

# NICE

NATIONAL INITIATIVE FOR **CYBERSECURITY** EDUCATION



# Vision

A digital economy enabled by a knowledgeable and skilled cybersecurity workforce.



# Mission of NICE

To energize and promote a robust network and an ecosystem of cybersecurity education, training, and workforce development.



# Accelerate Learning and Skills Development



*Inspire a sense of urgency in both the public and private sectors to address the shortage of skilled cybersecurity workers*

# Nurture A Diverse Learning Community

*Strengthen education and training across the ecosystem to emphasize learning, measure outcomes, and diversify the cybersecurity workforce*



# Guide Career Development & Workforce Planning



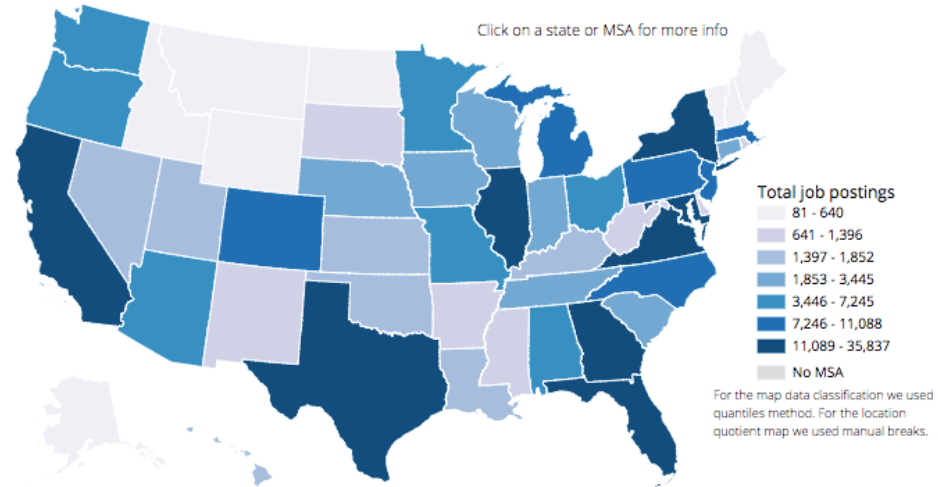
*Support employers to address market demands and enhance recruitment, hiring, development, and retention of cybersecurity talent*

# Cybersecurity Supply/Demand Heat Map

Cybersecurity talent gaps exist across the country. Closing these gaps requires detailed knowledge of the cybersecurity workforce in your region. This interactive heat map provides a granular snapshot of demand and supply data for cybersecurity jobs at the state and metro area levels, and can be used to grasp the challenges and opportunities facing your local cybersecurity workforce.

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States
Metro Areas
Total job openings



## National level

TOTAL CYBERSECURITY JOB OPENINGS ⓘ

299,335

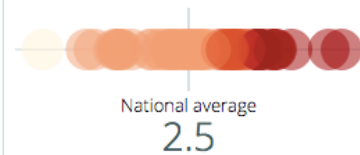
TOTAL EMPLOYED CYBERSECURITY WORKFORCE ⓘ

746,858

SUPPLY OF CYBERSECURITY WORKERS ⓘ

Very Low

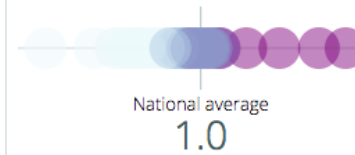
CYBERSECURITY WORKFORCE SUPPLY/DEMAND RATIO



GEOGRAPHIC CONCENTRATION ⓘ

Average

LOCATION QUOTIENT



TOP CYBERSECURITY JOB TITLES ⓘ

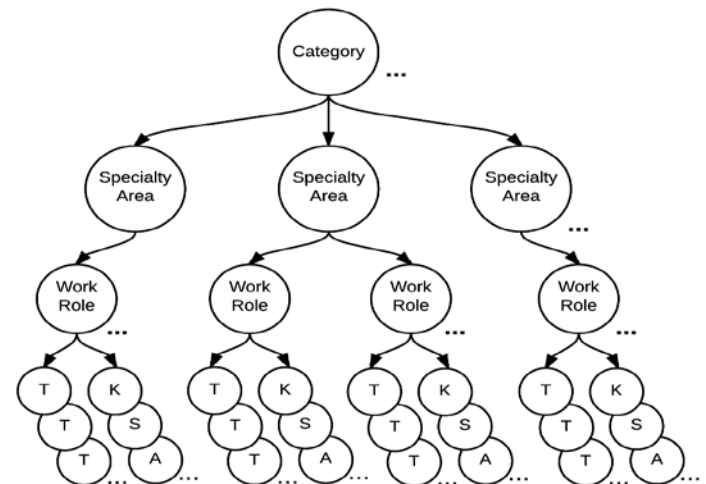
- Cyber Security Engineer
- Cyber Security Analyst
- Network Engineer / Architect
- Cyber Security Manager / Administrator
- Software Developer / Engineer
- Systems Engineer
- Systems Administrator
- IT Auditor
- Vulnerability Analyst / Penetration Tester

# NICE Cybersecurity Workforce Framework – Draft NIST SP 800-181

## Reference Resource for cybersecurity workforce development

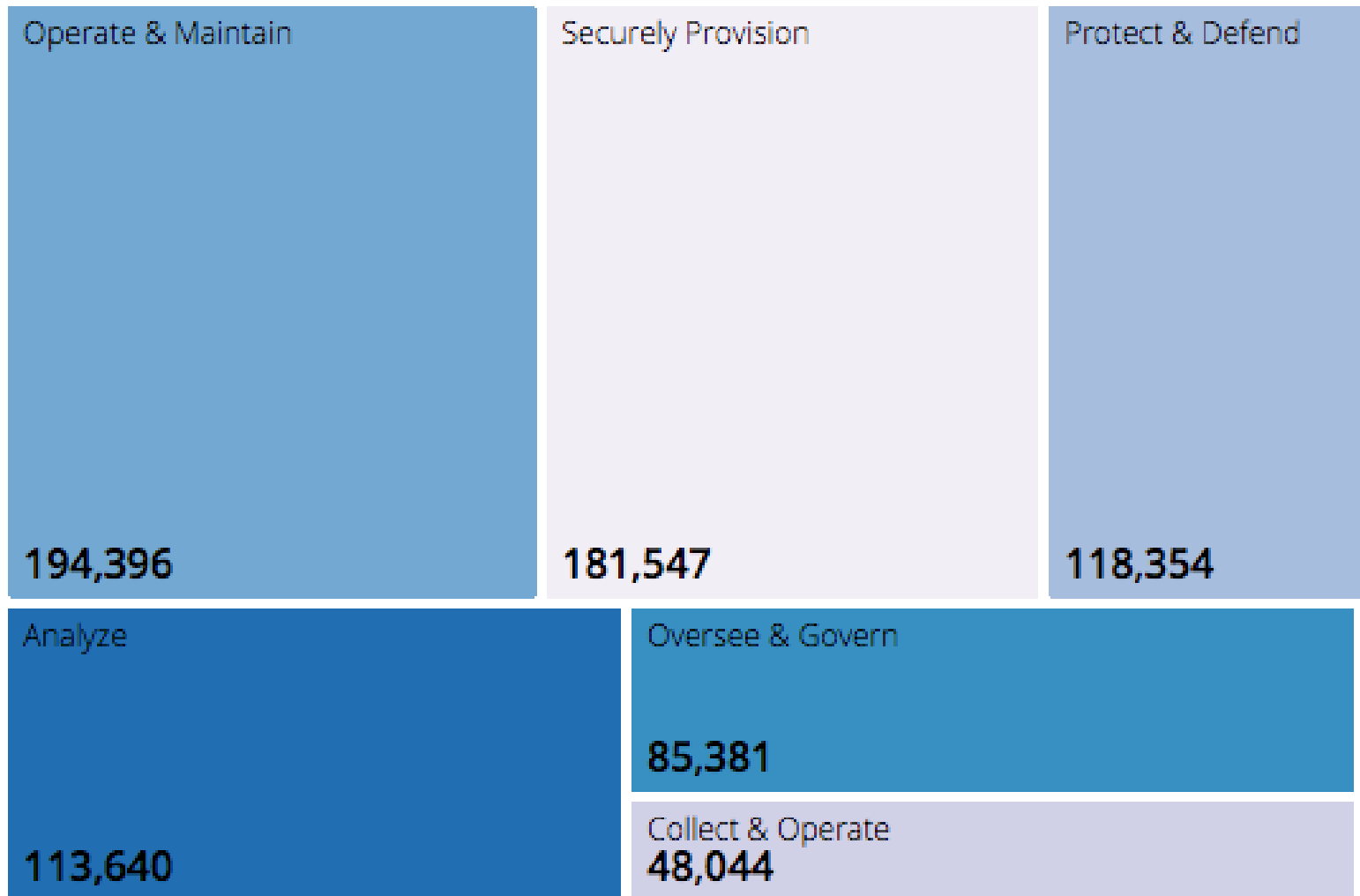


- Specialty Areas (33) – Distinct areas of cybersecurity work;
  - Work Roles (52) – The most detailed groupings of IT, cybersecurity or cyber-related work, which include specific knowledge, skills, and abilities required to perform a set of tasks.
    - Tasks – Specific work activities that could be assigned to a professional working in one of the NCWF’s Work Roles; and,
    - Knowledge, Skills, and Abilities (KSAs) –
    - Attributes required to perform Tasks, generally **demonstrated through relevant experience or performance-based education and training.**
- Audience:
  - Employers
  - Current and Future Cybersecurity Workers
  - Training and Certification Providers
  - Education Providers
  - Technology Providers

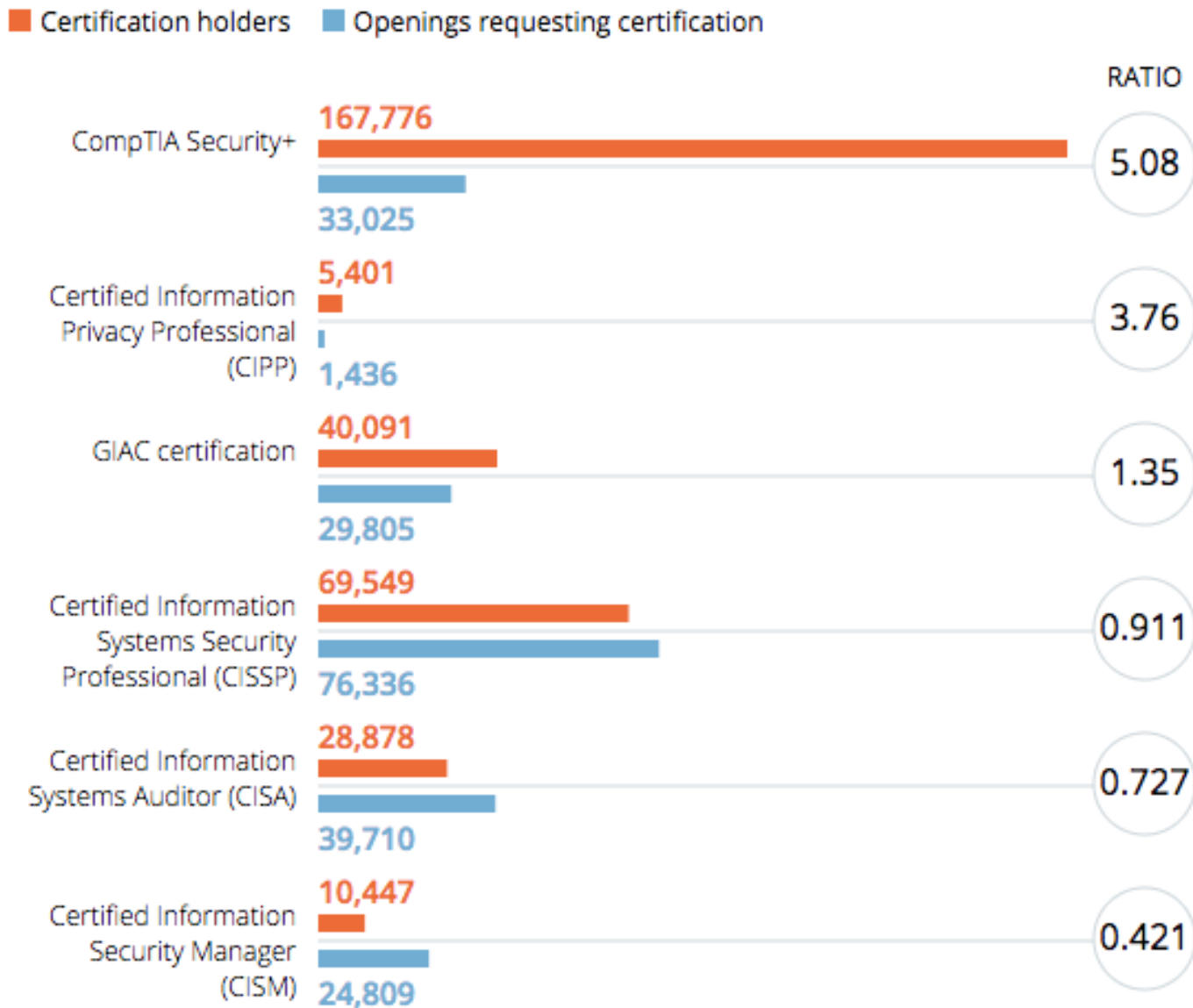




## POSTINGS BY NICE CYBERSECURITY WORKFORCE FRAMEWORK CATEGORY



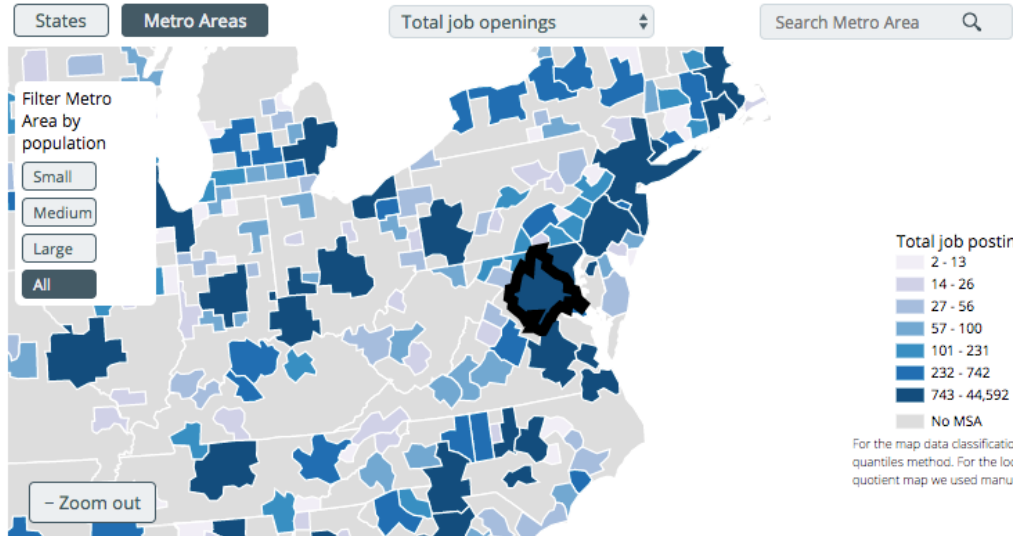
## CERTIFICATION HOLDERS / OPENINGS REQUESTING CERTIFICATION ⓘ



# Cybersecurity Supply/Demand Heat Map

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## Washington-Arlington-Alexandria, DC-VA-MD-WV

### TOTAL CYBERSECURITY JOB OPENINGS

44,592

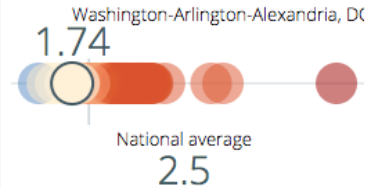
### TOTAL EMPLOYED CYBERSECURITY WORKFORCE

77,630

### SUPPLY OF CYBERSECURITY WORKERS

Very Low

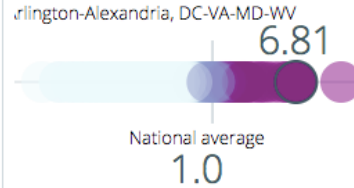
### CYBERSECURITY WORKFORCE SUPPLY/DEMAND RATIO



### GEOGRAPHIC CONCENTRATION

Very High

### LOCATION QUOTIENT



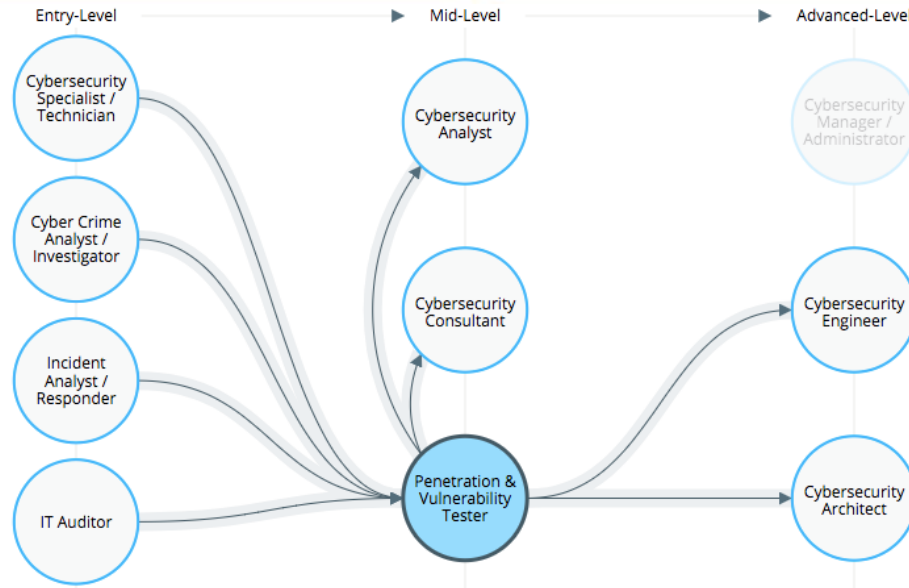
### TOP CYBERSECURITY JOB TITLES

- Cyber Security Engineer
- Cyber Security Analyst
- Network Engineer / Architect
- Software Developer / Engineer
- Systems Engineer
- Cyber Security Manager / Administrator
- Information Assurance Engineer / Analyst
- Systems Administrator
- Cyber Security Specialist /

# Cybersecurity Career Pathway

There are many opportunities for workers to start and advance their careers within cybersecurity. This interactive career pathway shows key jobs within cybersecurity, common transition opportunities between them, and detailed information about the salaries, credentials, and skillsets associated with each role.

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## Penetration & Vulnerability Tester

### AVERAGE SALARY

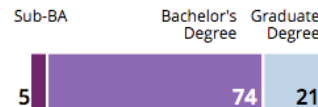
\$101,000



### COMMON JOB TITLES

- Penetration Tester
- Security Analyst
- Application Security Analyst
- Senior Penetration Tester
- Lead Security Analyst

### REQUESTED EDUCATION (%)

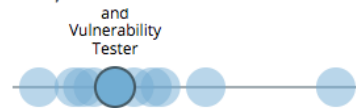


### TOP SKILLS REQUESTED

- 1 Information Security
- 2 JAVA
- 3 LINUX
- 4 Information Systems
- 5 Project Management
- 6 Software Development
- 7 SQL
- 8 Python
- 9 Scanners

### TOTAL JOB OPENINGS

10,547



### COMMON NICE CYBERSECURITY WORKFORCE FRAMEWORK CATEGORIES

- Analyze
- Protect and Defend

### TOP CERTIFICATIONS REQUESTED

- CISSP
- GIAC
- CISA
- CISM
- Certified Ethical Hacker

## NICE KNOWLEDGE, SKILLS, AND ABILITIES ①

- Skill in conducting vulnerability scans and recognizing vulnerabilities in security systems.
- Ability to identify systemic security issues based on the analysis of vulnerability and configuration data.
- Knowledge of application vulnerabilities.
- Skill in conducting application vulnerability assessments.
- Knowledge of cryptography and cryptographic key management concepts.
- Skill in assessing the application of cryptographic standards.
- Knowledge of data backup, types of backups (e.g., full, incremental), and recovery concepts and tools.
- Knowledge of cybersecurity principles and organizational requirements (relevant to confidentiality, integrity, availability, authentication, non-repudiation).
- Knowledge of network access, identity, and access management (e.g., public key infrastructure [PKI]).
- Knowledge of network protocols (e.g., Transmission Critical Protocol/Internet Protocol [TCP/IP], Dynamic Host Configuration Protocol [DHCP]), and directory services (e.g., Domain Name System [DNS]).
- Knowledge of how traffic flows across the network (e.g., Transmission Control Protocol [TCP] and Internet Protocol [IP], Open System Interconnection Model [OSI], Information Technology Infrastructure Library, current version [ITIL]).
- Knowledge of penetration testing principles, tools, and techniques.
- Knowledge of programming language structures and logic.
- Ability to apply programming language structures (e.g., source code review) and logic.

## NICE FRAMEWORK TASKS ①

- Analyze organization's cyber defense policies and configurations and evaluate compliance with regulations and organizational directives.
- Conduct and/or support authorized penetration testing on enterprise network assets.
- Maintain deployable cyber defense audit toolkit (e.g., specialized cyber defense software and hardware) to support cyber defense audit missions.
- Maintain knowledge of applicable cyber defense policies, regulations, and compliance documents specifically related to cyber defense auditing.
- Prepare audit reports that identify technical and procedural findings, and provide recommended remediation strategies/solutions.
- Conduct required reviews as appropriate within environment (e.g., Technical Surveillance, Countermeasure Reviews [TSCM], TEMPEST countermeasure reviews).
- Perform technical (evaluation of technology) and non-technical (evaluation of people and operations) risk and vulnerability assessments of relevant technology focus areas (e.g., local computing environment, network and infrastructure, enclave boundary, supporting infrastructure, and applications).
- Make recommendations regarding the selection of cost-effective security controls to mitigate risk (e.g., protection of information, systems and processes).

# NICE Engagement Process

- NICE Working Group
  - Subgroups: K-12, Collegiate, Competitions, Training and Certifications, and Workforce Management
- NICE Interagency Coordinating Council
- NICE Webinars (Monthly)
- NICE eNewsletter (Quarterly)
- NICE Email Updates (Periodic)
- NICE Events
  - Annual Conference & Expo: November 7-8, 2017, Dayton, OH
  - NICE K-12 Cybersecurity Education Conference: Dec 3-4, Nashville, TN
- NICE Website: [nist.gov/nice](http://nist.gov/nice)

**REGISTER TODAY!**

**NICE Conference & Expo**

November 7-8, 2017

Dayton Convention Center, Dayton, Ohio

<https://www.fbcinc.com/e/nice/attendeereg.aspx>

## Keynotes



**Rob Joyce**

*Special Assistant to the  
President, Cybersecurity  
Coordinator*  
National Security Council,  
The White House



**CISO Panel**

*Moderated by...*  
**Eric K. Perminster**  
*President*  
International Consortium of  
Minority Cybersecurity  
Professionals



**Angela M. Messer**

*Executive Vice President*  
Booz Allen Hamilton Cyber  
Innovation and Talent Officer