



# Biobot Analytics

We are building early warning health analytics  
from data available in our sewers.

Mariana Matus  
CEO and Cofounder  
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# Biobot is a spin-off from MIT

## Newsha Ghaeli

**PRESIDENT & COFOUNDER**

**Background:**

Architecture & Engineering  
MIT Research Fellowship on  
smart city technologies



senseable  
city lab.



## Mariana Matus, PhD CEO & COFOUNDER

**Background:**

Computational Biology &  
Microbiology  
MIT PhD dissertation on  
wastewater epidemiology

alm lab 

# Core Technical Teams



**Molecular Biology &  
Analytical Chemistry**



**Computational Biology &  
Data Science**



**Public Health &  
Epidemiology**



**Data Visualization &  
Software Engineering**

## Board of Advisors



**John Brownstein, PhD**  
*Public Health Advisor*

Chief Innovation Officer,  
Boston Children's Hospital  
Professor, Harvard Medical School



**Andrew Weber**  
*Government Affairs Advisor*

Former Asst. Secretary of Defense for Nuclear,  
Chemical & Biological Defense Programs,  
2009-2014

## Scientific Advisory Board

**Eric Alm, PhD**

Professor of Biological Engineering, MIT

**Bill Hanage, PhD**

Professor of Epidemiology,  
Harvard School of Public Health

**Timothy Erickson, MD**

Emergency Medicine Physician, Brigham &  
Women's Hospital; Division Chief of Medical  
Toxicology, Harvard Medical School, Faculty,  
Harvard Humanitarian Initiative

**Peter Chai, MD**

Professor of Emergency Medicine,  
Harvard Medical School

# Biobot's Covid-19 WBE work in the news

Health

## Your Poop Might Be Key For Predicting the End of the Pandemic

Looking for the new coronavirus in wastewater could give us a heads up about where the outbreak is spreading—and when it has started to dissipate.

VICE



MARIANA MATUS, PHD  
BIOBOT CEO & CO-FOUNDER

## The New York Times

### Watching What We Flush Could Help Keep a Pandemic Under Control



## POOP could help stop the pandemic. Really.

Wastewater offers a promising way to track the virus, a top CDC official says.

POLITICO



## The Washington Post

Democracy Dies in Darkness

### An early warning system for coronavirus infections could be found in your toilet

From the U.S. to Europe to Australia, scientists have detected the virus in wastewater ahead of spikes in local cases.



WASTEWATER TESTING TO TRACK THE SPREAD OF COVID-19

## THE NEW YORKER

DEPT. OF CULTS JANUARY 26, 2020 ISSUE

### AN UNTESTED SOURCE OF PANDEMIC DATA? THE SEWER

By looking at what people flush down their toilets, Biobot Analytics can track the spread of COVID-19 and other problems, such as opioid use.



By Sheelah Kolhaiker  
January 18, 2021



## Bloomberg Businessweek

June 1, 2020, 6:00 AM EDT

### A Startup Is Testing Sewage to Trace the U.S. Spread of Covid

About 400 U.S. wastewater treatment facilities have turned to Biobot Analytics for help assessing the pandemic's prevalence.

By Nick Leiber



▲ CO-FOUNDER Mariana Matus and Dr. Marina Melo, PHOTOGRAPHER: MEHAR MATHI FOR BLOOMBERG BUSINESSWEEK. ▲ SCOTT BRIDGER FOR BLOOMBERG BUSINESSWEEK.

npr

### How What You Flush Is Helping Track The Coronavirus

STAT

### New research examines wastewater to detect community spread of Covid-19

By SHRADHA CHAKRABHARTI [@shradha](#) / APRIL 7, 2020



# Biotech innovation award: #3 behind Pfizer and Moderna



Mariana Matus, cofounder and CEO of Biobot Analytics [Photo: Tony Luong]

## 1. PFIZER-BIONTECH

*For being first to market with an effective COVID-19 vaccine*

## 1. MODERNA

*For making a COVID-19 vaccine that can travel*

## 3. BIOBOT ANALYTICS

*For using sewage to detect the next surge*

## 4. OXFORD UNIVERSITY-ASTRAZENECA

*For finding a different path to a COVID-19 vaccine*

# Our wastewater epidemiology platform enables early warning health analytics to combat pandemics.

## Predictive

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Wastewater data is a leading indicator for new infectious disease cases.

## Inclusive

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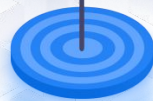
Everyone has a voice in the sewer. Our data includes everyone, not just people who access clinical care.

## Versatile

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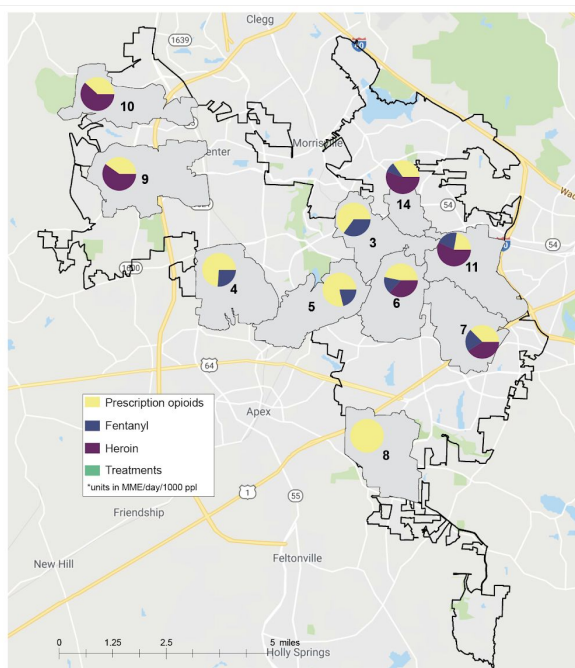
Wastewater is a rich source of health data, including Covid19, influenza, opioids, diet, stress, and others.

# We started by addressing the opioid epidemic





# Neighborhood-level data on opioid use, overdose & treatment



Site ID	Population	Median age	Median HH income	Demographic breakdown [%]	Hispanic	Total MME
03	6,557	36	\$100k	~10% white, ~5% black, ~5% other	10%	~100
04	7,896	36	\$100k	~10% white, ~5% black, ~5% other	5%	~50
05	8,368	38	\$150k	~10% white, ~5% black, ~5% other	5%	~100
06	10,853	42	\$200k	~10% white, ~5% black, ~5% other	15%	~200
07	6,622	47	\$150k	~10% white, ~5% black, ~5% other	5%	~300
08	5,306	44	\$100k	~10% white, ~5% black, ~5% other	3%	~50
09	9,332	34	\$50k	~10% white, ~5% black, ~5% other	4%	~100
10	5,503	46	\$200k	~10% white, ~5% black, ~5% other	4%	~100
11	7,408	35	\$150k	~10% white, ~5% black, ~5% other	25%	~400
14	4,490	34	\$100k	~10% white, ~5% black, ~5% other	13%	~150

Demographic breakdown legend: % white, % asian, % natives, % black, % other. Total MME legend: Pr. opioids, Fentanyl, Heroin, Treatments.

Bloomberg  
Philanthropies

MAYORS  
CHALLENGE

# Rapid response to Covid-19

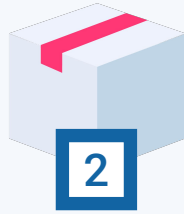


# How it works



## Ordering

- Customers order sample kits
- Biobot's fulfillment partner overnight ships kits directly to the customer site



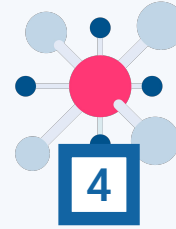
## Shipping Kit

- Customers collect composite wastewater samples and ships them in Biobot provided transportation kits
- Customers input site/day specific metadata into Biobot's customer web portal for each sample



## Lab Analysis

- Current: qPCR analysis for Covid-19 and variants.
- Upcoming: sequencing for C19 variants & metabolomics for opioids and other high-priority drugs.



## Data Analysis

- Testing results flow through Biobot's automated computational data analysis pipelines where they are ingested, QC'ed and validated



## Reporting

- Summary data analysis, findings and visualizations are packaged as reports and sent directly to customers or uploaded to a dashboard

## Nationwide Wastewater Monitoring Network

### Regions Selected:

Nationwide

#### NATIONWIDE

— Wastewater  
— Clinical

#### NORTHEAST

— Wastewater  
— Clinical

#### SOUTH

— Wastewater  
— Clinical

#### MIDWEST

— Wastewater  
— Clinical

#### WEST

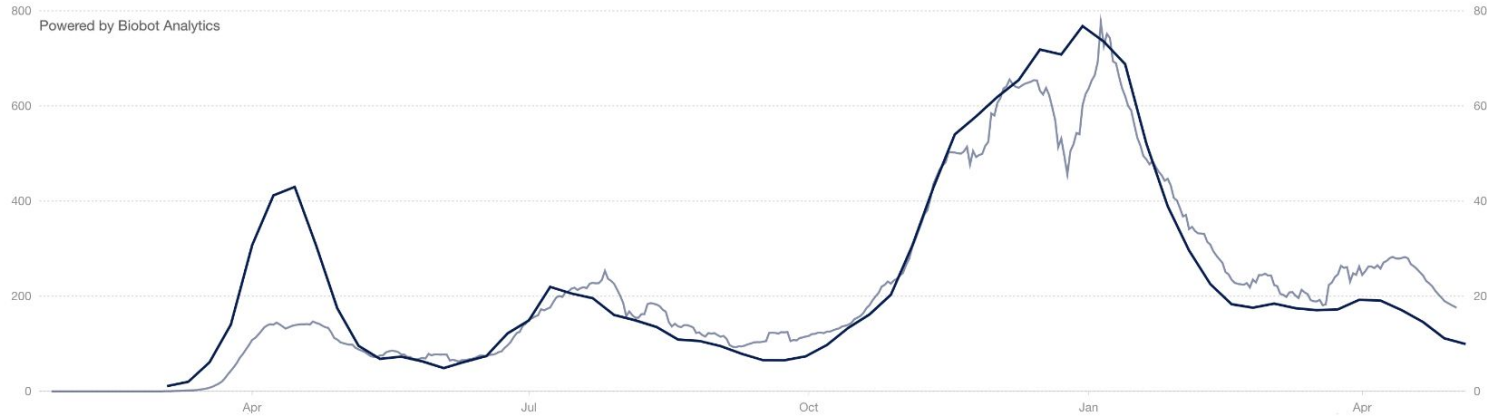
— Wastewater  
— Clinical

#### COUNTIES

— Wastewater  
— Clinical



**Wastewater:**  
Normalized SARS-CoV-2  
virus concentration  
(copies / mL of sewage)



**Clinical:**  
New daily clinical cases  
per 100k people

**46** states +  
provinces

**500** communities

**8000+** samples  
tested

**13%** of U.S.  
population

# HHS Covid-19 wastewater monitoring program

- No-cost program for 320 communities.
- Testing started June 7th, 2021, and will continue for 10 weeks.
- We are generating SARS2 qPCR concentrations + Genomic sequencing data to study variants.
- qPCR data will be reported through HHS Protect and CDC NWSS.
- Sequencing data will be uploaded to NCBI.

Want to hear more or get involved? Email [support@biobot.io](mailto:support@biobot.io)

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**50** states

**320** communities

**100M** people tested

**6,000** samples tested

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# Data analysis & insights are our core value proposition



## Independent confirmation of clinical data trends

Wastewater data can be analyzed side-by-side with clinical data to get independent confirmation of trends.



## Outbreak detection for early intervention

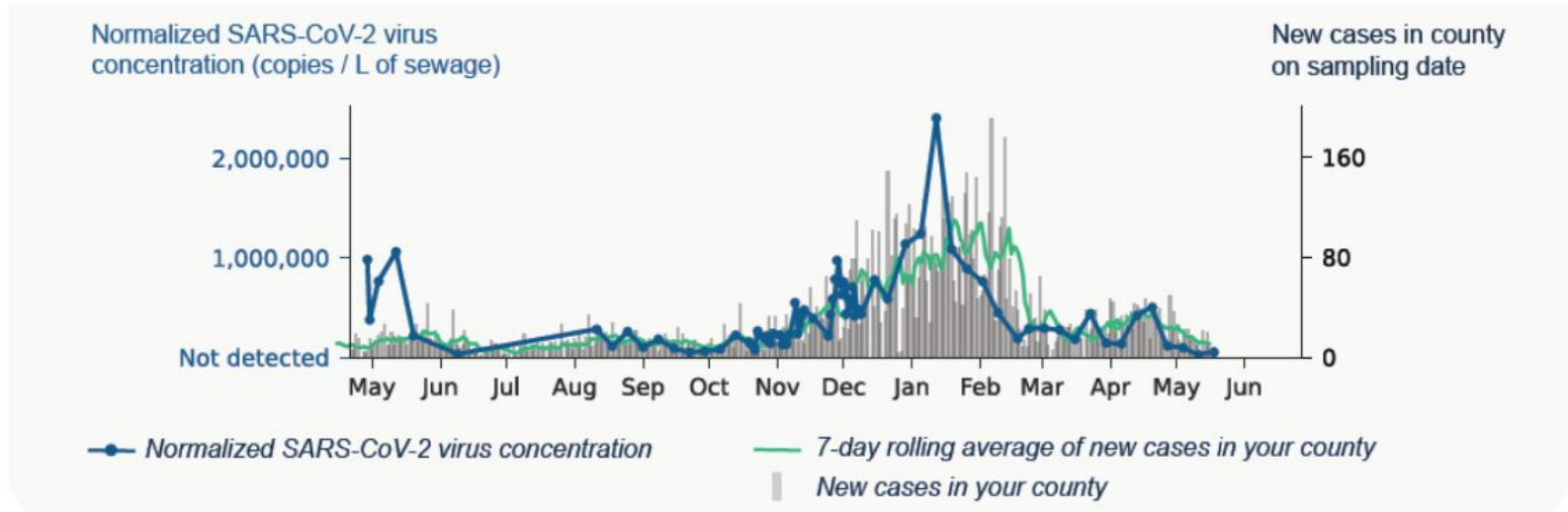
On a background of little disease activity, wastewater can detect as few as 3 cases in a population of 1,500

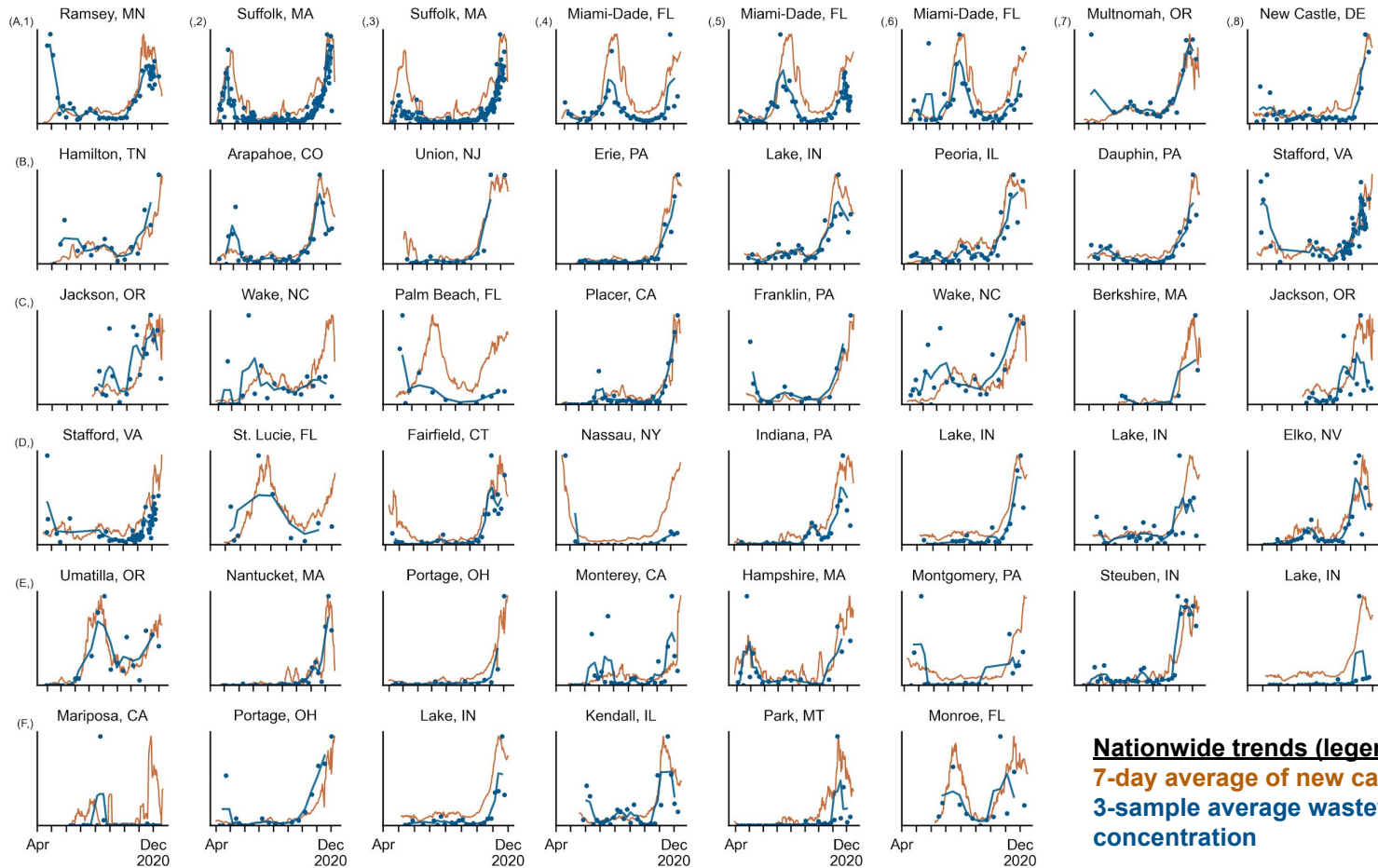


## Ranking amongst nationwide database

We contextualize if the level of infection is low or high, by comparing against our nationwide database of communities.

# Wastewater data serves as an independent confirmation of clinical data trends





**Nationwide trends (legend)**  
 7-day average of new cases  
 3-sample average wastewater concentration





### Metric 1

#### Daily New Cases

**Definition:** Weighted average of new confirmed cases per day, per 100,000 people in Cambridge

**Threshold:** Fewer than 25 new cases per day, per 100,000 people (7-day average)

19.2 new cases per day (As of 11/15/2020)

### Metric 2

#### Test Positivity Rate

**Definition:** Rate of positive COVID-19 tests in Cambridge

**Threshold:** Less than 5% of COVID-19 tests are positive

*Published by the state weekly. Updates can be expected by the end of the week.*

0.32% (As of 11/12/2020)

### Metric 3

#### Wastewater Monitoring

**Definition:** The level of COVID-19 found in sewage wastewater in MWRA

**Threshold:** COVID-19 in wastewater detected at less than 100 copies viral genomes/mL

255.5 (As of 11/10/2020)

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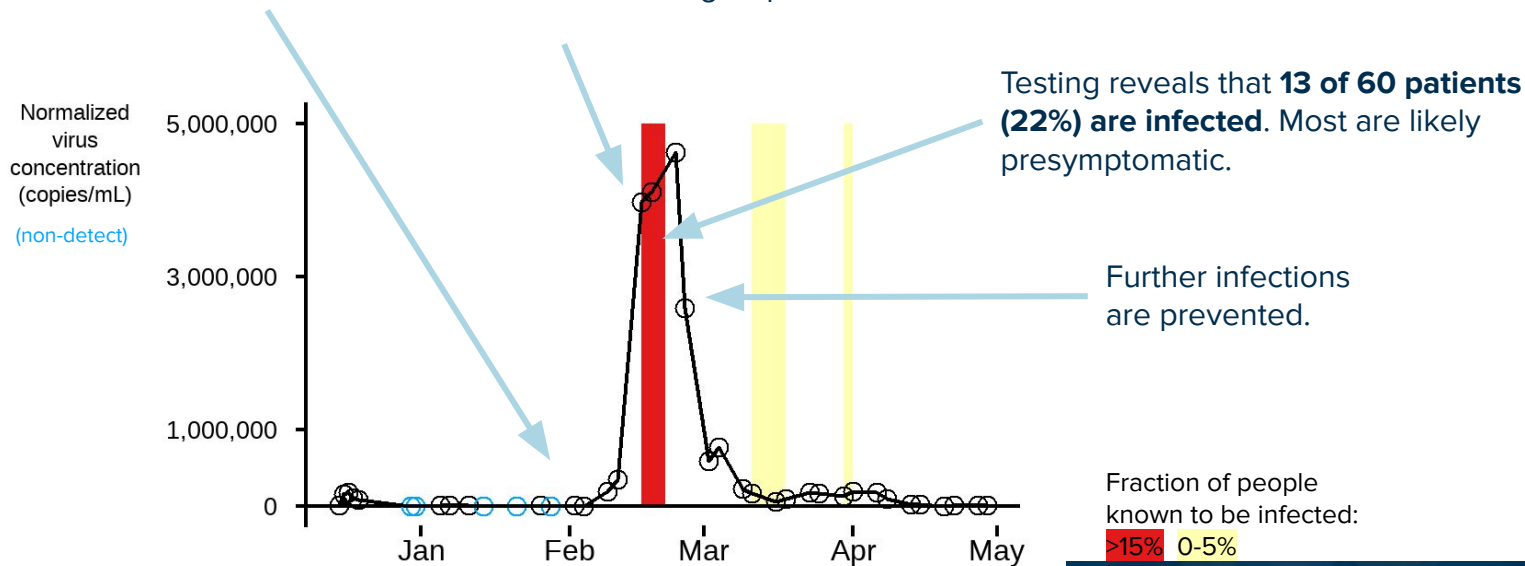
***“It’s amazing how many residents wait for these numbers and have come to trust these more than [clinical] testing”***

— Wastewater treatment plant director  
in the State of Massachusetts

# Outbreak detection on a background of little disease activity

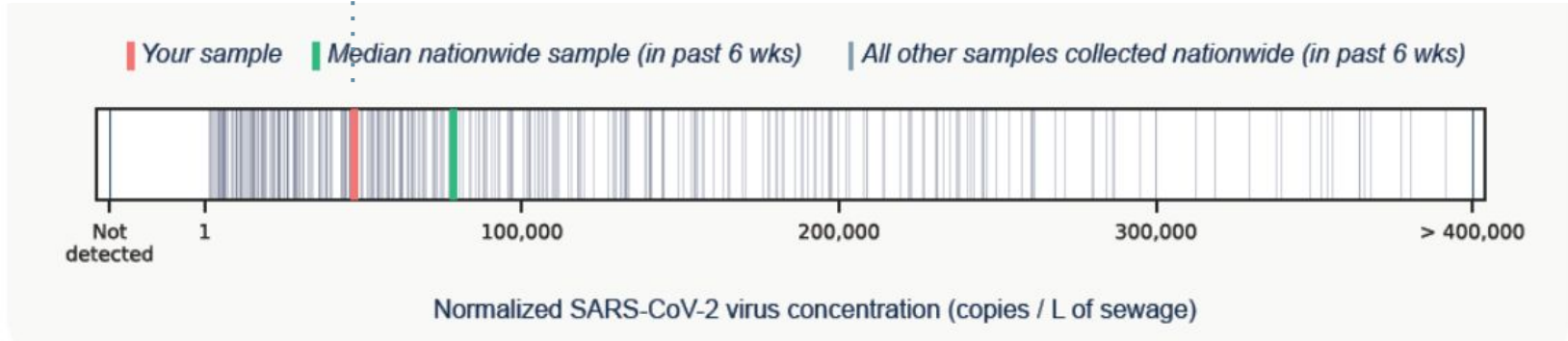
Late Jan/early Feb 2021:  
Low levels of virus in  
wastewater

Feb 18: There are no known infections among patients,  
but **wastewater virus spikes**. Community responds by  
testing all patients.

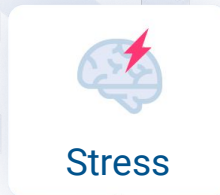
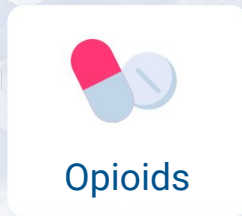


# Ranking amongst nationwide database

Your sample is in the  
**34th percentile**  
from all samples tested in  
the past 6 weeks



**We can build  
dozens of  
applications with  
our platform**





**Thank you.**

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