

# Developing a Workforce for Security Awareness and Behavior Change

## A NICE Framework Workshop

Wednesday, September 29, 2021  
1-5 p.m. ET (10 a.m. - 2 p.m. PT)



CAE in Cybersecurity Community Virtual Event  
<https://www.caecommunity.org>

# Today's Agenda

- Opening and Welcome
- Security Awareness: Managing Human Risk
- NICE Framework: Competencies & Work Roles
- *Break*
- Break-out Session: Identifying What is Unique in Security Awareness
- Integrating Security Awareness into the NICE Framework: Coming to Consensus
- *Break*
- Integrating Security Awareness into the NICE Framework: Building the Content
- Closing Session: Where We Go From Here

# Today's Goals

Understand **what is unique about Cybersecurity Awareness work** and how to best translate that for workforce application

Discuss sample Cybersecurity Awareness scenarios to determine **existing content and gaps** in the NICE Framework.

Understand NICE Framework **Work Roles and Competencies** to determine the best approach to incorporating Cybersecurity Awareness.

Identify **Cybersecurity Awareness tasks** for inclusion in the NICE Framework.

# Housekeeping & Ground Rules

- Slides will be shared following the event
  - Recording of main sessions for internal review only
  - Mute when not speaking
  - A workshop report will follow
- 

- Be present
  - Share *and* listen
  - Keep an open mind
  - Watch out for rabbit holes
-

# Opening & Welcome

Rodney Petersen  
Director, National Initiative for  
Cybersecurity Education (NICE)

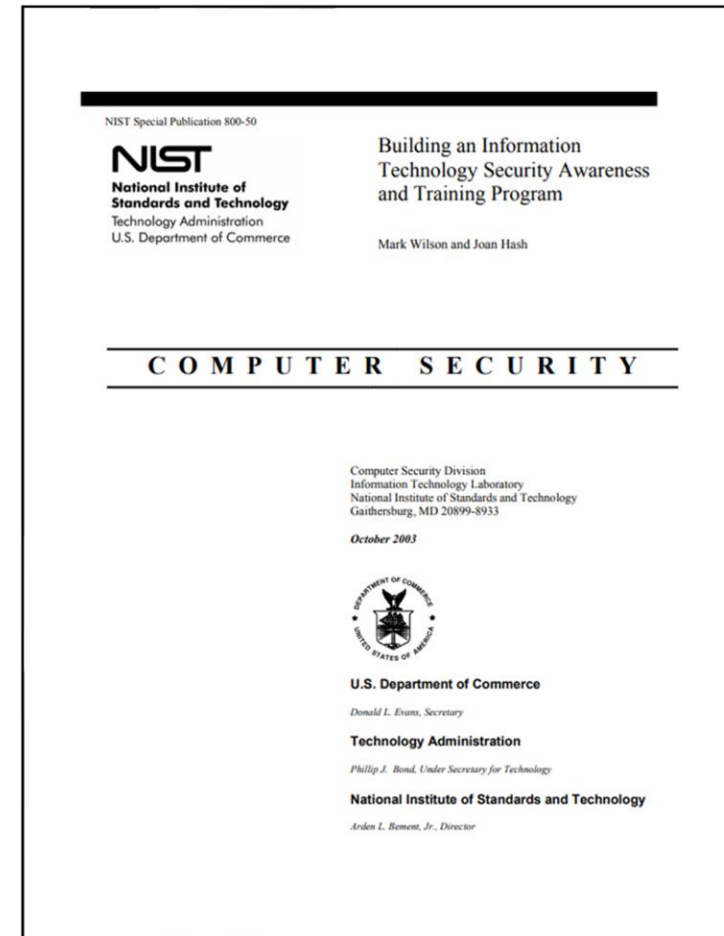


# Cybersecurity Enhancement Act of 2014 – Section 401

Director of National Institute of Standards and Technology (NIST), in consultation with [public and private sectors], shall continue to coordinate a National Cybersecurity Awareness and Education Program, that includes activities such as

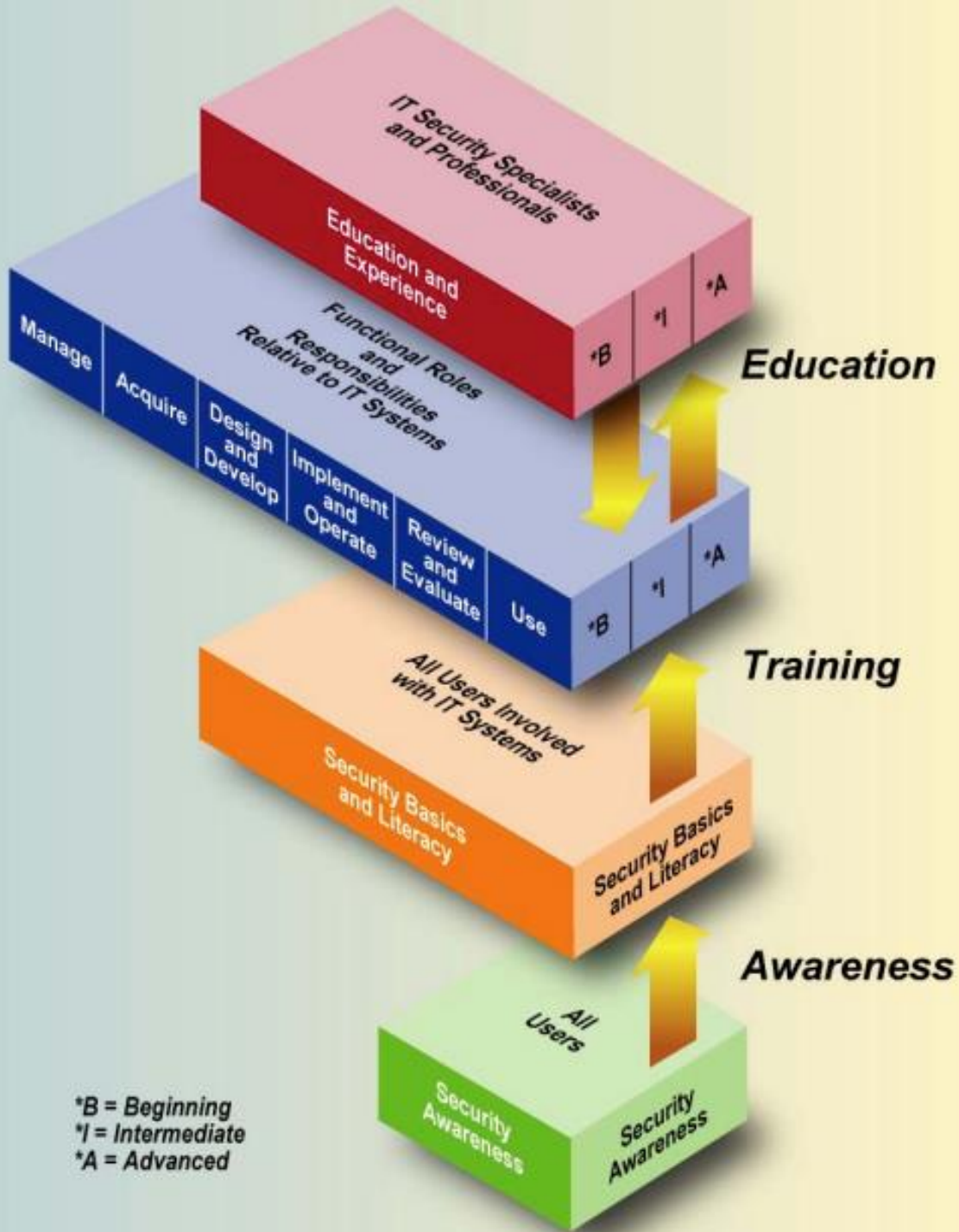
- facilitating Federal programs to advance cybersecurity education, training, and workforce development
- supporting formal cybersecurity education programs at all education levels
- promoting initiatives to evaluate and forecast future cybersecurity workforce needs
- ***increasing public awareness of cybersecurity, cyber safety, and cyber ethics***

# PRE-DRAFT Call for Comments: Building a Cybersecurity and Privacy Awareness and Training Program



Submit your comments by November 5, 2021.

Learn more: <https://go.usa.gov/xMU4y>



# The IT Security Learning Continuum



# Awareness Defined

Awareness is not training.

The purpose of awareness presentations is simply to focus attention on security.

Awareness presentations are intended to allow individuals to recognize IT security concerns and respond accordingly.

In awareness activities, the learner is the recipient of information, whereas the learner in a training environment has a more active role.

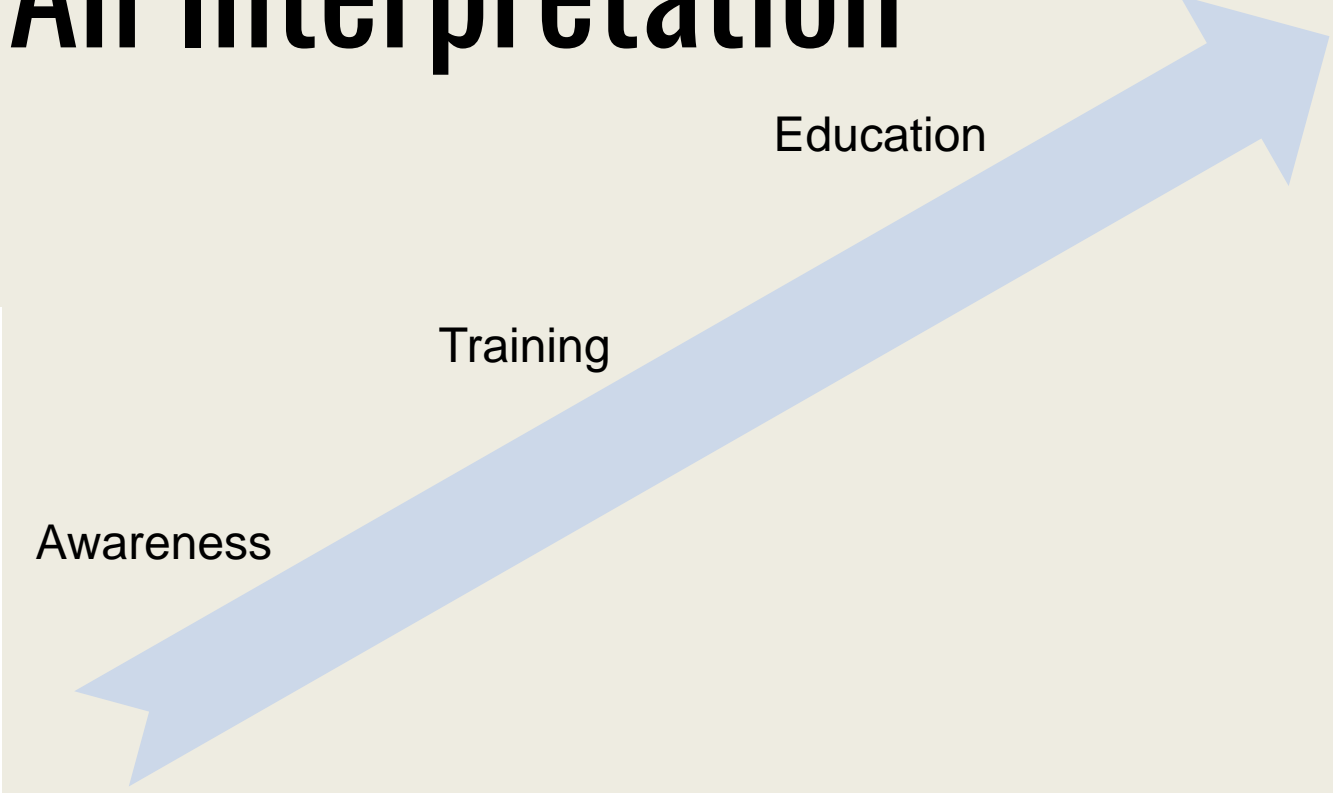
Awareness relies on reaching broad audiences with attractive packaging techniques.

Training is more formal, having a goal of building knowledge and skills to facilitate the job performance.

*Source: NIST Special Publication 800-16 – A Role-Based Model for Federal Information Technology and Cybersecurity Training*

# The Learning Continuum: An Interpretation

Learning: Basic to Expert



Education

Training

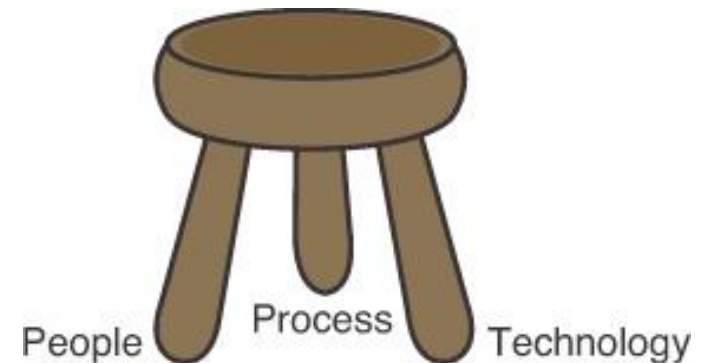
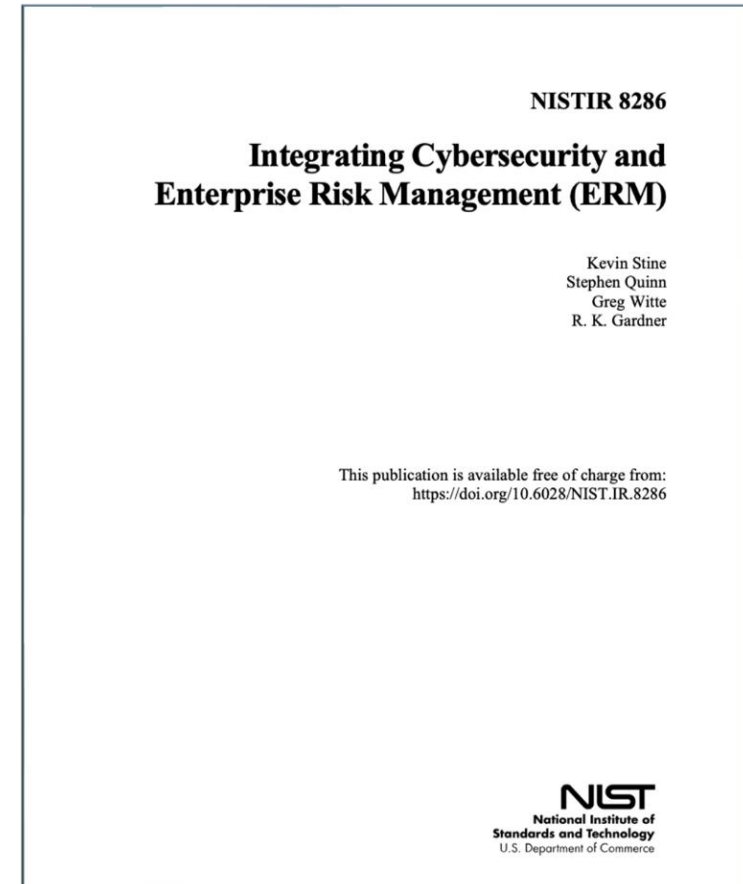
Awareness

Time and Intensity: Low to High

# Integrating Cybersecurity and Enterprise Risk Management

People = Workforce,  
Training, and Education

<https://csrc.nist.gov/publications/detail/nistir/8286/final>



# Security Awareness: Managing Human Risk

Lance Spitzner  
Director, SANS Security Awareness



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NATIONAL INITIATIVE FOR CYBERSECURITY EDUCATION

# Security Awareness - Managing Human Risk

Lance Spitzner  
[lspitzner@sans.org](mailto:lspitzner@sans.org)

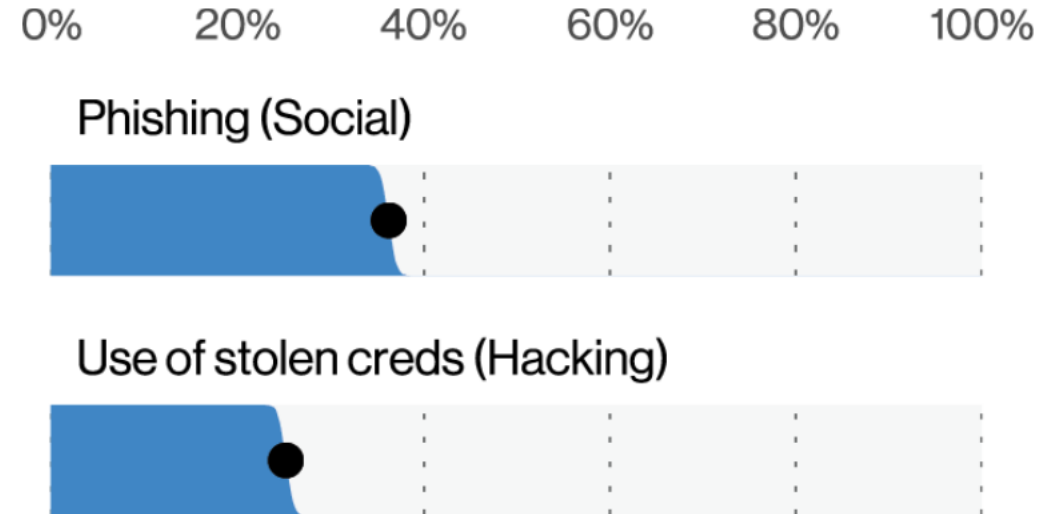
# The Problem

*cyber attack*

ng the industries  
sharp increase in



*85% of breaches involve the human element*

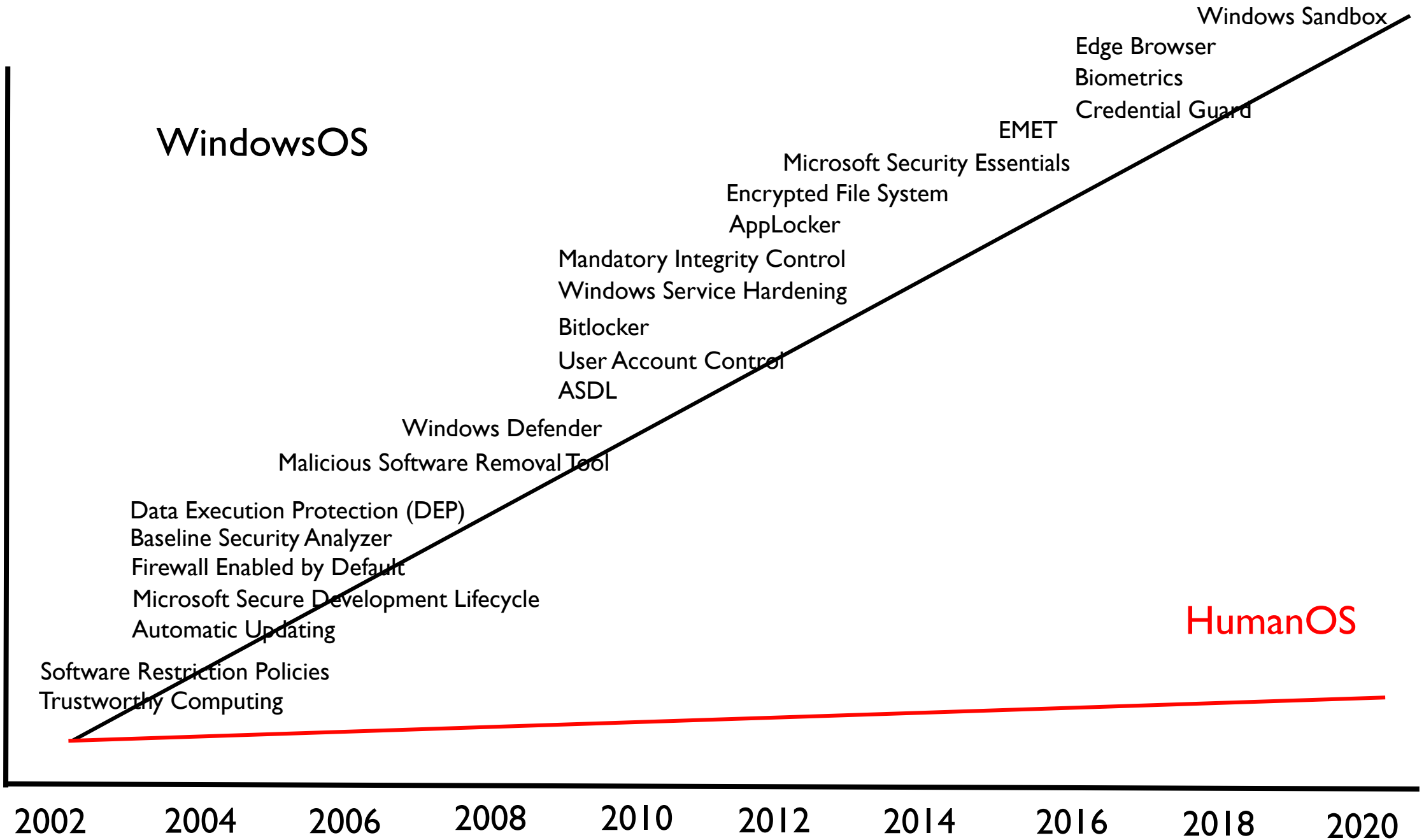


# | Cybersecurity Perceived as Technical

- Cybersecurity is perceived by too many as purely a technical challenge
- In today's world we also have to address the human side of cybersecurity
- No human focused work role in NIST NICE



# Security Controls



*People are not the  
weakest link - they are the  
primary attack vector*

# THE SOLUTION



# Security Awareness

*Influence*

*Culture*

*Engagement*

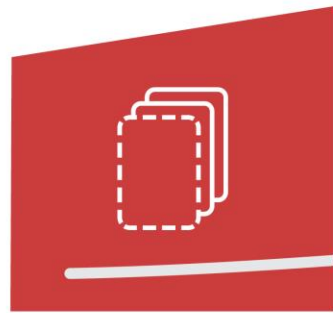
*Training*

*Communication*

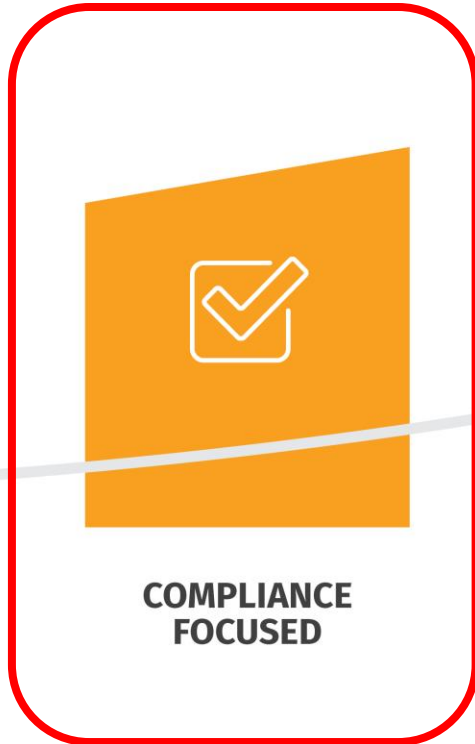
*Education*

*Manage human risk by  
changing human behavior*

# SECURITY AWARENESS MATURITY MODEL™



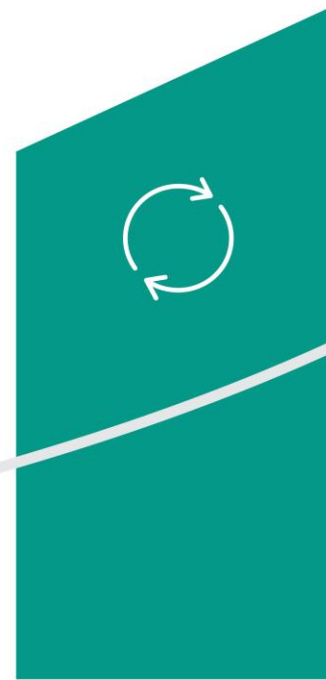
NON-EXISTENT



COMPLIANCE FOCUSED



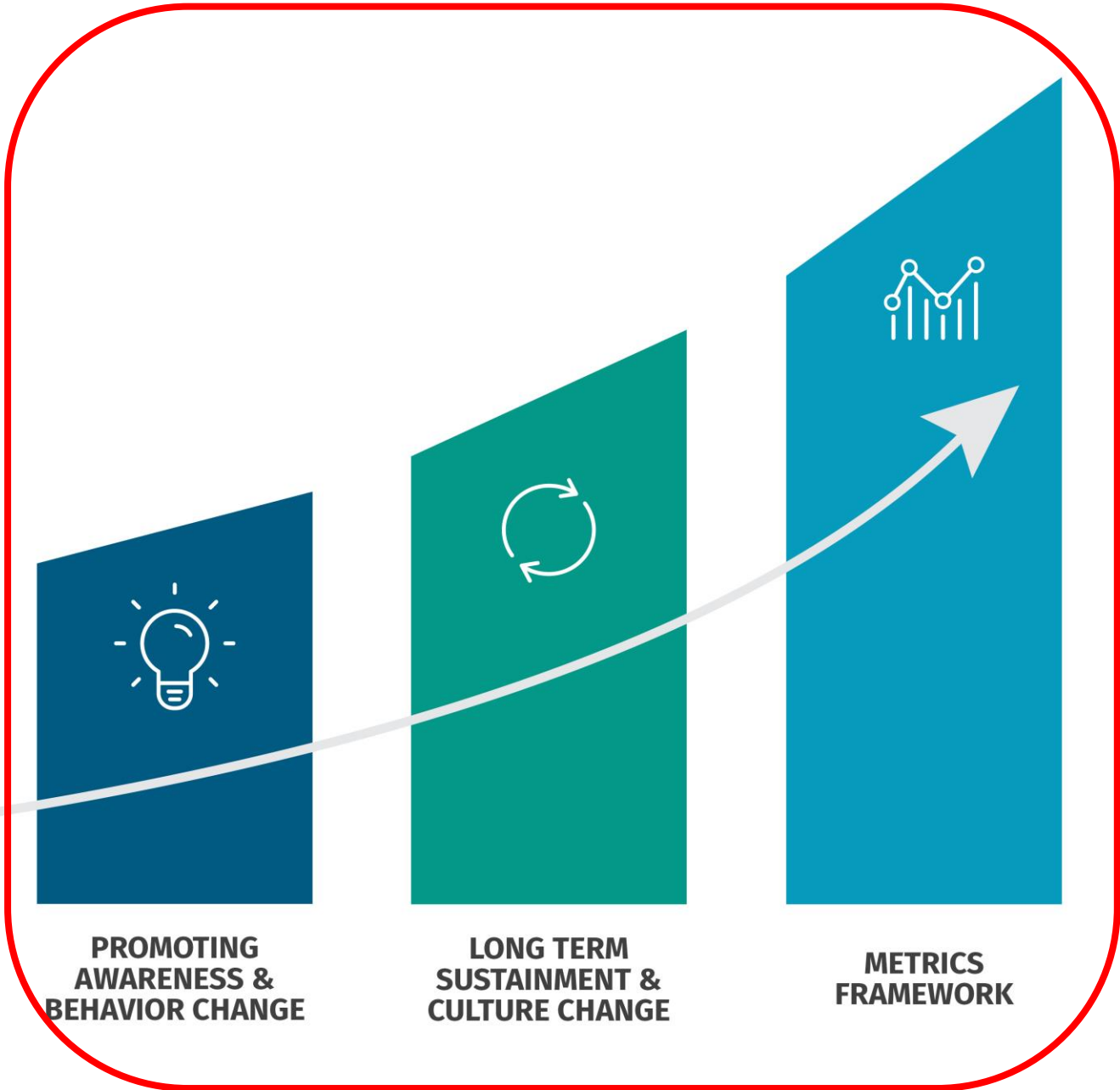
PROMOTING AWARENESS & BEHAVIOR CHANGE



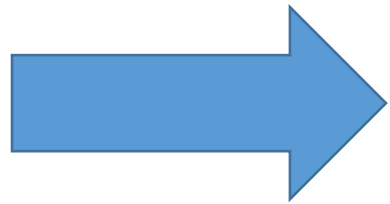
LONG TERM SUSTAINMENT & CULTURE CHANGE



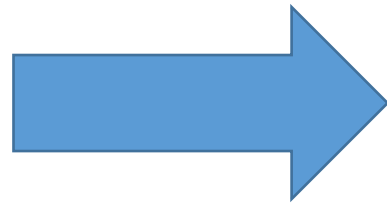
METRICS FRAMEWORK



# | 3 Steps to Managing Human Risk



What Are My Top Human Risks & Behaviors That Mangle Those Risks?



Engage, Motivate & Train

Security Awareness Program



Am I Effectively Managing Those Risks?

# 1. What Are My Top Human Risks?

- To effectively manage human risk you need to first identify and prioritize your human risks
- These decisions should be driven by data, not emotion



# | Data Sources

- Past incidents / breaches
- Past assessments / audits
- Industry risk reports
- Human risk / behavior assessments
- Cyber Threat Intelligence (CTI)

## | 2. Engage and Train

- Engage, train and motivate behavior change, often working with communications, marketing or Human Resources
- Always start with WHY (Golden Circle)
- Curse of Knowledge

## 3. Measure Change & Impact

- Identify your top human risks
- Identify the key behaviors that manage those risks

*Measure those behaviors*

# Interactive Metrics Matrix

Tab	Description
<b>Impact Metrics – Behaviors</b>	These metrics measure the impact of your security awareness training. Specifically, is the training changing people's behaviors.
<b>Impact Metrics - Culture</b>	These metrics measure the impact of your security awareness program or other security initiatives. Specifically, are they changing peoples attitudes, beliefs and norms concerning security.
<b>Impact Metrics – Strategic</b>	These metrics measure how your security awareness program is supporting your organization's overall security program, and ultimately the mission of your organization. These are the types of metrics senior leadership are more likely to be interested in.
<b>Compliance Metrics</b>	These metrics measure what your awareness program is doing, specifically who you are training and how. These metrics are most valuable for compliance and auditing purposes.
<b>Ambassador Program Metrics</b>	These metrics measure the activity and impact of a security ambassador program.
<b>Human Risk Score</b>	Proof of concept Human Metrics Dashboard that measures your overall human risk based on index of your top human risks. Designed for senior leadership.

*Our goal is defining a role  
in managing human risk*

# NICE Framework: Competencies & Work Roles

Danielle Santos  
Manager of Communications,  
National Initiative for Cybersecurity  
Education (NICE)

**NICE**

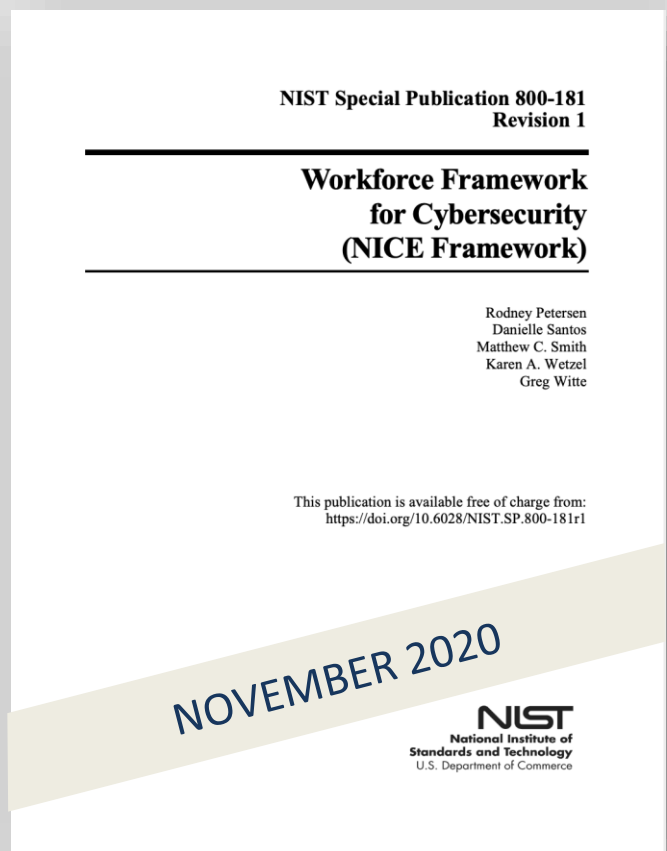
NATIONAL INITIATIVE FOR CYBERSECURITY EDUCATION



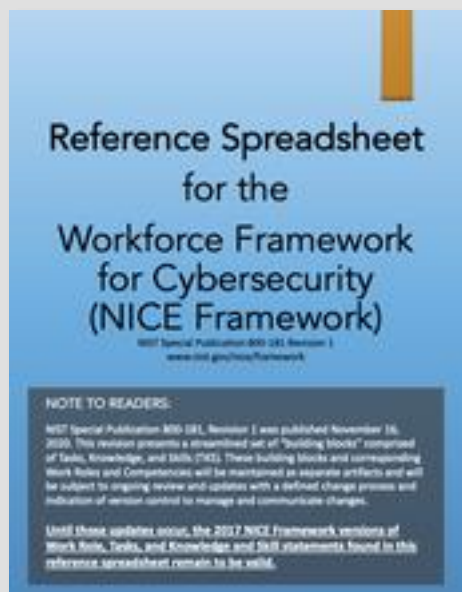
# What is it?

## Workforce Framework for Cybersecurity (NICE Framework)

### Framework Document



[nist.gov/nice/framework](https://nist.gov/nice/framework)



### Reference Spreadsheet

Table of Contents						<a href="#">Click to view the Master KSA List</a>
NICE Specialty Area Description						<a href="#">Click to view the Master Task List</a>
NICE Specialty Area Description	Work Role	Work Role Description	Work Role ID	KSAs	Tasks	
<b>FUNCTION (SP) - Conceptualizes, designs, procures, and/or builds secure information technology (IT) systems, with responsibility for aspects of system and/or network development.</b>						
Plans, evaluates, and supports the documentation, design, implementation, assessment, and authorization processes to ensure that existing and new information technology (IT) systems meet the organization's security and risk requirements. Ensures appropriate treatment of risk, compliance, and security from internal and external perspectives.	Authorizing Official/Designating Representative	Senior official or executive with the authority to formally assume responsibility for operating an information system at an acceptable level of risk to organizational operations (including mission, functions, image, or reputation), organizational assets, individuals, other organizations, and the Nation (CNSSI 4009).	SP-RSK-001	<a href="#">Click to view KSAs</a>	<a href="#">Click to view Tasks</a>	
	Security Control Assessor	Conducts independent comprehensive assessments of the management, operational, and technical security controls and control enhancements employed within or inherited by an information technology (IT) system to determine the overall effectiveness of the controls (as defined in NIST SP 800-37).	SP-RSK-002	<a href="#">Click to view KSAs</a>	<a href="#">Click to view Tasks</a>	
Software Development (DEV)	Develops and writes/codes new (or modifies existing) computer applications, software, or specialized utility programs following software assurance best practices.	Software Developer	Develops, creates, maintains, and writes/codes new (or modifies existing) computer applications, software, or specialized utility programs.	SP-DEV-001	<a href="#">Click to view KSAs</a>	<a href="#">Click to view Tasks</a>
		Secure Software Assessor	Analyzes the security of new or existing computer applications, software, or specialized utility programs and provides actionable results.	SP-DEV-002	<a href="#">Click to view KSAs</a>	<a href="#">Click to view Tasks</a>
	Develops system concepts and works on the capabilities	Enterprise Architect	Develops and maintains business, systems, and information processes to support enterprise mission needs; develops information technology (IT) rules and requirements that describe baseline and target architectures.	SP-ARC-001	<a href="#">Click to view KSAs</a>	<a href="#">Click to view Tasks</a>

Table of Contents | SP-RSK-001 KSAs | SP-RSK-001 Tasks | SP-RSK-002 KSAs | SP-RSK-002 Tasks | SP-DEV-001 KSAs | SP-DEV-001 Tasks | SP-DEV-002 KSAs | +

[www.nist.gov/itl/applied-cybersecurity/nice/nice-framework-resource-center/nice-framework-supplemental-material](https://www.nist.gov/itl/applied-cybersecurity/nice/nice-framework-resource-center/nice-framework-supplemental-material)

## Employers

- Track workforce capabilities
- Position descriptions
- Assess learner capabilities
- Develop teams

## Education & Training Providers

- Develop a learning program
- Align teaching with NICE Framework
- Assess whether learners have achieved capabilities

## Learners

- Learn about a defined area of expertise
- Understand an organization's workforce needs
- Self-assessment

HOW CAN I USE THE  
NICE FRAMEWORK?

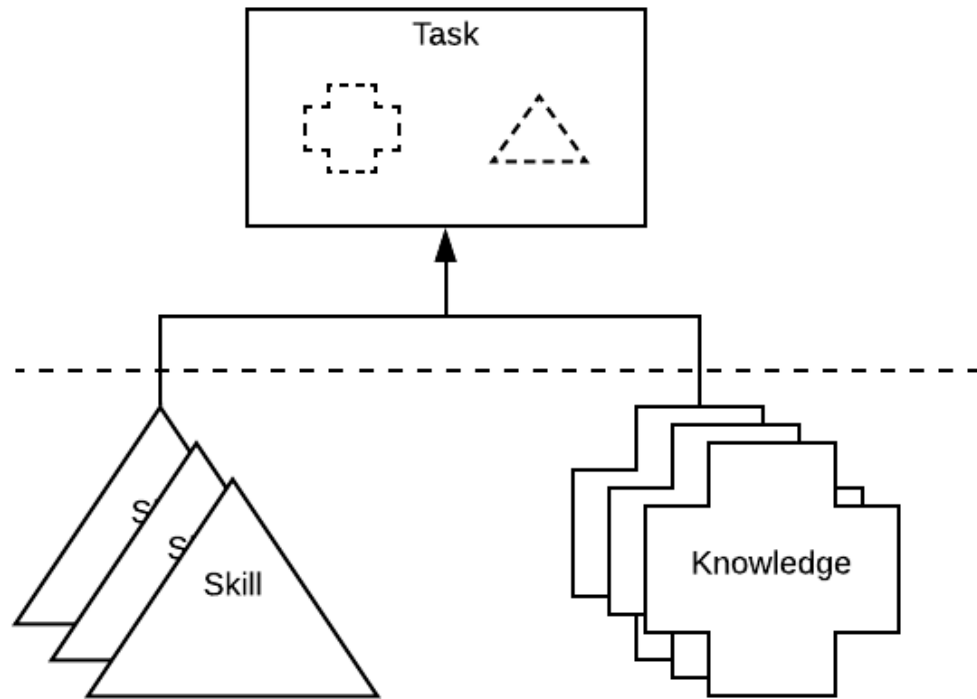


# NICE Framework by the Numbers



# NICE Framework Building Blocks

## Task, Knowledge, and Skill (TKS) Statements



## Using the NICE Framework: **Building Block Applications**



### TEAMS

- Defined by Competencies or Work Roles



### COMPETENCIES

- Groupings of TKS
- Means of assessing a learner



### WORK ROLES

- Groupings of Tasks
- Work someone is responsible for

# Work Roles & Competencies

What do they offer?

- A common language to describe cybersecurity work
- A way to identify job and qualification requirements
- Assessment-based hiring and promotion
- A means to identify current gaps and training needs and anticipate future requirements
- A way to align work with organizational objectives
- A way to align education and training to organizational goals
- A flexible approach – can be combined with other Work Roles and Competencies

# NICE Framework Work Roles

## Work Role:

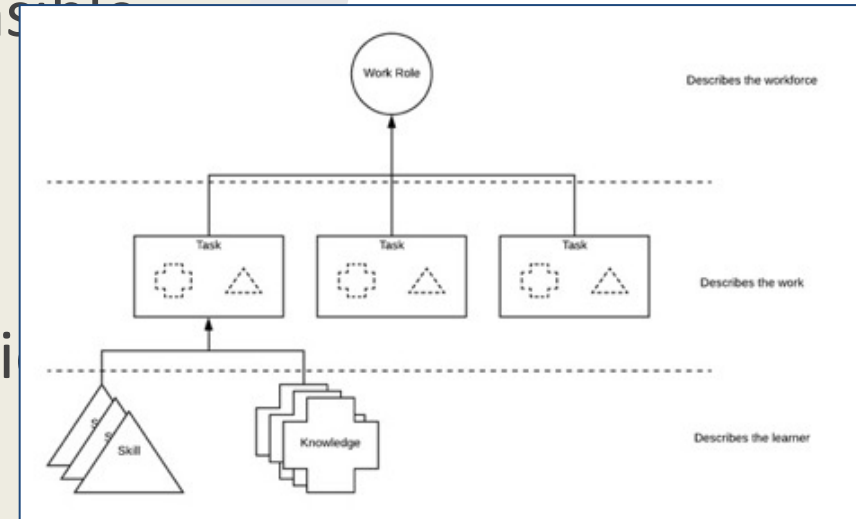
A grouping of work for which someone is responsible or accountable

## Work Roles:

- Are not synonymous with job titles or occupations
- May apply to many varying job titles
- Can be combined to create a particular job

## Consist of:

- Tasks that constitute the work to be done



# Related NICE Framework Work Roles

Category	OVERSEE & GOVERN (OV): Provides leadership, management, direction, or development and advocacy so the organization may effectively conduct cybersecurity work.
Work Role	<b>Cyber Instructional Curriculum Developer:</b> Develops, plans, coordinates, and evaluates cyber training/education courses, methods, and techniques based on instructional needs. <b>Cyber Instructor:</b> Develops and conducts training or education of personnel within cyber domain.
TKS Statements	47 Tasks (38 unique) and ~150 Knowledge and Skill statements
Some Potential Related Competencies	<ul style="list-style-type: none"><li>• Education and Training Delivery</li><li>• Education and Training Curriculum Development</li><li>• Professional Competencies (E.g., Communication, Interpersonal Skills)</li><li>• Organizational Awareness</li><li>• Risk Management</li><li>• Law, Policy, and Ethics</li></ul>

# NICE Framework Competencies

## Competency:

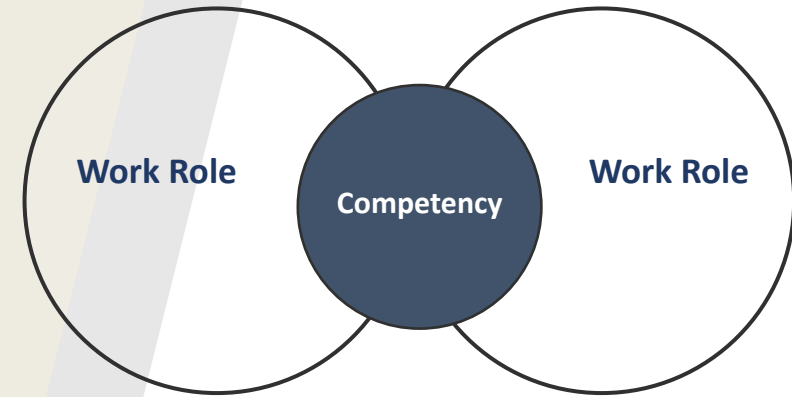
A mechanism for organizations to assess learners (including students, job-seekers, and employees) as well as a means for learners to demonstrate capability in a particular domain.

## Competencies are:

- Defined via an employer-driven approach
- Learner-focused
- Can apply to multiple Work Roles, although a Work Role can also stand independent of the Competency

## Consist of:

- Competency title
- Competency description
- Associated TKS statements



Draft NISTIR 8355

**NICE Framework Competencies:  
Assessing Learners for Cybersecurity Work**  
[https://csrc.nist.gov/  
publications/detail/nistir/8355/draft](https://csrc.nist.gov/publications/detail/nistir/8355/draft)

# NICE Framework Competency Examples

Competency Title	Competency Type	Competency Description
Contracting and Procurement	Organizational	This Competency describes a learner's capabilities related to procuring, negotiating, administering, and managing various types of contracts, including application of contracting or procurement techniques and requirements according to applicable laws and policies.
Infrastructure Design	Technical	This Competency describes a learner's capabilities related to the architecture and topology of software, hardware, and networks, including LANS, WANS, and telecommunications systems, their components and associated protocols and standards, and how they operate and integrate with one another and with associated controlling software.
Strategic Planning	Leadership	This Competency describes a learner's capabilities related to formulating effective tactics and metrics associated with the vision, mission, goals, and objectives of the organization or business unit.
Communication	Professional	This Competency describes a learner's capabilities related to the process of clearly and effectively expressing information or ideas to individuals or groups in a variety of ways (verbal, nonverbal, written, and visual). Includes understanding when and how to adapt messages for different audiences as well as listening to others' instructions, ideas and intentions, attending nonverbal cues, and responding appropriately.

# How Do They Differ?

## Competencies

- Learner focused
- Help address employer needs
- Assessment is typically based on the competency as a whole

## Work Roles

- Work focused
- Help define positions and responsibilities
- Assessment typically occurs at the task level



# Where is security awareness work already referenced?

- [NIST SP 800-181](#): NICE Framework
  - Cyber Instructional Curriculum Developer Work Role
  - Cyber Instructor Work Role
- [NIST SP 800-53 Rev. 5](#): Security and Privacy Controls for Information Systems and Organizations, Section 3.2 Awareness and Training
  - Policy and Procedures
  - Literacy Training and Awareness
  - Role-Based Training
  - Training Records
  - Training Feedback
- [NIST SP 800-50](#): Building an Information Technology Security Awareness and Training Program
  - Designing the program
  - Developing the awareness and training material
  - Implementing the program
- [NIST Cybersecurity Framework](#): Framework for Improving Critical Infrastructure Cybersecurity version 1.1
  - Awareness and Training (PR.AT) Category: The organization's personnel and partners are provided cybersecurity awareness education and are trained to perform their cybersecurity-related duties and responsibilities consistent with related policies, procedures, and agreements.

# Discussion

- What is driving the need for Security Awareness in the NICE Framework?
- What are the biggest challenges for us to address?
- What questions do you have?



**Break**  
**Rejoin at 2:25 p.m. ET**

11:25 a.m. PT

# Break-out Session: Identifying What is Unique in Security Awareness

Becky Foreman, Facilitator



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# Integrating Security Awareness into the NICE Framework: Coming to Consensus

Becky Foreman, Facilitator

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**Break**  
**Rejoin at 4:10 p.m. ET**

1:10 p.m. PT

# Integrating Security Awareness into the NICE Framework: Building the Content

Becky Foreman, Facilitator



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# Closing Session: Where We Go From Here



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# How to Engage



**Visit** the NICE Framework Resource Center  
[www.NIST.gov/NICE/Framework](http://www.NIST.gov/NICE/Framework)



**Contribute** your Success Stories or **Ask** questions  
[niceframework@nist.gov](mailto:niceframework@nist.gov)



**Join** the [NICE Framework Users Group](#) to discuss and learn more



THANK YOU