

(1) Key Problems

Matching labor demand/supply with economic cycles.

Technical people with people skills to lead and collaborate with their peers;

Leader in manufacturing who have experience in other areas, e.g. engineering, sales

Design for manufacturing (many products are develop where manufacturability has not been given sufficient consideration in the design stages)

Supply Chain experts that have expertise in quality, design, and commercial negotiations

(2) Manufacturing Technologies

Disposable pattern making technologies for very small lot size (1 to 5) with very short lead times

(2a) Manufacturing Readiness

At least prototype level

(2b) Type of information

Case studies

(2c) Information Delivery

E-mail

On site presentations

(3) Supply Chain Technologies

Forecasting tools

Inventory management tools

(4) Complementary business services

no suggestion at this time

(5) Critical issues

no suggestion at this time

Kind regards,

GIW Industries, Inc. (A KSB Company)