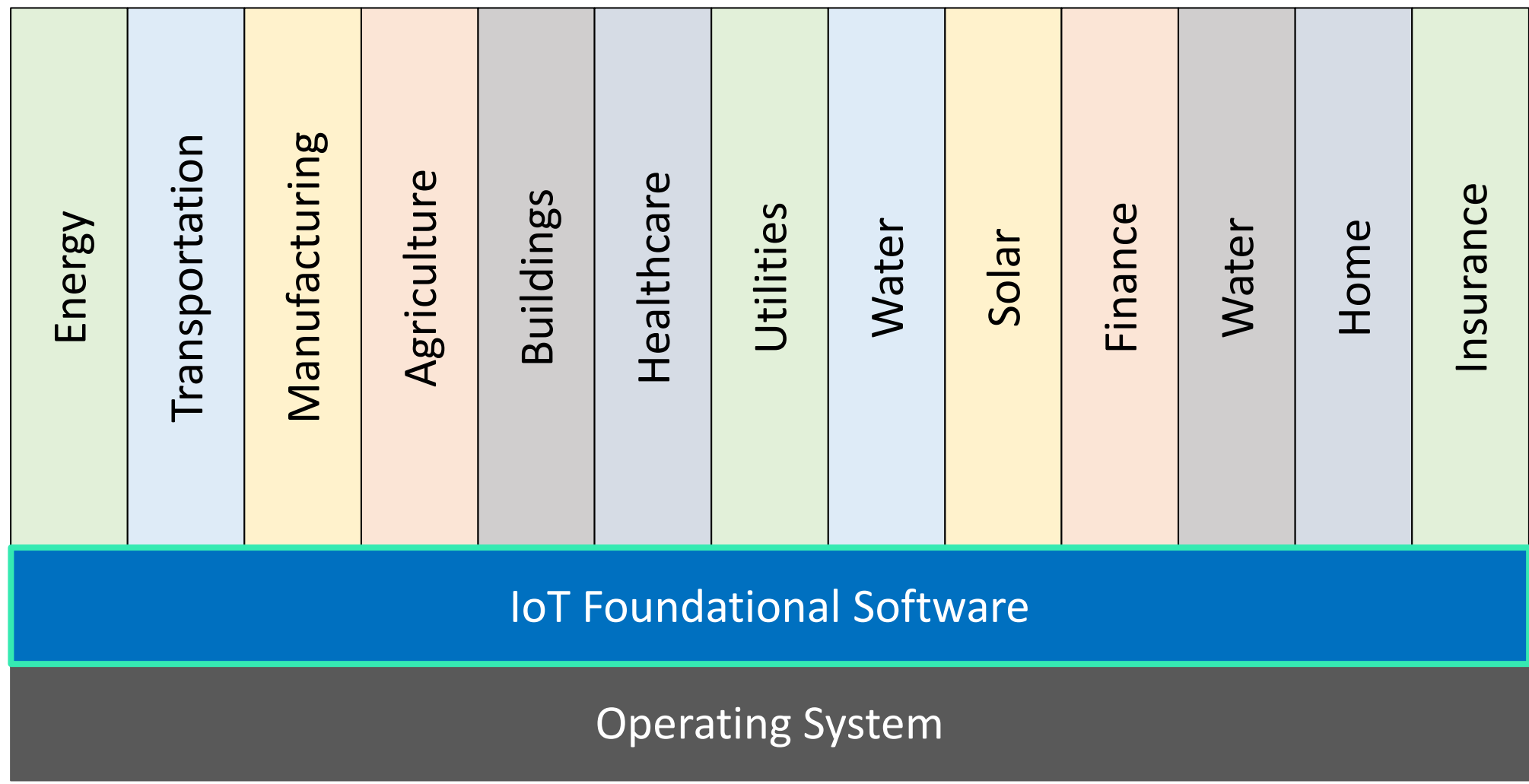
SIEMENS



ERICSSON



FOUNDATIONAL SOFTWARE FOR IoT





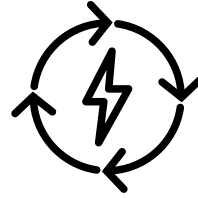
SELECT CLEARBLADE CUSTOMERS

Several industry segments emerging as major ClearBlade verticals.

Transportation/Logistics



Energy/Sustainability



Connected Products





QUESTIONS AND ANSWERS



Q & A